UTAH STATE BAR COMMISSION MEETING Thursday, May 26, 2022

Utah Law and Justice Center

AGENDA

1.		9:00 a.m.	Presi	dent's Report: Heather Thuet	
		3.00 diiiii	11031	dent's Report. Treatmen mace	
		05 Mins.	1.1	Summer Convention Update	
		05 Mins.	1.2	Bar Review Talent Show May 26 and June 30	
2.		9:15 a.m.	Actio	n Items	
		30 Mins.	2.1	Approve Proposed 2022-2023 Budget	(Tab 1, Page 3)
		20 Mins.	2.2	Heather Thuet Request for WSBC Reimbursement	(Tab 2, Page 51)
		10 Mins.	2.3	Select Lawyer of the Year Award Recipient	(Tab 3, Page 61)
		10 Mins.	2.4	Select Judge of the Year Award Recipient	(Tab 4, Page 65)
		10 Mins.	2.5	Select Section of the Year Award Recipient	(Tab 5, Page 71)
		10 Mins.	2.6	Select Committee of the Year Award Recipient	(Tab 6, Page 74)
		10 Mins.	2.7	Select Special/Distinguished Service Award Recipient	(Tab 7, Page 76)
3.		11:00 a.m.	Infor	mation Item	
		15 Mins.	3.1	Innovation Office Task Force: Erik Christiansen	
4.		11:15 a.m.	Repo	rts	
		15 Mins.	4.1	Leadership Academy: Jen Tomchak	
		10 Mins.	4.2	Commission Retreat: Katie Woods	
5.		12:00 N.	Lunch	neon with 50 Year Award Recipients	
				CONSENT AGENDA	(Tab 8, Page 80)
	1.	Approve Minu	utes of <i>i</i>	April 22, 2022 Commission Meeting	
				<u>ATTACHMENTS</u>	(Tab 9, Page 85)

1. April 2022 Financial Statement

CALENDAR

2022

May 26	Bar ReView: Attorneys Got Talent Auditions	5:30 p.m.	Brickyard Bar
June 29 June 30	Executive Committee Bar ReView: Attorneys Got Talent Final Show	12:00 Noon 5:30 p.m.	Zoom Brickyard Bar
July 6-9 July 6	Summer Convention at Loews Coronado Bar Commission Meeting	1:00 p.m.	San Diego, CA San Diego, CA

TAB 1



UTAH STATE BAR DRAFT BUDGET FY 2022/23

May 26, 2022

Table of Contents

FY23 Budget Narrative	3-5
Revenue by Department	6
Expenses by Department	7
Net Profit (Cost) by Department	8
Top 25 Gross Expense Categories	9
Public Services	10
Member Services	11
Bar Operations	12
Commission/Special Projects Detail	13
Capital Expenditures	14
Projected Cash Reserves	15
Supplemental Schedules (Detailed Department Budgets):	16
Summary by Department	17
Summary by Account	18-20
Licensing	21
Admissions	22
New Lawyer Training Program (NLTP)	23
Bar Management	24-25
Facilities	26
OPC	27-28
Ethics & Discipline Committee	29
General Counsel	30
Computer/MIS/Internet	31
CLE	32
Summer Convention	33
Fall Forum	34
Spring Convention	35
Bar Journal	36
Committees	37
Member Benefits	38
Section Support	39
Consumer Assistance	40
Access to Justice	41
Tuesday Night Bar	42
Legislative	43
Commission/Special Projects	44
Public Education	45
Young Lawyers Division	46
Licensed Paralegal Practitioners	47

Utah State Bar FY23 Budget Narrative

<u>Overview</u>

The Utah State Bar's operations consist of 25 unique departments. Many of the Bar's departments are regulatory in nature and contain little discretionary income and expenses (e.g., Licensing, Admissions, NLTP, and OPC). Some departments are intended to support themselves (e.g., Admissions, CLE, Summer Convention, Fall Forum, Spring Convention, and Section Support), while others are fully supported by member license fees. Some departments generate income but not enough to support themselves and therefore must also rely on member license fees for support (e.g., Facilities, Bar Journal, NLTP and LPP). MCLE, the Fund for Client Protection, and the 39 Sections are accounted for separately, support themselves, have stand-alone financial statements, and are not factored into the Utah State Bar budget. Below is a summary of each Bar department, its function, how it is funded, and its financial statement category:

Financial Statement Category	Department	Function	Funded By
Licensing	Licensing	Regulatory	License fees
Licensing	Licensed Paralegal Practitioner	Regulatory	License fees
Admissions	Admissions	Regulatory	Self-supporting
New Lawyer Training Program ("NLTP")	NLTP	Regulatory	Self + License fees
Office of Professional Conduct ("OPC")	OPC	Regulatory	License fees
Bar Operations	Bar Management	Management	License fees
Bar Operations	Ethics & Discipline Committee	Management	License fees
Bar Operations	General Counsel	Management	License fees
Bar Operations	Information Technology ("IT")	Management	License fees
Bar Operations	Commission/Special Projects	Management	License fees
Member Services	Bar Journal	Member Service	Self + License fees
Member Services	Member Benefits	Member Service	License fees
Member Services	Section Support	Member Service	Self-supporting
Member Services	Legislative	Member Service	License fees
Member Services	Public Education	Member Service	License fees
Member Services	Young Lawyers Division ("YLD")	Member Service	License fees
Public Services	Committees	Public Service	License fees
Public Services	Consumer Assistance Program	Public Service	License fees
Public Services	Access to Justice	Public Service	Self +License fees
Public Services	Tuesday Night Bar	Public Service	License fees
CLE	Continuing Legal Education ("CLE")	Education	Self-supporting
Summer Convention	Summer Convention	Education	Self-supporting
Fall Forum	Fall Forum	Education	Self-supporting
Spring Convention	Spring Convention	Education	Self-supporting
Facilities	Facilities	Building Usage	Self + License fees

Every income and expense transaction at the Bar is assigned to one of the 25 departments and one of 175 (or so) functional accounts (known as General Ledger accounts or "GL accounts"). The transaction's department indicates who earned or spent the funds while the functional account reveals what type of income or expense it was. For example, commissioner travel expenses to Spring Convention would be assigned to department "21 – Commission/Special Projects" and GL account "5707 – Travel Commission Mtgs". Another example is when Bar staff spend time working on the Spring Convention, those expenses are charged to department "12 – Spring Convention", and GL account "5510 – Salaries/Wages". By assigning both a department and a functional account to each transaction, we are able to classify all income and expenses to produce income statements by department and by functional account (which is required for external and IRS reporting).

One drawback to our current accounting that may cause confusion is that it is difficult to track programs that span multiple departments and accounts. For example, spending on the Licensed Lawyer program spans the IT, General Counsel, Access to Justice, Public Education, and Commission/Special Projects departments. Some of the costs related to software development have been capitalized while others are expensed as they are incurred (PR, advertising, and trademark expenses). As a result, it is not always apparent what is spent on which projects at a detailed level. The following budget schedules attempt to give more visibility into program spending while also being consistent with financial statement presentation.

For FY23 budgeting purposes, in an effort to be intentional and strategic about the investments the Bar is making in its various programs, the focus is on those departments that contain the majority of the Bar's discretionary spending. As such, the main areas of focus will be Public Services, Member Services and Bar Operations. The three conventions, NLTP, and Section Support have all been budgeted to break even (plus or minus \$45,000). While CLE is intended to support itself, given the difficulty to hold in-person CLE events in recent years due to the global pandemic, revenues under the current budget are no longer sufficient to cover CLE expenses. We continue to be optimistic that the recent net losses are isolated, however we also recognize that the new normal may actually involve a hybrid model incorporating in-person and virtual attendance.

As a general note, the Bar has been able to add new programs while maintaining existing programs over the last several years mainly due to a steady 2-3% increase in licensing revenue each year. Each of the last ten fiscal years (except for FY20 due to the COVID-19 pandemic limiting in-person gatherings), have generated a net profit adding to the Bar's reserves. However, it is anticipated based on historical trends that expense growth will outpace revenue growth around 2031, at which time it may be necessary to consider pursuing a license fee increase. As such, it is important that the Bar be strategic and intentional with regard to its spending, especially as it relates to discretionary programs.

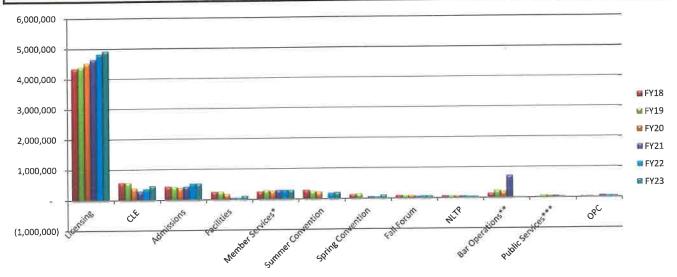
Key Changes

Built into the FY23 budget are the following key changes compared to FY22:

	Anticipated Change over FY2022
Licensing revenue (except late fees)	+2.0%
Admissions revenue	+2.0%
NLTP revenue	+2.0%
Salaries	+5.0%
Health insurance	+5.0%
Dental insurance	+5.0%
Long-term disability and life insurance	+5.0%
Building expenses (utilities, etc.)	+3.0%
Computer maintenance expenses	+5.0%

Utah State Bar FY23 DRAFT Budget Revenue by Department

	Actual	Actual	Actual	Actual	Projected	Budget			
Revenue	FY18	FY19	FY20	FY21	FY22	FY23	% of Total	Trend	
Licensing	4,334,919	4,391,838	4,518,363	4,636,465	4,827,440	4,922,403	70.4%		
CLE	565,080	561,306	391,038	284,997	379,956	480,714	6.9% 📕		
Admissions	434,620	416,220	388,725	430,711	537,120	547,370	7.8% 📗	-	
Facilities	248,542	250,639	174,911	39,185	69,001	133,993	1.9%		
Member Services*	243,437	289,921	266,954	293,659	309,062	310,750	4.4%	/	
Summer Convention	283,280	250,465	218,585	(#3	197,225	220,464	3.2%		
Spring Convention	123,526	154,252	(2,160)	56,617	57,550	124,252	1.8%		
Fall Forum	83,328	78,760	83,224	56,368	87,005	84,660	1.2%	~	
NLTP	62,017	66,349	53,850	56,034	63,374	64,642	0.9%		
Bar Operations**	136,052	237,287	198,811	723,118	27,959	27,959	0.4%		
Public Services***	14,323	68,654	53,327	51,996	46,569	17,291	0.2%		
OPC	21,288	33,333	13,646	63,656	60,882	61,613	0.9%	~	
Total	6,550,412	6,799,024	6,359,275	6,692,804	6,663,142	6,996,111	100%		

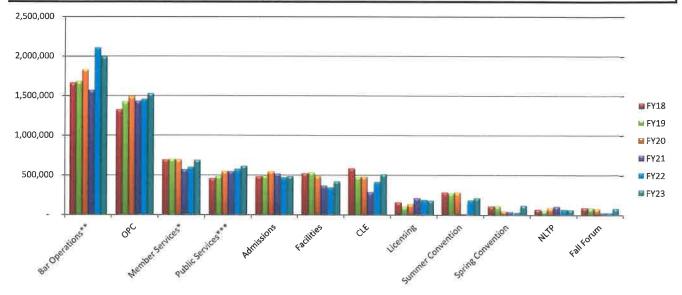


This table and chart shows the Bar's trended revenue by financial statement category. For the past four years, more than 70% of the Bar's income comes from member license fees. In a normal year, the next largest category of income is from CLE events, then Admissions (the latter two were switched during FY21 and FY22 due to the COVID-19 pandemic). These three functions account for more than 85% of the Bar's income. We are projecting 2% increase to licensing fees and admissions in FY23 compared to FY22, as this is a common trend over recent years. CLE revenue dipped in FY20, FY21 and FY22 due to the pandemic; and we project CLE revenue to be lower than pre-pandemic years in the future, due to the demand for virtual CLE offerings at reduced registration fees.

- * Member Services includes the following: Bar Journal, Member Benefits, Section Support, Legislative, Public Education and Young Lawyers Division.
- ** Bar Operations includes the following: Bar Management, General Counsel, Information Technology, Commission/Special Project.
- *** Public Services includes Committees, Consumer Assistance Program, Access to Justice and Tuesday Night Bar.

Utah State Bar FY23 DRAFT Budget Expenses by Department

	Actual	Actual	Actual	Actual	Projected	Budget		
Expenses	FY18	FY19	FY20	FY21	FY22	FY23	% of Total	Trend
Bar Operations**	1,664,544	1,681,015	1,832,761	1,566,903	2,110,774	1,998,078	28.6%	_~/
OPC	1,323,817	1,425,811	1,493,149	1,435,479	1,462,184	1,534,494	22.0%	
Member Services*	691,170	699,119	695,992	566,732	607,130	699,770	10.0%	
Public Services***	459,425	485,546	548,405	544,141	580,727	626,762	9.0%	
Admissions	481,022	494,776	543,144	516,333	475,677	494,361	7.1%	
Facilities	519,194	533,973	487,468	365,677	348,138	430,800	6.2%	
CLE	585,023	472,253	478,981	283,726	419,583	519,476	7.4%	
Licensing	157,187	101,711	134,775	210,276	194,887	187,839	2.7%	
Summer Convention	284,030	270,280	282,439	8,687	191,943	220,464	3.2%	
Spring Convention	107,920	112,155	44,632	37,201	34,213	124,252	1.8%	
NLTP	67,839	51,595	86,394	103,690	74,344	69,146	1.0%	
Fall Forum	90,989	84,217	75,596	26,701	31,068	84,660	1.2%	
Total	6,432,161	6,412,452	6,703,737	5,665,547	6,530,671	6,990,101	100%	

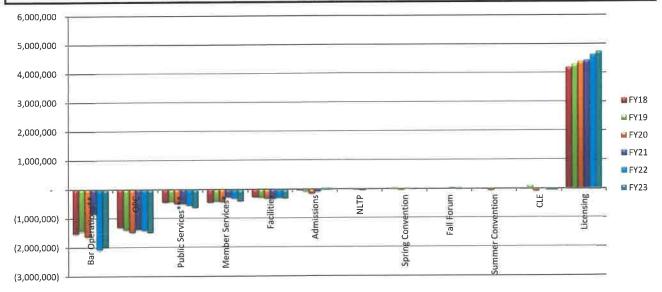


This table and chart shows the Bar's trended expenses by financial statement category. OPC and Bar Operations account for half of the Bar's total expenses, and a large majority of those expenses are staff-related. Most departments' expenses dipped in FY21 due to the pandemic, but we see the expenses ticking up slightly in FY22. Even with the lower activity due to the pandemic, staff expenses, building expenses and insurance continue to increase from year to year and we estimate this trend to continue into the next fiscal year as well.

- Member Services includes the following: Bar Journal, Member Benefits, Section Support, Legislative, Public Education and Young Lawyers Division.
- ** Bar Operations includes the following: Bar Management, General Counsel, Information Technology, Commission/Special Project.
- *** Public Services includes Committees, Consumer Assistance Program, Access to Justice and Tuesday Night Bar.

Utah State Bar FY23 DRAFT Budget Net Profit (Cost) by Department

	Actual	Actual	Actual	Actual	Projected	Budget	
Net profit (cost)	FY18	FY19	FY20	FY21	FY22	FY23	Trend
Bar Operations**	(1,528,492)	(1,443,728)	(1,628,277)	(843,785)	(2,082,816)	(1,970,119)	
OPC	(1,302,529)	(1,392,478)	(1,479,502)	(1,371,823)	(1,401,303)	(1,472,881)	
Public Services***	(445,103)	(416,892)	(495,078)	(492,145)	(534,158)	(609,471)	
Member Services*	(447,733)	(409,198)	(429,038)	(273,073)	(298,069)	(389,021)	_
Facilities	(270,652)	(283,334)	(312,557)	(326,492)	(279,137)	(296,806)	~
Admissions	(46,402)	(78,556)	(154,419)	(85,623)	61,443	53,009	
NLTP	(5,822)	14,754	(32,544)	(47,656)	(10,969)	(4,504)	_
Spring Convention	15,606	42,097	(46,792)	19,416	23,337	140	~
Fall Forum	(7,662)	(5,457)	7,628	29,666	55,937	(91)	
Summer Convention	(750)	(19,815)	(63,854)	(8,687)	5,282	320	
CLE	(19,942)	89,053	(87,943)	1,271	(39,628)	(38,761)	
Licensing	4,177,732	4,290,127	4,383,588	4,426,188	4,632,552	4,734,564	
Total	118,251	386,573	(338,789)	1,027,257	132,471	6,010	~



This table and chart shows the Bar's trended net profit (cost) by financial statement category. Colored bars rising above the x-axis depict net profit, while colored bars falling below show net cost. Those functions that have barely visible colored bars are those functions that are intended to support themselves and break even.

- * Member Services includes the following: Bar Journal, Member Benefits, Section Support, Legislative, Public Education and Young
- ** Bar Operations includes the following: Bar Management, General Counsel, Information Technology, Commission/Special Project.
- *** Public Services includes Committees, Consumer Assistance Program, Access to Justice and Tuesday Night Bar.

Utah State Bar FY23 DRAFT Budget Top 25 Gross Expense Categories (Based on Budget FY23)

Top 25 Expense Categories☑	Actual FY18	Actual FY19	Actual FY20	Actual FY21	Projected FY22	Budget FY23
Salaries & Benefits	3,389,322	3,540,057	3,862,508	3,918,435	3,903,508	4,294,091
Food & Beverage Expenses	587,127	547,784	423,768	29,367	188,826	346,499
Building Overhead	205,553	211,111	196,027	185,019	199,788	205,782
Depreciation	243,588	241,734	200,810	164,311	145,518	145,518
Computer Maintenance	28,232	48,627	60,676	42,437	68,870	143,657
Travel	132,894	160,198	110,442	8,382	80,022	139,444
Copy/Printing Expense	139,012	126,718	135,802	94,182	100,963	133,596
Meeting Room Expenses	157,312	142,973	121,102	13,026	62,116	111,976
Bar Exam Expenses	104,047	67,368	61,698	68,221	107,019	107,037
Other Misc Expense	9,068	46,743	142,716	64,556	103,835	95,043
Blomquist Hale	73,946	73,832	73,703	77,738	90,000	90,000
Database Expense	51,734	28,437	34,343	57,057	53,570	84,284
Telecommunications Expense	68,379	67,736	65,133	75,957	81,347	81,339
Insurance Expense	67,438	68,765	70,190	73,741	78,532	78,247
LRE Support	65,000	65,000	65,000	64,182	68,364	64,182
3rd Party Revenue Sharing	64,158	42,191	60,197	71,092	62,273	62,273
Legislative Expenses	44,126	47,615	66,719	60,000	60,000	60,000
Credit Card Fees	52,253	50,956	44,123	51,635	55,327	56,299
MCLE Fees	44,311	38,718	29,373	39,142	56,771	52,681
Casemaker	71,313	72,584	49,645	53,992	54,340	50,000
Postage/Mailing Expense	60,459	53,924	55,027	59,449	49,330	49,647
Advertising Expenses	48,203	54,435	31,781	3,281	5,670	45,444
Audit Expense	31,363	33,546	34,265	35,435	38,143	38,143
BJ Commission Expense	28,655	33,339	31,536	41,393	37,456	37,456
Retreat	37,428	31,293	20,089	11.00	22,308	33,300
Other	627,238	516,766	657,065	313,519	404,997	384,164
Grand Total	6,432,158	6,412,452	6,703,737	5,665,547	6,178,891	6,990,101

Instead of breaking down expenses based on department, this table categorizes them based on functional expense account across all departments. It reveals the top twenty-five accounts that make up more than 94% of the Bar's spending. Notably, the single largest expense type that accounts for over half of the Bar's spending is staff-related (salaries and benefits). The next largest expense category during normal operations (not during the pandemic) is Food and Beverage Expenses; followed by Building Overhead, Depreciation, and then Computer Maintenance (mostly related to IT services). The expenses in the "Other" category are budgeted to be initially less than \$34,000 during FY23, or 0.5% of total expenses.

^{*}The increase in Computer Maintenance in FY 23 is due to all Computer and IT Contracts expenses that used to be classified as Outside Consultants were reclassified to Computer Maintenance for clarity.

Utah State Bar FY23 DRAFT Budget Public Services

						Draft
	Actual	Actual	Actual	Actual	Projected	Budget
Program Net Cost	FY18	FY19	FY20	FY21	FY22	FY23
Consumer Assistance Program (1 FTE)	130,618	129,886	136,659	132,054	129,093	135,349
Access to Justice (3 FTEs)	161,515	117,057	172,705	213,114	232,336	300,361
Tuesday Night Bar (moved to virtual FY22)	36,695	34,373	28,081	1,236	276	- 3
Committees (.5 FTE)	116,274	135,575	157,633	145,741	172,452	173,760
Public Service Programs Net Cost	445,103	416,892	495,078	492,145	534,158	609,471
Other Public Service Expenses Classified Elsewhere:						
In Kind Contributions to UDR, LRE, UCLI and other NFPs	29,853	29,004	17,837	5,879	14,763	14,763
Contribution to And Justice For All		- E	•	8	250,000	-
Serving Our Seniors - YLD (estimated)	1,145	1,000	1,145	1,000	1,000	800
Wills for Heroes - YLD (estimated)	1,000	1,000	1,100	1,000	750	750
Other YLD Public Service Projects	2,984	*	6,078	5,767	10,750	9,000
Licensed Lawyer (some capitalized FY18-FY20)	27,645	53,100	60,600	6,600	6,600	6,600
Expungement Day Clinic grant	5800	3,000		×	300	
Law Day (moved from Committees to CLE event FY22)	.5.				*	6,000
Total Other Public Service Expenses	62,627	87,104	86,760	20,246	283,863	37,913
Public Services Net Cost	507,730	503,996	581,838	512,391	818,021	647,383

Net Profit (Cost) By Department 6,000,000 5,000,000 4,000,000 ₩ FY18 3,000,000 ¥ FY19 2,000,000 ■ FY20 1,000,000 # FY21 (1,000,000) Spring Convention # FY22 (2,000,000) ■ FY23 (3,000,000)3ar Ope Member

The above table shows the breakdown of Public Service (Committees, Consumer Assistance Program, Access to Justice and Tuesday Night Bar) expenses by program. The bar chart below the table depicts the net profit (cost) of each of the Bar's major functions and is presented to show how Public Services fits into the Bar's overall operations from a cost perspective. While it represents roughly 9% of the Bar's total expenses, it includes many of the Bar's discretionary programs and expenses. It should be noted that the majority of expenses in the Consumer Assistance Program, Access to Justice and Tuesday Night Bar departments are staff-related, so there are fewer discretionary spending decisions short of making staffing changes.

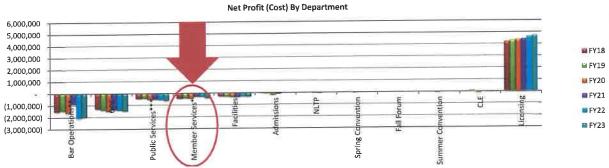
Note that Tuesday Night Bar has been moved to an virtual format and therefore incurs very little expenses except staff time. As such, Tuesday Night Bar expenses have been absorbed by the Access to Justice department, which has always been the department that managed the program. Tuesday Night Bar will be phased out as a department and instead will simply be a function of the Access to Justice department.

To review the specific budgets related to the individual departments included in Public Services, please see the supplemental schedules at the following pages: 37 - Committees, 40 - Consumer Assistance Program, 41 - Access to Justice, and 42 - Tuesday Night Bar.

- * Member Services includes the following: Bar Journal, Member Benefits, Section Support, Legislative, Public Education and Young Lawyers Division.
- ** Bar Operations includes the following: Bar Management, General Counsel, Information Technology, Commission/Special Project.
- *** Public Services includes Committees, Consumer Assistance Program, Access to Justice and Tuesday Night Bar.

Utah State Bar FY23 DRAFT Budget Member Services

						Draft
	Actual	Actual	Actual	Actual	Projected	Budget
Program Net Cost	FY18	FY19	FY20	FY21	FY22	FY23
Public Education (1 FTE)	166,246	156,577	190,215	99,019	110,784	156,879
Member Benefits (includes Blomquist and Fastcase)	149,330	141,140	122,088	128,732	137,010	132,677
Bar Journal (0.5 FTE)	23,308	(8,890)	17,421	(8,762)	(6,493)	8,418
Legislative	53,283	67,182	77,886	61,613	63,185	73,962
Young Lawyers Division	54,238	50,659	28,660	18,679	35,019	60,000
Section Support (.5 FTE)	1,328	2,530	(7,232)	(26,209)	(41,436)	(42,916)
Member Service Programs Net Cost	447,733	409,198	429,038	273,073	298,069	389,021
Other Member Services Expenses Classifled Elsewhere:						
Leadership Academy	12,400	12,471	11,645	9	10,000	10,000
Bar Review	2,219	1,729	431		6,000	
Contribution to Fund for Client Protection (normally collected from members)				3	101,780	307
Breakfast of Champions	(387)	500		- 1		*
Practice Portal (some capitalized)	23,100	24,765	35	120	*-	
Total Other Member Service Expenses	37,332	39,465	12,076	120	117,780	10,000
Member Services Net Cost	485,066	448,663	441,114	273,193	415,849	399,021



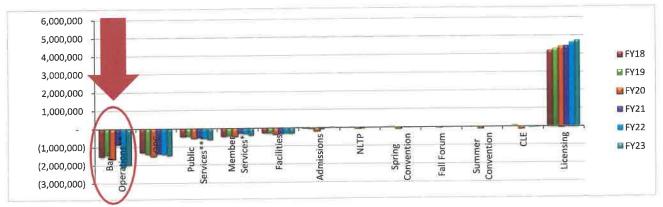
The above table shows the breakdown of Member Services (Bar Journal, Member Benefits, Section Support, Legislative, Public Education and Young Lawyers Division) expenses by program. The bar chart below the table depicts the net profit (cost) of each of the Bar's major functions and is presented to show how Member Services fits into the Bar's overall operations from a cost perspective. While it represents roughly 10% of the Bar's total expenses, it includes many of the Bar's discretionary programs and expenses.

To review the specific budgets related to the individual departments included in Member Services, please see the supplemental schedules at the following pages: 36 - Bar Journal, 38 - Member Benefits, 39 - Section Support, 43 - Legislative, 45 - Public Education, and 46 - Young Lawyers Division.

Utah State Bar FY23 DRAFT Budget Bar Operations

						Draft
	Actual	Actual	Actual	Actual	Projected	Budget
Program Net Cost	FY18	FY19	FY20	FY21	FY22	FY23
Bar Management (4 FTEs)	682,600	605,388	708,543	166,325	721,779	753,296
General Counsel (2.5 FTEs)	302,876	291,705	361,379	292,262	301,767	411,279
Ethics & Discpline Committee (1.5 FTE's)			76	46,305	193,773	238,841
IT (2 FTEs)	304,039	308,115	318,209	301,817	345,550	347,558
Commission/Special Projects	238,977	238,520	240,146	37,076	519,947	219,146
Bar Operations, net cost	1,528,492	1,443,728	1,628,277	843,785	2,082,816	1,970,119

Net Profit (Cost) By Department



Bar Operations is comprised of Bar Management, General Counsel, Ethics & Discpline Committee, IT and Commission/Special Projects. The majority of spending in Bar Management, General Counsel and IT is staff-related. Other non-discretionary expense items in those departments include the annual audit expense (~\$38,000), outside legal counsel for UPL and Bar litigation (~\$30,000), and outside technology support. A detail of spending in Commission/Special Projects follows on a subsequent schedule.

To review the specific budgets related to the individual departments included in Bar Operations, please see the supplemental schedules at the following pages: 24 - Bar Management, 29 - Ethics & Discipline Committee, 30 - General Counsel, 31 - IT, and 44 - Commission/Special Projects.

Utah State Bar FY23 DRAFT Budget Commission/Special Projects Spending Detail

Budget Projected FY23 FY20 FY21 FY22 FY19 FY18 3,000 **ABA Judicial Intern Opportunity Project** 475 **Annual Report** 5,729 1,000 2,537 1,181 1,223 2,423 Awards 6.000 1,729 431 2,219 **Bar Review** 17,000 15,100 13,000 21,765 22,210 Commission Convention/CLE Registration Fees 2,000 3,500 5,690 4,303 1,719 4,385 Commission Gifts 1,594 2,635 878 1,500 2,166 **Commission Meeting Expenses** 1,105 3,950 7,500 15,012 29,158 22,287 Commission Meeting Food & Beverage 2,000 4,488 5,297 4,597 3,345 780 **Commission Meeting Room Rental** 10,000 **Commission Outreach** 596 392 431 600 625 614 **Commission Photo** 1,500 2,054 2,922 1,743 3,662 Commission Stationery 250,000 Contribution to And Justice for All 101,780 Contribution to the Fund for Client Protection 350 723 151 100 541 264 Copies 3,000 Diploma Privlege Party 5,292 5,800 6,607 5,700 5,112 5,292 **E&O Insurance** 125 eBulletin 3,013 3,256 1,912 2,700 2,717 3,013 **Election Expense** 549 **Event Loss Futures Commission** 10,000 10,000 12,505 12,471 11,645 Leadership Academy 112 **Limited Scope Section** 7,750 19,000 Member Survey 0 Misc Technology Expense 250 300 182 377 161 Office Supplies 600 250 353 1,713 539 Postage/Mailing/Communications 60 18,000 25,352 18,000 18,000 18,000 18,500 Pres/Pres-Elect Monthly "Stipend" 2,000 2,875 163 2,000 3,936 2,446 President's expense 5,912 4,571 **Reg Reform Task Force** 30,000 20,089 22,308 35,009 31,323 Retreat 1,000 677 Small Firm Tour 1,600 2,170 1.000 Sponsorship 1,367 218 937 1.743 872 782 Staff 6,387 2,608 3,600 15,784 7,214 Travel - ABA Delegates 2,313 4,000 10,951 13,626 135 13,624 Travel - ABA Meetings 1,500 1,500 1,636 2,801 3,951 **Travel - Commission Mtgs** 1,722 1.667 Travel - Jackrabbit Bar 1,000 2,133 Travei - Northwestern Bar Conf 2,538 750 1,006 1.163 2,533 Travel - Other 8,000 10,033 8,748 854 **Travel - Spring Convention** 42,272 42,986 18,290 31,500 33,667 **Travel - Summer Convention** 12,500 7,500 5,130 6,076 19,434 Travel - Western States Bar Conf 1,026 50,000 253 216 UCLI - Utah Center for Legal Inclusion 30,000 Wipfli review 238,977 238,520 240,146 37,076 519,947 219,146 **Grand Total**

Utah State Bar FY23 DRAFT Budget Capital Expenditures

					Projected	
Category	FY18	FY19	FY20	FY21	FY22	Budget FY23
Office, building and meeting room furniture & fixtures	9,355		2,395	2,370	13,000	22,000
Office equipment (copiers, phones, fax, projectors, mail machine, etc.)	669	3.050	14,010	12,744	4,000	4,000
	21,006	33,100	4,074	310,963	45,000	19,000
Building improvements	84,903	110,000	32,499	7,954	40,000	75,000
Computer equipment/servers/software Total	115,933	146,150	52,978	334,031	102,000	120,000

					Projected	
Annual Maintenance Contracts (expensed over maintenance period):	FY18	FY19	FY20	FY21	FY22	Budget FY23
ClearVantage Annual Maintenance (Euclid)	26,360	26,360	27,678	27,678	27,678	27,678
Licensed Lawyer Annual Hosting Fee (Euclid)	6,600	6,600	6,600	6,600	6,600	6,600
OPC Database (Journal Technologies replaced by Pine Technologies FY22)	9,861	10,627	9,433	4,127	8,000	8,000
Admissions Database Annual Maintenance (Box Lake Networks replaced by ILG FY20)	7,800	3,900	72,000	36,000	37,000	38,000
Admissions Database Annual Maintenance (Box Lake Networks replaced by 120 1 120)	.,,	50,000	22,000	35,000	48,000	49,750
Network Security (BrainTrace replaced by ClearLink and VLCM FY22)		00,000	13.000	10,000	10,000	10,000
NLTP Database, Annual Hosting (Xinspire)			52,250	54,340	55,000	50,000
Attorney Research Platform (Casemaker replaced by FastCase FY20)	83,000	85,000	97.000	85,000	90,000	94,500
IT Support and Software (Clearlink)	83,000	9,900	49,000	14,000	25,000	20,000
Block Hours - prepaid (Euclid)		9,500	49,000	14,000	25,000	7,000
ATJ Database, Annual Hosting (Paladin)					E 400	10,000
Ethics & Discipline Database, Annual Hosting (Filevine)			210-223		5,400	
Total	133,621	192,387	348,961	272,745	312,678	321,528

The first table shows capital expenditures by general category in recent years. Capital expenditures include spending on assets that cost \$500 or more and have a useful life of at least three years. Once purchased these assets are depreciated ratably over their useful lives. Most purchased software also requires annual maintenance contacts (shown in the second table), which are expensed over the period of the contract and are generally renewed annually.

Utah State Bar FY23 DRAFT Budget Projected Cash Reserves

Projected Cash Reserves, 6/30/22	\$ 5,250,759
Add: FY23 budgeted change in cash	31,528
Projected Cash Reserves, 6/30/23	5,282,287
Board Designated Reserves:	
Operations Reserve (3 months' operations)	1,747,525
Capital Replacement Reserve - Equipment	200,000
Capital Replacement Reserve - Building	600,000
Total Board Designated Reserves	2,547,525
Cash Reserves over Board Designated & Contingency Reserves	\$ 2,734,762

SUPPLEMENTAL SCHEDULES

Utah State Bar FY23 Draft Budget - Summary by Department Based on Unaudited Actual Results through 3/31/22

	Actual	Actual	Actual	Actual	Projected	Draft Budget	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
	FY 2018	FY 2019	FY 2020	FY 2021	FY 2022	FY 2023	VS 2023 Budget	V3 LOLD BUOGET
Revenue				4 525 455	4,827,440	4,922,403	94,963	2%
Licensing	4,334,919	4,391,838	4,518,363	4,636,465 430,711	537,120	547,370	10,250	3%
Admissions	434,620	416,220	388,725	56,034	63,374	64,642	1,267	2%
NLTP	62,017	66,349	53,850	63,656	60,882	61,613	731	5%
OPC	21,288	33,333	13,646	284,997	379,956	480,714	100,759	26%
CLE	565,080	561,306	391,038	204,337	197,225	220,464	23,239	11%
Summer Convention	283,280	250,465	218,585	56,368	87,005	84,660	(2,345)	-3%
Fall Forum	83,328	78,760	83,224	56,617	57,550	124,252	66,702	-3088%
Spring Convention	123,526	154,252	(2,160)		309,062	310,750	1,688	1%
Member Services*	243,437	289,921	266,954	293,659	46,569	17,291	(29,278)	-55%
Public Services**	14,323	68,654	53,327	51,996	27,959	27,959	72	0%
Bar Operations***	136,052	237,287	198,811	723,118		133,993	64,992	37%
Facilities	248,542	250,639	174,911	39,185	6,663,142	6,996,111	332,969	5%
Total Revenue	6,550,412	6,799,024	6,359,275	6,692,804	6,663,142	0,330,111	332,303	
Expenses			100 100 100		404.007	187,839	(7,048)	-5%
Licensing	157,187	101,711	134,775	210,276	194,887	494,361	18,684	3%
Admissions	481,022	494,776	543,144	516,333	475,677		(5,198)	
NLTP	67,839	51,595	86,394	103,690	74,344	69,146	72,309	5%
OPC	1,323,817	1,425,811	1,493,149	1,435,479	1,462,184	1,534,494	99,892	21%
CLE	585,023	472,253	478,981	283,726	419,583	519,476	28,521	10%
Summer Convention	284,030	270,280	282,439	8,687	191,943	220,464	53,592	71%
Fall Forum	90,989	84,217	75,596	26,701	31,068	84,660	90,039	202%
Spring Convention	107,920	112,155	44,632	37,201	34,213	124,252	92,640	13%
Member Services*	691,170	699,119	695,992	566,732	607,130	699,770	46,034	
Public Services**	459,425	485,546	548,405	544,141	580,727	626,762		
Bar Operations***	1,664,544	1,681,015	1,832,761	1,566,903	2,110,774	1,998,078	(112,696) 82,661	
Facilities	519,194	533,973	487,468	365,677	348,138	430,800	The second second second	7%
Total Expenses	6,432,161	6,412,452	6,703,737	5,665,547	6,530,671	6,990,101	459,431	770
Total Expenses								
Other								197
Gain (Loss) on Disposal of Assets			(5,673)	-11-	-1		1.5	
Gaill (E033) Oll Disposal of Assets							A (12C AC2	-95%
Net Profit (Loss)	\$ 118,251	\$ 386,573	\$ (350,135)	\$ 1,027,257	\$ 132,471	\$ 6,010	\$ (126,462	-55/0
Net Profit (Loss)								0%
Depreciation	243,588	241,734	200,810	164,311	145,518	145,518		
Cash increase (decrease) from operations	382,948	628,307	(149,325)	1,191,568	277,989	151,528	(126,462	0%
Changes in operating assets/liabilities	452,669	512,125	(658,247)	542,422	20,000	20,000	(40,000	
_	(115,933)	(146,150)	(48,904)	(334,031)				1
Capital expenditures		5 994,282	\$ (856,475)	\$ 1,399,959	\$ 195,989	\$ 51,528	\$ (144,462	-/470
Net change in cash	NI N							

Member Services is comprised of Bar Journal, Member Benefits, Section Support, Legislative, Public Education and Young Lawyers Division.

^{**} Public Services is comprised of Committees, Consumer Assistance, Access to Justice, and Tuesday Night Bar.

^{***} Bar Operations is comprised of Bar Management, Ethics & Discpline Committee, General Counsel, IT, and Commission/Sp Projects.

Utah State Bar FY23 Draft Budget - Summary by Account Based on Unaudited Actual Results through 3/31/22

Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected 2 vs 2023 Budget v	
		132 275	103.100	143,550	146,421	2,871	2%
		48,350	57,050	67,350	68,697	1,347	2%
	41,250	36,550	32,800	37,450			2% 2%
55,400	51,900	29,100	62,775				2%
	4,000	6,000					2%
32,950	45,000						2%
76,000						560	2%
					104,439	2,048	2%
98,883				1,733	1,739	6	0%
	330	425			- 1 5	320	#DIV/0!
62.850	65,250	53,850	56,850	64,250			2% 2%
3,572,085	3,636,825	3,696,485					2%
223,540	221,365						2%
35,040	40,405						2%
	5						2%
						2,372	2%
					227,348	4,458	2%
			220,010	72			#DIV/0!
			17,980	22,980	23,440	460	2%
23,280	27,230	2		0. 9			#DIV/0!
109.925	102,773	72,158	12,344	31,476	51,387		63%
	125,308	79,334	5,539	17,329			262% -26%
1,044	1,402	1,145	1 1 1	945			-26%
404,028	399,950	256,829	111,985				121%
54,150	62,140	33,000	7,250				104%
32,850	27,150	17,750	1,000	19,550	39,530	20,400	#DIV/0!
2,185	47.77	7 570		13 235	3,707	(9,528)	-72%
			24 853				0%
				212,036			0%
		90	30	30			0%
		10,525	12,400	12,100			-17%
	1,473	1,264	1,200	1,279			0% 0%
	6,801	6,849	8,175				45%
468,040	451,978						0%
98,348	85,500	121,808	173,086	146,835	140,03		#DIV/0!
	0.1.5						#DIV/0!
6,856		22.250	21 222	19 252	19.25	2 -	0%
		22,238	21,232				0%
		9.073	27.665	22,569	10,21	2 (12,358)	
				102,450	102,45	0	0%
			23			• (2)	#DIV/0!
2,000		41,739	695,386	27,178			-100% 0%
124,366	176,875	139,808	49,282			-	0%
(5,445)	(903)	7,898				13	0%
(6,938)	8,528					13)	0%
302							0%
(7,496)							-
6,550,412	6,799,024	6,339,273	0,092,004	0,000,272			
							170/
42,646	41,449	13,505					
67,130	59,628	45,345					
20,311	20,232	19,110			41		0%
79,436	40,701					15252	
300	425					- Fig.	
2,273							0%
			320				0%
			6.500		12,8	87 (1,273	
			-,-		13,1	70 13,170	
			7,568	11,556	3,7		
			6,790	367,076			
		1,498	(10	6) 389			- 09
	1,211	1,049	283	2 607			9 #DIV/0!
-		. 4			30,0	30,000	#DIV/0!
				- 15		15	
1,897			1,59			13	
			53,99 60,00				- 09
71,313						(4,61	
71,313 44,126	47,615		3				
44,126		2,595	64 18	2 68.364	64,1	(4,10	
44,126 65,000	65,000	65,000		2 68,364 2,500			0 2769
44,126 65,000 12,339	65,000 11,652	65,000 5,975		2,500	9,4	6,90 223 (5,94	0 2769
44,126 65,000 12,339 84,047	65,000 11,652 82,330	65,000 5,975 56,192	6,82	2,500 9 27,166	9,4	6,90 223 (5,94 581 (4,09	0 2769 3) -229 1) -79
44,126 65,000 12,339 84,047 44,311	65,000 11,652 82,330 38,718	65,000 5,975 56,192 29,373	6,82 39,14	2,500 9 27,166	9,4 5 21,2 5 52,6 6 40,1	6,90 (5,94 (4,09 118 32,82	0 2769 3) -229 1) -79 2 450
44,126 65,000 12,339 84,047 44,311 47,536	65,000 11,652 82,330 38,718 41,896	65,000 5,975 56,192 29,373 62,252	6,82 39,14 3 19,24	2,500 9 27,166 12 56,771 18 7,296 15 171,400	9,4 5 21,2 6 52,6 6 40,1 9 307,8	6,90 6,90 223 (5,94 581 (4,09 118 32,82 136,45	0 2769 3) -229 1) -79 2 4500 7 800
44,126 65,000 12,339 84,047 44,311	65,000 11,652 82,330 38,718 41,896 469,643	65,000 5,975 56,192 29,373 62,252 371,002	6,82 39,14 3 19,24 7,39	2,500 9 27,168 12 56,771 18 7,296 15 171,400 16 13,483	9,4 5 21,7 5 52,6 6 40,1 3 307,8 3 32,9	6,90 6,90 223 (5,94 681 (4,09 118 32,82 136,45 19,47	0 2769 3) -229 1) -79 2 4500 7 800 9 1440
44,126 65,000 12,339 84,047 44,311 47,536 508,871 68,291	65,000 11,652 82,330 38,718 41,896 469,643 67,421	65,000 5,975 56,192 29,373 62,252 371,002 45,772	6,82 39,14 3 19,24 7,39 2,72	2,500 9 27,166 12 56,771 18 7,296 15 171,400 16 13,483 26 3,943	9,4 5 21,7 5 52,6 6 40,7 9 307,8 8 32,9	6,90 6,90 6,81 6,81 6,94 118 6,96 136,45 963 19,47 6,80 1,73	0 2769 3) -229 1) -79 2 4509 7 809 9 1449 7 449
44,126 65,000 12,339 84,047 44,311 47,536 508,871	65,000 11,652 82,330 38,718 41,896 469,643 67,421 5 10,720 6,619	65,000 5,975 56,192 29,373 62,252 371,002 45,772 6,994 9 8,613	6,82 39,14 3 19,24 7,39 2,72	2,500 27,168 12 56,771 18 7,296 15 171,400 16 13,483 16 3,943	9,4 5 21,7 5 52,6 6 40,1 9 307,8 8 32,5 8 5,1	6,90 6,90 6,90 6,91	0 2769 3) -229 1) -79 2 4500 7 800 9 1440 7 440 15 76
44,126 65,000 12,339 84,047 44,311 47,536 508,871 68,291	65,000 11,652 82,330 38,718 41,896 469,643 67,421 5 10,720 6,615	65,000 5,975 56,192 29,373 62,225 371,002 45,772 6,994 8,613 31,536	6,82 39,14 3 19,24 7,39 2,72 1,25 41,35	2,500 27,168 12 56,771 18 7,296 15 171,400 16 13,483 16 3,943	9,4 5 21,2 6 40,1 6 307,8 8 32,9 8 5,0 5 2,1	6,90 6,90 6,90 6,91	0 2769 3) -221 1) -77 2 450 7 80 9 144 7 44 5 76
	130,025 47,475 41,225 55,400 23,950 98,883 62,850 3,572,085 223,540 35,040 65,800 112,380 206,325 5,685 25,280 109,925 115,796 1,044 404,028 54,150 32,850 32,185 32,850 31,040 65,800 112,380 66,325 5,685 25,280 109,925 115,796 1,044 404,028 54,150 32,850 32,850 32,850 32,850 32,850 32,850 32,850 32,850 32,850 32,850 11,225 66,225 488,040 98,348 6,856 6,225 488,040 98,348 6,856 6,250 1,806 6,850 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,850 1,806 6,800 6,800 1,806 6,800 1,806 6,800 1,80	PY 2018 PY 2019	PY 2018 PY 2019 PY 2020	PY 2018 FY 2019 FY 2020 FY 2021	PY 2018 PY 2019 PY 2020 PY 2021 PY 2022	Actual PY 2019 PY 2020 PY 2021 PY 2022 PY 2023 130,025 124,025 132,275 103,100 67,350 66,7350 47,475 45,475 48,350 57,050 67,350 38,193 55,000 51,900 22,9100 6,275 51,655 38,288 4,000 6,000 8,200 (850) 88,197 76,000 46,750 54,400 81,600 95,750 23,800 20,400 12,900 15,300 28,000 98,883 99,617 100,364 100,196 102,391 104,439 48,500 45,500 44,500 46,500 64,250 66,250 65,850 3,572,285 3,686,855 3,572,885 3,686,855 3,572,285 3,585,800 3,625 2,938 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 1,733 <td>Actual Actual Actual Actual Resolution PY 2020 PY 2021 PY 2023 V 2023 Budget V PY 2021 PY 2020 PY 2021 PY 2022 PY 2023 V 20223 Budget V PY 2021 Actual Resolution PY 2020 PY 2021 PY 2022 PY 2023 V 20223 Budget V PY 2021 Actual Resolution PY 2020 Actual Resolution PY 2020 Actual Resolution PY 2020 Actual Resolution PY 2021 Actual</td>	Actual Actual Actual Actual Resolution PY 2020 PY 2021 PY 2023 V 2023 Budget V PY 2021 PY 2020 PY 2021 PY 2022 PY 2023 V 20223 Budget V PY 2021 Actual Resolution PY 2020 PY 2021 PY 2022 PY 2023 V 20223 Budget V PY 2021 Actual Resolution PY 2020 Actual Resolution PY 2020 Actual Resolution PY 2020 Actual Resolution PY 2021 Actual

Utah State Bar FY23 Draft Budget - Summary by Account Based on Unaudited Actual Results through 3/31/22

	Actual	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022		2022 Projected 2 vs 2023 Budget v	2023 Budget
5099 - Blomquist Hale	FY 2018 73,946	73,832	73,703	77,738	90,000	90,000		0% #DIV/0!
5501 - Books Purchased-BFB	- III GOWING	- 21		- 1			2. *	#DIV/0!
5702 Lodging	55.013	60,715	61,850	7,065	27,774	51,019	23,245	84%
5702 - Travel - Lodging	56,913	60,715	02,030	-8		2,000	2,000	#DIV/0!
5703 - Transportation 5703 - Travel - Transportation	1						7 222	#DIV/01 107%
5703 - Travel - Transportation/Parking	16,400	20,818	21,864	282	6,840	14,163	7,323	#DIV/0!
5704 Mileage Reimbursement	* .	40.500	6.027	1,035	3,725	8,885	5,161	139%
5704 Travel - Mileage Reimbursement	12,585	17,682	6,927	1,033	3,7.20	300	300	#DIV/0!
5705 Per Diems	6,131	4,949	4,709		3,133	4,326	1,193	38%
5705 - Travel - Per Diems 5706 - Meals	0,250	= [= :	397			1,250	1,250	#DIV/0! #DIV/0!
5706 - Travel - Meals	1,479	1,542	109		38,550	52,500	13,950	36%
5707 - Travel - Commission Mtgs	39,386	54,493	14,983 14,469		225	4,173	3,948	1755%
5805 - ABA Annual Meeting	21,806	19,714 12,735	19,896	100	2,838	8,005	5,167	182%
5810 ABA Mid Year Meeting	23,465 24,783	26,473	15,245	1,287	16,287	19,500	3,213	20%
5815 - Commission/Education 5820 - ABA Annual Delegate	16,284	10,281	10,128	1.00	2,608	6,600	3,992 2,454	153% 38%
5830 Western States Bar Conference	13,659	29,064	7,494	205	6,505 20,000	8,959 20,000	2,434	0%
5840 - President's Expense	19,687	20,403	28,197 2,899	18,163	20,000	20,000	**	#DIV/0!
5841 - President's Reimbursement	5,554	1,785 6,012	4,571	100			77	#DIV/0!
5845 Reg Reform Task Force	12,400	12,471	11,645	200	10,200	10,200	0	0%
5850 - Leadership Academy 5855 - Bar Review	2,416	1,729	431	18	6,000	9	(6,000)	-100% #DIV/0!
5860 - Commission Mtg Travel					22 200	33,300	10,992	49%
5865 Retreat	37,428	31,293	20,089	50,733	22,308 74,931	76,311	1,380	2%
5866 - Wellbeing Committee		18,453	50,978 19,000	30,733	7,750		(7,750)	-100%
5867 - Bar Membership Survey		1	50,000				*	#DIV/OI
5868 - UCLI Support 5960 - Overhead Allocation - Seminars		- 2		(3,404)	esternists.	17,115	17,115	#DIV/0!
5970 - Event Revenue Sharing - 3rd Pty	64,158	42,191	60,197	71,092	62,273	1,439,575	(32,692)	-2%
Total Program Services Expenses	1,731,045	1,630,590	1,472,279	628,920	1,472,267	1,439,373	(32/032)	
Salaries & Benefits	2,642,547	2,765,253	3,024,156	3,057,778	3,038,664	3,326,639	287,975	9%
5510 - Salaries/Wages	196,232	206,499	226,540	234,952	248,167	272,483	24,316	10%
5605 - Payroll Taxes 5610 - Health Insurance	232,692	250,782	267,945	278,473	274,510	305,955 6,727	31,446 81	1%
5620 - Health Ins/Medical Reimb	4,960	6,040	3,674	7,500 15,237	6,645 16,043	18,529	2,486	15%
5630 Dental Insurance	14,299	15,136	14,928 18,335	19,788	20,116	23,816	3,700	18%
5640 Life & LTD Insurance	16,853 2,544	17,661 2,487	2,832	2,733	2,961	2,961	-	0%
5645 Workman's Comp Insurance 5650 Retirement Plan Contributions	235,389	231,773	261,765	276,136	271,792	311,425	39,633	15%
5655 Retirement Plan Fees & Costs	20,577	19,208	19,785	18,337	14,000	14,000	946	16%
5660 Training/Development	19,226	21,559	18,261	3,378	5,056 3,898,955	4,289,538	2010/06/2019	10%
Total Salaries/Benefit Expenses	3,385,320	3,536,399	3,858,222	3,914,313	2,030,033	77/4/00// (0.00)		
General & Administrative 4094 - Copy/Print revenue	7/4		16		7		938	#DIV/0! 5%
7025 Office Supplies	21,389	25,395	25,724	14,976	17,188	18,126 8,700	6,085	233%
7033 - Operating Meeting Supplies	21,998	23,675	17,400	1,822 59,449	2,615 49,330	49,647	317	1%
7035 - Postage/Mailing, net	60,459	53,924 151,973	55,027 155,404	110,954	119,558	152,191	32,634	27%
7040 - Copy/Printing Expense	165,273	131,373	233,404	100				#DIV/0!
7040 - Copy/Printing Expense - Other 7041 - Copy/Print revenue	(26,262)	(25,255)	(19,602)	(16,772)	(18,595)	(18,595	40.0001	0% -6%
7045 - Internet Service	20,758	13,868	8,724	10,603	19,152	17,960 143,657		109%
7050 - Computer Maintenance	28,232	48,627	60,676	42,437 15,750	68,870 21,614	20,989		
7055 - Computer Supplies & Small Equip	7,426	15,274 28,437	15,892 34,343	57,057	53,570	84,284		57%
7089 - Membership Database Fees	51,734 (67)	20,437	(25)	(7)	(140)	(140		0%
7095 - Fax Equip & Supplies	47,688	53,868	56,434	65,361	62,335	63,518		2% 701%
7100 Telephone 7105 Advertising	48,203	54,435	31,781	3,281	5,670	45,444	39,774	#DIV/0!
7106 - Public Notification	608	1,149	465	290	2,500	7,50	5,000	200%
7107 - Production Costs	40.405	22.262	3,000 25,729	28,144	24,545	26,87		9%
7110 - Publications/Subscriptions	18,486 50,280	22,262	49,997	-				#DIV/0!
7115 Public Relations	12,798	10,209	11,414	10,858	16,554	17,11		
7120 Membership/Dues 7135 Bank Service Charges	1,296	1,111	899	938	800	80		001
7136 - ILM Service Charges	16,892	17,698	18,048	17,944	20,541	20,54		#DIV/0!
7138 - Bad debt expense	U U &		107.943	120,507	121,879	122,85	972	
7140 - Credit Card Merchant Fees	109,131	107,682	103,843	120,307	222,010			#DIV/0!
7140 - Credit Card Merchant Fees - Other	(56,878)	(56,726)	(59,720)	(68,871)	(66,551)			0%
7141 Credit Card surcharge 7145 Commission Election Expense	3,256	1,912	2,693	2,717	3,013	3,01		0%
7150 E&O/Off & Dir Insurance	50,947	51,519	51,951	53,811	57,800	56,89	600	0%
7160 - Audit Expense	31,363	33,546	34,265	35,435 227	38,143 209	38,14 21		
7170 - Lobbying Rebates	140	180 74 541	140 168,444	150,458	108,108	9,48) -91%
7175 O/S Consultants	107,887 22,356	74,541 6,374	22,245	10,450	26,580	10,00	0 (16,580	
7176 Bar Litigation	1,139	8,302	41,141	1,564		20,00		
7177 UPL 7178 - Offsite Storage/Backup	4,228	11,616				2.03	2	201
7179 - Payroll Adm Fees	2,826	2,885		3,126		2,97 1,58	3	0%
7180 - Administrative Fee Expense	1,176	773		996 364				- 0%
7190 Lease Interest Expense	701	770	5/3	304			S 2	110.070.
7191 Lease Sales Tax Expense	4,092	15,345	15,245	13,307				
	11000			747,175	778,648	873,5	94,924	1 12%
7195 : Other Gen & Adm Expense Total General & Administrative Expenses	829,644	755,367	940,323					

Utah State Bar FY23 Draft Budget - Summary by Account Based on Unaudited Actual Results through 3/31/22

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	vs 2023 Budget
7103 · InKind Contrib-UDR & all other	20,517	20,004	17,837	5,879	14,763	14,763	- 30	0%
Building Overhead			20.00mm	Spans	201200	26,701	778	3%
6015 - Janitorial Expense	30,155	29,784	25,362	17,004	25,923	E 100 C 100	648	3%
6020 · Heat	21,580	20,557	17,908	21,226	21,616	22,265	1,281	3%
6025 · Electricity	44,151	45,511	41,164	41,502	42,705	43,985	1,281	3%
6030 · Water/Sewer	5,426	7,483	7,738	6,188	5,963	6,142	504	3%
6035 · Outside Maintenance	12,438	13,190	16,474	14,046	16,787	17,291		3%
6040 · Building Repairs	10,006	23,160	17,002	20,897	25,118	25,871	754	336
6045 · Bldg Mtnce Contracts	38,817	39,578	39,017	29,488	27,247	28,064	817	
6050 · Bldg Mtnce Supplies	5,282	5,235		- 31			1920	#DIV/01
6055 · Real Property Taxes	37,207	30,172	30,945	34,272	34,053	35,074	1,022	3%
6060 · Personal Property Taxes	489	440	416	397	375	387	11	3%
6065 - Bidg insurance/Fees	16,491	17,246	18,239	19,930	20,733	21,354	622	3%
	51,739	54,146	53,835	68,193	80,543	80,543	-	0%
6070 · Building & Improvements Depre	15,612	13,584	8,779	4,453	4,196	4,196		0%
6075 - Furniture & Fixtures Depre	176,237	174,003	138,195	91,665	60,779	60,779		: 0%
7065 · Computers, Equip & Sftwre Depr Total Building Overhead Expenses	465,632	470,092	415,076	369,260	366,038	372,654	6,616	2%
Total Building Overhead Expenses						C 000 101	459,431	794
Total Expenses	6,432,158	6,412,452	6,703,737	5,665,547	6,530,671	6,990,101	433,431	- 10
Other Income/Expense			PROCESS					
4300 · Gain (Loss) - Sales of Assets		3	(5,673)	13				
Net Profit (Loss)	\$ 118,254	\$ 386,573	\$ (350,135)	5 1,027,257	5 132,471	\$ 6,010	\$ (126,462)	-95%

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 01 - Licensing

AUDI N. I. P. PERS 1,532 1,532 1,535		Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
ADD Control of a Proporties 1,000 1,00					17.000	17.002	10 353	360	2%
AUGUN ILP Pres 3 Years 3,572,085 3,556,085 3,756,910 3,855,500 3,932,692 77,112 20,000 20,000		17,039	17,808	17,128		17,992	18,352		#DIV/01
AGD Life Field - 2 Vest			0.000.000	2 605 405		2 055 590	2 022 602		2%
10.22 LC Fees - Tractors 15,000 40,405 44,940 47,210 55,785 55,901 1,116 1	11-1								2%
## 10.25 Fee Fee Fee Fee Fee Fee Fee Fee Fee F									2%
## 4.59		35,040	40,403						2%
## AUCS IL Fees - Inactive Parks ## AUGS IL Fees - Inactive Parks		SE 750	79 600					4,459	2%
2007 JL PESS - Hackwey/AS									2%
## ACT Price Fees Institution Special Spec									2%
Addition						- ;-		100	#DIV/01
Addressing Receives Addressing Receives Address Miscellamous Income 1655 675 615 243 100 102 2 2					17 980	22 980	23,440	460	2%
### 4005 - Mixeleneous income		23,200	27,230	22,070				2	2%
### Total Revenue ### ### ### ### ### ### ### ### ### #		505	675	615		100		2	2%
Comparison Com									09
Salaries & Benefits Salaries & Salaries								94,954	2%
Salaries & Benefits S510 - Salaries Mages 28,372 33,047 44,839 53,118 55,774 2,656 5605 - Payroll Taxes 2,961 1,824 2,589 3,537 4,174 4,383 209 5605 - Payroll Taxes 5,019 5,384 5,596 5,669 5,836 6,128 292 4,000 5,000	Total Revenue	4/334/313	4,330,000	4,524,550	4,020,000	- Jonaja -			
Salaries & Benefits	Expenses								
\$510. Salaries,Wages									
Selic		43,829	28,372	33,047					5%
Set Health Instruction Set S		2,961	1,824	2,589	3,537	4,174	4,383		5%
Second S			5,384	5,596	5,669	5,836	6,128		59
\$630 Dental Insurance		49	25		- 3	180		_	#DIV/0!
\$640 - Life & LTD Insurance		429	433	434	439	454	476		59
\$645 - Workman's Comp Insurance \$650 - Retirement Plan Contributions \$3,765		485	454	458	466	510	536	26	5%
\$5650 - Retirement Plan Contributions \$ 3,765 \ 2,105 \ 3,147 \ 4,295 \ 5,019 \ 5,270 \ 251 \ 5655 - Retirement Plan Fees & Costs \$ 710 \ 663 \ 614 \ 544 \ 402 \ 402 \ 402 \ 1 \ 405 \ 560 \ Training/Development \$ 250 \ 45 \ 45 \ 45 \ 45 \ 402 \ 402 \ 1 \ 405				-	123	= =		-	#DIV/0!
September Plan Fees & Costs 710 663 614 544 402 402 560 7171 7181 719 728		3,765	2,105	3,147	4,295	5,019	5,270	251	5%
Total Salaries Benefit Expenses S7,497 39,304 45,931 59,789 69,513 72,968 3,456			663	614	544	402	402		09
Total Salaries/Benefit Expenses 57,497 39,304 45,931 59,789 69,513 72,968 3,456		250	45	45	29.0	- 5			#DIV/0!
7025 Office Supplies 790 541 870 337 618 618 7035 Postage/Mailling, net 7036 Copyl/Printing Expense 3,923 2,399 2,425 2,654 2,616 2,616 7041 Copyl/Print revenue 7050 Computer Maintenance 1,862 3,767 10,340 5,972 4,575 7,077 2,502 7055 Computer Supplies & Small Equip 71 130 409 510 562 590 28 7089 Membership Database Fees 7,664 7095 Fax Equip & Supplies 7100 Telephone 7110 Publications/Subscriptions 7135 Bank Service Charges 7,568 72,067 63,203 90,349 81,339 81,339 7110 Publications/Subscriptions 7140 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 81,339 7141 Credit Card Merchant Fees 7,568 72,067 63,203 90,349 81,339 81,339 81,339 7141 Credit Card Merchant Fees 7,705 Cofficient Fees 7,705 Cofficient Fees 7,706 620 Heat 7,707 7,706 7,707 7,707 7,707 7,707 7,707 7,707 7,707 7,709 7,700		57,497	39,304	45,931	59,789	69,513	72,968	3,456	59
7025 Office Supplies 7036 Postage/Mailing, net 7037 Postage/Mailing, net 7037 Postage/Mailing, net 7038 Postage/Mailing, net 7039 Copy/Printing Expense 7041 Copy/Printing Expense 7041 Copy/Printing Expense 7050 Computer Maintenance 1,862 3,767 10,340 5,972 4,575 7,077 2,502 7055 Computer Supplies & Small Equip 71 130 409 510 562 590 28 7089 Membership Database Fees 7089 Sax Equip & Supplies 7100 Telephone 7110 Publications/Subscriptions 80 133 1,445 1,402 1,402 1,402 7110 Publications/Subscriptions 80 133 1,893 81,339 81,339 1,7114 Credit Card Merchant Fees 75,568 72,067 63,203 90,349 81,339 81,339 7,7141 Credit Card Merchant Fees 75,568 72,067 63,203 90,349 81,339 81,339 1,715 Cobbying Rebates 7117 Cobbying Rebates 7117 Cobbying Rebates 7118 Sax Equip & Sax Subscriptions 7119 Coff Consultants 7119 Coff Consultants 7115 Of/S Consultants 7116 G020 Heat 6015 Janitorial Expense 80 1,919 2,110 1,776 (1,776) 80 1,776 80 1,777 80 1,776 80 1,776 80 1,776 80 1,777 80 1,777 80 1,777 80 1,777 80 1,777 80 1									
7025 Office Supplies 750 Carl				970	227	610	619	2	09
7003 Copy/Printing Expense 3,923 2,399 2,425 2,654 2,616 2,616 7041 Copy/Printing Expense 1,862 3,767 10,340 5,972 4,575 7,077 2,502 7050 Computer Maintenance 1,862 3,767 10,340 5,972 4,575 7,077 2,502 7055 Computer Supplies & Small Equip 71 130 409 510 562 590 28 7089 Membership Database Fees 7,664									09
7041 Copy/Print revenue 7050 Computer Maintenance 1,862 3,767 10,340 5,972 4,575 7,077 2,502 7055 Computer Maintenance 1,862 3,767 10,340 5,972 4,575 7,077 2,502 7055 Computer Supplies & Small Equip 71 130 409 510 562 590 28 80 80 80 80 80 80 80 80 80 80 80 80 80									09
1,862 3,767 10,340 5,972 4,575 7,077 2,502		3,923	2,399	2,425		2,010	2,010	j.	#DIV/0!
7055 Computer Supplies & Small Equip 71 130 409 510 562 590 28 #DIV 7089 - Membership Database Fees 7,664		4.000	2 767	10.240		A 575	7 077	2 502	559
Monthership Database Fees									59
7089 - Fax Equip & Supplies 7100 - Telephone 7100 - Telephone 7110 - Publications/Subscriptions 80 1,780 1,263 1,263 1,445 1,402 1,402 - #DIV 7110 - Publications/Subscriptions 80 1133			130	405	310	302	350		#DIV/0!
7/09 - Tat culp & Supplies 7/09 - Tat culp on Supplies 7/100 - Tatelphone 7/110 - Publications/Subscriptions 80		7,664	- 3		(10)	-			#DIV/0!
Page		4 700	1 262	1 762		1 402	1.402	1.0	
7110 - Professional Computers (Section 2012) 7135 - Bank Service Charges 7140 - Credit Card Merchant Fees 75,568 72,067 63,203 90,349 81,339 81,339 7141 - Credit Card Surcharge (56,878) (56,726) (59,720) (68,997) (66,407) (66,407) 7170 - Lobbying Rebates 133			1,203	1,203		1,402	1,402	100	#DIV/01
7135 Building Overhead 6015 Janitorial Expense 6020 Heat 6020 Heat 6035 Cletricity 6030 Water/Sewer 6035 Outside Maintenance 6040 Suiding Repairs 180 487 350 356 455 469 6040 Suiding Repairs 180 487 350 356 455 469 11 500 Suide Maintenance 6040 Suiding Repairs 6040 Suiding Repairs 6050 Suide Maintenance 6040 Suiding Repairs 6050 Suide Maintenance 6050 Suide Mainten		80				/01	/01	(0)	
Total General & Administrative Expenses 133 280 1.919 2.110 1.776				C7 002				0280	09
71.41 - Credit Card surcharge (56,678) (36,726) (35,726) (35,726) (35,726) (35,726) (35,727)									
71.70 - O/S Consultants			(56,726)	(59,720)	(00,397)	(60,407)	(60,407)		#DIV/01
Total General & Administrative Expenses 45.541: 29,750 26,723 40,241 32,073 32,627 754 Building Overhead 6015 - Janitorial Expense 506 627 526 340 559 576 17 6020 - Heat 376 432 369 424 481 496 14 6025 - Electricity 742 957 852 829 900 927 27 6030 - Water/Sewer 88 157 161 124 124 128 4 6035 - Outside Maintenance 243 277 336 281 369 380 11 6040 - Building Repairs 180 487 350 356 455 469 14 6045 - Bidg Mtnce Contracts 653 748 802 589 587 604 18 6065 - Bidg Insurance/Fees 278 363 376 398 414 427 12 6070 - Building & Improvements Depre 670 Building & Improvements Depre 675 Furniture & Fixtures Depre 264 286 181 89 88 88 7065 - Computers, Equip & Sftwre Depr 7,312 9,244 7,906 6,625 7,001 7,118 117		133	200	1 010	2.110	1 776		(1.776)	
Building Overhead 6015 - Janitorial Expense 506 627 526 340 559 576 17 6020 - Heat 376 432 369 424 481 496 14 6025 - Electricity 742 957 852 829 900 927 27 6030 - Water/Sewer 88 157 161 124 124 128 4 6035 - Outside Maintenance 243 277 336 281 369 380 11 6040 - Building Repairs 180 487 350 356 455 469 14 6045 - Bidg Mtnce Contracts 653 748 802 589 587 604 18 6045 - Bidg Insurance/Fees 278 363 376 398 414 427 12 6070 - Building & Improvements Depre 675 Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 - Computers, Equip & Sftwre Depr 7,312 9,244 7,906 6,625 7,001 7,118 117		****					32 827		29
6015 - Janitorial Expense 506 627 526 340 559 576 17 6020 - Heat 376 432 369 424 481 496 14 6025 - Electricity 742 957 852 829 900 927 27 6030 - Water/Sewer 88 157 161 124 124 128 4 6035 - Outside Maintenance 243 277 336 281 369 380 11 6040 - Building Repairs 180 487 350 356 455 469 14 6045 - Bldg Mtnce Contracts 653 748 802 589 587 604 18 605 - Bldg Insurance/Fees 278 363 376 398 414 427 12 6070 - Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 - Furniture & Fixtures Depre 264 285 181 89 88 88 - 7065 - Computers, Equip & Sttwre Depre 2,994 3,660 2,845 1,832 1,298 1,298 - 7051 - 70	Total General & Administrative Expenses	45,541	251,750	20,723	40,641	32,073	- 16/05/		
6015 - Janitorial Expense 506 627 526 340 559 576 17 6020 - Heat 376 432 369 424 481 496 14 6025 - Electricity 742 957 852 829 900 927 27 6030 - Water/Sewer 88 157 161 124 124 128 4 6035 - Outside Maintenance 243 277 336 281 369 380 11 6040 - Building Repairs 180 487 350 356 455 469 14 6045 - Bidg Mtnce Contracts 653 748 802 589 587 604 18 6055 - Bidg Insurance/Fees 278 363 376 398 414 427 12 6070 - Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 - Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 - Computers, Equip & Sttwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 - 7051 - 70	Building Overhead								
6020 - Heat 376 432 369 424 481 496 14 6025 - Electricity 742 957 852 829 900 927 27 6030 - Water/Sewer 88 157 161 124 124 128 4 6035 - Outside Maintenance 243 277 336 281 369 380 11 6040 - Building Repairs 180 487 350 356 455 469 14 6045 - Bidg Mtnce Contracts 653 748 802 589 587 604 18 6065 - Bidg Insurance/Fees 278 363 376 398 414 427 12 6070 - Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 - Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 - Computers, Equip & Sftwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 - Total Building Overhead Expenses		506	627	526	340	559	576		39
6025 Electricity 742 957 852 829 900 927 27 6030 Water/Sewer 88 157 161 124 124 128 4 6035 Outside Maintenance 243 277 336 281 369 380 11 6040 Building Repairs 180 487 350 356 455 469 14 6045 Bldg Mtnee Contracts 653 748 802 589 587 604 18 6045 Bldg Insurance/Fees 278 363 376 398 414 427 12 6070 Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 Computers, Equip & Sftwre Depr 7,312 9,244 7,906 6,625 7,001 7,118 117		376	432	369	424	481	496		39
6030 Water/Sewer 88 157 161 124 124 128 4 6035 Outside Maintenance 243 277 336 281 369 380 11 6040 Building Repairs 180 487 350 356 455 469 14 6045 Bldg Mtnce Contracts 653 748 802 589 587 604 18 6065 Bldg Insurance/Fees 278 363 376 398 414 427 12 6070 Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 Furniture & Fixtures Depre 264 286 181 89 88 88 7065 Computers, Equip & Sftwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 - Total Building Overhead Expenses 7,312 9,244 7,906 6,625 7,001 7,118 117					829	900	927	27	39
6035 · Outside Maintenance 243 277 336 281 369 380 11 6040 · Building Repairs 180 487 350 356 455 469 14 6045 · Bldg Mtnee Contracts 653 748 802 589 587 604 18 6065 · Bldg Insurance/Fees 278 363 376 398 414 427 12 6070 · Building & Improvements Depre 6075 · Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 · Computers, Equip & Sftwre Depr 7,312 9,244 7,906 6,825 7,001 7,118 117				161	124	124	128	4	35
6040 - Building Repairs 180 487 350 356 455 469 14 6045 - Bldg Mtnce Contracts 653 748 802 589 587 604 18 6065 - Bldg Insurance/Fees 278 363 376 398 414 427 12 6070 - Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 - Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 - Computers, Equip & Sftwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 - Total Building Overhead Expenses 7,312 9,244 7,906 6,825 7,001 7,118 117				336	281	369	380	11	39
6045 Bldg Mtnee Contracts 653 748 802 589 587 604 18 6065 Bldg Mtnee Contracts 278 363 376 398 414 427 12 6070 Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 Computers, Equip & Sftwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 - Total Building Overhead Expenses 7,312 9,244 7,906 6,675 7,001 7,118 117					356	455	469	14	35
6065 Bldg Insurance/Fees 278 363 376 398 414 427 12 6070 Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 - 6075 Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 Computers, Equip & Sftwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 - Total Building Overhead Expenses 7,312 9,244 7,906 6,625 7,001 7,118 117				802	589	587	604	18	35
6070 Building & Improvements Depre 874 1,139 1,109 1,363 1,726 1,726 6 6075 Furniture & Fixtures Depre 264 286 181 89 88 88 5 7065 Computers, Equip & Sftwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 5 Total Building Overhead Expenses 7,312 9,244 7,906 6,525 7,001 7,118 117						414	427	12	3'
6075 Furniture & Fixtures Depre 264 286 181 89 88 88 - 7065 Computers, Equip & Sftwre Depr 2,994 3,660 2,845 1,832 1,298 1,298 1 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7			1.139	1.109	1,363	1,726	1,726		09
7065 Computers, Equip & Sftwre Depr Total Building Overhead Expenses 7,312 9,244 7,906 6,625 7,001 7,118 117									0'
7/312 9/244 7,906 6.625 7,001 7,118 117 Total Building Overhead Expenses 7,312 9/244 7,906 6.625 7,001 7,118 117							1,298	3	0
100 00 00 00 00 00 00 00 00 00 00 00 00		100000000000000000000000000000000000000			6,625		7,118	117	2'
Total Exercises 110.350 78.298 80,560 106,656 108,587 112,913 4,326	Total Balluling Overheed Expenses					400.00	100010	4 222	
Total expenses	Total Expenses	110,350	78,298	80,560	106,656	108,587	112,913	4,326	5

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 02 - Admissions

	Actual FY 2018	Actual FY 2019		Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue		124,025	132,275	103,100	143,550	146,421	2,871	2%
4001 - Admissions - Student Exam Fees 4002 - Admissions - Attorney Exam Fees	130,025 47,475	45,475	48,350	57,050	67,350	68,697	1,347	2%
4002 - Admissions - Attorney Exam Fees 4003 - Admissions - Retake Fees	41,225	41,250	36,550	32,800	37,450	38,199	749	2% 2%
4004 Admissions - Laptop Fees	55,400	51,900	29,100	62,200	81,200	82,824 (867)	1,624 (17)	2%
4005 Admissions - Application Forms	20.000	4,000	6,000 44,300	8,200 45,100	(850) 64,700	65,994	1,294	2%
4006 - Transfer App Fees	32,950 76,000	45,000 46,750	54,400	81,600	85,750	87,465	1,715	2%
4008 - Attorney - Motion	23,800	20,400	12,900	15,300	28,000	28,560	560	2%
4009 - House Counsel 4011 - Admissions LPP	V III	A 900	- 100	200	300	306	6	2% #DIV/01
4012 - Admissions Military Spouse			425	4.464	050.3	5,171	101	2%
4095 Miścellaneous Income	1,945	7,120	3,025	4,161	5,070 24,600	24,600		0%
4096 Late Fees	25,750	30,300 416,220	21,400 388,725	430,711	537,120	547,370	10,250	2%
Total Revenue	434,620	410,220	Judit Ko.	THE PARTY OF THE P				
Expenses								
Program Services	12,874	14,523	7,586	The:	7,969	9,961	1,992	25%
5001 - Meeting Facility-external only 5002 - Meeting facility-internal only	6,761	6,394	5,394	6,144	5,286	6,608	1,322	25%
5013 ExamSoft	20,311	20,232	19,110	14,542	32,816	32,816		0% 0%
5014 - Questions	42,736	40,701	35,998	17,540	46,766	46,766 825		0%
5015 - Investigations	190	260	128	489 2,534	825 2,364	2,364		0%
5016 Credit Checks	2,273	2,058	1,930 160	320	800	800		0%
5017 Medical Exam	240	160 5,410	6,100	320			12	#DIV/0!
5025 Temp Labor/Proctors	4,300	3,420	0,200	65			- 3	#DIV/0I
5035 - Awards 5046 - Court Reporting	1,746	75	E. ILSE	1,563	15		34	#DIV/0!
5046 - Court Reporting 5064 - MCLE Fees Paid	(41	- 11 -	200		192	192	**	0% #DIV/OI
5070 Equipment Rental	8,644	8,302	5,655	- 7			185	#DIV/0! 25%
5075 Food & Bev-external costs only	3,409	9,303	3,941	237	741	926	861	25%
5076 Food & beverage - internal only	8,376	8,262	6,029	4,936 36	3,444	4,305		#DIV/0!
5079 Soft Drinks	5			1,298	794	794	-	0%
5085 Misc Program Expense	1,290	-	2,030	2,250	948	948	-	0%
5702 Travel - Lodging	2,169	784	3,323		860		(860	7)
5703 • Travel - Transportation/Parking 5704 • Travel - Mileage Reimbursement	86	88	342	534	340	267	(74	
5705 - Travel - Per Diems	1,013	331	786		308	- 2 3	(308	-100% #DIV/01
5706 - Travel - Meals	21	221			404 453	107,572	3,118	
Total Program Services Expenses	116,417	117,103	98,511	50,237	104,453	107,972	2,220	
Salaries & Benefits							44 200	5%
5510 - Salaries/Wages	246,806	253,197	243,207	292,892	224,130	235,336	11,206 1,027	
5605 Payroll Taxes	18,879	19,528	19,152	25,045	20,542 14,446	21,569 15,168	722	
5610 Health Insurance	20,411	20,549	23,833	25,442 623	337	337		0%
5620 - Health Ins/Medical Reimb	1 205	26 1,335	1,251	1,345	929	975	46	5%
5630 - Dental Insurance	1,286 1,571	1,609	1,564	1,662	996	1,046	50	
5640 - Life & LTD Insurance 5650 - Retirement Plan Contributions	24,129	21,561	19,915	25,099	21,126	22,183	1,056	
5655 Retirement Plan Fees & Costs	2,130	1,499	1,380	1,901	1,342	1,342		0% #DIV/0!
5660 Training/Development	995	1,445	560	-		280	280 14,388	
Total Salaries/Benefit Expenses	316,229	320,749	310,869	374,010	283,848	298,236	14,300	374
General & Administrative								- 0%
7025 - Office Supplies	1,053	1,139	853	624	802	802 220		an/
7035 Postage/Mailing, net	1,440	1,534	1,128	387	220 4,433	4,433		0%
7040 - Copy/Printing Expense	5,599	4,572	3,755	5,798 3,018	4,433	11,517		
7050 - Computer Maintenance	2,824	2,836 463	4,593 953	839	852	7.	(85)	
7055 Computer Supplies & Small Equip	139 3,900	3,900	18,550	36,000	33,498	33,498	· 3	- 0%
7089 Membership Database Fees	3,500	3,500	(25)				6	- #DIV/01
7095 - Fax Equip & Supplies 7100 - Telephone	3,347	3,789	3,791	4,336	4,205	4,205		9%
7105 Advertising		75	75	49	49	49		- 0% - 0%
7110 Publications/Subscriptions	147	216	226	623	259	259 359		- 0%
7120 - Membership/Dues	735	720	715	725	355 10,665	10,665		- 0%
7140 - Credit Card Merchant Fees	9,250	9,038	9,034 4,137	9,807 4,221	4,459	4,459		- 0%
7150 E&O/Off & Dir Insurance	4,072	4,094 841	65,758	8,716	5,371		(5,37	
7175 - O/S Consultants	1.5	042	20	102				- #DIV/01
7195 - Other Gen & Adm Expense Total General & Administrative Expenses	32,506	33,217	113,561	75,245	69,580	70,46	88	1 1%
Building Overhead	1,085	1,607	1,344	864	1,422	1,46		3 3%
6015 Janitorial Expense	835	1,109	943	1,078	1,223	1,26		7 3%
6020 Heat 6025 Electricity	1,590	2,455	2,179	2,108	2,287	2,35		9 3%
6030 Water/Sewer	183	404	411	314	315	32		9 3% 8 3%
6035 : Outside Maintenance	592	711	858	714	938	96		15 3%
6040 Building Repairs	410	1,249	894	906 1,498	1,156 1,491	1,19 1,53		15 3%
6045 - Bldg Mtnce Contracts	1,402	1,919	2,048	1,476	1,451	2,23	E .	- #DIV/0
6050 - Bldg Mtnce Supplies	243	282 930	960	1,012	1,053	1,08	5	12 3%
6065 Bldg Insurance/Fees	599 1,881	2,921	2,834	3,464	4,388	4,38		0%
6070 - Building & Improvements Depre	569	733	462	226	223	22	3	- 0%
6075 - Furniture & Fixtures Depre 7065 - Computers, Equip & Sftwre Depr	6,483	9,385	7,271	4,656	3,299	3,29		- 09
Total Building Overhead Expenses	15,870	23,707	20,204	16,842	17,796	18,09	3 25	7 29
	481,022	494,776	543,144	516,333	475,677	494,36	1 18,58	34 39
Total Expenses			STATE OF THE PARTY.	4 (00 000)	\$ 61,443	¢ 52.00	9 \$ (8,4)	34) -149
	5 (46,402)	\$ (78,556)	\$ (154,419)	\$ (85,623)				34)

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 03 - NLTP

	Actual	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue	FY 2018	14 5014	F1 2020	11 2023	112022	-	9%-1%e=	-
4020 · NLTP Fees	62,850	65,250	53,850	56,100	64,250	65,535	1,285	2%
4081 · CLE - Registrations	1 074	A .		619	9-5		22.0	#DIV/01
4200 · Seminar Profit/Loss	(833)	1,099	4	(685)	(876)	(893)	(18)	2%
Total Revenue	62,017	66,349	53,850	56,034	63,374	64,642	1,267	2%
Expenses								
Program Services			2000			1,000	1,000	#DIV/01
5002 · Meeting facility-internal only	1,680	1,455	970	7.23	- 5	3,000	1,000	#DIV/0I
5070 · Equipment Rental	100	2.00			- I I I I I	50	50	#DIV/01
5075 · Food & Bev-external costs only	1,232	941	83	- 15		1,350	1,350	#DIV/0!
5076 · Food & beverage - internal only	3,505	2,908	2,107	- 12		2004		#DIV/01
5085 · Misc. Program Expense	15075	85	- 8		- 10	2,050	2,050	#DIV/0I
5702 · Travel - Lodging	2,013	- 2				2,000	177.0	#DIV/0!
5703 · Travel - Transportation/Parking	1,913	A 5	9					#DIV/01
5704 · Travel - Mileage Reimbursement	315		- 3			Ü	12	#DIV/0!
5705 · Travel - Per Diems	138			[#DIV/01
5706 · Travel - Meals	292	_						#DIV/0!
5815 · Commission/Education	450	F 505	3,159	- 1		6,750	6,750	2149
Total Program Services Expenses	11,638	5,389	3,159			0,700	31/33	
Salaries & Benefits		20.444	51,871	67,206	40,689	30,144	(10,545)	-269
5510 · Salaries/Wages	38,915	30,411	4,280	5,291	3,636	2,412	(1,224)	-349
5605 · Payroll Taxes	3,280	2,475	19400	SHOW	1,000	3,000	2,000	2009
5610 · Health Insurance	1,840	-	0	7	*10000		(0.00	#DIV/01
5620 · Health Ins/Medical Reimb	2	3	(4)	(20)	140	240	240	#D1V/01
5630 · Dental Insurance	112	200	411	419	430	200	(230)	-539
5640 · Life & LTD Insurance	395	406		6,400	4,282	715	(3,567)	-839
5650 · Retirement Plan Contributions	1,050	2,230	5,074	544	269	269	America	09
5655 · Retirement Plan Fees & Costs	- Court	489	614 470	344	203			#DIV/DI
5660 · Training/Development Total Salaries/Benefit Expenses	475 46,070	45 36,060	62,716	79,848	50,306	36,980	(13,326)	-269
General & Administrative	100	7.	78	3				#DIV/01
7025 · Office Supplies	63	9	1	2	1	1	5	09
7035 · Postage/Mailing, net	73 91	233	158	58	21	21	2	09
7040 · Copy/Printing Expense	941	945	989	3,596	5,778	7,572	1,794	319
7050 · Computer Maintenance	394	(3993)	244	-	833	10,000		11009
7089 · Membership Database Fees	4 202	1,422	1,367	1,445	1,402	1,402		05
7100 · Telephone	1,253	13,444	44597	= 100	2122	-0		#DIV/01
7105 · Advertising	75	- 8	- 10	74				#DIV/01
7107 · Production Costs			-	133				#DIV/01
7110 · Publications/Subscriptions		- 4 5	-					#DIV/01
7115 · Public Relations	200	545	515	605	950	950	-	0
7120 · Membership/Dues	500		1,350	1,539	1,614	1,614		05
7140 · Credit Card Merchant Fees	1,427	1,485	11,669	12,860	9,443	240.00	(9,443)	-100
7175 · O/S Consultants Total General & Administrative Expenses	4,423	280 4,927	16,126	20,252	20,244	21,559		6
Total deliberation of the second of the seco								
Building Overhead	Mari	354	293	184	303	317	9	3
6015 - Janitorial Expense	405	244	205	230	261	268		3
6020 · Heat	284	541	475	449		502		3
6025 · Electricity	593		90	67	67	69		3
6030 · Water/Sewer	74	89	186	152		206		3
6035 - Outside Maintenance	155	157	194	193		25/		3
6040 · Building Repairs	130	275	1000	319		327		
6045 ⋅ Bldg Mtnce Contracts	521	423	444	313				#DIV/01
6050 · Bldg Mtnce Supplies	66	62	209	216		23	19	
6065 · Bldg Insurance/Fees	221	205	616	738		935	3.6	C
6070 · Building & Improvements Depre	693	643	101	48		44	123	
6075 · Furniture & Fixtures Depre	209	161		993		70	10	
7065 · Computers, Equip & Sftwre Depr	2,355	2,067	1,580	3,590	The second secon	3,85		
Total Building Overhead Expenses	5,708	5,220						
Total Expenses	67,839	51,595	86,394	103,690	74,344	69,14	5 (5,198	1 -6
Net Profit (Loss)	\$ (5,822)	5 14,754	\$ (32,544)	\$ (47,656	(10,969)	\$ (4,50	4) \$ 6,466	-59

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 04 - Bar Management

						Draft	\$ Change	% Change
	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Budget FY 2023	2022 Projected vs 2023 Budget	2022 Projected vs 2023 Budget
Revenue	-		40.400	24.052	45.744	16.741		00/
4060 - E-Filing Revenue	21,809 829	48,363 1,405	12,432 1,089	24,853 20,956	16,741 918	16,741 918		0% 0%
4095 - Miscellaneous Income 4103 - In - Kind Revenue - UDR	1,806	2,318	3,305	23	320		ŷ	#DIV/0!
4120 - Grant Income	-		121	655,810				#DIV/0!
4151 ILM Realized Gains / Losses	124,366	176,875	139,808	49,282	37,404	37,404		0%
4152 ILM Interest Income	(5,445)	(903)	7,898	7,371	6,283	6,283		0% 0%
4153 ILM Unrealized Gains / Losses	(6,938)	8,528 1,250	32,909 1,371	(35,781)	(33,743)	(33,743)	*	0%
4155 - General Interest Income Total Revenue	136,729	237,837	198,811	723,118	27,959	27,959	-	0%
Total Revenue	A.010,7 M.D.	- No. of Street, Co.	130,000	1.0,550				
Expenses								
Program Services			-					
5002 Meeting facility-internal only	2,080	1,415	855	95	700	428	(273)	-39% #DIV/0!
5035 Awards		110		11			1	#DIV/0!
5055 * Legislative Expense 5061 * LRE - Bar Support	M = 1 - 3	110	7	4,182	4,182	4,182	1	0%
5063 Special Event Expense	1,913		- 1	541				#DIV/0!
5070 - Equipment Rental		1	in its	華	¥		5.	#DIV/0!
5075 Food & Bev-external costs only	4,214	2,109	1,270	946	1,270	635	(635)	-50%
5076 - Food & beverage - internal only	759		51	=	1,352	26	(1,326)	-98%
5079 Soft Drinks	3,058	2,723	1,777	1,173	1,473	1,473	3	0%
5085 Misc Program Expense	3	491	1.634	- 5	Ş	812	812	#DIV/0! #DIV/0!
5702 Travel - Lodging	945 218	513 1,432	1,624 465		112	232	120	107%
5703 - Travel - Transportation/Parking	343	113	403		- +		-	#DIV/0!
5704 - Travel - Mileage Reimbursement 5705 - Travel - Per Diems	180	38	175	-	- 2	88	88	#DIV/0!
5706 Travel - Meals	1 5	11 8	(9)				-	#DIV/0!
5707 - Travel - Commission Mtgs		18	1/85	**	7		8	#DIV/0!
5805 ABA Annual Meeting	7,262	5,343	3,947		- 3	1,973	1,973	#DIV/0!
5810 ABA Mid Year Meeting	3,246	4,466	5,010	- 3		2,505	2,505	#DIV/0!
5815 - Commission/Education	2 -	200				1.450	1 450	#DIV/0!
5830 Western States Bar Conference	7,583	11,557	2,918	205	120 5151	1,459 (24,615)	1,459	#DIV/0!
5960 Overhead Allocation - Seminars	(23,376)	(22,401) 8,127	(18,460)	(17,365)	(24,615)	(10,802)	4,723	-1283%
Total Program Services Expenses	0,423	0,121	1,300/	(AVACAS)	[ADJUMO)	140,004.	4,723	120070
Salaries & Benefits								
5510 Salaries/Wages	527,038	529,301	600,606	554,818	437,009	458,859	21,850	5%
5605 - Payroll Taxes	37,016	37,744	40,797	42,203	42,304	44,419	2,115	5%
5610 Health Insurance	41,483	45,849	46,425	47,293	41,391	43,461	2,070	5%
5620 - Health Ins/Medical Reimb	1,597	420	294	1	1	1	5	0%
5630 Dental Insurance	1,787	2,278	2,099	2,046	1,317	1,383 3,084	66 147	5% 5%
5640 - Life & LTD Insurance	3,010	3,464 2,487	3,282 2,832	4,050 2,733	2,937 2,961	2,961	147	0%
5645 - Workman's Comp Insurance 5650 - Retirement Plan Contributions	2,544 53,550	49,861	49,383	55,902	54,590	58,620	4,030	7%
5655 Retirement Plan Fees & Costs	3,549	2,989	2,611	2,306	2,080	2,080		0%
5660 Training/Development	2,416	4,993	1,433	165	1,554	1,632	78	5%
66000 - Payroll Expenses	0	(0)	0	0	. 0	0		0%
Total Salaries/Benefit Expenses	673,990	679,385	749,762	711,516	586,143	516,498	30,355	5%
General & Administrative	7,499	0.353	7,879	8,981	7,322	7,322	_	0%
7025 Office Supplies	1,105	9,352 1,012	1,854	3,782	1,370	1,370		0%
7035 Postage/Mailing, net 7040 Copy/Printing Expense	2,929	2,797	3,266	7,676	2,777	2,777	3	0%
7040 - Copy/Printing Expense 7041 - Copy/Print revenue		7	Д 188	78	=		2	#DIV/0!
7045 - Internet Service	60		10 = 7e.	1.5	2		- 3	#DIV/0!
7050 - Computer Maintenance	4,707	4,727	5,117	4,942	6,982	14,807	7,825	112%
7055 Computer Supplies & Small Equip	291	1,275	1,304	5,680	4,874	5,117	244	5%
7089 Membership Database Fees	1,151	387		8,310	. 11	40.00	ä	#DIV/01
7095 Fax Equip & Supplies	(67)	27/	7.040	0.750	(140)	(140)	Ş	0% 0%
7100 Telephone	5,274	7,257	7,948	8,750 499	7,175	7,175	-	#DIV/0!
7105 - Advertising	2,510	460 2,988	75 5,203	6,189	8,185	8,185		0%
7110 - Publications/Subscriptions 7120 - Membership/Dues	3,794	1,528	2,265	2,038	4,812	4,812	-	0%
7135 Bank Service Charges	1,178	1,111	846	928	808	808		0%
7136 ILM Service Charges	16,892	17,698	18,048	17,944	20,541	20,541		0%
7140 - Credit Card Merchant Fees	(1,642)	(897)	1,014	(2,412)	3,068	3,068	12	0%
7141 - Credit Card surcharge	8		-		(144)	(144)	9	0%
7150 - E&O/Off & Dir Insurance	9,184	9,386	9,429	10,021	11,066	11,066	*	0%
7160 Audit Expense	31,363	33,546	34,265	35,435	38,143	38,143	(12.100)	0%
7175 O/S Consultants	11,195	9,310	15,774	23,241	16,406	4,300 2,973	(12,106)	-74% 0%
7179 Payroll Adm Fees	2,826	2,885 773	3,169 1,118	3,126 996	2,973 1,580	1,580	1	0%
7180 - Administrative Fee Expense 7190 - Lease Interest Expense	1,176 701	770	573	364	364	364		0%
7195 - Other Gen & Adm Expense	2,016	9,601	8,047	9,651	10,532	10,532		0%
Total General & Administrative Expenses	104,141	115,943	127,192	156,218	148,693	144,656	(4,037)	-3%
In Kind Expenses								
7103 InKind Contrib-UDR & all other	3,689	4,209	5,282	5,404	1,836	1,836	- 2	0%
Building Overhead							_	
6015 - Janitorial Expense	2,024	2,410	2,057	1,388	2,284	2,353	69	3%
6020 Heat	1,493	1,663	1,454	1,732	1,965	2,024	59	3%
6025 Electricity	2,964	3,683	3,340	3,387	3,674	3,785	110	3%
6030 Water/Sewer	355	606	628	505	507	522	15	3%
6035 - Outside Maintenance	945	1,067	1,340	1,146	1,507	1,552	45 56	3% 3%
6040 Building Repairs	710	1,874	1,381 3,170	1,456 2,407	1,858 2,396	1,914 2,468	56 72	3%
6045 Bldg Mtnce Contracts	2,610	2,879	3,1/0	2,407	2,350	2,400	/2	3/0

Based on Unaudited Actual Results through 3/31/22

04 - Bar Management

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
6050 · Bldg Mtnce Supplies	395	424	-			0.00		#DIV/DI
6065 · Bldg Insurance/Fees	1,111	1,395	1,481	1,627	1,692	1,743	51	3%
6070 · Building & Improvements Depre	3,488	4,381	4,372	5,565	7,049	7,049	-	0%
6075 · Furniture & Fixtures Depre	1,053	1,099	713	363	358	358	ā	0%
7065 · Computers, Equip & Sftwre Depr	11,939	14,080	11,223	7,481	5,300	5,300	26	0%
Total Building Overhead Expenses	29,087	35,561	31,158	27,058	28,591	29,067	476	2%
Total Expenses	819,329	843,224	913,027	889,442	749,738	781,255	31,517	3%
Other Income/Expense 4300 · Gain (Loss) - Sales of Assets	4		(5,673)	E		1131	(31,517)	#DIV/01
Net Profit (Loss)	\$ (682,600)	\$ (605,388)	\$ (708,543)	\$ (166,325)	\$ (721,779)	\$ (753,296)	\$ (31,517)	4%

Bar Management is included in the Bar Operations department shown on pages 4-6 and 10.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 05 - Property Management

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue			72.450	42.244	21 476	E1 207	19,911	63%
4039 Room Rental-All parties	109,925	102,773	72,158	12,344	31,476 17,329	51,387 62,654	45,325	262%
4042 Food & Beverage Rev-All Parties	115,796	125,308	79,334	5,539	945	701	(244)	-26%
4043 Setup & A/V charges-All parties	1,044	1,402	1,145	21,232	19,252	19,252	(277)	0%
4090 Tenant Rent	21,672	21,086	22,258	70	19,232	13,232		#DIV/OI
4095 - Miscellaneous Income	105	70	16		69,001	133,993	64,992	94%
Total Revenue	248,542	250,639	174,911	39,185	89,001	133,793	04,552	290.
Expenses								
Program Services		95	205					#DIV/0!
5002 - Meeting facility-internal only	100	33	203				-	#DIV/0!
5035 Awards	844	1,157	1,145		945	578	(366)	-39%
5070 - Equipment Rental		111,946	71,290	2,965	14,014	55,973	41,958	299%
5075 Food & Bev-external costs only	103,858	111,540	274	1,987	1,906		(1,906)	-100%
5076 Food & beverage - internal only	6 007	7,911	4,881	1,335	2,219	3,956	1,737	78%
5079 Soft Drinks	6,907		77,796	6,287	19,084	60,507	41,423	53%
Total Program Services Expenses	112,590	121,765	57,689	U, a, u r	23,000		70,200	
Salaries & Benefits	109,616	111,339	127,775	123,169	109,515	134,991	25,476	23%
S510 Salaries/Wages	8,827	8,661	10,021	9,905	9,066	11,219	2,153	24%
5605 Payroll Taxes		16,401	18,230	16,829	17,192	18,052	860	5%
5610 - Health Insurance	15,978 555		516	1,161	1,156	1,156		0%
5620 - Health Ins/Medical Reimb		1,120 866	830	873	908	953	45	5%
5630 - Dental Insurance	858		705	721	725	761	36	5%
5640 - Life & LTD Insurance	701	696	703	/61	723			#DIV/01
5645 - Workman's Comp Insurance	40.455	10.037	11,541	11,776	10,801	11,341	540	5%
5650 - Retirement Plan Contributions	10,156	10,027	1,228	1,088	804	804	3.0	0%
5655 Retirement Plan Fees & Costs	1,420	1,326	90	1,000	004		- 5	#DIV/0!
5660 - Training/Development	600	90		165 522	150,166	179,276	29,110	19%
Total Salaries/Benefit Expenses	148,711	150,527	170,935	165,522	130,100	173,270	20,110	
General & Administrative		4 425	2 202	405	1 770	1,270		0%
7025 Office Supplies	866	1,436	2,282	405	1,270	8,700	6,085	233%
7033 Operating Meeting Supplies	21,998	22,789	17,400	1,822	2,615		0,005	0%
7035 · Postage/Mailing, net	2,060	(348)	(993)	11,493	(3,149)	(3,149) 2,569	2,569	#DIV/0!
7040 - Copy/Printing Expense	3,650	3,697	5,138	453	/10 EOE\		2,303	0%
7041 - Copy/Print revenue	(26,262)	(25,255)	(19,602)	(17,345)	(18,595)	(18,595)	141	#DIV/0!
7045 - Internet Service				- *	4.040	4 022	3,874	369%
7050 Computer Maintenance				5 -3	1,049	4,923	11	5%
7055 Computer Supplies & Small Equip	471	603	2,535	E 400	219	4,560	11	0%
7100 Telephone	5,259	4,478	4,531	5,188	4,560	4,300	- 6	#DIV/0!
7105 Advertising		75		=	125	125		0%
7110 Publications/Subscriptions	- 3		-	- 2	125	35		0%
7140 - Credit Card Merchant Fees	19	118	20	4 220	35	33	(3,553)	-100%
7175 - O/S Consultants		561	3,839	4,220	3,553		(3,333)	#DIV/0!
7190 - Lease Interest Expense		- 7	11.	- :				#DIV/0!
7191 - Lease Sales Tax Expense	88		4 644	125	165	165		0%
7195 - Other Gen & Adm Expense			1,611	125	165	833	8,985	-110%
Total General & Administrative Expenses	8,150	8,153	16,761	6,362	(8,152)	833	0,203	11010
In Kind Expenses		40 705	42 555	475	12,927	12,927		0%
7103 - InKind Contrib-UDR & all other	16,828	15,795	12,555	4/3	12,327	12,527	=	
Building Overhead			1.5				257	30/
6015 Janitorial Expense	15,342	15,282	13,013	8,724	12,231	12,598	367	3%
6020 - Heat	11,007	10,548	9,188	10,891	9,817	10,111	295	3%
6025 Electricity	22,462	23,351	21,121	21,294	20,710	21,331	621	3%
6030 Water/Sewer	2,758	3,839	3,970	3,175	2,933	3,021	88	3%
6035 - Outside Maintenance	6,363	6,767	8,453	7,207	7,742	7,974	232	3%
6040 Building Repairs	5,103	11,883	8,723	12,212	14,011	14,431	420	3%
6045 Bldg Mtnce Contracts	19,750	18,255	20,019	15,130	12,886	13,273	387	3%
6050 Bldg Mtnce Supplies	2,694	2,686	1.5			_ 0		#DIV/0I
6055 Real Property Taxes	14,883	12,069	12,378	13,709	13,621	14,030	409	3%
6060 - Personal Property Taxes	196	176	167	159	150	155	5	3%
6065 - Bldg Insurance/Fees	8,391	8,849	9,358	10,226	10,637	10,957	319	3%
6070 Building & Improvements Depre	26,327	27,782	27,622	34,988	38,300	38,300		0%
6075 - Furniture & Fixtures Depre	7,944	6,970	4,504	2,285	2,052	2,052		0%
7065 - Computers, Equip & Sftwre Depr	89,696	89,278	70,906	47,032	29,025	29,025		.0%
Total Building Overhead Expenses	232,915	237,734	209,422	187,030	174,114	177,256	3,142	2%
Total Expenses	519,194	533,973	487,468	365,677	348,138	430,800	82,661	17%
Net Profit (Loss)	\$ (270,652)	\$ (283,334)	\$ (312,557)	\$ (326,492)	\$ (279,137)	\$ {296,806}) \$ (17,669)	6%

Based on Unaudited Actual Results through 3/31/22 06 - Office of Prof Conduct

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue	25-21	6.250	4 100	2 202	3,269	4,000	731	22%
4095 · Miscellaneous Income	5,059 16,229	6,269 27,065	4,100 9,546	2,203 61,452	57,613	57,613	731	0%
4200 - Seminar Profit/Loss	21,288	33,333	13.646	63,656	60,882	61,613	731	1%
Total Revenue	21,200	33,333	23.010					
Expenses								
Program Services	,		0.5	270	1 270	4 270		0%
5002 Meeting facility-internal only	460		95	270 430	1,270 675	1,270 700	25	4%
5015 Investigations		118	425 350	430	90	90	23	0%
5025 - Temp Labor/Proctors	1,733	2,011	2,038	254	764	764	-	0%
5040 - Witness & Hearing Expense	656	1,211	1,049	282	607	607	-	0%
5041 • Process Serving 5046 • Court Reporting	152	2,222	-,	33	15	15	9	0%
5075 - Food & Bev-external costs only	(F.E.	659	331	-			:-	#DIV/0!
5076 Food & beverage - internal only	191	- 181	2=		136	136	9	0%
5079 · Soft Drinks		86	336	183	239	239	5	0%
5085 Misc. Program Expense	420			3.	-		[4	#DIV/0!
5702 Travel - Lodging	3,911	7,257	6,528			5,000	5,000	#DIV/0!
5703 - Travel - Transportation/Parking	1,768	3,338	4,646	2	728	2,000	1,272	175% #DIV/0!
5704 Travel - Mileage Reimbursement	1,309	2,936	332			200	200 1,250	#DIV/0!
5705 Travel - Per Diems	684	1,723	1,835	1,453	4.524	1,250 12,271	7,747	31%
Total Program Services Expenses	24,347	27,053	24,596	1,433	4,524	12,611	7,747	3270
Salaries & Benefits								
5510+Salaries/Wages	881,043	945,401	976,762	985,214	991,216	1,040,776	49,561	5%
5605 - Payroll Taxes	64,622	70,258	74,673	74,517	77,389	81,258	3,869	5%
5610 Health Insurance	78,987	79,613	84,969	93,308	91,066	95,619	4,553	5%
5620 - Health Ins/Medical Reimb	941	1,195	2,152	4,798	3,949	3,949		0%
5630 - Dental Insurance	5,682	6,177	6,171	6,399	6,275	6,588	314	5% 5%
5640 - Life & LTD Insurance	5,624	5,768	5,805	6,114	6,194	6,503	310 4,633	5%
5650 - Retirement Plan Contributions	78,849	86,153	95,528	88,553	92,668 4,547	97,302 4,547	4,033	0%
5655 Retirement Plan Fees & Costs	6,558	5,775 5,480	7,060 8,845	5,702 1,776	1,200	1,200		0%
5660 - Training/Development Total Salaries/Benefit Expenses	6,385 1,128,691	1,205,819	1,261,964	1,266,380	1,274,503	1,337,743	63,240	5%
Total Sataties/ beliefit Expenses	2,220,002	(DURD-USA)						=
General & Administrative							522	1.00/
7025 · Office Supplies	5,135	6,738	5,659	3,663	3,868	4,500	632	16% 0%
7035 Postage/Mailing, net	5,630	4,994	4,044	4,399	5,793 14,331	5,793 14,331		0%
7040 Copy/Printing Expense	14,665	17,855 104	14,767 466	11,857	833	833		0%
7045 Internet Service	2,824	3,711	5,153	2,966	11,967	30,701	18,734	157%
7050 - Computer Maintenance 7055 - Computer Supplies & Small Equip	589	2,482	2,208	1,535	1,640	1,722	82	5%
7089 • Membership Database Fees	8,087	11,133	11,793	4,127	8,000	8,000	(4)	0%
7100 Telephone	12,937	14,441	15,164	17,345	16,819	16,819	261	0%
7105 Advertising	360	100	225	16	230	230	220	0%
7106 Public Notification	608	1,149	465	290	- 3	-	-	#DIV/0!
7110 Publications/Subscriptions	10,328	12,079	13,037	14,075	10,674	12,000	1,326	12%
7120 Membership/Dues	4,810	4,745	4,460	4,095	5,580	5,680	100	2%
7140 - Credit Card Merchant Fees	982			44.774	15 605	15 605	(8)	#DIV/0! 0%
7150 · E&O/Off & Dir Insurance	14,253	14,327	14,478	14,774	15,605	15,605	(20,652)	-100%
7175 - O/S Consultants		3,366	31,173 7,000	25,321	20,652		(20,032)	#DIV/0!
7176 - Bar Litigation	4 220	11,616	3,889		- 4		le:	#DIV/0!
7178 Offsite Storage/Backup	4,228	446	354	768	1,200	1,200	190	0%
7195 - Other Gen & Adm Expense Total General & Administrative Expenses	85,437	109,184	134,334	105,217	117,192	117,414	222	0%
Total deficial a rialimisation superior								
Building Overhead				2 222	5 270	E 420	150	3%
6015 - Janitorial Expense	6,037	5,608	4,776	3,202 3,997	5,270 4,533	5,428 4,669	158 136	3%
6020 · Heat	4,275	3,871	3,372 7,751	7,815	8,478	8,732	254	3%
6025 Electricity	8,838 1,095	8,570 1,409	1,457	1,165	1,169	1,204	35	3%
6030 · Water/Sewer	2,395	2,484	3,102	2,645	3,478	3,582	104	3%
6035 Outside Maintenance 6040 Building Repairs	1,970	4,361	3,201	3,359	4,287	4,415	129	3%
6045 Bldg Mtnce Contracts	7,767	6,700	7,347	5,553	5,528	5,693	166	3%
6050 - Bldg Mtnce Supplies	1,019	986	- :-			- 8	-	#DIV/0!
6065 · Bldg Insurance/Fees	3,298	3,247	3,434	3,753	3,904	4,021	117	3%
6070 Building & Improvements Depre	10,344	10,196	10,137	12,841	16,265	16,265	50	0%
6075 - Furniture & Fixtures Depre	3,121	2,558	1,653	839	827	827	E	0%
7065 Computers, Equip & Sftwre Depr	35,185	32,765	26,023	17,261	12,229	12,229	4.000	9%
Total Building Overhead Expenses	85,342	82,755	72,254	62,428	65,965	67,065	1,099	2%
Total Expenses	1,323,817	1,425,811	1,493,149	1,435,479	1,462,184	1,534,494	72,309	5%
Total Expenses								

Based on Unaudited Actual Results through 3/31/22

06 -	Office	of	Prof	Co	nduct
------	--------	----	-------------	----	-------

Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
\$ (1.302.529)	\$ (1.392.478)	\$ (1,479,502)	\$ (1,371,823)	\$ (1,401,303)	\$ (1,472,881)	\$ (71,578)	5%

NOTES TO OPC BUDGET:

Net Profit (Loss)

1 Aside from regular required services, the

Account	Amount	Vendor Purpose
7050 · Computer Maintenance \$500/month	Clearlink	Adlumin Service - Daily log management and daily external vulnerability scanning
7050 · Computer Maintenance \$300/month	VLCM	Attivo Networks - Active directory monitoring and application monitoring
7050 · Computer Maintenance \$250/month	Euclid	Annual maintenance
\$1,650/month	ClearLink	Clearview package - virus protection, qtrly internal vulnerability scans, routine updates, server, workstation & network maintenance, and Security Operations Center (SOC) Support
7100 · Telephone \$580/month	ClearLink	Office 365 Windows subscription & back up services
7100 · Telephone \$530/month	Mitel	Phone extensions, phones and voicemail
7100 Telephone \$90/month	Google Fiber	Internet provider
7100 · Telephone \$60/month	Comcast	Backup internet and alarm phone system
7089 · Membership Database \$8,000/year	Unknown	JustWare/case management replacement

NOTE: The annual total cost of the items listed above is approximately \$55,520, which have been included in the FY 22/23 budget for accounts listed above.

- 2 In addition to the contractual amounts with ClearLink listed above, ancillary IT support provided by Euclid is charged at \$175/hour. It is anticipated and budgeted that OPC will incur approximately 10 hours during FY 22/23.
- 3 No major software upgrades are expect for the FY 22/23 for OPC.
- 4 No major computer/hardware purchases are expected for FY22/23 for OPC.
- 5 Each year, the Bar anticipates an operational reserve of \$200,000. Of that reserve, \$25,000 has been allocated to OPC.
- 6 Any disciplinary-related expenses billed to General Counsel remain as a General Counsel or Ethics and Discipline Committee expense and are not charged to OPC; this includes salaries for Bar staff and the Ethics and Discipline Committee Chair.

Based on Unaudited Actual Results through 3/31/22 07 - General Counsel:Ethics & Discipline Committee

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Expenses								
Program Services					420	4,000	3,580	852%
5002 · Meeting facility-internal only		8	1 1	100	75	75	3,555	0%
5015 · Investigations	- 3			88		69	12	0%
5075 · Food & Bev-external costs only	0.8			-	69 4	2,500	2,496	62400%
5076 · Food & beverage - internal only	-	(4)			(4)	2,500	2,490	#DIV/01
5702 - Travel - Lodging	¥1,				- Ē		8	#DIV/O!
5703 · Transportation	- *			12	1000			-100%
5703 · Travel - Transportation/Parking	**	353	0.5		402	100	(402) 100	#DIV/01
5704 · Travel - Mileage Relmbursement						100	5,774	#DIV/01
Total Program Services Expenses		(2)		88	971	6,744	3,774	#UIV/UI
Salaries & Benefits						(MARTINE	02-22-2	896
5510 · Salaries/Wages		(4)		37,624	157,313	170,178	12,866	
5605 - Payroll Taxes		190		3,273	13,446	14,119	672	5%
5610 · Health Insurance			- 2	- 9	8,718	9,154	436	5%
5620 · Health Ins/Medical Reimb				2	2	2	0	5%
			2	7.	428	450	21	5%
5630 - Dental Insurance	119	1 18	0.12		315	331	16	5%
5640 · Life & LTD Insurance				2,058	2,379	15,998	13,619	573%
5650 · Retirement Plan Contributions			- 2	100	275	289	14	5%
5660 · Training/Development Total Salaries/Benefit Expenses	19			43,056	182,876	210,520	27,644	15%
							10-0	
General & Administrative	V			114	36	150	114	315%
7025 · Office Supplies		1		53	442	442		0%
7035 · Postage/Mailing, net	- 4	- 31		169	1,396	2,000	604	43%
7040 · Copy/Printing Expense			100	180		347	-	0%
7045 · Internet Service					540	1,985	1,445	268%
7050 · Computer Maintenance	1.00	*	=	40		467	ON457175.	0%
7055 · Computer Supplies & Small Equip				79	1,464	10,000	10,000	#DIV/01
7089 · Membership Database Fees	30		- 5	1.5	753	753	10000	0%
7100 · Telephone	35			****		498		0%
7110 · Publications/Subscriptions	15.			327		900		0%
7120 · Membership/Dues	180			250		960		0%
7150 · E&O/Off & Dir Insurance	227			Table 1	960	300		#DIV/01
7177 · UPL	1 20			1,564			(575)	-100%
7195 · Other Gen & Adm Expense	(45)	>		575		10.553		168%
Total General & Administrative Expenses)+(- X		3,162	6,915	18,503	11,587	100%
In Kind Expenses								#DIV/01
7103 · InKind Contrib-UDR & all other	7.51		- 2				•	#DIV/OI
Building Overhead								- 1992
6015 · Janitorial Expense	20				155	160		3%
6020 · Heat			7.5		194	200	1.5	3%
6025 · Electricity				3	379	391		3%
6030 · Water/Sewer	4-1				57	58		3%
6035 · Water/Sewer	- 3	2	- 10	1 1 3	128	131		3%
6040 · Building Repairs		10			163	168	5 to 15	3%
		- 3		1 2	447	461	5.24	3%
6045 - Bldg Mtnce Contracts	2			T T.	590	608		316
6065 · Bldg Insurance/Fees		- 14			- 28	28	-	096
6075 · Furniture & Fixtures Depre					870	870		0%
7065 · Computers, Equip & Sftwre Depr Total Building Overhead Expenses					3,011	3,074	63	2%
-		1		46,305	193,773	238,841	45,068	#DIV/0!
Total Expenses						\$ (238,841) \$ (45,068	23%
Net Profit (Loss)	\$ -	\$ -	\$.	\$ (46,30	5) \$ (193,773)	A (530,841	143,000	M 19750

Ethics & Discipline is included in the Bar Operations department shown on pages 6-8 and 12.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 07 - General Counsel

Program Services So02 - Meeting facility-internal only So15 - Investigations So420 Meeting facility-internal only So15 - Investigations So420 Witness & Hearing Expense So75 - Food & Bev-external costs only So76 - Food & beverage - internal only So76 - Food & beverage - internal only So702 - Travel - Lodging So33 - Travel - Transportation/Parking So34 - Travel - Mileage Reimbursement So77 - Travel - Per Diems So85 - ABA - Annual Meeting So30 - ABA Mid Year Meeting So30 - Payroll Taxes So50 - Payroll Taxes So5	4,155 47 (405) 2,557 1,049 332 7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	3,475 48 (540) 2,016 231 354 2,067 7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	2,205 (270) 39 13 13 1,987 198,825 14,496 19,005 1 500 1,262 18,638 1,088 1,088 1,088	2,735 (375) 69 178 2,607 201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	2,735 (375) 69 1,008 116, 177 3,730 281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	83,0 116 177 1,123 80,090 7,009 6,760 541 960 7,755	#DIV/O! #DIV/O! 0% 466% #DIV/O! #DIV/O! #DIV/O! #DIV/O! 40% 44% 44% 44% 44% #DIV/O! #DIV/O! #DIV/O! #DIV/O! #DIV/O! #DIV/O! #DIV/O! #DIV/O!
Program Services 5002 · Meeting facility-internal only 5,420 5015 · Investigations 110 5040 · Witness & Hearing Expense (1,095) 5075 · Food & Bev-external costs only 2,760 5076 · Food & Bev-external costs only 2,626 5702 · Travel - Lodging 1,759 5703 · Travel - Transportation/Parking 1,759 5704 · Travel - Per Diems 138 5707 · Travel - Per Diems 138 5807 · Travel - Commission Mtgs 163 5805 · ABA Annual Meeting 3335 5810 · ABA Mid Year Meeting 15,649 Total Program Services Expenses 15,649 Salaries & Benefits 185,715 5605 · Payroll Taxes 18,120 5610 · Health Insylmance 12,456 5620 · Health Insylmance 12,256 5640 · Health Insylmance 1,099 5645 · Workman's Comp Insurance 1,099 5645 · Workman's Comp Insurance 1,099 5650 · Retirement Plan Fees & Costs 1,420 5660 · Training/Development 6,000 6600 · Payroll Expenses 233,	47 (405) 2,557 1,049 332 7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	48 (540) 2,016 2,016 231 354 2,067 7,651 211,176 15,756 15,475 413 1,103 19,965 1,228 325 265,447	1,987 198,825 14,496 19,005 1,262 18,638 1,088 1,088	2,607 201,793 14,184 15,191 3 1,226 2,407 8,093 804 204	(375) 69 1,008 116 177 3,730 281,883 21,193 21,951 3,1767 3,367 15,848 804 204	830 116 177 1,123 80,090 7,009 6,760 541 960 7,755	#DIV/0! 0% 466% #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 15% 40% 44% 40% #DIV/0!
\$002 - Meeting facility-internal only \$015 - Investigations \$040 - Witness & Hearing Expense \$075 - Food & Bev-external costs only \$076 - Food & Beverage - internal only \$077 - Travel - Lodging \$070 - Travel - Lodging \$070 - Travel - Per Diems \$070 - Travel - Per Diems \$070 - Travel - Commission Mtgs \$070 - Travel - Commission Mtgs \$070 - Travel - Commission Mtgs \$070 - RAM Mid Year Meeting \$070 - Payroll Taxes \$070 - Payroll Taxes \$070 - Health Insurance \$070 - Payroll Expenses \$070 - Ratirement Plan Contributions \$070 - Payroll Expenses \$070 - Ratirement Plan Fees & Costs \$070 - Ratirement Plan Fees & Costs \$070 - Payroll Expenses \$070 - Payroll Expenses \$070 - Payroll Expenses \$070 - Computer Maintenance \$070 - Computer Maintenance \$070 - Computer Maintenance \$070 - Computer Maintenance \$070 - Computer Supplies & Small Equip \$070 - Ratirement Plan Pees & Small Equip \$070 - Payroll Expense \$070 - Telephone \$0710 - Pubilications/Subscriptions \$0710 - Pubilicat	47 (405) 2,557 1,049 332 7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	48 (540) 2,016 2,016 231 354 2,067 7,651 211,176 15,756 15,475 413 1,103 19,965 1,228 325 265,447	1,987 198,825 14,496 19,005 1,262 18,638 1,088 1,088	2,607 201,793 14,184 15,191 3 1,226 2,407 8,093 804 204	(375) 69 1,008 116 177 3,730 281,883 21,193 21,951 3,1767 3,367 15,848 804 204	830 116 177 1,123 80,090 7,009 6,760 541 960 7,755	#DIV/0! 0% 466% #DIV/0! #DIV/0! #DIV/0! #DIV/0! #DIV/0! 15% 40% 44% 40% #DIV/0!
\$ 5040 - Witness & Hearing Expense \$ 5075 - Food & Bev-external costs only \$ 5076 - Food & Bev-external costs only \$ 5076 - Food & Bev-external costs only \$ 5076 - Food & Bev-external costs only \$ 2,626 \$ 5703 - Travel - Lodging \$ 2,625 \$ 5703 - Travel - Design \$ 1,759 \$ 5704 - Travel - Mileage Reimbursement \$ 357 \$ 5705 - Travel - Per Diems \$ 138 \$ 5707 - Travel - Commission Mtgs \$ 163 \$ 5805 - ABA Annual Meeting \$ 3,335 \$ 5810 - ABA Mid Year Meeting \$ 138 \$ 5810 - ABA Mid Year Meeting \$ 15,649 \$	7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660 237,490	2,016 231 354 2,067 7,651 211,176 15,756 15,475 413 1,103 19,965 1,228 325 265,447	1,987 196,825 14,496 19,005 1,262 18,638 1,088 1,79	2,607 201,793 14,184 15,191 3 1,226 2,407 8,093 804 204	3,730 281,883 21,193 21,951 3,767 3,367 15,848 804 204	830 116 177 1,123 80,090 7,009 6,760 541 960 7,755	0% 0% 0% 466% #DIV/O! #DIV/O! #DIV/O! 15% 40% 44% 40% #DIV/O! 96% 0% #DIV/O! 96% 0% #DIV/O!
\$ 5040 · Witness & Hearing Expense \$ 5075 · Food & Bev-external costs only \$ 5076 · Food & Bev-external costs only \$ 5076 · Food & Bev-external costs only \$ 5070 · Food & Bev-external costs only \$ 5070 · Travel · Lodging \$ 2,626 \$ 5703 · Travel · Lodging \$ 1,759 \$ 5704 · Travel · Hilleage Reimbursement \$ 357 \$ 5705 · Travel · Per Diems \$ 138 \$ 5805 · ABA Annual Meeting \$ 163 \$ 5805 · ABA Annual Meeting \$ 3,335 \$ 5810 · ABA Mid Year Meeting \$ 15,649 \$ 2	7,736 1,049 332 7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660 237,490	2,016 231 354 2,067 7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	1,987 196,825 14,496 19,005 1,262 18,638 1,088 1,79	2,607 201,793 14,184 15,191 3 1,226 2,407 8,093 804 204	3,730 281,883 21,193 21,951 3,767 3,367 15,848 804 204	830 116 177 1,123 80,090 7,009 6,760 541 960 7,755	#DIV/O!
\$ 5075 - Food & Bev-external costs only 5076 - Food & beverage - internal only 5702 - Travel - Lodging 2,626 \$ 5703 - Travel - Transportation/Parking 5704 - Travel - Pubers 138 \$ 5707 - Travel - Pubers 148 \$ 5707 - Travel - Pubers 148 \$ 5707 - Travel - Commission Mtgs 163 \$ 5805 - ABA Annual Meeting 3 3 335 \$ 5810 - ABA Mid Year Meeting 5 5810 - ABA Mid Year Meeting 5 5810 - Salaries & Benefits 5 5510 - Salaries/Wages 5 605 - Payroll Taxes 5 620 - Health Insurance 12,455 \$ 6650 - Payroll Taxes 5 630 - Dental Insurance 12,455 \$ 6650 - Health Insurance 12,455 \$ 6650 - Restirement Plan Contributions 18,072 \$ 6650 - Retirement Plan Contributions 18,072 \$ 6650 - Retirement Plan Fees & Costs 5 6600 - Payroll Expenses 7 6660 - Training/Development 6 6 6 6 6 7 7 7 7 6 6 7 7 7 7 7 7 7 7	1,049 332 7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660 237,490	2,067 7,651 211,176 15,756 15,475 413 1,103 19,965 1,228 325 265,447	1,987 198,825 14,496 19,005 1,262 18,638 1,088 1,088	2,607 201,793 14,184 15,191 3 1,226 2,407 8,093 804 204	1,008 116 177 3,730 281,883 21,193 3 1,767 3,367 15,848 804 204	116 177 1,123 80,090 7,009 6,760 541 960 7,755	#DIV/OI #DIV/O
5076 · Food & beverage - internal only 5702 · Travel - Lodging 5703 · Travel - Transportation/Parking 5704 · Travel - Mileage Reimbursement 5705 · Travel - Per Diems 5707 · Travel - Commission Mtgs 5805 · ABA Annual Meeting 5810 · ABA Mid Year Meeting Total Program Services Expenses 5810 · Salaries & Benefits 5510 · Salaries/Wages 5610 · Health Insurance 5620 · Health Insurance 5620 · Health Insurance 5640 · Life & LTD Insurance 5640 · Life & LTD Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses 7045 · Office Supplies 7045 · Oronguter Maintenance 7055 · Computer Supplies & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Total General & Administrative 22,3356 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Total General & Administrative Expenses Total General & Administrative Expense Total General & Administrative Expenses	1,049 332 7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660 237,490	2,067 7,651 211,176 15,756 15,475 413 1,103 19,965 1,228 325 265,447	1,987 198,825 14,496 19,005 1,262 18,638 1,088 1,79	2,607 201,793 14,184 15,191 3 1,226 2,407 8,093 804 204	3,730 281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	116 177 1,123 80,090 7,009 6,760 541 960 7,755	#DIV/OI #DIV/OI #DIV/OI #DIV/OI #DIV/OI #DIV/OI 15% 40% 44% 40% 60% #DIV/OI #DIV/OI #DIV/OI #DIV/OI
5702 · Travel - Lodging 5703 · Travel - Transportation/Parking 5704 · Travel - Milegae Reimbursement 5705 · Travel - Per Diems 5707 · Travel - Per Diems 5805 · ABA Annual Meeting 5810 · ABA Mid Year Meeting Total Program Services Expenses Salaries & Benefits 5510 · Salaries/Wages 5605 · Payroll Taxes 5610 · Health Insurance 5620 · Health Insurance 5640 · Life & LTD Insurance 5640 · Life & LTD Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Contributions 5650 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses 7045 · Orffice Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Supplies & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Pubilications/Subscriptions 7120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses	7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	2,067 7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	3,730 281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	1,123 80,090 7,009 6,760 541 960	#DIV/O!
\$703 - Travel - Transportation/Parking \$704 - Travel - Mileage Reimbursement \$705 - Travel - Pro Diems \$707 - Travel - Commission Mtgs \$805 - ABA Annual Meeting \$708 - Travel - Commission Mtgs \$810 - ABA Mid Year Meeting Total Program Services Expenses \$708 - Payroll Taxes \$709 - Payroll Taxes \$709 - Health Insurance \$709 - Health Insurance \$700 - Training/Development \$700 - Training/Development \$700 - Training/Development \$700 - Training/Development \$700 - Copy/Printing Expenses \$700 - Copy/Printing Expense \$700 - Computer Supplies & Small Equip \$700 - Computer Maintenance \$700 - Computer Maintenance \$700 - Computer Maintenance \$700 - Tilephone \$710 - Tilephone \$710 - Publications/Subscriptions \$7110 - EBO/Off & Dir Insurance \$715 - O/S Consultants \$717 - UPL \$7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead \$6015 - Janitorial Expense \$7025 - Heat \$738 \$6020 - Heat \$738 \$6020 - Heat	7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	2,067 7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	3,730 281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	1,123 80,090 7,009 6,760 541 960	#DIV/OI #DIV/OI #DIV/OI #DIV/OI #DIV/OI 15% 40% 44% 44% 44% 40% #DIV/OI #DIV/OI #DIV/OI
137 138 137 138 137 138 138 139 138 139 138	7,736 185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	2,067 7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	3,730 281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	1,123 80,090 7,009 6,760 541 960 7,755	#DIV/0! #DIV/0! #DIV/0! #DIV/0! 15% 40% 44% 44% 44% 40% #DIV/0! 96% 6%
5705 · Travel - Per Diems 5707 · Travel - Commission Mtgs 5805 · ABA Annual Meeting 5810 · ABA Mid Year Meeting Total Program Services Expenses 5810 · ABA Mid Year Meeting Total Program Services Expenses 5810 · Salaries Wages 5605 · Payroll Taxes 5600 · Payroll Taxes 5610 · Health Insurance 5620 · Health Insurance 5640 · Life & LTD Insurance 5640 · Life & LTD Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses 7043 · Orffice Supplies 7025 · Office Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Maintenance 7055 · Computer Maintenance 7055 · Computer Supplies & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity	185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	1,123 80,090 7,009 6,760 541 960 7,755	#DIV/O! #DIV/O! #DIV/O! 15% 40% 49% 44% 40% #DIV/O! #DIV/O! #DIV/O!
5707 · Travel · Commission Mtgs 5805 · ABA Annual Meeting 5810 · ABA Mid Year Meeting Total Program Services Expenses Salaries & Benefits 5510 · Salaries/Wages 5605 · Payroll Taxes 5610 · Health Insurance 5620 · Health Insurance 5640 · Life & LTD Insurance 5645 · Workman's Comp Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses 233,114 General & Administrative 7025 · Office Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7050 · Computer Supplles & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7120 · Membershi	185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	1,123 80,090 7,009 6,760 541 960	#DIV/OI #DIV/OI 15% 40% 44% 44% 44% 40% #DIV/OI 96% 6% 6%
\$805 - ABA Annual Meeting \$810 - ABA Mid Year Meeting Total Program Services Expenses \$15,649 Salaries & Benefits \$510 - Salaries/Wages \$560 - Payroll Taxes \$610 - Health Insurance \$650 - Payroll Taxes \$640 - Life & LTD Insurance \$650 - Retirement Plan Contributions \$660 - Training/Development \$6600 - Payroll Expenses Total Salaries/Benefit Expenses \$233,114 General & Administrative \$7025 - Office Supplies \$7045 - Computer Maintenance \$7050 - Computer Maintenance \$7050 - Computer Maintenance \$7050 - Computer Supplies & Small Equip \$7080 - Membership Database Fees \$7100 - Telephone \$7110 - Publications/Subscriptions \$7120 - Membership/Dues \$7120 - Telephone \$7120 - Membership/Dues \$7120 - Telephone \$7120 - Membership/Dues \$7120 - Telephone \$7120 - Telephone \$7120 - Telephone \$7120 - Telephone \$7120 - Membership/Dues \$7120 - Telephone \$7120 - Teleph	185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	80,090 7,009 6,760 541 960 - 7,755	#DIV/O! 15% 40% 49% 44% 0% 44% 40% #DIV/O! 96% 0% #DIV/O!
\$810 - ABA Mid Year Meeting Total Program Services Expenses \$15,649 Salaries & Benefits \$510 - Salaries/Wages \$605 - Payroll Taxes \$610 - Health Insurance \$12,456 \$620 - Health Insurance \$12,456 \$630 - Dental Insurance \$12,456 \$13,120 \$14,120 \$15,000 - Dental Insurance \$12,456 \$15,000 - Dental Insurance \$12,456 \$15,000 - Dental Insurance \$10,000 \$10,000 - Dental Insurance \$10,000 \$10,000 - Payroll Expenses \$10,000 \$10,000 \$10,000 - Payroll Expenses \$10,000 \$10,000 - Payroll Expense \$10	185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	80,090 7,009 6,760 541 960 - 7,755	40% 49% 44% 0% 44% 40% #DIV/0! 96% 0% #DIV/0!
Salaries & Benefits 5510 - Salaries/Wages 185,715 5605 - Payroll Taxes 13,120 5610 - Health Insurance 12,456 5620 - Health Insurance 12,456 5630 - Dental Insurance 429 5640 - Life & LTO Insurance 5645 - Workman's Comp Insurance 5650 - Retirement Plan Fees & Costs 5660 - Training/Development 5660 - Payroll Expenses 233,114 5660 - Training/Development 56600 - Payroll Expenses 233,114 5660 - Training/Development 56600 - Payroll Expenses 233,114 56600 - Payroll Expense 233,114 5660	185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	7,651 211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	281,883 21,193 21,951 3 1,767 3,367 15,848 804 204	80,090 7,009 6,760 541 960 - 7,755	40% 49% 44% 0% 44% 40% #DIV/0! 96% 6% 0%
Salaries & Benefits 5510 · Salaries/Wages 5610 · Health Insurance 5620 · Health Insurance 5640 · Life & LTD Insurance 5640 · Life & LTD Insurance 5645 · Workman's Comp Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/ Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses 7045 · Postage/Mailing, net 7040 · Copy/rinting Expense 7045 · Computer Supplies & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7157 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses 39.184 Building Overhead 6015 · Janitorial Expense 6020 · Heat 738 6020 · Electricity	185,582 14,020 14,219 6 433 1,094 19,149 1,326 1,660	211,176 15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	198,825 14,496 19,005 1 500 1,262 18,638 1,088	201,793 14,184 15,191 3 1,226 2,407 8,093 8,04 204	21,193 21,951 3 1,767 3,367 15,848 804 204	7,009 6,760 541 960 7,755	49% 44% 0% 44% 40% #DIV/0! 96% 6% 0%
5510 · Salaries/Wages 5605 · Payroll Taxes 5610 · Health Insurance 5620 · Health Insurance 5620 · Health Insurance 5630 · Dental Insurance 5640 · Life & LTD Insurance 5640 · Life & LTD Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses 7045 · Office Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7050 · Computer Maintenance 7050 · Computer Supplies & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 71120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity	14,020 14,219 6 433 1,094 19,149 1,326 1,660	15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	14,496 19,005 1 500 1,262 18,638 1,088 1,79	14,184 15,191 3 1,226 2,407 8,093 804 204	21,193 21,951 3 1,767 3,367 15,848 804 204	7,009 6,760 541 960 7,755	49% 44% 0% 44% 40% #DIV/0! 96% 6% 0%
13,120	14,020 14,219 6 433 1,094 19,149 1,326 1,660	15,756 15,475 5 413 1,103 19,965 1,228 325 265,447	14,496 19,005 1 500 1,262 18,638 1,088 1,79	14,184 15,191 3 1,226 2,407 8,093 804 204	21,193 21,951 3 1,767 3,367 15,848 804 204	6,760 541 960 7,755	44% 0% 44% 40% #DIV/0! 96% 0% #DIV/0!
5610 - Health Insurance 5620 - Health Ins/Medical Relmb 5630 - Dental Insurance 5640 - Life & LTD Insurance 5645 - Workman's Comp Insurance 5650 - Retirement Plan Contributions 5655 - Retirement Plan Fees & Costs 5660 - Training/Development 66000 - Payroll Expenses Total Salaries/Benefit Expenses 7041 - Salaries/Benefit Expenses 7045 - Orffice Supplies 7035 - Postage/Mailing, net 7040 - Copy/Printing Expense 7045 - Internet Service 7050 - Computer Maintenance 7055 - Computer Maintenance 7055 - Computer Maintenance 7055 - Computer Maintenance 7059 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7120 - Membership/Dues 7150 - E&O/Off & Dir Insurance 7176 - Bar Litigation 7177 - Bar Litigation 7176 - Bar Litigation 7176 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity	14,219 6 433 1,094 19,149 1,326 1,660	15,475 5 413 1,103 19,965 1,228 325 265,447	19,005 1 500 1,262 - 18,638 1,088 179	15,191 3 1,226 2,407 8,093 804 204	21,951 3 1,767 3,367 - 15,848 804 204	6,760 541 960 7,755	0% 44% 40% #DIV/0! 96% 0% #DIV/0!
5610 - Health Insurance 5620 - Health Insurance 5630 - Dental Insurance 5640 - Life & LTD Insurance 5645 - Workman's Comp Insurance 5650 - Retirement Plan Contributions 5655 - Retirement Plan Contributions 5655 - Retirement Plan Fees & Costs 5660 - Training/ Development 66000 - Payroll Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses 7025 - Office Supplies 7035 - Postage/Mailling, net 7040 - Copy/Printing Expense 7045 - Internet Service 7050 - Computer Maintenance 7055 - Computer Supplies & Small Equip 7089 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7120 - Membership/Dues 7120 - Membership/Dues 7120 - Membership/Dues 7120 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6020 - Heat 738	6 433 1,094 19,149 1,326 1,660 237,490	5 413 1,103 19,965 1,228 325 265,447	1 500 1,262 - 18,638 1,088 179	3 1,226 2,407 8,093 804 204	3 1,767 3,367 15,848 804 204	541 960 7,755	0% 44% 40% #DIV/0! 96% 0% #DIV/0!
5630 · Dental Insurance 5640 · Life & LTD Insurance 5645 · Workman's Comp Insurance 5655 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses 233,114 General & Administrative 7025 · Orfice Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Supplies & Small Equip 7088 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7130 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6020 · Heat 738	433 1,094 19,149 1,326 1,660 237,490	413 1,103 19,965 1,228 325 265,447	18,638 1,088 179	1,726 2,407 8,093 8,04 204	1,767 3,367 15,848 804 204	960 7,755	44% 40% #DIV/0! 96% 0% #DIV/0!
5640 · Life & LTD Insurance 5645 · Workman's Comp Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses 233,114 General & Administrative 7025 · Office Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Maintenance 7055 · Computer Maintenance 7055 · Computer Maintenance 7050 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7176 · Bar Litigation 7177 · Bar Litigation 7176 · Bar Litigation 7176 · Bar Litigation 7176 · Bar Litigation 7176 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity	1,094 19,149 1,326 1,660 237,490	1,103 19,965 1,228 325 265,447	1,262 18,638 1,086 179	2,407 8,093 804 204	3,367 15,848 804 204	960 7,755	#DIV/O! #DIV/O!
5645 · Workman's Comp Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses 7025 · Office Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Supplies & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 71120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity	19,149 1,326 1,660 - 237,490	19,965 1,228 325 265,447	18,638 1,088 179	8,093 804 204	15,848 804 204	7,755	#DIV/0! 96% 0% #DIV/0!
5645 · Workman's Comp Insurance 5650 · Retirement Plan Contributions 5655 · Retirement Plan Fees & Costs 5660 · Training/Development 66000 · Payroll Expenses Total Salaries/Benefit Expenses Total Salaries/Benefit Expenses 233,114 General & Administrative 7025 · Office Supplies 7035 · Postage/Mailing, net 7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Maintenance 7055 · Computer Maintenance 7055 · Computer Maintenance 7069 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity	1,326 1,660 237,490	1,228 325 265,447	1,088 179	804 204	804 204	*	96% 9% 0% #DIV/0!
5650 - Retirement Plan Contributions 5655 - Retirement Plan Fees & Costs 5660 - Training/Development 66000 - Payroll Expenses Total Salaries/Benefit Expenses 233,114 General & Administrative 7025 - Office Supplies 7035 - Postage/Mailing, net 7040 - Copy/Printing Expense 7045 - Internet Service 7050 - Computer Maintenance 7055 - Computer Maintenance 7055 - Computer Supplies & Small Equip 7089 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7110 - Wembership/Dues 7120 - Membership/Dues 7150 - E&O/Off & Dir Insurance 7175 - O/S Consultants 7176 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity	1,326 1,660 237,490	1,228 325 265,447	1,088 179	804 204	804 204	*	6% 0% #DIV/0!
5655 - Retirement Plan Fees & Costs 5660 - Training/ Development 66000 - Payroll Expenses Total Salaries/Benefit Expenses 304 7025 - Office Supplies 7035 - Postage/Mailling, net 7040 - Copy/Printing Expense 7045 - Internet Service 7050 - Computer Supplies & Small Equip 7089 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7110 - Publications/Subscriptions 7120 - Membership/Dues 7120 - Membership/Dues 7120 - Bar Litigation 7175 - O/S Consultants 7176 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity 800 803 847 8487 8487 8487 8487 8487 8487 8487	1,660 237,490	325 265,447	179	204	204	103,115	#DIV/0!
S660 - Training/Development 66000 - Payroll Expenses 233,114	1,660 237,490	265,447		-		103,115	#DIV/0!
Geodo - Payroll Expenses 233,114	237,490	265,447	253,995	243,905	347,019	103,115	
Total Salaries/Benefit Expenses 233,114			253,995	243,905	347,019	103,115	42%
General & Administrative 7025 - Office Supplies 7035 - Postage/Mailing, net 7040 - Copy/Printing Expense 7045 - Internet Service 7050 - Computer Maintenance 7055 - Computer Maintenance 7055 - Computer Maintenance 7055 - Computer Maintenance 7069 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7110 - Publications/Subscriptions 7120 - Membership/Dues 7120 - E&O/Off & Dir Insurance 7175 - O/S Consultants 7176 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity 304 487 487 487 487 487 487 487 487 487 48		460					
7025 · Office Supplies 304 7035 · Postage/Mailing, net 487 7040 · Copy/Printing Expense 1,338 7045 · Internet Service 7050 · Computer Maintenance 1,853 7055 · Computer Maintenance 1,853 7056 · Computer Supplies & Small Equip 2,660 7089 · Membership Database Fees 7100 · Telephone 2,233 7110 · Publications/Subscriptions 1,892 7120 · Membership/Dues 8200 7150 · E&O/Off & Dir Insurance 4,072 7175 · O/5 Consultants 7176 · Bar Litigation 22,356 7177 · UPL 1,139 7195 · Other Gen & Adm Expense Total General & Administrative Expenses 39,184 Building Overhead 6015 · Janitorial Expense 1,065 6020 · Heat 738 6025 · Electricity 1,538		400					
7035 - Postage/Mailing, net 7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Maintenance 7055 · Computer Maintenance 7056 · Computer Maintenance 7069 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7120 · Membership/Dues 7120 · E&O/Of & Dir Insurance 7155 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity 1,338 1,388 1,388 1,388 1,388 1,388 1,388 1,388 1,388 1,388 1,388 1,388 1,	153		90	366	366	2	0%
7040 · Copy/Printing Expense 7045 · Internet Service 7050 · Computer Maintenance 7055 · Computer Supplles & Small Equip 7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7110 · Publications/Subscriptions 7120 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses 8uilding Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity 1,883 2,233 2,233 3,892 3,233 3,233 3,234 3,235 3,184	338	361	125	32	32		0%
7045 - Internet Service 7050 - Computer Maintenance 7055 - Computer Maintenance 7055 - Computer Supplles & Small Equip 7088 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7110 - Weiblications/Subscriptions 7120 - Membership/Dues 820 7150 - E&O/Off & Dir Insurance 7175 - O/S Consultants 7176 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity 1,883 2,660 2,660 2,660 2,660 3,871 3,872 3,973	2,493	1.919	525	248	748	500	201%
7050 - Computer Maintenance 7055 - Computer Suppiles & Small Equip 7089 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7120 - Membership/Dues 7150 - E&O/Off & Dir Insurance 7155 - O/S Consultants 7176 - Bar Litigation 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity 1.660 2.660 2.660 2.660 2.7335 3.9184	-31Ke.K.	148	200	1000			#DIV/01
7055 - Computer Supplles & Small Equip 7089 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7120 - Membership/Dues 7150 - E&O/Off & Dir Insurance 7175 - O/S Consultants 7176 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 1,065 6020 - Heat 738 6025 - Electricity 2,233	398		1,977	3,580	10,194	6,614	185%
7089 · Membership Database Fees 7100 · Telephone 7110 · Publications/Subscriptions 7110 · Membership/Dues 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity 22,336 7177 7189 7195 · Other Gen & Adm Expense 739,184	3,991	3,920	1,977	376	394	19	5%
7089 - Membership Database Fees 7100 - Telephone 7110 - Publications/Subscriptions 7120 - Membership/Dues 7150 - E&O/Off & Dir Insurance 7175 - O/S Consultants 7176 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 1025 - Electricity 2,233 1,892 1,065 6020 - Heat 738 6025 - Electricity	1,309	514			2,817	***	0%
7100 · Telephone 2,233 7110 · Publications/Subscriptions 11.892 7120 · Membership/Dues 820 7150 · E&O/Off & Dir Insurance 4,072 7175 · O/5 Consultants 7176 · Bar Litigation 22,356 7177 · UPL 1139 7195 · Other Gen & Adm Expense Total General & Administrative Expenses 39,184 Building Overhead 6015 · Janitorial Expense 1,065 6020 · Heat 738 6025 · Electricity 1,559	195	1000	and it	2,817		-	0%
7110 · Publications/Subscriptions 7120 · Membership/Dues 820 7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity 1,892 820 1,072 1,139 1	2,526	2,625	3,180	2,790	2,790		0%
7120 · Membership/Dues 820 7150 · E&O/Off & Dir Insurance 4,072 7175 · O/S Consultants 7176 · Bar Litigation 22,356 7177 · UPL 1,139 7195 · Other Gen & Adm Expense Total General & Administrative Expenses 39,184 Building Overhead 5015 · Janitorial Expense 1,065 6020 · Heat 738 6025 · Electricity 1,559	1,919	1,910	1,099	482	482		0%
7150 · E&O/Off & Dir Insurance 7175 · O/S Consultants 7176 · Bar Litigation 7177 · UPL 7195 · Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 · Janitorial Expense 6020 · Heat 6025 · Electricity 4,072 4,072 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,336 1,355	845	1,030	740	781	781		
7175 - O/S Consultants 7176 - Bar Litigation 7177 - UPL 7195 - Other Gen & Adm Expense Total General & Administrative Expenses Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity 1,259	4,094	4,137	4,221	3,499	3,499	verani.	0%
7176 · Bar Litigation 22,356 7177 · UPL 1139 7195 · Other Gen & Adm Expense Total General & Administrative Expenses 39,184 Building Overhead 6015 · Janitorial Expense 1,065 6020 · Heat 738 6025 · Electricity 1,559	1,091	3,991	4,334	4,979	E.E.L.S	(4,979)	
7177 · UPL 1,139 7195 · Other Gen & Adm Expense Total General & Administrative Expenses 39,184 Building Overhead 6015 · Janitorial Expense 1,065 6020 · Heat 738 6025 · Electricity 1,559	6,374	15,245	10,450	26,580	10,000	(16,580)	
7195 - Other Gen & Adm Expense 7195 - Other Gen & Adm Expense 39.184 Building Overhead 6015 - Janitorial Expense 6020 - Heat 6025 - Electricity 1,559	8,302	41,141		- 12	20,000	20,000	
Total General & Administrative Expenses 39.184	0,000		124	424		(424)	-100%
Building Overhead 1,065 6015 - Janitorial Expense 1,065 6020 - Heat 738 6025 - Electricity 1,559	34,028	77,399	26,865	46,952	52,103	5,151	11%
6015 · Janitorial Expense 1,065 6020 · Heat 738 6025 · Electricity 1,559							
6020 · Heat 738 6025 · Electricity 1,559	1,000	Man.	483	769	792	23	3%
6025 · Electricity 1.559	844	719		769 644	663	19	
6025 · Electricity	582	508	603	- T-234	1,076	31	577
	1,289	1,167	1,179	1,044		4	
6030 · Water/Sewer	212	219	176	135	139	15	
6035 · Outside Maintenance 383	374	467	399	502	517	523	
6040 · Building Repairs 334	540	482	507	528	544	16	
6045 · Bldg Mtnce Contracts 1,369	656	1,107	837	519	534	16	
6065 · Bldg Insurance/Fees 580		517	566	(2)	(2	(0	
9003 - Bide Hisdiance/Lees	656 1,008	1,527	1,937	2,819	2,819	13	
CO/C Delianing or map	656 1,008 489		126	109	109		09
0073 - I difficult de l'interes propie	656 1,008 489 1,534	249	2,603	1,236	1,236		. 09
7065 · Computers, Equip & Sftwre Depr 5,170 Total Building Overhead Expenses 14,929	656 1,008 489 1,534 385					124	15
Total Bolleting Statistics	656 1,008 489 1,534 385 4,930	3,919	9,416		8,427		
Total Expenses 302,876	656 1,008 489 1,534 385		9,416	8,303 301,767	8,427 411,279	109,512	309

General Counsel is included in the Bar Operations department shown on pages 6-8 and 12.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 08 - Computer/MIS/Internet

	Actual	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
	FY 2018	FT 2019	F1 2020	11200				
Expenses								
Program Services		-						#DIV/0I
5025 Temp Labor/Proctors		1,025	140	1000	70	38	1	096
5070 · Equipment Rental			- 0.5	38	38	30	- 5	#DIV/0!
5075 · Food & Bev-external costs only	0 22	889	69	- 3	2014	- S	(531)	-100%
5095 · Wills for Heroes		519			531	2,894	2,894	#DIV/01
5702 · Travel - Lodging	432	2,379	5,789		- 1	965	955	9453%
5703 · Travel - Transportation/Parking	1,517	1,411	1,930	3.	10	413	413	#DIV/OI
5704 · Travel - Mileage Reimbursement	. S. W.	308	826			510	510	#DIV/01
5705 · Travel - Per Diems		652	1,019			510	:510	#DIV/0!
5706 · Travel - Meals		37		7	(3)		5	#DIV/OI
5707 · Travel - Commission Mtgs		18		- 2	(3)	4 040	4.241	43%
Total Program Services Expenses	1,949	7,237	9,772	38	579	4,819	4,241	43/6
Salaries & Benefits				102.001	244.244	221,806	10,562	5%
5510 · Salaries/Wages	120,436	157,550	192,642	193,901	211,244	17,244	1,535	10%
5605 · Payroll Taxes	9,744	11,841	13,335	13,603	15,708	21,979	1,047	5%
5610 · Health Insurance	11,835	19,014	22,356	21,480	20,932	953	45	5%
5630 - Dental Insurance	787	691	615	690	908		60	5%
5640 · Life & LTD Insurance	874	1,007	1,165	1,181	1,207	1,268	1,531	7%
5650 · Retirement Plan Contributions	12,925	1,721	14,987	18,527	20,612	22,143	1,551	096
5655 · Retirement Plan Fees & Costs	1,420	174	1,071	1,088	804	804	14,781	5%
Total Salaries/Benefit Expenses	159,765	197,493	250,795	251,628	272,014	286,795	14,781	376
General & Administrative					100	465		0%
7025 · Office Supplies	1,646	1,685	1,326	307	465			0%
7040 · Copy/Printing Expense	16	32	3,003	1,919	825	825		#DIV/01
7041 · Copy/Print revenue	- 8		145	224	200	2.000		0%
7045 · Internet Service	14,360	6,241	2,754	3,479	2,858	2,858	,	0%
7050 · Computer Maintenance	1,883	12,726	10,395	7,986	11,606	22,847		0%
7055 · Computer Supplies & Small Equip	1,605	4,301	6,872	4,199	9,933	9,933		Constitution Const
7089 · Membership Database Fees	12,751	1,160	25	CONTRACT	2000	name (c)	Š.	#DIV/01
7100 · Telephone	2,662	5,442	5,948	7,973	8,026	8,026		#DIV/0I
7105 · Advertising	538	11		20000	177			0%
7110 · Publications/Subscriptions	1,856	2,262	985	1,661	1,246	1,246		
7120 · Membership/Dues	231	569	566	-			20000000	
7175 · O/S Consultants	94,192	56,035	14,598	13,249	28,411		(28,411	# THE SECTION
7195 · Other Gen & Adm Expense	577	240	444	274	205	205		0%
Total General & Administrative Expenses	132,300	90,693	46,889	41,271	63,574	46,404	(28,411	45%
Building Overhead				455	750	772	22	3%
6015 · Janitorial Expense	696	860	717	455 569	645	664	5920	
6020 · Heat	517	594	502		1,206	1,247	200	
6025 · Electricity	1,019	1,314	1,161	1,112	156	171	17.9	
6030 · Water/Sewer	121	216	219	166 376	495	510		
6035 - Outside Maintenance	334	381	456		610	678	68	
6040 · Building Repairs	247	669	476	478	786	810		
6045 · Bldg Mtnce Contracts	897	1,028	1,089	790	/86	on		1110-1014-1414
6050 · Bldg Mtnce Supplies	139	151		uu e			V28	
6065 · Bidg Insurance/Fees	382	498	511	534	555	572		- 0%
6070 · Building & Improvements Depre	1,200	1,564	1,508	1,827	2,314	2,314		- 0%
6075 · Furniture & Fixtures Depre	362	392	246	119	118	118		. 0%
7065 · Computers, Equip & Sftwre Depr	4,112	5,025		2,455	1,739	1,739		
Total Building Overhead Expenses	10,026	12,693	10,752	8,880	9,383	9,540		
Total Expenses	304,039	308,115	318,209	301,817	345,550	347,558	(9,23	1) -3%
Net Profit (Loss)	\$ (304,039)	\$ (308,115) \$ (318,209)	\$ (301,817	\$ (345,550	\$ (347,55)	3) \$ 9,23	-3%

Computer/MIS/Internet (i.e. "IT") is included in the Bar Operations department shown on pages 6-8 and 12.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22

CLE

Processing		Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Accordance									
AGAS CLE Registration AGAS AG		15,500	22,550			11,675	15,000	3,325	
Model CLT - Programations				1,000				±3	
Column C									
### Adultes Law Book Sales ### 4003 Law Day Personan ### 4003 Law Day								97,434	
4073 Law Day Recember 1, 2, 200 2,500 - 0.07	The state of the s			121,808	173,086	146,835	146,835		
Special Profile Special State Special St		6,856	3,315		3			-	
Comparison Com		5	100	a conti	me elli			•	
Commission Com								F. 7227222	
Peggen Services 2011 Medicing Addition-perfected array 2014 2015 2015 2016 2015 20	Total Revenue	565,080	561,306	391,038	284,997	379,956	480,714	100,759	27%
Peggen Services 2011 Medicing Addition-perfected array 2014 2015 2015 2016 2015 20	•								
Solit Meeting Scilling-Internal only 30,459 7,290 657 6,152 6,152 1,244 1,344 1,155 1,360 1,361 1,34									
Source Meeting facility-harmarison B.220 6,750 5,287 175 1,260 2,544 1,384 11055 1303 5,504 7,000 1,121 1,121 0,000		10.450	7 200	622		C 152	6 157	-	097
South Specialer Free & Expenses 16,155 11,885 9,169 6,500 11,121 11,121 11,121 13,017 16,027 1,225 20					175			1 204	
Solit Speaker Bermin, Recript Rend 17,411 Solit Solit Solit Speaker Bermin, Recript Rend 17,411 Solit Soli								1,364	
Section 1.796 5.000 5.077 1.282 270 270 5.000 5.007					6,500	11,121		0.140	
Sept					1 202	770			
Social Level Day			5,209		1,202				
Sept		3,000		6,000					
Solid MOLE Free Plaid 1,686		40.000	46.537	50.704	6.754				
SOD Four femal 16,886 5,188 34,281 1,889 7,141 5,772 2815 5075 Food & Reverterant costs only 30,000 136,314 87,836 4,952 4,884 43,313 (1,966) 445 5076								(10,809)	
Soft-Food & Deverger-Internal colds Only 179,000 18,6314 87,886 49,592 49,884 43,385 13,955 37,75 1346% 5005 5007 5004 & Deverger-Internal cold 5,965 505 505 506 506 507,500 5009 13,949 449 -7 056 5007 5704 10,966 5009 13,94					27,044			183	
SON - Food & Bewerage - Internal only 19,864 22,115 12,910 - 2,730 6,455 3,725 1365 5065 5065 7065									
Solit Soli					4,952				
5702 Travel - Longing				12,910	- 4				
\$703 Travel - Transportation/Parking \$202 4,770 \$1,999 \$279 1,716 \$1,716 \$0.00 \$570 Travel - Minage Reimbursement \$75 \$46 \$221 \$502 \$264 \$264 \$60.00 \$100				#.	15				
Sylon								1,€	
STOR- Travel - Meals 78	5703 • Travel - Transportation/Parking							195	
STOR-Travel-Meals	5704 - Travel - Mileage Reimbursement	735	462	271	502	264	264	170	0%
\$3815 - Commission/Caucation	_	- 8	78	2			- 2	72	#DIV/0!
\$381 - Precident's Reimbursement		1029	214			N.	£	18	#DIV/0!
SSSO Leadership Academy		140	191	2.1		11 1/47		32	#DIV/0!
\$950 - Overhead Allocation - Seminars \$(26,024) (27,599) (16,540) (16,039) (23,585) (82,70) 17,115 - 67% 64,158 42,191 60,197 69,788 60,965		1797		1.8	200	200	200	:100	
S970 - Event Revenue Sharing - 3rd Pty		(26.624)	(27.599)	(16.540)				17.115	
Salaries & Benefits Salaries & Salaries									
Salaries & Benefits \$510 - Salaries / Wages								28 869	
S501 - Salaries/Wages 100,837 93,650 107,619 105,057 11,431 190,039 49,472 25% 5505 Poptrol Taxes 8,922 7,613 9,065 8,307 11,707 15,423 3,716 32% 5610 - Health Insurance 12,982 10,452 2,628 874 5,181 15,440 10,259 198% 5630 - Detail Insurance 759 633 773 876 1,055 3,550 2,455 224% 5650 Retirement Plan Contributions 7,603 7,314 10,764 9,461 10,512 14,077 3,515 33% 5655 Retirement Plan Ees & Costs 1,072 1,152 1,228 1,088 804 804 - 0	Total Program Services Expenses	300,000	EAST, W. E.	4175797	1999779	***************************************		20,000	25.02
S501 - Salaries/Wages 100,837 93,650 107,619 105,057 11,431 190,039 49,472 25% 5505 Poptrol Taxes 8,922 7,613 9,065 8,307 11,707 15,423 3,716 32% 5610 - Health Insurance 12,982 10,452 2,628 874 5,181 15,440 10,259 198% 5630 - Detail Insurance 759 633 773 876 1,055 3,550 2,455 224% 5650 Retirement Plan Contributions 7,603 7,314 10,764 9,461 10,512 14,077 3,515 33% 5655 Retirement Plan Ees & Costs 1,072 1,152 1,228 1,088 804 804 - 0	Salaries & Bonofits								
Seption Pages Seption Septio		100 937	93 650	107 619	105.057	141 431	190 903	49 472	35%
1,000 1,00	· -								
Sead - Dental Insurance									
Section Sect									
656.0 Retirement Plan Contributions 7,603 7,314 10,784 9,416 10,512 1,007 3,515 33% 5655. Training/Development 1,500 1,090 325 - 700 700 - 0% 5660. Training/Development 1,500 1,090 325 - 700 700 - 0% Total Salaries/Benefit Expenses 134,302 122,478 132,552 125,670 171,848 242,486 70,637 41% General & Administrative 705 Office Supplies - 500 - 500 - 966 966 966 967/03 705/07 703.0 Postage Mailing, net 8,071 6,940 7,081 1 1,063 1,063 - 90 705 704 704 Copy/Printing Expense 26,107 14,001 18,635 2,512 2,542 2,542 0% 705 700 700 700 705 Computer Maintenance 1,883 3,130 2,730 2,415 4,158 4,188 4,188 0% 705 700 70%									
Sept									
Total Salaries/Renefit Expenses 13,302 122,478 132,552 125,670 171,848 242,486 70,637 41%								2,313	
Total Salaries/Benefit Expenses 134,302 122,478 132,552 125,670 171,848 242,486 70,637 41% General & Administrative 7025 Office Supples 7035 Postage/Mailing, net 8,071 6,540 7,031 1 1,063 1,063 - RDIV/0! 7035 Postage/Mailing, net 8,071 6,540 7,031 1 1,063 1,063 - RDIV/0! 7036 Postage/Mailing, net 7040 Copyl/Finting Expense 7040 - Copyl/Finting Expense 7040 - Copyl/Finting Expense 7040 - Copyl/Finting Expense 7040 - Internet Service 7040 - Internet Supplies & Small Equip 7050 - Computer Maintenance 1,883 3,130 2,730 2,415 4,158 4,158 - 0% 7055 - Computer Supplies & Small Equip 7083 - Membership/Database Fees 2,633					1,088				
General & Administrative 7025 Office Supplies 7033 Operating Meeting Supplies 7035 Operating Meeting Supplies 7036 Operating Meeting Supplies 7036 Operating Expense 7037 Operating Expense 7037 Operating Expense 7037 Operating Expense 7035 Octomputer Maintenance 7036 Octomputer Maintenance 7035 Octomputer Maintenance 7036					135 670			70.637	The second second
7025 Office Supplies 7033 Operating Meeting Supplies 7035 Postage/Mailing, net 8,071 6,540 7,031 1 1,063 1,063 7040 Copy/Printing Expense 72 196 1,280 4,093 8,047 8,047 7050 Computer Maintenance 72 196 1,280 4,093 8,047 8,047 7050 Computer Maintenance 73 196 1,280 4,093 8,047 8,047 7050 Computer Maintenance 74 1,680 4,093 8,047 8,047 7050 Computer Maintenance 75 1,680 4,093 8,047 8,047 7050 Computer Maintenance 76 1,883 4,169 490 698 1,555 1,565 7089 Membership Database Fees 7100 Telephone 7100 Telephone 7100 - 2,592 2,838 2,722 2,960 2,803 2,803 7100 Telephone 7105 Advertising 7110 Publications/Subscriptions 7120 Membership/Dues 561 45 530 545 730 730 7120 Membership/Dues 561 45 530 545 730 730 7135 Bank Service Charges 118 2 9 7131 Bank Service Charges 118 2 9 7131 Credit Card Merchant Fees 12,566 13,122 13,993 15,764 14,206 14,206 7131 Credit Card Merchant Fees 12,566 13,122 13,993 15,764 14,206 14,206 7135 Other Gen & Adm Expense 180 1,002 1,849 7135 Other Gen & Adm Expense 60,80 49,196 57,521 34,811 42,364 42,364 8030 Water/Sewer 199 98 102 81 81 84 29 804 11 33 133 805 6025 Electricity 995 597 540 544 591 608 18 34 36 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 81 81 81 81 81 81 81 81 81 81	Total Salaries/Benefit Expenses	134,302	122,478	132,532	125,670	1/1,040	242,400	70,637	4170
7025 Office Supplies 7033 Operating Meeting Supplies 7035 Postage/Mailing, net 8,071 6,540 7,031 1 1,063 1,063 7040 Copy/Printing Expense 72 196 1,280 4,093 8,047 8,047 7050 Computer Maintenance 72 196 1,280 4,093 8,047 8,047 7050 Computer Maintenance 73 196 1,280 4,093 8,047 8,047 7050 Computer Maintenance 74 1,680 4,093 8,047 8,047 7050 Computer Maintenance 75 1,680 4,093 8,047 8,047 7050 Computer Maintenance 76 1,883 4,169 490 698 1,555 1,565 7089 Membership Database Fees 7100 Telephone 7100 Telephone 7100 - 2,592 2,838 2,722 2,960 2,803 2,803 7100 Telephone 7105 Advertising 7110 Publications/Subscriptions 7120 Membership/Dues 561 45 530 545 730 730 7120 Membership/Dues 561 45 530 545 730 730 7135 Bank Service Charges 118 2 9 7131 Bank Service Charges 118 2 9 7131 Credit Card Merchant Fees 12,566 13,122 13,993 15,764 14,206 14,206 7131 Credit Card Merchant Fees 12,566 13,122 13,993 15,764 14,206 14,206 7135 Other Gen & Adm Expense 180 1,002 1,849 7135 Other Gen & Adm Expense 60,80 49,196 57,521 34,811 42,364 42,364 8030 Water/Sewer 199 98 102 81 81 84 29 804 11 33 133 805 6025 Electricity 995 597 540 544 591 608 18 34 36 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 84 6035 - 10,002 81 81 81 81 81 81 81 81 81 81 81 81 81	Constal P. Administrativo								
7033 Operating Meeting Supplies 7035 Postage/Mailing, net 8,071 6,940 7,031 1 1,063 1,063 0% 7040 - Copy/Printing Expense 26,107 14,001 18,635 2,512 2,542 2,542 0% 7045 - Internet Service 72 196 1,260 4,093 8,047 8,047 - 0% 7050 - Computer Maintenance 1,883 3,30 2,730 2,415 4,158 4,158 - 0% 7055 - Computer Supplies & Small Equip 7089 - Membership Database Fees 2,633		1 266	2 1/12	3 597	211	966	966	190	n%
7035 - Postage/Mailing, net		1,200		3,307		300	300		
7040 - Copy/Printing Expense		9.071		7.021	1	1.052	1.062		
7045 Internet Service 7046 Internet Service 7050 Computer Maintenance 7055 Computer Maintenance 7055 Computer Supplies & Small Equip 7056 Membership Database Fees 7059 Membership Database Fees 7059 Membership Database Fees 7059 Membership Database Fees 7050 Advertising 7150 Advertising 7150 Advertising 7150 Advertising 7150 Advertising 7150 Membership/Dues 7151 Advertising 7150 Membership/Dues 7150 Membership/Dues 7151 Advertising 7151 Advertising 7152 Membership/Dues 7151 Advertising 7152 Membership/Dues 7151 Advertising 7152 Membership/Dues 7151 Advertising 7151 Advertising 7152 Membership/Dues 7152 Membership/Dues 7152 Membership/Dues 7152 Membership/Dues 7152 Membership/Dues 7152 Membership/Dues 7153 Advertising 7154 Membership/Dues 7155 Membership/Due	• -								
7050 · Computer Maintenance 1,883 3,130 2,730 2,415 4,158 4,158 0% 7055 · Computer Supplies & Small Equip 883 4,169 490 698 1,565 1,565 0% 7059 · Membership Database Fees 2,633									
7035 Computer Supplies & Small Equip 7035 Computer Supplies & Small Equip 7036 Membership Database Fees 7039 Membership Database Fees 7100 Telephone 7100 Telephone 7100 Advertising 7110 Publications/Subscriptions 7120 Membership/Dues 7120 M									
Total General & Administrative Expense									
7100 - Telephone			4,169	490	998	1,505	1,505	1.40	
7105 - Advertising 7110 - Publications/Subscriptions 7120 - Wembership/Dues 561						2.000	2 202		
7110 - Publications/Subscriptions 7120 - Membership/Dues 561				2,722		2,803	2,803	(5.0	
7120 · Membership/Dues 561 45 530 545 730 730 - 0% 7135 Bank Service Charges 118 29		1,150	-12	5		177		(5)	
7135 · Bank Service Charges 7140 · Credit Card Merchart Fees 12,566 13,122 13,993 15,764 14,206 14,206 0% 7141 · Credit Card Merchart Fees 12,566 13,122 13,993 15,764 14,206 14,206 0% 7141 · Credit Card Surcharge 7175 · O/S Consultants 2,000 1,091 3,838 4,517 5,161 5,161 - 0% 7195 · Other Gen & Adm Expense 180 1,002 1,849 - 133 133 - 0% Total General & Administrative Expenses 60,080 49,196 57,521 34,811 42,364 42,364 - 0% Building Overhead 6015 · Janitorial Expense 680 391 333 223 367 378 11 3% 6020 · Heat 455 270 235 278 316 325 9 3% 6025 · Electricity 995 597 540 544 591 608 18 3% 6030 · Water/Sewer 129 98 102 81 81 84 2 3% 6030 · Outside Maintenance 205 173 216 184 242 249 77 3% 6040 · Building Repairs 199 304 223 234 299 308 9 3% 6045 · Bldg Mince Contracts 872 467 512 387 385 397 12 396 6055 · Real Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 366 376 6070 · Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6070 · Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 · Furniture & Fixtures Depre 3,48 178 115 58 58 58 58 - 0% 7065 · Computers, Equip & Sfiwe Depr 7 Total Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%		574	- 51						
7140 · Credit Card Merchant Fees 7141 · Credit Card surcharge 7141 · Credit Card surcharge 7145 · CyS Consultants 7195 · Other Gen & Adm Expense 180 1,002 1,849 133 133 0% Total General & Administrative Expenses 60,080 49,195 57,521 34,811 42,364 42,364 42,364 6015 · Janitorial Expense 680 6015 · Janitorial Expense 680 602 · Heat 6015 · Janitorial Expense 680 602 · Heat 6025 · Electricity 6020 · Heat 6030 · Water/Sewer 129 98 100 6030 · Water/Sewer 129 98 100 6030 · Outside Maintenance 6035 · Outside Maintenance 6035 · Outside Maintenance 6040 · Building Repairs 199 304 223 234 299 308 9 336 6045 · Bldg Mince Contracts 872 467 512 387 385 397 12 396 6050 · Bldg Mince Contracts 872 467 512 387 385 397 12 396 6050 · Bldg Mince Contracts 11,162 9,052 9,283 10,282 10,216 10,522 306 336 6060 · Personal Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 336 6060 · Personal Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 336 6070 · Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - Ow 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 59 705 · Computers, Equip & Sitwe Depr 349 7065 · Computers, Equip & Sitwe Depr 7065 · Computers, Equip & Sitwe Dep	7120 Membership/Dues	561	45		545	730	730		
7141 · Credit Card surcharge 7175 · O/S Consultants 7195 · O/F Consultants 7196 · O/F Consultants 7197 · O/F Consultants 7195 · O/F Consultants 7196 · O/F Consultants 7195 · O/F Consu					-	146		540	
7175 - O/S Consultants 7195 - Other Gen & Adm Expense 180	7140 Credit Card Merchant Fees	12,566	13,122	13,993	15,764	14,206	14,206	300	
7195 - Other Gen & Adm Expense	7141 Credit Card surcharge	191	**	*	125	100		(4)	#DIV/01
Building Overhead 6015 - Janitorial Expenses 680 391 333 223 367 378 11 396 6020 - Heat 455 270 235 278 316 325 9 396 6025 - Electricity 995 597 540 544 591 608 18 396 6035 - Outside Maintenance 205 173 216 184 242 249 7 396 6040 - Building Repairs 199 304 223 234 299 308 9 396 6040 - Building Repairs 199 304 223 234 299 308 9 396 6055 - Real Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 396 6060 - Personal Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 396 6070 - Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 096 6075 - Computers, Equip & Strive Depre 3,890 2,282 1,813 1,202 852 852 - 0,768 7065 Computers, Equip & Strive Depre 3,990 2,282 1,813 1,202 852 852 - 0,768 7065 19,583 519,476 99,892 215 10,512 10,522 10,523 10,524 10,525 10,52	7175 O/S Consultants	2,000	1,091	3,838	4,517	5,161	5,161		0%
Building Overhead 6015 - Janitorial Expense 680 391 333 223 367 378 11 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6025 - Electricity 995 597 540 544 591 608 18 3% 6030 - Water/Sewer 129 98 102 81 81 84 22 249 7 3% 6035 - Outside Maintenance 205 173 216 184 242 249 7 3% 6040 - Building Repairs 199 304 223 234 299 308 9 3% 6045 - Bldg Mtnce Contracts 872 467 512 387 385 397 12 3% 6050 - Bldg Mtnce Supplies 91 69 #DIV/OI 6055 - Real Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 3% 6060 - Personal Property Taxes 147 132 125 119 113 116 3 3% 6065 - Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 - Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 5 50 0% Total Building Overhead Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%	7195 Other Gen & Adm Expense	180	1,002	1,849		133	133		0%
6015 - Janitorial Expense 680 391 333 223 367 378 11 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6035 - Water/Sewer 129 98 102 81 81 84 2 3% 6035 - Outside Maintenance 205 173 216 184 242 249 7 3% 6040 - Building Repairs 199 304 223 234 299 308 9 3% 6045 - Bldg Mtnce Contracts 872 467 512 387 385 397 12 3% 6050 - Bldg Mtnce Supplies 91 69 #DIV/OI 6055 - Real Property Taxes 11,162 9.052 9,283 10,282 10,216 10,522 306 3% 6060 - Personal Property Taxes 11,162 9.052 9,283 10,282 10,216 10,522 306 3% 6065 - Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 - Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 5	Total General & Administrative Expenses	60,080	49,196	57,521	34,811	42,364	42.364	(4)	0%
6015 - Janitorial Expense 680 391 333 223 367 378 11 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6020 - Heat 455 270 235 278 316 325 9 3% 6035 - Water/Sewer 129 98 102 81 81 84 2 3% 6035 - Outside Maintenance 205 173 216 184 242 249 7 3% 6040 - Building Repairs 199 304 223 234 299 308 9 3% 6045 - Bldg Mtnce Contracts 872 467 512 387 385 397 12 3% 6050 - Bldg Mtnce Supplies 91 69 #DIV/OI 6055 - Real Property Taxes 11,162 9.052 9,283 10,282 10,216 10,522 306 3% 6060 - Personal Property Taxes 11,162 9.052 9,283 10,282 10,216 10,522 306 3% 6065 - Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 - Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 5									
6020 · Heat	Building Overhead								
6020 - Heat		680	391	333	223	367	378	11	3%
6025 - Electricity 995 597 540 544 591 608 18 3% 6030 - Water/Sewer 129 98 102 81 81 81 84 2 3% 6035 - Outside Maintenance 205 173 216 184 242 249 7 3% 6040 - Building Repairs 199 304 223 234 299 308 9 3% 6045 - Bldg Mitnec Contracts 872 467 512 387 385 387 12 3% 6050 - Bldg Mitnec Supplies 91 69 + DIV/OI 6055 - Real Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 3% 6060 - Personal Property Taxes 147 132 125 119 113 116 3 3% 6065 - Bldg Instrance/Fees 369 225 239 261 272 280 8 3% 6070 - Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 18,13 1,202 852 852 - 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3%		455	270	235	278	316	325	9	3%
6030 · Water/Sewer 129 98 102 81 81 84 2 3% 6035 · Outside Maintenance 205 173 216 184 242 249 7 3% 6040 · Building Repairs 199 304 223 234 299 308 9 3% 6045 · Bldg Mtnce Contracts 872 467 512 387 385 397 12 3% 6050 · Bldg Mtnce Supplies 91 69 + #DIV/ol 6055 · Real Property Taxes 11,162 9.052 9.283 10,282 10,216 10,522 306 3% 6060 · Personal Property Taxes 147 132 125 119 113 116 3 3% 6065 · Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 · Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 · Furniture & Fixtures Depre 348 178 115 58 58 58 58 - 0% 6705 · Computers, Equip & Sitwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 33%			597	540	544	591	608	18	3%
6035 · Outside Maintenance 205 173 216 184 242 249 7 3% 6040 - Building Repairs 199 304 223 234 299 308 9 3% 6045 - Bldg Mtnce Contracts 872 467 512 387 385 397 12 3% 6050 - Bldg Mtnce Supplies 91 69							84	2	3%
6040 - Building Repairs 199 304 223 234 299 308 9 3% 6045 - Bldg Mtnce Contracts 872 467 512 387 385 397 12 3% 6050 - Bldg Mtnce Supplies 91 69 + #DIV/OI 6050 - Personal Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 3% 6060 - Personal Property Taxes 147 132 125 119 113 116 3 3% 6065 - Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 - Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 -									
6044 Bldg Mtnce Contracts 6050 Bldg Mtnce Supplies 91 69 + #DIV/OI 6055 Real Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 3% 6060 Personal Property Taxes 1147 132 125 119 113 116 3 3% 6065 Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 Building & Improvements Depre 11,157 710 706 894 1,133 1,133 - 0% 6075 Furniture & Fixtures Depre 348 178 115 58 58 58 58 7065 - Computers, Equip & Sitwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% 7065 - Computers, Equip & Sitwre Depr 7048 Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3% Total Expenses									
6050 · Bldg Mtnce Supplies 91 69 #DIV/0l 6055 · Real Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 3% 6060 · Personal Property Taxes 147 132 125 119 113 116 3 3% 6065 · Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 · Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 · Furniture & Fixtures Depre 348 178 115 58 58 58 - 0% 7065 · Computers, Equip & Sitwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3%.									
6055 - Real Property Taxes 11,162 9,052 9,283 10,282 10,216 10,522 306 3% 6060 - Personal Property Taxes 147 132 125 119 113 116 3 3% 6065 - Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 - Building & Improvements Depre 1,157 710 706 894 1,133 1,133 - 0% 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3%				314	307	303	357	12	
6060 - Personal Property Taxes 147 132 125 119 113 116 3 3% 6065 - Bidg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 - Building & Improvements Depre 1.157 710 706 894 1,133 1,133 - 0% 6075 - Furniture & Fixtures Depre 348 178 115 58 58 58 - 0% 7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3% Total Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%				0.202	10.393	10.216	10.533	300	1.5
6065 · Bldg Insurance/Fees 369 226 239 261 272 280 8 3% 6070 · Building & Improvements Depre 1.157 710 706 894 1,133 1,133 - 0% 6075 · Furniture & Fixtures Depre 348 178 115 58 58 58 - 0% 7065 · Computers, Equip & Sitwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3%. Total Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%									
6070 - Building & Improvements Depre 6075 - Furniture & Fixtures Depre 7065 - Computers, Equip & Sftwre Depr 7061 - Computers, Equip & Sftwre Depr 7062 - Computers, Equip & Sftwre Depr									
6075 Furniture & Fixtures Depre 348 178 115 58 58 58 0% 7065 Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 - 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3% Total Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%								8	
7065 - Computers, Equip & Sftwre Depr 3,900 2,282 1,813 1,202 852 852 0% Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3% Total Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%								-	
Total Building Overhead Expenses 20,709 14,948 14,441 14,749 14,923 15,310 386 3% Total Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%								-	
Total Expenses 585,023 472,253 478,981 283,726 419,583 519,476 99,892 21%									
	Total Building Overhead Expenses	20,709	14,948	14,441	14,749	14,923	15,310	386	3%
Net Profit (Loss) \$ (19,942) \$ 89,053 \$ (87,943) \$ 1,271 \$ (39,628) \$ (38,761) \$ 866 -2%	Total Expenses	585,023	472,253	478,981	283,726	419,583	519,476	99,892	21%
	Net Profit (Loss)	\$ (19,942) \$	89,053	(87,943) \$	1,271	\$ (39,628)	(38,761)	\$ 866	-2%

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 10 - Summer Convention

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
venue			181,985	Wilson	142,248	168,064	25,816	18%
4051 · Meeting - Registration	234,820	199,695		- 8	14,750	30,000	15,250	103%
4052 · Meeting - Sponsor Revenue	20,550	25,500	19,500	2 6	13,800	20,600	6,800	49%
4053 · Meeting - Vendor Revenue	13,100	9,800	11,800		13,235	1,800	(11,435)	-86%
4055 · Meeting - Sp Ev Registration	14,810	15,470	5,300		13,192		(13,192)	-100%
4095 · Miscellaneous Income				- 4	197,225	220,464	23,239	12%
Total Revenue	283,280	250,465	218,585		137,44.7	2,6,07,10.5		
penses								
Program Services	F 4 9 4 1	7,406	5,000		19,831	15,000	(4,831)	-24%
5001 · Meeting Facility-external only	6,134	855	475		190	1,188	998	525%
5002 · Meeting facility-internal only	870	The state of the s	505		2,438		(2,438)	-100 9
5030 · Speaker Fees & Expenses	7,465	1,895	217		917.00	1,280	1,280	#DIV/01
5031 · Speaker Reimb Receipt Req'd	741	368	437		300		(300)	-1009
5035 · Awards	75		22.20	15	5,487	2,639	(2,848)	-529
5063 · Special Event Expense	56,773	59,750	32,769	10	3,191	4,503	1,312	419
5064 · MCLE Fees Paid	5,347	3,866	6,458	12	4,444	20,000	15,556	3509
5070 · Equipment Rental	9,149	14,120	33,148		94,278	102,351	8,073	99
5075 · Food & Bev-external costs only	109,154	96,975	131,941		34,670	2,923	2,923	#DIV/OI
5076 - Food & beverage - internal only	2,133	2,164	927		401	1,494	1,093	2729
5085 · Misc. Program Expense	227	11	5,050		10,692	5,709	(4,983)	-479
5702 · Travel - Lodging	18,191	11,933	5,520		229	1,935	1,706	7449
5703 · Travel - Transportation/Parking	723		2,866		2.880	254	(2,626)	-919
5704 · Travel - Mileage Reimbursement	2,838	5,111	1,243		70578		(2,431)	
5705 · Travel - Per Diems	840	651	284		2,431	20,000	(2,431)	0
5960 · Overhead Allocation - Seminars	20,000	20,000	20,000		20,000	179,275	12,482	5
Total Program Services Expenses	240,660	225,105	246,401	15	166,793	179,275	12,402	
Salaries & Benefits		22000	18,503	7.209	17.113	21,323	4,211	25
5510 · Salaries/Wages	20,954	19,252		543	1,281	1,581	300	23
5605 · Payroll Taxes	1,560	1,442	1,406		1,648	2,126	478	29
5650 · Retirement Plan Contributions	1,784	1,645	1,442	721	20,041	25,031		25
Total Salaries/Benefit Expenses	24,308	22,341	21,359	8,472	20,041	8,0,000		
General & Administrative	2200	620	673		229	143	(86	
7025 · Office Supplies	662	620	2,563			37	37	
7035 · Postage/Mailing, net		40.150	2,425	200	259	7,167	contractions.	2668
7040 · Copy/Printing Expense	6,881	12,129	2,425	2,010	-	49		#DIV/0!
7045 · Internet Service	(2)	200	200	3		4,400		#DIV/01
7089 · Membership Database Fees	4,000	4,000	4,000		8	690		#DIV/0I
7100 · Telephone	324	96	43	- 8				
7110 · Publications/Subscriptions		21		- 8			ā .	#DIV/0I
7120 - Membership/Dues	106	36	(Alleghan)		4,541	3,598	(943	.) -2:
7140 · Credit Card Merchant Fees	5,700	5,733	4,975	-	80	73	**** [7,2	
7195 - Other Gen & Adm Expense	*5			200	5,109	16.158		1200
Total General & Administrative Expenses	17,679	22,834	14,679	200				
Total Expenses	284,030	270,280	282,439	8,687	191,943	220,464	28,52	
		5 (19,815)	\$ (63,854)	\$ (8,687)	5 5,282	+	- \$ (5,28)	-100

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 11 - Fall Forum

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue					00.000	45.050	(9,745)	-11%
4051 · Meeting - Registration	73,178	72,360	76,499	55,368	86,005	76,260	(5)(45)	#DIV/0I
4052 · Meeting - Sponsor Revenue	1/2			1 000	1,000	8,400	7,400	740%
4053 · Meeting - Vendor Revenue	10,150	6,400	4,950	1,000	1,000	0,400	7,590	#DIV/0!
4055 · Meeting - Sp Ev Registration			1,775	56,368	87,005	84,660	(2,345)	-3%
Total Revenue	83,328	78,760	83,224	50,308	87,003	04,000	(2,010)	
Expenses								
Program Services	5745	1840			- 4	578	578	#DIV/01
5001 · Meeting Facility-external only	3,825	525	Const.		205	210	(205)	-100%
5002 · Meeting facility-internal only	190	2000	235		203	1,766	1,766	#DIV/0!
5030 · Speaker Fees & Expenses	5,460	1,605				953	953	#DIV/0!
5031 · Speaker Reimb Receipt Req'd	387	866			375	.955	(375)	
5035 · Awards	The same of	2000	V	2.722		3,212	(2,477)	
5064 · MCLE Fees Paid	3,728	2,920	2,892	3,732	5,689	8,251	8,251	#DIV/0!
5070 · Equipment Rental	6,804	7,501	7,709	- 1		38,232	38,232	#DIV/0!
5075 · Food & Bev-external costs only	31,850	34,757	38,207			38,232	36,232	#DIV/01
5076 · Food & beverage - internal only	304	560	85		(d)	- 3	iĝ.	#DIV/0!
5085 · Misc. Program Expense	*	esterior.			:=/	9.740	1.540	#DIV/01
5702 · Travel - Lodging	561	1,408	208		S.	1,549	1,549 2	#DIV/0!
5703 · Travel - Transportation/Parking		2	J		110000000	2	(0)	
5960 · Overhead Allocation - Seminars	15,000	15,000	15,000	15,000	15,000	15,000	48,272	75%
Total Program Services Expenses	68,108	64,583	64,336	18,732	21,269	69,541	48,272	X 2000
Salaries & Benefits					2.005	3,030	144	5%
5510 · Salaries/Wages	9,247	7,291	3,541	1,539	2,886	253	12	5%
5605 · Payroll Taxes	717	549	265	132	241	300	14	5%
5650 · Retirement Plan Contributions	672	420	354	154	286			5%
Total Salaries/Benefit Expenses	10,636	8,263	4,160	1,825	3,413	3,583	1/1	270
General & Administrative								#DIV/01
7025 - Office Supplies		282	121			<u> </u>	- 6	
7035 · Postage/Mailing, net	-77		100			10000		
7040 · Copy/Printing Expense	5,006	4,460	4,763	200	2	4,906	4,903	
7045 · Internet Service		225	75	2				
7050 · Computer Maintenance	G 5 8-	50	150	= = 3		- 1		
7055 · Computer Supplies & Small Equip		273	170					
7089 · Membership Database Fees	4,000	4,050		4,310	3,998	4,454		
7100 · Telephone	198	18		-			•	
7120 · Membership/Dues	17	36	791	0_ 2	**			
7138 · Bad debt expense	- 5-	-	- 10		-	1000	10252	#DIV/0I
7140 · Credit Card Merchant Fees	1,657	1,978	2,141	1,635	2,387	2,176		75-57
Total General & Administrative Expenses	10,862	11,371	7,100	5,145	6,386	11,536		
Total Expenses	90,989	84,217	75,596	26,701	31,068	84,660	53,593	71%
Net Profit (Loss)	\$ (7,662)	\$ (5,457)	\$ 7,628	\$ 29,666	\$ 55,937	\$.	\$ (55,938	-100%

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 12 - Spring Convention

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
evenue	Linutes				50000	07.000	45,095	85%
4051 · Meeting - Registration	96,030	127,895	(1,655)	56,617	52,800	97,895	13,500	#DIV/0I
4052 · Meeting - Sponsor Revenue	15,850	13,500	(1,000)	32	2000	13,500	6,200	131%
4053 · Meeting - Vendor Revenue	9,600	10,950	2015		4,750	10,950		#DIV/01
4055 · Meeting - Sp Ev Registration	2,046	1,907	495			1,907	1,907	116%
Total Revenue	123,526	154,252	(2,160)	56,617	57,550	124,252	66,702	110%
penses								
Program Services	7,842	8,005	2	100	- 2	8,805	8,805	#DIV/0I
5001 - Meeting Facility-external only	380	350	285	1000	-	385	385	#DIV/0I
5002 · Meeting facility-internal only	300	330		123				#DIV/0!
5030 · Speaker Fees & Expenses	272000	2,536		- 0		2,789	2,789	#DIV/01
5031 · Speaker Reimb Receipt Req'd	1,988	4,030	F1		152		(152)	-100%
5035 · Awards	144						3.00	#DIV/0!
5060 · Program Special Activities	200		383		W 10	2,671	2,671	#DIV/0I
5063 · Special Event Expense	3,629	2,428	363	8,366	9,911	6,985	(2,925)	-30%
5064 · MCLE Fees Paid	5,865	5,441	-	6,300	2,244	3,861	3,861	#DIV/0I
5070 · Equipment Rental	4,804	3,510	are made		46	39,989	39,943	86832%
5075 · Food & Bev-external costs only	31,727	34,773	15,763			1,034	1,034	#DIV/01
5076 · Food & beverage - internal only	988	940	849	- 5		28	28	#DIV/01
5085 · Misc. Program Expense	200	25	- control			7,037	7,037	#DIV/01
5702 · Travel - Lodging	3,303	6,398	2,333	-0	- 3	7,037	7,037	#DIV/01
5703 · Travel - Transportation/Parking	858		337			4,010	4.010	#DIV/OI
5704 · Travel - Mileage Reimbursement	2,953	2,868	345	-		682	682	#DIV/OI
5705 · Travel - Per Diems	413	620	289	*		004	002	#DIV/01
5707 · Travel - Commission Mtgs		- 2	644		0.00	15,000	- 3	D14701
5960 · Overhead Allocation - Seminars	15,000	15,000		15,000	15,000	- Continuenter	68,166	321%
Total Program Services Expenses	79,894	82,892	21,228	23,366	25,109	93,275	66,165	3440
Salaries & Benefits								
	12.537	13,947	9,410	6,187	2,368	14,645	12,276	5189
5510 · Salaries/Wages	986	1,086	751	485	202	1,140	938	4649
5605 · Payroll Taxes	7	12	0	- 2	1	13	12	15329
5620 · Health Ins/Medical Reimb	871	1,211	941	619	237	1,272		4379
5650 · Retirement Plan Contributions Total Salaries/Benefit Expenses	14,402	16,256	11,102	7,294	2,808	17,069	14,261	5089
General & Administrative	163	1111	1,071			1 11 11 13		#DIV/01
7025 · Office Supplies		- 8	1100					#DIV/0I
7035 · Postage/Mailing, net	3	5,349	4,299	550	375	5,884	5,509	14689
7040 Copy/Printing Expense	5,585		75	-		248	248	#DIV/01
7045 · Internet Service	1111111	225	19	4,310	4,310	4,000	1 - 25 Oct 100	-79
7089 · Membership Database Fees	4,000	4,000		4,310	TRANS.	13,000	1185,550	#DIV/01
7100 · Telephone	234					39	39	#DIV/0I
7120 · Membership/Dues	141	36	990	4) 2000	1,611	3,737		
7140 · Credit Card Merchant Fees	2,256	3,398	6,217	1,682	1,011	2,121		#DIV/01
7195 - Other Gen & Adm Expense	7.0		639		£ 363	13,908	7,611	
Total General & Administrative Expenses	12,241	13,007	12,302	6,542	6,297	124,252		2025
Total Expenses	107,920	112,155	44,632	37,201	34,213	124,234	50,033	
	5 15,606	\$ 42,097	5 (46,792)	\$ 19,416	\$ 23,337	s	\$ (23,337	-1009

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 13 - Bar Journal

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue					0.00000	000000		0%
4061 · Advertising Revenue	148,172	185,840	169,488	195,858	211,916	211,916	2	0%
4062 · Subscriptions	60	90	90	30	30	30		#DIV/0!
4071 · Mem Benefits - Lexis	696	1,473	1,264	300		F 220	ŝ	#514/0: 0%
4072 · Royalty Inc - Bar J, MBNA, LM,M	6,073	6,185	5,590	5,830	5,228	5,228	3	#DIV/OI
4081 · CLE - Registrations	50			-	200.000	217,174	-	0%
Total Revenue	155,076	193,588	176,432	202,017	217,174	217,179		0,0
Expenses								
Program Services								way (for
5002 · Meeting facility-internal only	1,140	1,045	855		- 2	1,000	1,000	#DIV/OI
5075 · Food & Bev-external costs only	21	213	X	-	= =		200	#DIV/01
5076 · Food & beverage - internal only	3,209	3,079	2,112		1.5	3,000	3,000	#DIV/01
5090 - Commission Expense	28,655	32,683	31,536	39,022	37,456	37,456	4 000	0%
Total Program Services Expenses	33,025	37,021	34,504	39,022	37,456	41,456	4,000	12%
Salaries & Benefits							V-12-1-120-144	174241
5510 - Salaries/Wages	27,339	27,717	31,014	30,545	33,817	35,508	1,691	5%
5605 · Payroll Taxes	1,761	1,904	2,087	2,146	2,480	2,604	124	5%
5610 · Health Insurance	2,760	2,476	2,847	2,944	3,186	3,345	159	5%
5630 · Dental Insurance	214	217	257	439	454	476	23	5%
5640 · Life & LTD Insurance	195	194	229	400	435	457	22	5%
5650 - Retirement Plan Contributions	2,734	3,025	3,233	3,294	3,653	3,836	183	596
5655 · Retirement Plan Fees & Costs	355	331	381	544	402	402	196	0%
5660 · Training/Development	175	. 23	23					#DIV/01
Total Salaries/Benefit Expenses	35,535	35,889	40,072	40,310	44,428	45,629	2,201	5%
General & Administrative 7025 · Office Supplies					60	60	11.0	0%
7035 · Postage/Mailing, net	30,149	32,187	32,397	32,855	36,748	36,748		
7040 · Copy/Printing Expense	76,117	74,479	81,107	75,343	85,635	94,199	8,564	10%
7045 · Internet Service	72	421	300	300	465	465		0%
7050 · Computer Maintenance	2		280	11.8	312	1,308	1000	319% 5%
7055 · Computer Supplies & Small Equip				55	151	158	Market Control of the	096
7100 · Telephone	557	632	632	723	701	701		#DIV/01
7110 · Publications/Subscriptions	1	3		129	COLUMN TO SERVICE	100		#DIV/01
7140 · Credit Card Merchant Fees	898	1,179	1,444	1,668	1,941	1,941		
7175 · O/S Consultants		280	1,202	1,055	888	100.000	(888)	
Total General & Administrative Expenses	107,793	109,178	117,081	112,128	126,901	135,579	8,678	//0
Building Overhead							. 172	200
6015 · Janitorial Expense	141	177	147	92	152	156		
6020 · Heat	105	122	102	115	130	134		
6025 · Electricity	206	270	237	225	244	251		
6030 · Water/Sewer	24	44	45	34	34	35	UI C	
6035 - Outside Maintenance	68	78	93	76	100	103		
6040 · Building Repairs	50	138	97	97	123	127	EA.	
6045 - Bidg Mtnce Contracts	182	211	222	160		164		
6065 · Bldg Insurance/Fees	77	102	104	108		116	500	
6070 - Building & Improvements Depre	243	322	308	369		468		0%
6075 · Furniture & Fixtures Depre	73	81	50	24		24		
7065 · Computers, Equip & Sftwre Depr	833	1,033	790	496		357		0%
Total Building Overhead Expenses	2,031	2,610	2,196	1,795	1,897	1,928	32	2%
			193,853	193,255	210,681	225,597	14,911	8%
Total Expenses	178,384	184,698					The state of the s	
Net Profit (Loss)	\$ (23,308)	\$ 8,890	\$ (17,421)	\$ 8,762	\$ 6,493	\$ (8,41)	8) \$ (14,911	-230%

Bar Journal is included in the Member Services department shown on pages 6-8 and 11.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 14 - Committees

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue	L-ADREI	- Leading C					3	#DIV/01
4093 - Law Day Revenue	3,570	2,700		70	20	20	2	#DIV/OI
4095 · Miscellaneous Income	401	10	60 154	20	6,125	6,125	74	0%
4200 · Seminar Profit/Loss Total Revenue	3,610	2,710	214	20	6,145	6,145	- 12	0%
local veveline	3,010				-1100			
Expenses								
Program Services		2.020	* 020	445	1.616	2,000	385	24%
5002 · Meeting facility-internal only	3,205	3,870 64	1,925	445	1,615	2,000	303	#DIV/0!
5035 · Awards	65,000		65,000	60,000	64,182	60,000	(4,182)	-7%
5061 · LRE - Bar Support	65,000 11,439	65,000 7,152	2,500	60,000	979,402	.00,000	Value of	#DIV/0!
5062 · Law Day	11,439	126	101		- 81	8	- 2	#DIV/OI
5075 · Food & Bev-external costs only	4,666	5,818	2,898	32	1,124	2,900	1,776	158%
5076 · Food & beverage - internal only	4,000	5,010	24479		Carter S.	-	2000	#DIV/0I
5085 · Misc. Program Expense	1,93		3	- 3			14	#DIV/01
5096 · UDR Support	523	334		200		150	150	#DIV/0!
5703 · Travel - Transportation/Parking	223	1.050				-	-	#DIV/0I
5815 · Commission/Education		18,333	50,978	50,613	74,811	76,311	1,500	2%
5866 · Wellbeing Committee		10,333	30,370	1,308	1,308	1,308	-	0%
5970 · Event Revenue Sharing - 3rd Pty	84,840	101,753	123,402	112,398	143,040	142,669	(371)	0%
Total Program Services Expenses	64,640	101,733	IZOMUL	A KAJARAN	-879-20096	#.T049070	(47.4)	T. T. T.
Salaries & Benefits								
5510 · Salaries/Wages	23,209	23,785	22,686	22,557	23,808	24,998	1,190	5%
5605 · Payroll Taxes	1,461	1,361	1,298	1,288	1,374	1,443	69	5%
5610 · Health Insurance	2,760	2,476	2,847	2,944	3,186	3,345	159	5%
5620 · Health Ins/Medical Reimb	3	8	2	0	3	3	0	5%
5630 · Dental Insurance	214	217	186	- 3		1	a	#DIV/01
5640 · Life & LTD Insurance	195	194	163	2.	121		Se	#DIV/0!
5650 · Retirement Plan Contributions	2,247	2,154	2,016	1,983	2,074	2,178	104	596
5655 · Retirement Plan Fees & Costs	355	331	232	_ =	198			#DIV/01
5660 · Training/Development	75	23	23	27	190		- 3	#DIV/01
Total Salaries/Benefit Expenses	30,519	30,547	29,452	28,772	30,445	31,967	1,522	5%
General & Administrative								
7025 · Office Supplies	38	38	8	16	9	9		0%
7035 · Postage/Mailing, net	167	408	116	53	38	38	151	0%
7040 · Copy/Printing Expense	1,671	1,855	444	189	518	518		0%
7045 · Internet Service		450	600	600	550	550		0%
7050 · Computer Maintenance	100	-			312	1,326	1,013	324%
7100 · Telephone	577	645	829	756	714	714	3	0%
7110 · Publications/Subscriptions	42	-	81		60	60	199	0%
7175 · O/S Consultants			718	1,055	888		(888)	-100%
7195 - Other Gen & Adm Expense				125	125	125		0%
Total General & Administrative Expenses	2,494	3,376	2,796	2,795	3,215	3,340	125	4%
5 11 5 6 d d d								
Building Overhead	-141	177	147	92	152	156	5	3%
6015 - Janitorial Expense	105	122	102	115	130	134	4	3%
6020 · Heat	206	270	237	225	244	251	7	3%
6025 · Electricity	24	44	45	34	34	35	1	3%
6030 · Water/Sewer	68	78	93	76	100	103	3	3%
6035 · Outside Maintenance	50	138	97	97	123	127	4	3%
6040 · Building Repairs	182	211	222	160	159	164	5	3%
6045 · Bidg Mtnce Contracts		31		4400	177			#DIV/0!
6050 - Bldg Mtnce Supplies	28 77	102	104	108	112	116	3	3%
6065 · Bldg Insurance/Fees			308	369	468	468		0%
6070 · Building & Improvements Depre	243	322	50	24	24	24		0%
6075 · Furniture & Fixtures Depre	73	81		496	352	352	100	096
7065 · Computers, Equip & Sftwre Depr	833	1,033	790		1,897	1,928	32	2%
Total Building Overhead Expenses	2,031	2,610	2,196	1,795	1,897	1,928	32	#70
Total Expenses	119,884	138,285	157,847	145,761	178,597	179,905	1,308	1%
Net Profit (Loss)	\$ (116,274)	\$ (135,575)	\$ (157,633)	\$ (145,741)	\$ (172,452)	\$ (173,760)	\$ (1,308)	1%

Committees is included in the Public Services department shown on pages 6-8 and 10.

Utah State Bar FY23 Draft Budget

Based on Unaudited Actual Results through 3/31/22

15 - Member Benefits

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue 4071 - Mem Benefits - Lexis 4072 - Royalty Inc - Bar J, MBNA, LM,M	151	616	1,259	900 2,345 10	1,279 6,210	1,279 6,210	15	0% 0% #DIV/0!
4095 - Miscellaneous Income Total Revenue	151	5,000	1,259	3,255	7,489	7,489		0%
Expenses Program Services 5047 · Casemaker	71,313	72,584	49,645 73,703	53,992 77,738	54,340 90,000	50,000	(4,340)	0%
5099 - Blomquist Hale Total Program Services Expenses	73,946 145,259	73,832 145,416	123,348	131,729	144,340	140,000	(4,340)	-4%
Salaries & Benefits 5510 - Salaries/Wages 5605 - Payroll Taxes 5650 - Retirement Plan Contributions Total Salaries/Benefit Expenses	544 40 54 638	293 18 29 340	**	204 15 20 240	136 10 14 159	143 10 14 167		0%
General & Administrative 7040 · Copy/Printing Expense			- 5	18			12	#DIV/01
7089 · Membership Database Fees Total General & Administrative Expenses Total Expenses	2,750 2,750 149,481	146,756	123,348	18 131,987	144,499	140,166	(4,333	-4%
Net Profit (Loss)	\$ (149,330)	\$ (141,140)	\$ (122,088)	\$ (128,732) \$ (137,010)	\$ (132,677	7) \$ 4,333	-3%

 $\label{thm:member} \mbox{Member Benefits is included in the Member Services department shown on pages 6-8 and 11.$

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 16 - Section Support

	Actual	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
-	FY 2018	F1 2019			84,399	86,087	1,688	2%
evenue	81,844	81,809	83,236	82,904		86,087	1.688	2%
4010 · Section/Local Bar Support fees	81,844	81,809	83,236	82,904	84,399	\$15,500		
Total Revenue	Union							
kpenses							964	5%
Salaries & Benefits	49,251	50,386	41,004	32,178	19,270	20,234	83	5%
5510 · Salaries/Wages	3,991	4,079	3,266	2,678	1,660	1,743	75	5%
5605 - Payroll Taxes	T9-501-500	9,176	10,325	2,625	1,500	1,575	<i>(9</i>)	#DIV/01
5610 · Health Insurance	4,193 56	44					6	596
5620 · Health Ins/Medical Reimb	429	398	435	101	120	126	8	5%
5630 · Dental Insurance	70000	268	297	75	150	158	a	#DIV/01
5640 · Life & LTD Insurance	317	200:		- 12				#DIV/OI
5645 · Workman's Comp Insurance	740	0.100	3,486	3,097	2,544	2,671	127	0%
5650 · Retirement Plan Contributions	3,844	1,189	614	133	133	133	9	Control of the Contro
5655 - Retirement Plan Fees & Costs	526	174	45			- 2		#DIV/01
5660 · Training/Development	250	45	100					#DIV/01
66000 · Payroll Expenses	-	T Marianta	50.473	40,888	25,377	26,639	1,262	5%
Total Salaries/Benefit Expenses	62,857	65,758	59,473	HU,GGG				
Total Salaries beriefic Experies								#DIV/0!
General & Administrative	2011	375					0000000	
7040 · Copy/Printing Expense	21	3,147			1,500		(1,500	
7045 · Internet Service	2,907	945	989	989	1,276	1,638		00/
7050 - Computer Maintenance	941	945	.,,,,,,	7.50	115	115		
7089 · Membership Database Fees	117		1,264	1,445	1,402	1,402		. 0%
7100 · Telephone	1,115	1,263		422	271		(271	
7175 · O/S Consultants	-	280	1,919	2,856	4,563	3,155	(1,409	31%
Total General & Administrative Expenses	5,102	5,011	4,172	2,050				
and the second					215	222	68 3E	
Building Overhead	209	229	195	131	185	191		3%
6015 · Janitorial Expense	152	158	138	163		357	12.5	39
6020 · Heat	306	350	317	319	346 48	45		1 39
6025 · Electricity	37	58	60	48	8 JUG	1.4		4 39
6030 · Water/Sewer	92	101	127	108		18		5 35
6035 · Outside Maintenance	菊	178	131	137		720		7 39
6040 · Building Repairs	269	274	300	227			-	(0)
6045 ⋅ Bldg Mtnce Contracts	11.162	9.052	9,283	10,282				3 3
6055 · Real Property Taxes	147	132	125	119			9	5 39
6060 · Personal Property Taxes	114	133	140	153			16	. 01
6065 · Bldg Insurance/Fees	359	416	414	524		- 12	Fat III.	. 05
6070 · Building & Improvements Depre		105	68	34		(A)	4	01
6075 · Furniture & Fixtures Depre	108	1,338	1.063	70	5 500		and the same of th	
7065 · Computers, Equip & Sftwre Depr	1,226	12,564	12,360	12,95	1 13,023	13,37	8 35	3
Total Building Overhead Expenses	14,292	14,004	20,000			40.44	21	08
	83,172	84,339	76,004	56,69	5 42,963	43,17	21	JO.)
Total Expenses			-			5 42.93	1,4	80 4

Section Support is included in the Member Services department shown on pages 6-8 and 11.

Utah State Bar FY23 Draft Budget

Based on Unaudited Actual Results through 3/31/22

17 - Consumer Assistance

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Expenses								
Program Services								
Salaries & Benefits								
5510 · Salaries/Wages	93,608	93,223	98,372	95,952	91,473	96,047	4,574	5%
5605 · Payroll Taxes	6,180	6,396	6,763	6,979	7,539	7,916	377	5%
5610 · Health Insurance	10,396	11,184	11,304	9,834	10,284	10,798	514	5%
5630 · Dental Insurance	429	433	443	439	454	476	23	5%
5640 · Life & LTD Insurance	603	600	604	612	640	672	32	5%
5650 · Retirement Plan Contributions	9,008	9,221	9,597	9,405	9,438	9,910	472	5%
5655 - Retirement Plan Fees & Costs	710	663	614	544	402	402	113	096
5660 · Training/Development	670	45	280		75	79	4	5%
Total Salaries/Benefit Expenses	121,603	121,764	127,976	123,765	120,304	126,299	5,995	596
General & Administrative								
7025 - Office Supplies	228	253	498	183	256	256	24	096
7035 · Postage/Mailing, net	358	283	288	237	88	88		0%
7040 · Copy/Printing Expense	31	21	11	-1-	4	4	12	0%
7050 · Computer Maintenance	-			-	625	2,614	1,989	318%
7055 - Computer Supplies & Small Equip		27			154	162	8	5%
7100 · Telephone	3,049	3,626	2,716	2,852	2,850	2,850		0%
7120 - Membership/Dues	555	595	615	630	630	630	- 6	096
7175 O/S Consultants	- SAME	280	1,919	2,110	1,776		(1,775)	-100%
Total General & Administrative Expenses	4,220	5,086	5,047	6,013	6,383	6,604	221	3%
Building Overhead								
6015 Janitorial Expense	344	205	174	117	192	198	6	396
6020 Heat	231	141	123	146	165	170	5	396
6025 · Electricity	503	313	283	285	309	318	9	396
6030 · Water/Sewer	65	51	53	43	43	44	1	396
6035 Outside Maintenance	105	91	113	96	127	131	4	396
6040 · Building Repairs	101	159	117	123	156	161	5	3%
6045 - Bldg Mtnce Contracts	441	244	268	203	202	208	6	3%
6065 · Bldg Insurance/Fees	187	118	125	137	142	147	4	3%
6070 · Building & Improvements Depre	585	372	370	468	593	593	2	G96
6075 - Furniture & Fixtures Depre	176	93	60	31	30	30	1 1	096
7065 · Computers, Equip & Sftwre Depr	1,974	1.195	949	629	446	446		096
Total Building Overhead Expenses	4,759	3,018	2,635	2,277	2,406	2,446	40	2%
Total Expenses	130,618	129,886	136,659	132,054	129,093	135,349	6,256	596
Net Profit (Loss)	\$ (130,618)	\$ (129,886)	\$ (136,659)	\$ (132,054)	\$ (129,093)	\$ (135,349)	\$ (6,256)	5%

Consumer Assitance is included in the Public Services department shown on pages 6-8 and 10, $\,$

Utah State Bar FY23 Draft Budget

Based on Unaudited Actual Results through 3/31/22

18 - Access to Justice

Revenue 4063 - Modest Means revenue 4120 - Grant Income 4200 - Seminar Profit/Loss Total Revenue	11,200 (487) 10,713	10,725 55,219 65,944	10,525 41,739 850 53,114	12,400 39,576	12,100 27,178	10,000	(2,100)	-17%
4120 - Grant Income 4200 - Seminar Profit/Loss Total Revenue	(487) 10,713	55,219	41,739 850			10,000	(2,100)	-1/70
4200 - Seminar Profit/Loss Total Revenue	10,713		850	33,376			(27,178)	-100%
Total Revenue	10,713	65,944			1,146	1,146	(27,170)	0%
	100			51,976	40,425	11,146	(29,278)	-72%
F	2,470							
Expenses	2,470							
Program Services	2,470					البي الاستانا		
5002 Meeting facility-internal only	1 2 2	2,938	760	- 11	95	750	655	689%
5035 Awards	4.000	48	4.000		1,500	1,500	1.000	0%
5037 - Grants/ contributions - general	4,000	1,000	1,000	8.	266	1,000 271	1,000 5	#DIV/0! 2%
5063 - Special Event Expense	2 220	2,701	619	8	300	310	9	3%
5075 - Food & Bev-external costs only	2,338 5,826	6,895	5,062		1,012	2,531	1,519	150%
5076 - Food & beverage - internal only 5079 - Soft Drinks	3,020	0,033	3,002		12	12	0	2%
5085 - Misc. Program Expense		113					787	#DIV/0!
5702 - Travel - Lodging	1,460	1,519			235	2,716	2,481	1056%
5703 - Travel - Transportation/Parking	822	785	77			1,100	1,100	#DIV/0!
5704 - Travel - Mileage Reimbursement	1,366	1,157				1,134	1,134	#DIV/0!
5705 Per Diems				-	(85		20	#DIV/0!
5705 - Travel - Per Diems	162	215				1,094	1,094	#DIV/0!
5706 - Travel - Meals	153							#DIV/0!
Total Program Services Expenses	18,598	17,371	7,884		3,420	12,418	8,998	114%
Salaries & Benefits		400	141 467	146.645	174 407	103.077	12.570	70/
5510 - Salaries/Wages	86,966	100,595	141,467	144,615	171,407	183,977	12,570	7% 9%
5605 = Payroll Taxes	6,997	8,347	12,434	11,692	13,282	14,446	1,164	
5610 - Health Insurance	7,388	7,300	13,318 76	16,888	22,280	23,394	1,114 60	5% 5%
5620 Health Ins/Medical Reimb	1,074	1,908		895	1,191 1,249	1,251 1,311	62	5%
5630 Dental Insurance	787	793	1,235 1,321	1,125 1,136	1,150	1,311	57	5%
5640 - Life & LTD Insurance	678	694	1,321	1,130	1,130	1,207	57	#DIV/01
5645 Workman's Comp Insurance 5650 Retirement Plan Contributions	3,609	5,737	2,115	6,415	11,444	16,936	5,492	48%
5655 Retirement Plan Fees & Costs	353	827	298	810	402	402	5,452	0%
5660 Training/Development	2,450	640	835	010	402	525	525	#DIV/01
Total Salaries/Benefit Expenses	110,302	126,842	173,099	183,576	222,404	243,450	21,045	9%
General & Administrative		****	400		460	400		00/
7025 Office Supplies	1,058	486	100	5	469	469	250	0%
7035 - Postage/Mailing, net	178	158	71	68	500	850	350	70%
7040 - Copy/Printing Expense	3,292	1,153	636	22	610	750	140	23% 2%
7045 Internet Service	640	0.404	592	257	592	604	12	52%
7050 - Computer Maintenance	8,483	8,491	8,735	8,577	10,487	15,991 16	5,504 1	5%
7055 Computer Supplies & Small Equip		242	246	2,011	15	7,000	7,000	#DIV/0I
7089 - Membership Database Fees	683	2,588	3,125	4,336	4,205	4,205	7,000	0%
7100 Telephone	2,929 75	150	240	86	165	165		0%
7105 Advertising	/3	37	240	97	198	198		0%
7110 * Publications/Subscriptions 7120 * Membership/Dues	405	375	434	435	540	1,080	540	100%
7140 • Credit Card Merchant Fees	449	462	452	457	457	457	5.10	0%
7150 E&O/Off & Dir Insurance	14,253	14,327	14,478	14,774	15,605	15,605	_	0%
7175 O/S Consultants	14,233	561	6,740	43,028	4,980	0	(4,980)	-100%
7195 Other Gen & Adm Expense		301	467	45,025	336	342	7	2%
Total General & Administrative Expenses	32,445	29,029	36,315	74,152	39,158	47,732	8,574	22%
	-							
Building Overhead		-	562	270	624	640	10	20/
6015 Janitorial Expense	773	661	563	378	621	640	19	3%
6020 Heat	541	456	398	471 922	535 1,000	551	16 30	3% 3%
6025 Electricity	1,132	1,011	914	137	138	1,030 142	4	3%
6030 - Water/Sewer	142	166 293	172 366	312	410	422	12	3%
6035 Outside Maintenance	291	514	378	396	505	521	15	3%
6040 Building Repairs	247 994	790	866	655	652	671	20	3%
6045 Bldg Mtnce Contracts 6050 Bldg Mtnce Supplies	125	116	800	033	032	0/1	-	#DIV/0I
6065 Bldg Insurance/Fees	422	383	405	443	460	474	14	3%
6070 - Building & Improvements Depre	1,323	1,202	1,195	1,514	1,918	1,918	220	0%
6075 - Furniture & Fixtures Depre	399	302	195	99	97	97	920	0%
7065 - Computers, Equip & Sftwre Depr	4,493	3,864	3,069	2,035	1,442	1,442	(a)	0%
Total Building Overhead Expenses	10,883	9,758	8,520	7,362	7,779	7,908	130	2%
Total Expenses	172.228	183,001	225,819	265,090	272,761	311,508	38,747	17%
Net Profit (Loss)		(117,057) \$						29%

Access to Justice is included in the Public Services department shown on pages 6-8 and $10_{\rm c}$

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 19 - Tuesday Night Bar

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Expenses								#DIV/01
Program Services	26,999	25,271	19,579	7	190			#DIV/G!
5002 - Meeting facility-internal only	452	429	361		1.6	- 8	1.00	700000000000000000000000000000000000000
5075 · Food & Bev-external costs only	1,156	350	270	9	(*)			#DIV/01
5076 · Food & beverage - internal only	4,518	4,800	3,066	~				0%
5085 · Misc. Program Expense	33,125	30,851	23,276					0,11
Total Program Services Expenses	33/11/	30,000						
Salaries & Benefits 5510 · Salaries/Wages	2,508 206	2,354 199	3,076 257	298 22 5	240 60		(240 (60	
5605 · Payroll Taxes	32	54	2	5	2		4.0	17/7/45/54/51
5620 · Health Ins/Medical Reimb	110	168	23		(23)		23	100000000000000000000000000000000000000
5650 · Retirement Plan Contributions		2,775	3,357	325	276		(276	-100%
Total Salaries/Benefit Expenses	2,856	-241.63						
General & Administrative		5	- N	- 0				100 may 2 7 mg 2
7025 · Office Supplies	714	743	780	912		= 2		7.00mm = 7.00mm
7110 · Publications/Subscriptions	274	177	667		- 10			45.0
7175 · O/S Consultants	714	748	1,448	912				- HDIV/UI
Total General & Administrative Expenses	/14	7-90						3) -1%
	25.505	34,373	28,081	1,236	276		(270	5) -176
Total Expenses	36,695	94,373						-100%
Net Profit (Loss)	\$ (36,695)	\$ (34,373)	(28,081)	s (1,236)	\$ (276)	\$.	. \$ 276	-100%

Tuesday Night Bar is included in the Public Services department shown on pages 6-8 and 10.

Note that Tuesday Night Bar has been moved to an virtual format and therefore incurs very little expenses except staff time. As such, Tuesday Night Bar expenses have been absorbed by the Access to Justice department, which has always been the department that managed the program. Tuesday Night Bar will be phased out as a department and instead will simply be a function of the Access to Justice department.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 20 - Legislative

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Expenses								
Program Services								
5002 · Meeting facility-internal only	1,880	1,360	1,350			675	675	#DIV/01
5055 · Legislative Expense	44,126	47,505	66,719	60,000	60,000	60,000	83	0%
5070 · Equipment Rental			269			250	250	#DIV/0I
5075 · Food & Bev-external costs only		2,116	421	1 8	100	211	211	#DIV/01
5076 · Food & beverage - internal only	5,162	3,329	3,474		(*)	1,737	1,737	#DIV/0!
5702 · Travel - Lodging		681			15	750	750	#DIV/01
5703 · Travel - Transportation/Parking		1,099				1,500	1,500	#DIV/01
5706 · Travel - Meals		270	- 3	- 5		350	350	#DIV/01
5820 · ABA Annual Delegate		1,938				2,500	2,500	#DIV/0!
Total Program Services Expenses	51,168	58,298	72,234	60,000	60,000	67,973	7,973	11%
Salaries & Benefits								
5510 · Salaries/Wages	1,810	7,317	4,754	1,217	2,587	4,991	2,405	93%
5605 · Payroll Taxes	133	582	212	47	217	223	5	3%
5650 · Retirement Plan Contributions	163	724	462	122	172	462	290	169%
Total Salaries/Benefit Expenses	2,108	8,624	5,427	1,386	2,975	5,676	2,700	91%
General & Administrative								9.802(788g.sc)
7100 · Telephone	3.1	80	86			100	100	#DIV/01
7170 - Lobbying Rebates	7	180	140	227	209	214	4	2%
Total General & Administrative Expenses	7	260	225	227	209	314	104	50%
Total Expenses	53,283	67,182	77,886	61,613	63,185	73,962	10,777	14%
Net Profit (Loss)	\$ (53,283)	\$ (67,182)	\$ (77,886)	\$ (61,613)	\$ (63,185)	\$ (73,962)	\$ (10,777)	17%

Legislative is included in the Member Services department shown on pages 6-8 and 11.

Utah State Bar FY23 Draft Budget

Based on Unaudited Actual Results through 3/31/22

21 - Commission/Sp Projects

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue				-			-	#DIV/0!
4090 - Tenant Rent	Towns.	(549)					2	#DIV/01
4200 - Seminar Profit/Loss	(677)	(549)						#DIV/01
Total Revenue	(677)	[343]						
Expenses								
Program Services					3,388	2,844	(544)	-16%
5001 - Meeting Facility-external only	512	1,002	0.045	780	1,230	750	(480)	-39%
5002 Meeting facility-internal only	4,975	3,595	3,345	780	1,230	11	(1.00)	#DIV/0!
5030 Speaker Fees & Expenses	1.50	250	2.462	3,828	5,729	1,000	(4,729)	-83%
5035 · Awards	1,144	2,068	2,462	3,020	351,780	3,000	(348,780)	-99%
5037 - Grants/ contributions - general	1,600	2,170	1,000		331,700	30,000	30,000	#DIV/0!
5042 Operations Audit		- 222	764		310	3,000	2,690	868%
5063 - Special Event Expense	697	1,288	704		310	2,000	- S	#DIV/0!
5070 - Equipment Rental	296	1,139	9,043	469	2,396	5,500	3,104	130%
5075 Food & Bev-external costs only	22,819	13,827		381	1,553	2,000	447	29%
5076 - Food & beverage - internal only	9,314	8,675	5,970	2,371	1,555	2,000	Si.	#DIV/0!
5090 - Commission Expense		2 422	6,928	2,311	1,449	1,100	(349)	-24%
5702 Travel - Lodging	6,377	2,132		- 19	1.773	1,300	(473)	-27%
5703 - Travel - Transportation/Parking	1,393	2,565	1,539		241	1,400	1,159	481%
5704 "Travel - Mileage Reimbursement	185	2,784	2,132 138		253	470	217	86%
5705 Travel - Per Diems	2,297	556	138		233	= 112		#DIV/0!
5706 Travel - Meals	358	0.50	-4.220		38,550	52,500	13,950	36%
5707 Travel - Commission Mtgs	39,223	54,457	14,339		30,330	2,000	2,000	#DIV/0!
5805 ABA Annual Meeting	1,567	3,901	4,788		2,738	2,000	(738)	-27%
5810 ABA Mid Year Meeting	8,760	2,872	5,655 15,100		15,000	17,000	2,000	13%
5815 Commission/Education	23,165	22,680		Te	2,608	3,600	992	38%
5820 - ABA Annual Delegate	15,784	8,343	8,363		6,505	7,500	995	15%
5830 - Western States Bar Conference	6,076	17,507	4,576	10 163	20,000	20,000	1	0%
5840 - President's Expense	19,687	20,403	28,197	18,163	20,000	20,000	3	#DIV/0!
5841 - President's Reimbursement	5,554	1,594	2,899				12	#DIV/0!
5845 Reg Reform Task Force	- *-	6,012	4,571	- 8	10,000	10,000	0	0%
5850 Leadership Academy	12,400	12,471	11,645		6,000	10,000	(6,000)	
5855 Bar Review	2,219	1,729	431		22,308	30,000	7,692	34%
5865 - Retreat	34,356	31,293	20,089	120	120	30,000	(120)	
5866 Wellbeing Committee		120	40.000	120	7,750		(7,750)	
5867 Bar Membership Survey			19,000		7,730		(///==/	#DIV/0!
5868 UCLI Support	20000000	200 400	50,000	26,111	501,681	196,964	(304,717)	
Total Program Services Expenses	220,758	225,432	222,972	20,111	301,001	220,557	No.	
Salaries & Benefits							202	420%
5510 - Salaries/Wages	1,500	755	680	183	72	375		420% 927%
5605 - Payroll Taxes	114	61	54	15	6	65		32770
5620 - Health Ins/Medical Reimb	5	11	3	4	1	11	10	
5650 - Retirement Plan Contributions	103	45	46	17	7	49		256
5660 - Training/Development				-	850	867		
Total Salaries/Benefit Expenses	1,723	872	782	218	937	1,367	430	46%
a la								
General & Administrative	377	161	7.4	- 4	223	299	76	34%
7025 Office Supplies		381	153	539	570	500	(70) -12%
7035 Postage/Mailing, net	138 4.092	2,007	4,531	544	2,374	5,000	2,626	111%
7040 Copy/Printing Expense	1,458	1,073	1,642	11.34				#DIV/0!
7045 Internet Service	1,430	1,073		182				
7055 - Computer Supplies & Small Equip	253	203	713	22	8	400	392	5212%
7100 Telephone	255	203	, 15			5,000	5,000	#DIV/0!
7107 - Production Costs			-	135	198	203		
7120 - Membership/Dues	1 100		24				-	#DIV/0!
7135 · Bank Service Charges	3,256	1,912	2,693	2,717	3,013	3,013	3	0%
7145 - Commission Election Expense		5,292	5,292	5,800	6,607	5,700		
7150 - E&O/Off & Dir Insurance	5,112	638	1,344	808	4,336	700		-849
7195 Other Gen & Adm Expense	1,134	11,666	16,392	10,747	17,328	20,815		
	15,819	11,000	10,002	4407.77	- NEWFORD			
Total General & Administrative Expenses		237,970	240,146	37,076	519,947	219,146	(300,801	-1259

Commission/Special Projects is included in the Bar Operations department shown on pages 6-8 and 12,

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 22 - Public Education

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue								
Expenses								
Program Services								#DIV/01
5062 - Law Day		3,600	3,475				==0	#DIV/01
5075 · Food & Bev-external costs only	285	24				737	737	#DIV/0I
5076 · Food & beverage - internal only	*	-	737		- 3	306	306	#DIV/0I
5702 · Travel - Lodging	- N	581	612	-		189	189	#DIV/0I
5703 · Travel - Transportation/Parking		416	378 634			317	317	#DIV/0I
5704 · Travel - Mileage Reimbursement		1,163	184	_ =	- 20	92	92	#DIV/0!
5705 · Travel - Per Diems	285	165 5,950	6,019			1,641	1,641	27%
Total Program Services Expenses	203	3,530	0,012					
Salaries & Benefits								
5510 · Salaries/Wages	49,457	63,300	65,837	63,895	67,213	70,573	3,361	5%
5605 · Payroll Taxes	3,930	4,836	5,084	4,976	5,152	5,410	258	5%
5610 · Health Insurance	4,204	6,690	7,792	9,340	10,044	10,546	502	596
5620 · Health Ins/Medical Reimb	600	1,189	600					#DIV/01
5630 · Dental Insurance	279	433	443	439	454	476	23	5%
5640 · Life & LTD Insurance	307	450	455	463	456	479	23	5%
5645 · Workman's Comp Insurance		-						#DIV/OI
5650 · Retirement Plan Contributions	*	4,528	6,336	5,273	6,434	6,755	322	5%
5655 - Retirement Plan Fees & Costs		489	614	544	402	402	950	0%
5660 · Training/Development	250	440	340		25	26	1	2%
66000 · Payroll Expenses		-		-	17.			#DIV/0!
Total Salaries/Benefit Expenses	59,028	82,355	87,500	85,930	90,179	94,667	4,488	5%
General & Administrative								200
7025 · Office Supplies	211	-21		130	130	130		0%
7040 · Copy/Printing Expense	2,310	2,059	1,959	188	76	76	98	095
7045 - Internet Service	1,188	1,188	792	1,372	3,637	3,637		0%
7050 · Computer Maintenance		3,309	840		625	2,521	1,896	303%
7055 · Computer Supplies & Small Equip	105		364		402	422	20	5%
7100 · Telephone	1,115	1,263	1,264	1,445	1,402	1,402	(*) (*3)((*)	0%
7105 · Advertising	45,605	53,110	31,166	2,500	5,226	45,000	39,774	761%
7107 · Production Costs	13	J.,	3,000	- Company	2,500	2,500	15	0%
7110 · Publications/Subscriptions	721	1,116	1,535	1,619	1,620	1,620		0%
7115 · Public Relations	50,280		49,997	me .			020	#DIV/0!
7120 · Membership/Dues	135	135	135	135	90	90	100	0%
7175 · O/S Consultants	500	280	1,252	2,110	1,776		(1,776)	-100%
7195 · Other Gen & Adm Expense	-	592	4014004		100.000		20.044	#DIV/01
Total General & Administrative Expenses	102,179	63,053	92,303	9,500	17,483	57,397	39,914	228%
Building Overhead					202	32.	120	*44
6015 · Janitorial Expense	333	354	293	184	239	247	7	3%
6020 · Heat	241	244	205	230	185	190	6	3%
6025 · Electricity	488	541	475	449	416	429	12	3%
6030 · Water/Sewer	59	89	90	67	60	61	2	3% 3%
6035 · Outside Maintenance	144	157	186	152	148	153	4	3%
6040 · Building Repairs	113	275	194	193	225	231	7	
6045 · Bldg Mtnce Contracts	430	423	444	319	253	260	8	3%
6050 - Bldg Mtnce Supplies	61	62	775	720000	405		72	#DIV/01
6065 · Bidg Insurance/Fees	183	205	209	216	225	231	7	3%
6070 · Building & Improvements Depre	573	643	616	738	755	755	390	0%
6075 · Furniture & Fixtures Depre	173	161	101	48	42	42		096
7065 · Computers, Equip & Sftwre Depr	1,955	2,057	1,580	993	575	575	14	0%
Total Building Overhead Expenses	4,754	5,220	4,392	3,590	3,122	3,174	53	296
Total Expenses	166,246	156,577	190,215	99,019	110,784	156,879	46,095	24%
Net Profit (Loss)	\$ (166,246)	\$ (156,577)	\$ (190,215)	\$ (99,019)	\$ (110,784)	\$ (156,879)	\$ (46,095)	42%

Public Education is included in the Member Services department shown on pages 6-8 and 11.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 23 - Young Lawyers Division

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue	1000							W33W0421
4052 · Meeting - Sponsor Revenue	2,250	590	11 14	- V - V		= ==	18.	#DIV/0!
4081 · CLE - Registrations	218					-	526	#DIV/01
4095 - Miscellaneous Income			168		-	17	:8:	#DIV/01
4200 · Seminar Profit/Loss	3,897	8,318	5,859	5,483				#DIV/01
Total Revenue	6,365	8,908	6,027	5,483		-		#DIV/0!
Expenses								
Program Services								
5001 · Meeting Facility-external only	1,000	2,700	287	1,914	1,899	2,500	601	32%
5030 · Speaker Fees & Expenses	60				500	-	(600)	-100%
5031 · Speaker Reimb Receipt Req'd		27	97					#DIV/0!
5035 · Awards	1,841	N 25	973	2,382	3,229	1,000	(2,229)	-69%
5037 · Grants/ contributions - general	3,100	5,670	1.000	5,796	6,296	5,500	(796)	-13%
5060 - Program Special Activities	= 100	200	2,595	30	4,611		(4,611)	-100%
	900	900	2,550			900	900	#DIV/01
5062 · Law Day			3,992	60	1,153	3,500	2,347	204%
5063 · Special Event Expense	2,979	2,285	2,937	:00	236	236	2,047	0%
5064 · MCLE Fees Paid	18	- 0	100		235	430		#DIV/0!
5070 · Equipment Rental	Comment of	ESU-EW.	45	Target S	-441	200	7 700	
5075 · Food & Bev-external costs only	18,512	21,541	9,725	9,638	12,331	19,624	7,293	59%
5076 · Food & beverage - internal only	20	330		47	7.6	276	276	#DIV/OI
5085 · Misc. Program Expense	1,069	124	497			125	125	#DIV/0I
5095 Wills for Heroes	1,676	450	482	360	434	1,250	816	188%
5702 · Travel - Lodging	7,046	6,190	1,628	2	502	6,200	5,698	1135%
5703 · Travel - Transportation/Parking	1,922	2,826	874	2	952	2,900	1,948	205%
5704 · Travel - Mileage Relmbursement	2,062	341	450		100	350	350	#DIV/0I
5705 · Travel - Per Diems	117	515	1100	- 4	141	141	36	0%
	675	936	109			900	900	#DIV/OI
5706 · Travel - Meals					225	200	(25)	-11%
5805 - ABA Annual Meeting	3,776	5,119	4,161	200			3,400	3400%
5810 - ABA Mid Year Meeting	4,263	3,033	2,105	100	100	3,500	C.B. (10.1)	94%
5815 · Commission/Education	1,168	2,329	145	1,287	1,287	2,500	1,213	
5820 · ABA Annual Delegate	500	*	1,766		*	500	500	#DIV/0I
5855 · Bar Review	197	8	190		7.0		V-1007	#DIV/01
5865 · Retreat	3,072				71	3,300	3,300	#DIV/0!
Total Program Services Expenses	56,196	54,854	30,995	22,615	33,996	55,402	21,406	69%
Salaries & Benefits								
5510 · Salaries/Wages	543	50	11 0 11/20		13		12	#DIV/01
5605 · Payroll Taxes	47	- 4	1 1	- 4	42	1.0	-	#DIV/01
5650 · Retirement Plan Contributions	54	2	190			14	R.	#DIV/OI
5660 · Training/Development	190		100					#DIV/01
Total Salaries/Benefit Expenses	834	55	190			-		#DIV/01
General & Administrative								
	31	378				200	200	#DIV/01
7025 · Office Supplies	3.1	31,0	100		-74		2.00	#DIV/0I
7033 · Operating Meeting Supplies	000000		4.000	_ W . 2	五	300	300	#DIV/0I
7040 · Copy/Printing Expense	1,967	7.	1,908		-		500	1014/01
7045 - Internet Service	1000		351	323	323	323		
7055 · Computer Supplies & Small Equip	612	= 1.5	170	= *		1		#DIV/01
7105 · Advertising	400	565	- (4)	- 14 6	4	- 1	-	#DIV/0!
7110 · Publications/Subscriptions	198	581	1,165	193		1,000	1,000	#DIV/0I
7120 · Membership/Dues	146		150	275	408	275	(133)	-33%
7175 · O/S Consultants		- 2	= = = = = = = = = = = = = = = = = = = =	/	100	- 19	(1000))	#DIV/0I
7195 · Other Gen & Adm Expense	220	2.826	470	755	291	2,500	2,209	758%
	3,574	4,657	3,692	1,547	1,023	4,598	3,576	350%
Total General & Administrative Expenses Total Expenses	60,603	59,567	34,687	24,162	35,019	60,000	24,981	72%
Net Profit (Loss)	\$ (54,238)	\$ (50,659)	5 (28,660)	\$ (18,679)	\$ (35,019)	\$ (60,000)	\$ (24,981)	71%

Young Lawyers is included in the Member Services department shown on pages 6-8 and 11.

Utah State Bar FY23 Draft Budget Based on Unaudited Actual Results through 3/31/22 24 - Licensed Paralegal Practit

	Actual FY 2018	Actual FY 2019	Actual FY 2020	Actual FY 2021	Projected FY 2022	Draft Budget FY 2023	\$ Change 2022 Projected vs 2023 Budget	% Change 2022 Projected vs 2023 Budget
Revenue						464	464	#DIV/0I
4004 · Admissions - Laptop Fees				575	455 1.433	1,433	204	0%
4011 · Admissions LPP	€.	950	3,825	2,738	1,400	Apresi	~ ~	#DIV/0I
4096 - Late Fees	-	010	3,825	3,413	1,888	1,897	464	25%
Total Revenue	-	950	3,825	3,443	1,000	4000	.70.	
Expenses								
Program Services			95	960	575	587	12	296
5002 · Meeting facility-internal only	101		991	929	929	948	19	2%
5013 · ExamSoft	-			35,210	26,417	26,417	葡萄	O96
5014 · Questions	36,700			33,210	45	46	1	2%
5076 - Food & beverage - internal only	-	1 10 2			57	57		0%
5703 - Travel - Transportation/Parking	528		95	37,099	28,024	28,055	31	33%
Total Program Services Expenses	37,228		95	37,033	20,024	10,033	-	
Salaries & Benefits	D-Markey.	20.105	20.100	47,656	38,818	30,144	(8,673)	-22%
5510 · Salaries/Wages	8,827	20,186	39,108	3,759	2,508	2,412	(96)	-4%
5605 · Payroll Taxes	740	1,671	2,996	3,759	3,076	3,000	(76)	-2%
5610 · Health Insurance				3,333	3,070	1	0	5%
5620 · Health Ins/Medical Reimb			n = 0	371	454	240	(214)	-47%
5630 · Dental Insurance		-		351	471	200	(271)	-58%
5640 · Life & LTD Insurance	, ž	200	4 700		3,783	1,472	(2,311)	
5650 · Retirement Plan Contributions	35	1,556	1,388	3,352	402	402	1 married	0%
5655 · Retirement Plan Fees & Costs				411	574	603	29	5%
5660 · Training/Development			40 403	50,000	50,086	38,473	(11,613)	-23%
Total Salaries/Benefit Expenses	9,601	23,413	43,493	59,900	30,080	30,973	(11/013)	,,,,,,
General & Administrative	- 20		200	16:	99	101	2	2%
7025 · Office Supplies	4	- 12	257	16	13	13	ô	2%
7035 - Postage/Mailing, net				69	515	525	10	2%
7040 · Copy/Printing Expense			257	89	585	2,479	1,894	324%
7050 · Computer Maintenance		1.00	5,878		203	213	10	596
7055 · Computer Supplies & Small Equip	- · · · ·	180		7044	1,121	1,121		0%
7100 · Telephone			404	1,156	207	211	4	296
7110 · Publications/Subscriptions			(6	129	580	592	1,0	2%
7120 · Membership/Dues	*	100		250	14	14	1995	296
7140 · Credit Card Merchant Fees	*			18	1,776		(1,776)	
7175 · O/S Consultants	2	-	1,468	2,110	43	44	170.7	2%
7195 · Other Gen & Adm Expense	-			3,749	5,155	5,312		3%
Total General & Administrative Expenses	4			3,142	3,230		-	
Building Overhead			56	147	242	250	7	3%
6015 · Janitorial Expense		- 1	65	184	209	215	175	3%
6020 · Heat			116	360	390	402		3%
6025 - Electricity			18	54	54	55	24.5	3%
6030 · Water/Sewer			83	122	160	165	0.5	
6035 · Outside Maintenance			63	155		203	-71	396
6040 · Building Repairs		OII (11.00.00	255	254	262	1174	3%
6045 - Bldg Mtnce Contracts			157 66	173		185		
6065 · Bldg Insurance/Fees	(+)		193	591		748		
6070 · Building & Improvements Depre				39		38		0%
6075 · Furniture & Fixtures Depre			31 506	794		563		0%
7065 - Computers, Equip & Sftwre Depr			1,364	2,872		3,086		2%
Total Building Overhead Expenses			1,384	2,672				
Total Expenses	46,837	23,413	54,215	103,621	86,300	74,926	(11,374	-21%
Net Profit (Loss)	\$ (46,837)	\$ (22,463)	\$ (50,390)	\$ (100,208) \$ (84,412)	\$ {73,029	9) \$ 11,638	-14%

LPP is included in the Licensing department shown on pages 6-8.

TAB 2

Designing Today the Legal Profession of Tomorrow: Preparing Your Bar to be an Architect of Law's Future

We are called to be arebited to ji the junua, not is victims.

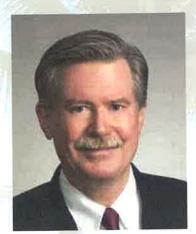
Budsminster Buller

Western States Bar Conference 2022

March 30-April 2, 2022 | Westin Hapuna Beach, Hawaii

More conference details are available at www.westernstatesbarconference.com

Welcome Attendees of the Western States Bar Conference



Frank E. Stevenson
WSBC President 2021-2022

WSBC Members and Guests,

After a COVID-compelled two-year hiatus, we are all finally back together at the wonderful Westin Hapuna on the Big Island. Oregon State Bar's Chief Executive Officer Helen Hierschbiel, her Executive Assistant Cassandra Dyke, 2019-21 WSBC President Alex Vakula, and I hope you enjoy the programming and activities planned for our three days together. Most importantly, we hope you are ready to share ideas and insights with fellow bar leaders.

One purpose of these "welcome letters" is to comprehensively acquaint you with all the specific opportunities and activities available during your free time. So here you go:

Howdy folks, we're in Hawaii!!!

Done. Now, let me share what guided us in selecting the Conference's programming.

An "inflection point" is an event along the life span or trajectory of something resulting in profound change. Virtually anything can experience an inflection point — companies and countries; institutions and individuals. And the change that follows can be for the better — if the subject is prepared and adapts — or for the worse — if it's not and doesn't.

Could we find a sentient lawyer in America who'd dispute our profession is experiencing an inflection point? Doubtful. And if our profession is at an inflection point, then also our bars.

No single agent brought us here. Instead, they are numerous and varied, ranging from the massive to the microscopic: seismic challenges to our democracy and the Rule of Law; the pressing imperative for greater diversity, equity, and inclusion; woefully deficient access to justice; potentially far-reaching regulatory change; technology's burgeoning and consequential role; and COVID's fundamental and irreversible alterations.

Every one of these agents will be addressed during our Conference. We intend for these presentations, together with the even more critical exchange of ideas among our member bars, to help prepare and adapt us for the changes ahead. And by doing so, we hope these three days better ensure our bars are the architects of their future, not its victims.

Aloha, y'all.

Frank Stevenson 2021-2022 WSBC President Past President, State Bar of Texas



Alex Vakula 2019-2021 WSBC President

We all owe a great debt of gratitude to 2019-2021 WSBC President Alex Vakula who planned a superb Conference for us in Scottsdale, Arizona, that was canceled in 2020 and again in 2021 due to COVID. As mentioned above, Alex also graciously participated in planning this Conference — his third! Thank you, Alex.

Conference Activities & Events

Please check the Westin Hapuna Beach Resort website for on-site amenities, restaurants, and other resort activities: www.marriott.com/en-us/hotels/koawi-the-westin-hapuna-beach-resort/overview/

Pau Hana Sunset Cruise with the Whales

Thursday, March 31 | 4:00-6:30 p.m.

The biggest sunset party on the water, join us on a Pau Hana Sunset Cruise with the Whales! Enjoy the excitement of watching the whales while you sip on soft drinks, tropical juices, beer and wine, and munch on a variety of individually wrapped bar snacks.

Please meet in the lobby no later than 3:15 for your ride to Kawaihae Harbor. We plan to be back at Westin Hapuna at 7 p.m.



Westin Hapuna Beach (photo courtesy of Westin Hapuna)

Mountain Thunder Coffee Plantation Friday, April 1 | 2:00-3:15 p.m.

Mountain Thunder Coffee Plantation is a grower, processor, and roaster of 100% Kona Coffee. This means that we only sell coffee that has been grown in the Kona region of Hawaii Island. That is, our coffee is pure Kona Coffee and not mixed with beans from outside of Kona. Kona, Hawaii is a magical place where the perfect conditions—volcanic soil, high elevations, gentle climate and ideal rainfall—make for some of the world's best gourmet coffee. There are few places on earth that have such ideal conditions for coffee growing.

Please meet in the lobby no later than 1:15 p.m. for your 48 minute ride to the plantation. We plan to be back at Westin Hapuna at 4:15 p.m.

Hapuna Golf Course

Organized by Tony Weiler

Friday, April 1 | 2:00-3:15 p.m.

The course, designed by Arnold Palmer, is within walking distance; please meet at the course.

Conference Agenda

Wednesday, March 30

7:00 a.m.-8:30 a.m.

Bar Executives Breakfast

Ikena Landing

Enjoy breakfast before the retreat (refreshments only in the meeting room)

9:00 a.m.-Noon

Western States Bar Executives Retreat

Milo Room

Facilitator: Elizabeth Wright, Executive Director, Utah State Bar

4:30-5:30 p.m.

Registration

Breezeway

Welcome Reception

6:00-7:30 p.m. Breezeway

Thursday, March 31

7:00-9:00 a.m. Mauka Ballroom Breakfast

7:30-11:30 a.m. Breezeway Registrations/Exhibitors

Breezeway

Welcome to the Conference

8:15-8:30 a.m.

Makai Ballroom

Frank E. Stevenson, Locke Lord LLP, WSBC President 2021-2022 Alex Vakula, Vakula Law Firm PLC, WSBC President 2019-2021

8:30-9:00 a.m. Makai Ballroom Opening Remarks and Welcome to Hapuna Beach, Hawaii Daniel Akaka Jr., Kahu Hānai, Living Culture Department, Mauna Lani Auberge

Resort Collections, Hawaii

9:00-9:10 a.m.

Sponsor Welcome to Conference

ALPS, Chris Newbold LawPay, Jordan Turk

Makai Ballroom

BLUEPRINT Defending the Rule of Law: American Democracy in Peril

Makai Ballroom

9:10-10:15 a.m.

In January 2021, the United States came closer to losing its democracy than at any time in its history. Although the guardrails of democracy held, the underlying threats to democracy remain. Why is American democracy in danger and what can we do to protect it?

Erwin Chemerinsky, Dean and Jesse H. Choper Distinguished Professor of Law, University of California, Berkeley School of Law

10:15-10:30 a.m.

Transition Break

10:30 -11:45 a.m. Makai Ballroom **BLUEPRINT** Addressing the Access to Justice Imperative: The Role of Regulatory Reform

The exploration of regulatory reform as a method to improve access to justice is gaining traction across the county and continent, especially in states like California, Utah, and Arizona, as well as among prominent research institutions like the Institute for the Advancement of the American Legal System (IAALS) and the Stanford Center on the Legal Profession. It will also explore the role of national organizations in driving regulatory change through means such as the American Bar Association (ABA) Resolution 115 (Encouraging Regulatory Innovation) and the National Conference of Chief Justices Resolution 2 (Urging Consideration of Regulatory Innovations Regarding the Delivery of Legal Services). This program will discuss regulatory changes occurring in the western states and beyond and give participants an opportunity to discuss how state bars might work together to advance these innovations.

Zachariah DeMeola, Director of Strategic Initiatives, Law School Admission Council Ellyn Rosen, Regulation and Global Initiatives Counsel, American Bar Association (ABA) Moderator: Leah Wilson, Executive Director, State Bar of California

11:45 a.m.-12:15 p.m. Makai Ballroom Roll Call of States: Idaho, South Dakota, Alaska, Hawaii

LUNCH ON OWN

 ${\it Optional\,After noon\,Event:}\ {\it Whale\,Watching}$

DINNER ON OWN

Friday, April 1

7:00-9:00 a.m.

Breakfast

8:15-8:30 a.m.

Update from the ABA

Makai Ballroom

Deborah Enix-Ross, Debevoise & Plimpton, ABA President-Elect

8:30-9:00 a.m.

Roll Call of States: Arizona, Oregon, Texas

Makai Ballroom

Transition Break

9:00-9:15 a.m.

BLUEPRINT Leadership Development: How Bar Leaders Today Build Diversity, Equity, and Inclusion to Create Better Outcomes Tomorrow

9:15-10:30 a.m.

Makai Ballroom

It's not enough to just affirm the singular importance of diversity, equity, and inclusion; we must equip ourselves to effectively lead our bar associations as they grow increasingly diverse in the broadest sense. While this session will discuss the challenges that bar associations face as they work to create more inclusive environments, the focus will primarily be on practical ideas about what bar associations can do to move beyond superficial diversity to become more inclusive. The session will include interactive exercises, measures that bar associations have already implemented, and some concrete actions that can be taken going forward to increase membership and prepare future leaders

Stephen Rispoli, Assistant Dean of Student Affairs and Strategic Initiatives/ Director of Innovation and Scholarship, Baylor University School of Law Patricia Wilson, Associate Dean and Professor of Law, Baylor University School of Law

10:30-10:45 a.m.

Transition Break

10:45-11:45 a.m.

BLUEPRINT Thriving After COVID-19: The Silver Lining of Change

Makai Ballroom

COVID-19 has changed so much. The legal environment is no exception. For the unwary or those who resisted change, the crisis may have come as a devastating blow. But this pandemic has also bred new strategies, shifted the playing field to open doors, and created previously unseen opportunities for success across our profession. Some of these changes now serve as the blueprint for our future. In this session we will address both the changes and the opportunities that COVID has brought to the court system, to the way we communicate to our clients and our staff and how it has redefined our culture at our law offices and our bar offices.

Eric Farber, Creators Legal CEO; Pacific Workers CEO
Hon. Robert D.S. Kim, Chief Judge, Circuit Court of the Third Circuit (Kona)
Patrick Palace, Palace Law Owner, Palace Personal Injury Law Group Owner
Moderator: Ann Morgan, Director, Fennemore Craig PC

11:45 a.m.-12:15 p.m. *Makai Ballroom*

Roll Call of States: Utah, Nevada, Washington, New Mexico

LUNCH ON OWN

Optional Afternoon Events: Golf/Kona Coffee Tour

6:00-9:00 p.m. Breezeway Reception/Dinner Dinner starts at 7:00 p.m.

Saturday, April 2

7:00-9:00 a.m. Mauka Ballroom 8:15-9:15 a.m. Milo Room Hau/Lehua

9:15-9:45 a.m. Makai Ballroom 9:45-10:00 a.m.

10:00-11:00 a.m. Makai Ballroom

11:00-Noon

Milo Room

Makai Ballroom

Noon-12:15 p.m Makai Ballroom

12:15-12:30 p.m.

Breakfast

Breakout Sessions for Bar Leaders

Large Bar Moderator: Joel England, CEO/Executive Director, State Bar of Arizona Small Bar Moderator: Tony Weiler, Executive Director, State Bar of North Dakota

Roll Call of States: Wyoming, North Dakota, Montana, California

Transition Break

BLUEPRINT A View Behind the Curtain: Increasing Technology Competency by Learning How to Code

Technology permeates nearly every aspect of law practice and the justice system. With so much technology offering so many solutions to help lawyers, self-represented parties, and the courts, it is tempting to just trust the algorithms. But the rules of professional conduct require competence when it comes to using technology in the practice of law. Computers are fallible and in order to maintain technological competency, lawyers need to know when to trust the results and when to ask questions. During the first part of this session, we will build our own algorithm using real code. In the second half, we will discuss the limitations of our new software and the ethical considerations around its use by attorneys and clients. Please bring your laptop so you can code along with the speaker. No prior knowledge of coding or computer skills are necessary

Matthew Stubenberg, Associate Director of Legal Technology – A2J Lab, Harvard Law School; Adjunct Professor, University of Hawaii at Manoa, William S. Richardson School of Law

Deeper Dive into **BLUEPRINTS**

1. Leadership Skills Today to Build More Inclusive Bars Tomorrow

Culture within an organization is built upon leaders who are intentionally inclusive. These leaders seek to create an atmosphere that encourages relationship and collaboration, and they implement inclusive policies and the procedures necessary to support them. Building upon the first session's discussion, this highly-interactive session will include exercises to get participants thinking, a detailed discussion of the steps that can be taken to implement an inclusive culture, and facilitated breakout groups to help participants share information and brainstorm implementation ideas that participants can add to their leadership toolkit.

Stephen Rispoli, Assistant Dean of Student Affairs and Strategic Initiatives/Director of Innovation and Scholarship, Baylor University School of Law Patricia Wilson, Associate Dean and Professor of Law, Baylor University School of Law

2. The Role of Bars in Driving Regulatory Change

Building upon the first session, this session will provide an opportunity for participants to engage in deeper discussion about the role of bar organizations in driving regulatory reform. We will brainstorm different approaches for advancing innovation and explore opportunities for collaboration across jurisdictions.

Leah Wilson, Executive Director, State Bar of California Lucy Ricca, Director of Policy and Programs, Center on the Legal Profession, Stanford Law School

Conclusion of Conference (Announcement of New Leadership)

Annual Business Meeting (for WSBC Leadership)

WSBC HISTORY

Western States Bar Conference Presidents

H. Cleveland Hall, Montana	Leo J. Puccinelli, Nevada	Don Bivens, Arizona 2003-2004 Carl E. Olsson, Idaho 2004-2005 Dale Carlisle, Washington 2005-2006 Andrew Suenram, Montana 2006-2007 Thomas Fritz, South Dakota 2007-2008 Daniel J. O'Brien, New Mexico 2008-2009 Eduardo Rodriguez, Texas 2009-2010 John J. Tiemessen, Alaska 2010-2011 David S. Maring, North Dakota 2011-2012 Nathan D. Alder, Utah 2012-2013 Salvador A. Mungia, Washington 2013-2014 Mitzi M. Naucler, Oregon 2014-2015 Molly O'Leary, Idaho 2015-2016 Eric E. Jones, Wyoming 2016-2017
Ray R. Christensen, Utah	Damon Gannett, Montana	Andrew J. (Drew) Cloutier, New Mexico
Leland M. Cummings, Utah	Celene Greene, New Mexico and Minnesota	Diane K. Minnich, Idaho

San Francisco1949	Guadalajara, Mexico1967	San Diego1985	Kaua 12003
Salt Lake City1950	Coronado1968	Waikoloa1986	Scottsdale2004
Denver1951	Maui1969	San Antonio1987	Maui2005
Portland1952	Colorado Springs1970	Kaua'i1988	San Diego2006
Reno1953	Scottsdale1971	Monterey1989	Kohala Coast2007
Sun Valley1954	Albuquerque1972	Waikoloa1990	Tucson2008
Phoenix1955	Vancouver, B.C1973	Santa Barbara1991	Turtle Bay, Oahu2009
Cheyenne1956	Guadalajara, Mexico1974	Maui1992	San Antonio2010
Santa Fe1957	Monterey1975	Carmel1993	Maui2011
San Francisco1958	Palm Springs1976	Maui1994	Las Vegas2012
Salt Lake City1959	Maui1977	San Diego1995	Kaua'i2013
Honolulu1960	Scottsdale1978	Kaua'i1996	Palm Desert2014
Seattle1961	San Diego1979	Scottsdale1997	Kohala Coast2015
Denver1962	Acapulco, Mexico1980	Waikoloa1998	San Diego2016
Phoenix1963	Tucson1981	San Diego1999	Maui2017
Reno1964	Maui1982	Maui2000	Santa Barbara2018
Monterey1965	St. Thomas, Virgin Islands.1983	Waikoloa2001	Kaua'i2019
Las Vegas1966	Kaua'i1984	Las Vegas2002	Event Cancelled2020-2021

Thank you to our Sponsors

Platinum Sponsor



Silver Sponsors





Supporting Sponsors







Join us next year at the Hyatt Mission Bay in San Diego, March 29-April 1, 2023



Summary of Bar Commission Reimbursement Policies

1. Commission Meetings.

- (a) **Mileage or airfare**, if necessary, for distant meetings if they are held far enough from your office to make reimbursement appropriate (i.e., travel from Logan, St. George, or Provo to Salt Lake City, or *vice versa*), and:
- (b) **Lodging** for those who must travel some distance (i.e., travel from Logan, St. George to meetings in Salt Lake City, etc.).

2. Commission Meetings held at Spring Convention.

- (a) Mileage plus tolls and parking or, reasonable airfare;
- (b) Standard per diem for two day's meals, incidentals, and gratuities;
- (c) Two night's lodging in a standard room in the convention hotel, and;
- (d) Rental car, if necessary.

3. Commission Meetings held at Summer Convention.

- (a) Mileage plus tolls and parking or, reasonable airfare;
- (b) Standard per diem for three day's meals, incidentals, and gratuities;
- (c) Three night's lodging in a standard room in the convention hotel, and;
- (d) Rental car, if necessary.

4. Worthwhile Educational Opportunities.

At the discretion of the Bar President and pursuant to approved travel budgets:

- (a) Mileage plus tolls and parking or, reasonable airfare;
- (b) Meals, incidentals, and gratuities while traveling to and at the event;
- (c) Lodging at the event hotel, and;
- (d) Rental car, if necessary.

5. Other General Office Expenses.

With the advance approval of the Bar President:

(a) **Telephone, postage, supplies, copying,** and other similar expenses, but *not* expenses for secretarial or clerical assistance.

6. Procedures for Receiving Reimbursement.

- (a) **Spring and Summer Convention.** Reimbursement for Commission Meetings held at the Spring and Summer Conventions will be solicited by the Bar's Executive Secretary via e-mail immediately after the conventions. Commissioners indicating a desire for reimbursement will be reimbursed for lodging, per diem, and mileage at standard rates.
- (b) Reimbursement for other travel will require supporting documentation.

TAB Solve of the second of th

UTAH STATE BAR AWARDS COMMITTEE AWARD RECOMMENDATION

TO:

Utah State Bar Commission

DATE:

May 26, 2022

RE:

AWARD RECOMMENDATION - LAWYER OF THE YEAR

CRITERIA:

Awarded to a Utah State Bar member who, over a long and distinguished legal career, has by their ethical and personal conduct, commitment and activities, exemplified for their fellow attorneys the epitome of professionalism; who has also rendered extraordinary contributions to the programs and activities of the Utah State Bar in the prior year.

NOMINEES:

NOMINEE	NOMINATOR	PUBLIC?
Robert S. Clark	Jeffrey Hunt	Yes
No prior award.		
Kevin Daniels	Anonymous	No
No prior award.		
Kristen L. Fadel	Kelli Larson	Yes
No prior award		
Debra M. Nelson	Wendy Brown	Yes
NLTP Mentor		
	Benjamin Miller	Yes
Noella A. Sudbury	Jenifer Tomchak	Yes
No prior award		

PAST RECIPIENTS AND NOMINEES:

Past Recipients	Other Nominations That Year
2021 Joni J. Jones	Wally Bugden, Richard Burbidge, Abby Dizon-Maughan, Rick Haderlie,
2022 3011101001101	George Hofmann, Andrew Morse, V. Lowry Snow, Ann Marie Taliaferro, Christopher Von
	Maack
2020 James W. McConkie II	Doug Farr, Elizabeth (Terry) Dunning, Brad Parker, Jonathan Peck, Lauren Scholnick,
	Margaret Plane, Michael Liechty, Richard Mauro
2019 Paul C. Burke	Ross C. Anderson, Peter W. Billings, Patricia Christensen, Susan Griffith, John Huber,
	Gary Johnson, Anthony Plachy
2018 Karra Porter	Peter Billings, Gary Johnson, Rick Nydegger, Pamela Vickery
2017 Paul M. Simmons	Mark Moffat and Annie Taliaferro, Jeff Hunt
2016 Annette Jarvis	Laura Dupaix, Kent Scott, Joan Watt, Fran Wikstrom
Bruce Maak	
2015 Ron Yengich	Steven D. Peterson

RECOMMENDATION: Laura M. Gray *

* Laura M. Gray was nominated for an award in the "Special Service Award" category. The Award Committee felt Ms. Gray's nomination would be more appropriate for "Lawyer of the Year."

From: WordPress
To: Christy Abad

Subject: New submission from Nomination Bar Awards

Date: Monday, April 25, 2022 2:53:02 PM

Nominator Name

Utah State Bar Member

Nominee's Name

Laura Gray

Special Service Award (When Warranted)

I nominate Laura Gray for a special service award for her actions that were instrumental in bringing to justice Calvin Curtis, a now disbarred estate and trust attorney who stole many millions of dollars (approx. \$13 Million) from clients for whom he was serving as a fiduciary (such as trustee, quardian, conservator) most of whom suffered from disabilities. Laura's actions in trying obtain information to help the victim with the single largest loss led to Mr. Curtis being removed from fiduciary positions and to his pleading guilty in federal court to felony charges (sentencing is pending), and to a large stipulated civil judgment against him. Mr. Curtis severely damaged the reputation of lawyers in Utah, particularly estate and trust lawyers, but Laura has helped rehabilitate that reputation by her conduct, much of it pro-bono. She had the assistance of of Deborah Chandler who also has worked hard, much of it pro-bono. Laura was the driving force that allowed her team to accomplish justice when Mr. Curtis felt the need to confess his crimes to defense counsel Greg Skourdas. She was also able to reestablish a disabled clients grand daughter as a beneficiary after Mr. Curtis had the grand daughter removed as a beneficiary during a time his then client Ms. Glenn McConkey was clearly without capacity. I believe Laura has acted in the best traditions of the Bar in bringing to justice one of our Bar's worst members.

Please select one:

My nomination is private and should not be shared with the nominee or published, whole or in part, by the Utah State Bar.

Nominator Name

Bar Number		
Email address		
Date		

TAB

UTAH STATE BAR AWARDS COMMITTEE AWARD RECOMMENDATION

TO: Utah State Bar Commission

DATE: May 26, 2022

RE: AWARD RECOMMENDATION – JUDGE OF THE YEAR

CRITERIA:

Awarded to a Utah Judge or Justice whose career exemplifies the highest standards of judicial conduct for integrity and independence; who is knowledgeable of the law and faithful to it; who is unswayed by partisan interests, public clamor or fear of criticism; patient, dignified and courteous to all who appear before the court; endeavors to improve the administration of justice and public understanding of, and respect for, the role of law in our society.

NOMINEES:

<u>NOMINEE</u>	NOMINATOR	PUBLIC?
Hon. Patrick W. Corum	Rex Bush	Yes
No prior award.		
Hon. Angela F. Fonnesbeck	Jen Tomchak	Yes
No prior award.		
Hon. Ryan M. Harris	McKay Lewis	Yes
No prior award.		
Hon. Constandinos G. Himonas	Anonymous	No
No prior award.		
Hon. Noel S. Hyde	Garrett Smith	Yes
No prior award.		
Hon. Derek Pullan	Tyler Young	Yes
No prior award.		
Hon. Laura S. Scott	Anonymous	No
2013 Professionalism		
2020 James B. Lee		
	Hon. Michele Christiansen Forster	Yes
	Camille Neider	Yes

PAST RECIPIENTS AND NOMINEES:

Past Recipients	Other Nominations That Year
2021 Hon. Brendan P. McCullagh	Hon. David Hamilton, Hon. Dee Benson, Hon. Douglas Nielsen, Hon.
	James Blanche, Hon. Kate Appleby, Hon. Laura Scott, Hon. Noel Hyde,
	Hon. Royal Hansen, Hon. Constandinos Himonas, Hon. Thomas Kay
2020 Hon. Kate Appleby	Hon. David Hamilton, Hon. Douglas Nielsen, Hon. James Blanche, Hon.
	Laura Scott, Hon. Noel Hyde, Hon. Royal Hansen, Hon. Constandinos,
	Himonas, Hon. Thomas Kay
2019 Hon. John Baxter	Hon. James Gardner, Hon. Diana Hagen
	Hon. Kimberly Hornak, Hon. Thomas Kay, Hon. Eric
	Ludlow, Hon. David Nuffer, Hon. Paul M. Warner, Hon.
	Brooke Wells, Hon. Jeffrey C. Wilcox
2018 Hon. Thomas Higbee	Hon. Mary Noonan, Hon. Doug Thomas
2017 Hon. Fredric Voros, Jr., Hon. Stephen Roth	Hon. Robert K. Hilder (Deceased.)
2016 Hon. C. Dane Nolan	
2015 Hon. Claudia Laycock	Hon. Brooke C. Wells, Hon. Carolyn B. McHugh, Hon. John R. Morris, Hon.
	Augustus Chin, Hon. Thomas L. Kay, Hon. David Nuffer, Hon. Paul M.
	Warner, Hon. Royal I. Hansen, Hon. Glen R. Dawson, Hon. Thomas L. Kay

RECOMMENDATION: Hon, Laura S. Scott

Christy Abad

From:	
Sent:	

WordPress < Nominations@utahbar.org >

Thursday, May 19, 2022 12:54 PM Christy Abad

To: Subject:

New submission from Nomination Bar Awards

Nominator Name Utah State Bar Member Nominee's Name Laura Scott Judge of the Year (Summer Convention) Judge Scott is an exemplary judge who has served this State with incredible integrity and independence. She is highly respectful to all who come before her in court and presides without bias or partisan or personal interest. Everyone in her court is treated fairly. However, she does not suffer fools or those who disrespect the law, the institution of the Court, or the rules of procedure and ethics. She is extremely knowledgeable of the law and if there is an area she is not familiar with, she learns it. In her work in Drug Court, she has endeavored to improve the administration of justice to all participants. She is a stellar judge and deserves this recognition. Please select one: My nomination is private and should not be shared with the nominee or published, whole or in part, by the Utah State Bar. **Nominator Name Bar Number Email address**

Christy Abad

From:

WordPress < Nominations@utahbar.org>

Sent:

Friday, May 20, 2022 12:25 PM

To:

Christy Abad

Subject:

New submission from Nomination Bar Awards

Nominator Name

Michele Christiansen Forster

Utah State Bar Member

Nominee's Name

Laura Scott

Judge of the Year (Summer Convention)

Judge Laura S. Scott exemplifies excellence and professionalism and is an incredible asset to the entire court system. Judge Scott has served for several years as the Associate Presiding Judge of Third District and through her leadership, flexibility, and innovation, helped put in place online jury selection and virtual hearings during the pandemic. During a challenging time, Judge Scott continued to expedite the resolution of cases and provide access to the public in a way that improved confidence in the judicial system.

As her JPEC scores and her well-reasoned decisions demonstrate, Judge Scott is patient, prepared, thorough, and knowledgeable of the law. She cares deeply about all who appear before her and understands that the legitimacy of our courts requires judges who listen and who approach decision making in a fair and impartial manner. Judge Scott runs her courtroom in a professional, yet personable, manner. She asks good questions, provides timely and thorough rulings, and genuinely cares about getting the right answer. We should recognize and celebrate Judge Scott who left her practice as a commercial litigator and as a member of her law firm's board of directors for the world of public service and who applied to the bench because she perceived a need for diversity and recognized that she needed to risk rejection and not just pay lip-service to the effort to diversify our benches.

Judge Scott is dedicated to the fair administration of justice in our courts. For example, Judge Scott presided over one of the Third District's drug courts for several years. She was committed to serving the participants and took the time to learn about and encourage participants to succeed in overcoming their addictions. Judge Scott has also served as a probate judge and is currently overseeing a general water rights adjudication which is a huge undertaking and has taken a tremendous amount of time in addition to her heavy caseload.

Finally, I do not believe I know anyone else who does more to support, promote, and educate younger lawyers in this community. Judge Scott is an American Bar Foundation Fellow, serves as the judicial advisor to Women

Lawyers of Utah, is on the Salt Lake County Bar Association, the Advisory Committee on the Utah Rules of Civil Procedure, the Ethics Advisory Committee, and the Judicial Outreach Committee. She previously served as the vice chair of the Supreme Court's Ethics and Discipline Committee.

Please select one:

My nomination is public and I give permission for my nomination to be shared with the nominee and published, whole or in part, by the Utah State Bar.

Nominator Name

Michele Christiansen Fortser

Bar Number

7259

Email address

mmchristiansen@utcourts.gov

Date

5/20/2022

Christy Abad

From:

WordPress < Nominations@utahbar.org >

Sent:

Monday, May 23, 2022 10:47 AM

To:

Christy Abad

Subject:

New submission from Nomination Bar Awards

Nominator Name

Camille Neider

Utah State Bar Member

Nominee's Name

Judge Laura Scott

Judge of the Year (Summer Convention)

Judge Laura Scott exemplifies all the things listed in the criteria for this award. I am a much newer judge than Judge Scott and I have been so impressed at her ability to serve as an example and mentor all the newer judges. Judge Scott has provided countless hours of help, training and guidance for all of those coming behind her. For her, the influence is not confined to her building or district but traverses the whole state and each district. Judge Scott routinely presents at the New Judge Orientation, has presented at several judge trainings, and routinely reaches out to new judges with offers of assistance and help. I know that she is also the Assoc. Presiding Judge for the Third District and has made significant contribution to the changes necessary to survive COVID and to keep the judiciary moving forward. Judge Scott's contributions to virtual jury selection and other areas have been a monumental benefit for the entire state. I can imagine there are other significant influences, changes and ideas that have come from Judge Scott that I am not even aware of. Judge Scott is not one to take credit for any influence or change -- she simply shows up to every meeting, volunteers to lead or contribute, offers support in any way she can, gives credit to others and is gracious with everyone. All these things are on top of managing her own case load and courtroom with the same skills and attention. I know that she also makes those same kinds of contributions to her staff, the practitioners, the bar membership, aspiring lawyers and judges, the litigants before her and the public in general. Judge Scott is an example to all the judges in the state and I know that her work ethic, patience and temperament is one that all of us should aspire to.

Please select one:

My nomination is public and I give permission for my nomination to be shared with the nominee and published, whole or in part, by the Utah State Bar.

TAB 5

UTAH STATE BAR AWARDS COMMITTEE AWARD RECOMMENDATION

TO:

Utah State Bar Commission

DATE:

May 26, 2022

RE:

AWARD RECOMMENDATION – SECTION OF THE YEAR

CRITERIA:

Awarded to a Section of the Utah State Bar that has made outstanding contributions of time and talents to Bar activities as well as provided outstanding services, programs and/or activities for Bar members and the public at large during the past year. The Section serves the Utah State Bar mission of being a united, inclusive organization - serving the legal profession and the public.

NOMINEES:

NOMINEE	NOMINATOR	<u>PUBLIC?</u>
Appellate Practice Section	Emily Adams	Yes
Business Law Section		No

PAST RECIPIENTS AND NOMINEES:

Past Recipients	Other Nominations That Year
2021 Intellectual Property Section	
2020 Indian Law Section	Litigation Section
2019 Litigation Section	
2018 Cyberlaw Section	IP Section
2017 Limited Scope Section	LGBT & Allied Lawyers, IP Section, Family Law Section
2016 Bankruptcy Section	Estate Planning Section
2015 Young Lawyers Division	
2014 Intellectual Property Section	Young Lawyers' Division
2013 Solo, Small Firm, and Rural Practice Section	Appellate Practice Section, Juvenile Law Section, Young Lawyers' Division
2012 Estate Planning Section	Elder Law Section, Young Lawyers Division
2011 Elder Law Section, Young Lawyers Division	
2010 Military Law Section	
2009 Appellate Practice	Constitutional Law Section, Solo, Small Firm and Rural Practice Section
2008 Young Lawyers Division	Young Lawyers Division, Estate Planning Section, IP Section
2007 Paralegal Division	Banking and Finance Section
2006 Litigation Section	Banking & Finance Section, Paralegal Division
2005 ADR Section	

RECOMMENDATION:

Business Law Section

Christy Abad

From:	
Conti	

WordPress < Nominations@utahbar.org >

Sent:

Thursday, May 19, 2022 12:18 PM

To: Subject: Christy Abad New submission from Nomination Bar Awards

8.1		-	-4-		Ma	
N	om	ıın	arc) I I	Na	me

Utah State Bar Section

Nominee's Name

Business Section

Section of the Year Award (Summer Convention)

This past year the business section has made focused efforts to educate and connect the community to the resources available through business attorneys. They redesigned their website to give easy access to a section written treatise on various aspects of Utah Business Law and also made CLE recordings more searchable to other attorneys and the public. They also worked towards a collaboration between the University of Utah and BYU Law schools to harmonize the corporate code (which was approved but is now on hold because of a change in leadership at BYU where the sponsoring professor was brought into University leadership).

Please select one:

My nomination is private and should not be shared with the nominee or published, whole or in part, by the Utah State Bar.

Nominator Name

Bar Number



TAB 6

UTAH STATE BAR AWARDS COMMITTEE AWARD RECOMMENDATION

TO:

Utah State Bar Commission

DATE:

May 26, 2022

RE:

AWARD RECOMMENDATION - COMMITTEE OF THE YEAR

CRITERIA:

Awarded to a Committee of the Utah State Bar that has made outstanding contributions of time and talents to Bar activities as well as provided outstanding services, programs and/or activities for Bar members. The Committee serves the Utah State Bar mission of being a united, inclusive organization - serving the legal profession and the public.

NOMINEES:

NOMINEE

NOMINATOR

PUBLIC?

None

PAST RECIPIENTS AND NOMINEES:

Past Recipients	Other Nominations That Year
2021 Governmental Relations Committee	
2020 CLE Advisory Committee	
2019 Bar Journal Committee	
2018 Innovation in Law Practice Committee	
2017 Governmental Relations Committee	
2016 Utah State Bar Leadership Academy	
2015 Disaster Legal Response Committee	
2014 Civics Education Committee	Disaster Legal Response Committee
2013 Budget and Finance Committee	
2012 Pro Bono Commission	
2011 Unauthorized Practice of Law	
2010 Bar Examiner Committee	
2009 New Lawyer Training Program	
2008 Admissions Committee	
2007 Bar Journal Committee	Unauthorized Practice of Law Committee, New Lawyer CLE Committee
2006 Ethics Advisory Opinion Committee	New Lawyer CLE Committee, Governmental Relations Committee, UPL Committee
2005 Governmental Relations Committee	

RECOMMENDATION:

Licensed Paralegal Practitioner Committee

TAB

UTAH STATE BAR AWARDS COMMITTEE AWARD RECOMMENDATION

TO:

Utah State Bar Commission

DATE:

May 26, 2022

RE:

AWARD RECOMMENDATION -

SPECIAL/DISTIGUISHED SERVICE AWARD

CRITERIA:

The Special/Distinguished Service Award has no specific criteria. The Award is given by the Utah State Bar Board of Bar Commissioners to recognize distinguished service to Utah State Bar or the Utah legal community and is presented to individuals who have notable Bar activity and significant professional accomplishments, including private interests, family interests, acts of heroism, charitable acts, or social accomplishments. Past recipients have given long and/or useful service to the Utah State Bar, either paid or as a volunteer.

NOMINEES:

NOMINEE	NOMINATOR	PUBLIC?
Noella A. Sudbury	Jenifer Tomchak	Yes
No prior award		

PAST RECIPIENTS:

2001	WAINE C. RICHES
2002	KENT B. SCOTT
2002	REP. AFTON B. BRADSHAW
2002	REP. A. LAMONT TYLER
2003	HON. LEONARD H. RUSSON
2003	DEAN W. SHEFFIELD
2003	ELAINA MARAGAKIS
2003	GARY G. SACKETT
2005	UTAH MINORITY BAR ASSOCIATION
2006	S. J. QUINNEY COLLEGE OF LAW
2007	G. STEVEN SULLIVAN
2008	DAVID R. HALL
2012	HON. DAVID R. HAMILTON
	HON. DAVID O. NUFFER
	SAMUEL ALBA
	STEVEN T. WATERMAN
2014	YOUNG LAWYERS DIVISION
2017	HON. CHRISTINE M. DURHAM
2019	ROBERT W. ADLER
	STEVEN G. JOHNSON
2020	RICHARD MAURO & SALT LAKE LEGAL DEFENDER ASSOC

RECOMMENDATION: Noella A. Sudbury *

^{*} Noella A. Sudbury was nominated for an award in the "Lawyer of the Year Award" category. The Award Committee felt Ms. Sudbury's nomination would be more appropriate for "Special/Distinguished Service."

Christy Abad

From:

WordPress < Nominations@utahbar.org >

Sent:

Thursday, May 19, 2022 11:46 PM

To:

Christy Abad

Subject:

New submission from Nomination Bar Awards

Nominator Name Jenifer Tomchak Utah State Bar Member Nominee's Name Noella Sudbury Judge of the Year (Summer Convention)

The Women Lawyers of Utah is pleased to nominate Noella Sudbury as the 2022 Lawyer of the Year Award. Ms. Sudbury has focused her career on increasing access to justice. She is a former public defender. She was appointed by Mayor Ben McAdams and the Salt Lake County Council as the Director of the County's Criminal Justice Advisory Council and later joined the Mayor's cabinet as a Senior Policy Advisor on Criminal Justice. She worked tirelessly in 2019 to ensure the passage of HB 431, Utah Clean Slate Law, which historic law is the second of its kind in the nation to automate the criminal record expungement process for misdemeanor offenses. This law is expected to help over \$200,000 clean their records.

Noella also put on the first statewide Expungement Day, a statewide effort to streamline the expungement process and expunge the records of as many people as possible in a single day As a result of these efforts, over 200 participants (and counting) have better housing opportunities, jobs and wages.

She founded Clean Slate Utah, a non-profit organization that helps make it simple and affordable for people to clear their criminal records and access opportunities. In its first year, she raised nearly \$500,000, while serving part-time as the organization's founder and executive director, pro bono. She is also launching a similar organization, Rasa, which focuses on helping expunge the records of millions of people who are not eligible for automatic expungement. Clean Slate Utah has committed to provide some percentae of free legal services to individuals who are 200% below the FPL.

For these efforts, she has been recognized by Utah Business Magazine as the 2019 Woman of the Year, by the University of Utah College of Law's 2018 Young Alumna of the Year, and the Unified Police Department of Greater Salt Lake's 2018 Citizen Service Award.

Noella has served on the National Clean Slate Initiative Steering Committee, and she has worked on Clean Slate campaigns in more than a half dozen states.

She is especially deserving of this award this year because of the work she has done as the executive of Clean Slate Utah and Rasa. The Clean Slate Law went into effect in March. Thank you for your time and consideration of this nomination.
Please select one:
My nomination is public and I give permission for my nomination to be shared with the nominee and published, whole or in part, by the Utah State Bar.
Nominator Name
Jenifer Tomchak
Bar Number
10127
Email address
jen.tomchak@tomchaklaw.com
Date

5/19/2022

TAB

UTAH STATE BAR COMMISSION MEETING

MINUTES

Friday, April 22, 2022

ZOOM AND IN-PERSON MEETING

AGENDA

In Attendance: President Heather Thuet, President-Elect Kristin "Katie" Woods, and Commissioners John Bradley, Traci Gunderson, Rick Hoffman, Greg Hoole, Marty Moore, Andrew Morse, Shawn Newell, Michelle Quist, and Tyler Young.

Ex-Officio Members: Past-President Heather Farnsworth, Erik Christiansen, Kim Cordova, Beth Kennedy (for Kim Neville), Brandon J. Mark, Grant Miller, Margaret Plane, Nick Stiles, Dean Elizabeth Kronk-Warner, and Tonya Wright,

Not in Attendance: Commissioners Chrystal Mancuso-Smith and Mark Morris. Ex Officio members Nate Alder, Dean Gordon Smith, J. Ramzi Hamady, and Camila Moreno.

Also in Attendance: Executive Director Elizabeth A. Wright, General Counsel Nancy J. Sylvester, Stewart Ralphs, Anne Milne, Adina Zahradrikova, Mark Baier, George Sutton, Marcus Degen, John Lund.

1. President's Report: Heather Thuet

1.1 Bar President-elect & Commission Election Results

Erik Christiansen, President-elect. Matt Hansen, Second Division Commissioner. Beth Kennedy and Cara Tangaro, Third Division Commissioners. Tom Bayles, Fifth Division Commissioner.

1.2 Law Day Luncheon - May 6, 2022

There are still 4 spots available for the table.

2. Action Items:

2.1 Donation to James B. Lee Justice Center: Anne Milne-ULS, and Stewart Ralphs-Legal Aid, Adina Zahradnikova-Disability Law Center

Mr. Ralphs discussed why And Justice for All is requesting a donation for their new building. He gave some history on the Bar's donations to AJFA, the last of which was \$100,000. The capital campaign has worked on raising \$3.6 million. There is \$1.3 million left to go. The Family Law Section donated \$50,000. Katie Woods moved to approve donating \$200,000 to the capital campaign. John Bradley seconded the motion. Traci Gunderson moved to amend the motion to \$250,000. Ms. Woods and Mr. Bradley accepted the amendment. The motion carried with one dissenting vote.

2.2 Supreme Court Office of Legal Services Innovation: Nick Stiles and John Lund

Mr. Stiles and Mr. Lund introduced the idea of funding the Innovation Office at the Bar on behalf of the Supreme Court. If the Council funds the Innovation Office with one-time funding, it will be funded to June 30, 2024. Mr. Lund spoke of economy of scale in housing the Innovation Office at the Bar. This is not an immediate ask, but the conversations about how it could happen need to be had. Mr. Lund noted that Utah has been a leader in access to justice initiatives nationwide for quite some time. Mr. Lund said he believes the Court sees the Bar as the right place for assisting it in regulating the practice of law and would like to place all those efforts there. Mr. Christiansen observed that it would be helpful to appoint a committee to study the Innovation Office joining the Bar. Mr. Lund noted that the long-term goal is that the Innovation Office will be self-funded. Mr. Stiles said that there are three potential funding sources to help the IO get through this fiscal year. Mr. Lund said the budget ask is around \$500,000 but there would be some cost-savings with using some of the Bar's resources. Ms. Woods noted that the Bar would become a large employer once it hits 50 employees, which will lead to more costs (FMLA, etc.), which would happen if the Bar added IO employees. Ms. Woods said the licensees in her area are against the IO, so that will be a consideration and something to study. Ms. Sylvester noted that there will be legal implications that will need to be studied. Ms. Quist noted that she saw positives and negatives with this but wondered whether the Supreme Court could force the Commission to take this on. Ms. Woods observed that education on how the IO could benefit members would be helpful. The court has not taken a position yet on whether Bar dues would need to be raised. Mr. Stiles observed that the Court is very interested in what the Commission thinks. Mr. Christiansen moved to study this issue very carefully (taxes, legal, funding, etc.). Ms. Thuet added that someone from IO should be added. Committee should also be engaged in education. Mr. Hoffman said the committee should be also looking at how all the programs are funded and affect the Bar. Greg Hoole seconded the motion. The motion carried.

2.3 Sentencing Commission Appointments:

Ms. Thuet noted that there are 19 applicants for this. Commission recommends 2 applicants, one who is a private practice criminal lawyer and one who is a juvenile defender. Ms. Cordova recommended Pam Vickery and Edward Brass. Katie Woods moved to approve Pam Vickery. Rick Hoffman seconded. The motion passed unanimously. The Commission narrowed the list to Edward Brass, Rich Gallegos, Skye Lazaro and took a silent vote. The vote was in favor of Skye Lazaro.

2.4 Approve 2022-2023 Client Security Fund Assessment:

Ms. Wright explained the client security fund assessment. The Bar has not assessed since 2017-2018 and then it was \$5. The request this year is \$10. Ms. Woods noted that there is enough money in this year's budget to replenish the fund at \$101,780. Ms. Woods moved and Ms. Thuet seconded. The motion carried.

3. Information Items:

3.1 Ideas for Incentivizing Pro Bono Work: Mark Baer, George Sutton, Marcus Degan

Mr. Baer noted that there were over 750k eviction and debt collection cases in Utah filed from January 2013 to September 30, 2021. He also observed that there are some abuses and overreach in filings and motions that are steamrolling defendants. He said CLE credit is a start. He requested that Bar dues be reduced as an offset for providing pro bono. He then observed that holding a reception a couple times per year to recognize the volunteer efforts would be helpful. Dean Warner observed that the law schools could take on clinics on these issues. Mr. Sutton noted that most of the defendants are unsophisticated, and he can help get through the red tape. He observed that there are abuses in many the cases he handles. Someone who has knowledge of merits, contracts, evidence can help, including first year law students. He noted the Pew study that came out this week which is highlighting a scandal. He asked for the Commission's support in having a notice added to complaints in these cases, just like Miranda warnings. He circulated a proposed notice. He said this is simply a step to be proactive. Ms. Sylvester educated the Commission on the rules process, the efforts the courts have already taken, and the receptivity to access to justice efforts. Dean Warner noted the efforts being undertaken at the U Law School with Stacey Butler. Mr. Degan noted that there is less of an access to justice gap and more of barriers baked into rules and statutes. Dean Warner said Justice Pearce is chairing a committee on alternative licensure. Funding for a pro bono luncheon is an ask that Ms. Thuet said the Commission could support. Mr. Hoole moved to support a luncheon at \$1500 with ongoing support to the Access to Justice Commission for its needs to drum up support for getting pro bono help. Ms. Cordova noted that ULS has a boot camp of sorts to teach. A2J can ask for more. Katie Woods seconded. The motion carried.

3.2 **ЛОР Funding: Erik Christiansen:**

Mr. Christiansen asked for \$3,000 to close the funding gap for 14 internships this summer. He noted that he has an outstanding ask to a firm. The Commission tabled the request pending what happens with the firm.

3.3 Report on Western States Bar Conference: Katie Woods:

This item was tabled.

3.4 Report on ABA Day: Erik Christiansen:

This item was tabled.

4. Executive Session:

An executive session was held.

5. Adjournment.

The meeting adjourned at 1:15 p.m.

CONSENT AGENDA

The following items were approved without discussion.

- 1. Minutes of March 10, 2022 Commission Meeting
- 2. Fund for Client Protection Recommendations, dated March 18, 2022.
- 3. Fund for Client Protection Recommendations, dated April 15, 2022.
- 4. Establish Mental Health Provider Review Committee.

TAB

UTAH STATE BAR

Budget and Finance Committee Financial Results as of April 30, 2022 and for the ten months then ended

FINANCIAL STATEMENT HIGHLIGHTS

The results of the financials for the first ten months of the fiscal year show total revenues overreported compared to the budget, while expenses underreported, thus resulting in a favorable variance of \$92,507 compared to the budget.

Year-to-Date (YTD) Net Profit - Accrual Basis:

Tear to Date (115) the state of			Fav(unfav)	Fav(unfav)
	Actual	Budget	\$ Variance	% Variance
YTD revenue	6,342,140	6,298,842	43,298	1%
YTD expenses	5,412,304	5,461,512	49,209	1%
YTD net profit/(loss)	929,836	837,329	92,507	11%

YTD net income is \$929,836 and is \$92,507 over budget.

YTD Net Profit – Cash Basis: Adding back year-to-date depreciation expense of \$117,733 and deducting capital expenditures of \$68,762, the cash basis year-to-date net profit is approximately \$48,971 higher.

Explanations for Departments with Net Profit Variances of \$10k and 5% Over/Under Budget and/or significant activity:

Admissions: YTD net profit for the first ten months of fiscal year 21/22 is \$113,700 more than budgeted, as Admissions revenue is overperforming by \$85,276 compared to the budget. It appears that all areas of Admissions revenue are performing better than budgeted. Expenses also appear to perform better than budgeted for now. We note that salaries are performing better than budgeted, which Is due to the lower than budget salaries and wages and is discussed below at the NLTP section.

NLTP: YTD net spending is \$20,429 less than budgeted. NLTP revenue is performing \$882 better than expected, but the reason for the larger than budgeted loss is due to expenses running higher than expected. Expenses for the department related to salaries and benefits are \$24,985 higher than budget due to the NLTP director (who is also the director of Admissions) spending more time on the NLTP program than budgeted for the first nine months of the year. As the director for the two departments is filled by one person, the higher NLTP salaries and wages results in lower than budget salaries in Admissions. Additionally, during March, a new employee was hired to manage the NLTP program. As such, we expect the Admissions Director will spend less time on the NLTP program moving forward as the new employee takes over the NLTP duties.

CLE: For the first ten months of fiscal year 21/22, the CLE department's revenue underreported \$27,043 (8%) compared to the budget, while expenses overreported by \$16,293 (5%) compared to the budget. CLE Registrations is the most significant revenue item for this department, which underreported by \$89,872 compared to the budget. In-person CLE events continue to mostly be held virtually due to COVID pandemic and therefore are priced slightly lower than an in-person CLE. The CLE department continues to hold events virtually and evaluate appropriate registration prices that promote attendance while also adequately providing a CLE-benefit to attending members. Video CLE sales also appear lower than

UTAH STATE BAR

Budget and Finance Committee Financial Results as of April 30, 2022 and for the ten months then ended

budgeted by \$22,426, which is due to the budget being based off prior year results and during the prior year, video sales were higher than usual due to the extended CLE reporting period.

Fall Forum: The Forum was held virtually each week from November through January, and registration revenues have performed better than budgeted. Revenues for the event are \$11,282 higher than budgeted; and expenses are lower than expected due to the online format. The event is currently reporting a net profit of \$55,936

Spring Convention: The Spring Convention that is currently held virtually each week beginning March 10th to May 12th has had positive turnout, with the event currently reporting a net profit of \$55,951. Although the revenues are currently \$60,612 less than budgeted, expenses are also lower than budgeted by \$95,660, which has resulted in the overall net profit for the event at April month-end. As the event continues into May, we expect more revenues and expenses to come in but overall we are anticipating the virtual event will result is a favorable net profit.

Member Services: Member Services YTD net spending was \$213,114 compared to budgeted net spending of \$290,518, a difference of \$77,404. The reason for the variance is mostly due to lower-than-budgeted expenses, most likely the result of limited spending in July, August and September due to budget delays and reduced activity throughout the year due to the pandemic. Also advertising revenues for Bar Journal ads are overreporting.

<u>Public Services:</u> Public Services YTD net spending is \$55,143 less than budgeted, which is due to expenses running under budget. The FY 21/22 budget allowed for almost \$20,000 in spending for the Tuesday Night Bar, however the program was moved to a virtual format and therefore very few expenses are necessary to run the program.

<u>Bar Operations:</u> Bar Operations net spending is currently reporting \$321,627 higher than budgeted, with the majority of the excess over budgeted related to the Program Services expenses. During the April 2022 Bar Commission meeting a \$250,000 donation to And Justice For All was awarded, as well as \$101,780 contribution to the Fund for Client Protection.

<u>Facilities:</u> Bar meeting room facilities continue to be underutilized due to the COVID pandemic, which has resulted in lower-than-budgeted revenues and expenses up through April. However, as the pandemic continues to show improvement, the Bar has been able to open its doors to welcome more in-person meetings, which will hopefully result in higher rental revenues in the coming months.

UTAH STATE BAR

Budget and Finance Committee Financial Results as of April 30, 2022 and for the ten months then ended

ADDITIONAL COMMENTS

<u>Board Designated Reserves:</u> In consultation with Bar management and the Budget & Finance Committee, the Commission informally targeted the following reserve amounts:

Operations Reserve (3 months' operations)	\$1,639,219
Capital Replacement Reserve (equipment)	200,000
Capital Replacement Reserve (building)*	<u>372,930</u>
Total	\$2,212,149
Estimated cash reserve at April 30, 2022	\$4,989,961
Estimated cash reserve over board-designated reserve	\$2,777,812

Utah State Bar Income Statement April 30, 2022

ïr	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
	ELLID				-		
Revenue	4,582,117	4,725,343	4,672,983	52,360	101%	4,728,378	100%
Licensing	399,626	492,469	407,193	85,276	121%	438,901	112%
Admissions	49,109	50,196	49,315	882	102%	57,154	88%
NLTP	28,846	26,872	24,068	2,804	112%	50,893	53%
OPC	241,282	311,905	338,948	(27,043)	92%	407,317	77%
CLE	241,202	197,225	141,640	55,585	139%	141,640	139%
Summer Convention	56,368	87,005	75,723	11,282	115%	75,724	115%
Fall Forum	55,992	63,640	124,252	(60,612)	51%	124,252	51%
Spring Convention	256,345	276,964	256,344	20,620	108%	293,977	94%
Member Services	46,699	40,972	33,958	7,014	121%	36,898	111%
Public Services		1,606	66,330	(64,724)	2%	67,285	2%
Bar Operations	66,352	67,942	108,088	(40,146)	63%	135,457	50%
Facilities	31,426	6,342,140	6,298,842	43,298	101%	6,557,876	97%
Total Revenue	5,814,161	6,342,140	0,230,042	10,200			
Expenses		100 140	146,938	(19,202)	113%	155,055	107%
Licensing	171,313	166,140	400,836	28,424	93%	478,263	78%
Admissions	431,245	372,412	29,313	(21,310)		32,806	154%
NLTP	86,141	50,623		50,976	96%	1,517,546	81%
OPC	1,204,872	1,226,442	1,277,418	(16,293)		462,515	77%
CLE	208,005	355,075	338,781			141,640	133%
Summer Convention	6,519	188,464	137,247	(51,216)	41%	75,724	41%
Fall Forum	26,701	31,068	75,722	44,654	7%	124,252	6%
Spring Convention	24,197	7,689	103,349	95,660	90%	684,547	72%
Member Services	453,968	490,078	546,862	56,784		599,077	78%
Public Services	473,376	467,735	515,863	48,129	91%	1,832,725	96%
Bar Operations	1,284,802	1,767,878	1,510,975	(256,903)		, ,	64%
Facilities	295,455	288,701	378,208	89,507	76%	452,726	83%
Total Expenses	4,666,595	\$ 5,412,304	5,461,512	49,209	99%	6,556,876	8370
					44404	ć 1,000	92984%
Net Profit (Loss)	\$ 1,147,566	\$ 929,836	\$ 837,329	\$ 92,507	111%	\$ 1,000	92904/0
						160.056	
Depreciation	139,913	117,733	144,555	26,822	81%	169,056	
Cash increase (decrease) from operations	1,287,479	1,047,569	981,884	65,685	107%	170,056	
Changes in operating assets/liabilities	(2,283,442)	(2,744,142)	(2,744,142)	, to		20,000	
Capital expenditures	53,732	(68,762)	(83,333)	14,571	10000000	(157,000)	
Net change in cash	\$ (942,231)	\$ (1,765,335)	\$ (1,845,591)	\$ 80,256	96%	\$ 33,056	-5340%
rece change in oash							

	_	Total	YTD % of
		Budget	Tot Budget
T			
	4	4,728,378	100%
		438,901	112%
		57,154	88%
١		50,893	53%
١		407,317	77%
١		141,640	139%
١		75,724	115%
l		124,252	51%
١		293,977	94%
١		36,898	111%
١		67,285	2%
١		135,457	50%
ľ		6,557,876	97%
١			
١		155,055	107%
١		478,263	78%
١		32,806	154%
١		1,517,546	81%
١		462,515	77%
l		141,640	133%
١		75,724	41%
١		124,252	6%
1		684,547	72%
١		599,077	78%
١		1,832,725	96%
		452,726	64%
		6,556,876	83%
-	\$	1,000	92984%
		160.055	
		169,056	
		170,056	
		20,000	
	4	(157,000)	-5340%
	\$	33,056	-5340%

Utah State Bar Licensing April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue					4070/	17,638	102%
4010 · Section/Local Bar Support fees	17,292	18,048	17,638	410	102%	587	78%
4004 · Admissions - Laptop Fees	575	455	587	(132)	78%	307	#DIV/0!
4006 · Transfer App Fees	~	.53	121	-	#DIV/0!	2 770	#DIV/0: 82%
4011 · Admissions LPP	2,255	2,250	2,255	(5)	100%	2,738	100%
4021 · Lic Fees > 3 Years	3,755,635	3,831,855	3,830,747	1,108	100%	3,832,047	0%
4020 · NLTP Fees	750	:=:	765	(765)	0%	1	99%
4022 · Lic Fees < 3 Years	205,140	207,365	209,243	(1,878)	99%	209,498	107%
4023 · Lic Fees - House Counsel	47,490	52,165	48,440	3,725	108%	48,766	81%
4025 · Pro Hac Vice Fees	168,575	177,975	171,948	6,027	104%	219,173	
4024 · Lic Fees LPP	2,150	4,600	2,193	2,407	210%	2,193	210% 99%
4026 · Lic Fees - Inactive/FS	116,710	118,265	119,045	(780)	99%	118,891	1
4027 · Lic Fees - Inactive/NS	218,925	221,715	223,304	(1,589)	99%	224,375	99%
4029 · Prior Year Lic Fees	3.00	2	2	-	#DIV/0!		#DIV/0!
4030 · Certs of Good Standing	14,720	15,640	15,015	625	104%	18,340	85%
4061 · Advertising Revenue	(/ <u>a</u> m)	-	=	ā	#DIV/0!	122	0%
4095 · Miscellaneous Income	205	60	208	(148)	29%	250	24%
4096 · Late Fees	31,695	74,950	31,595	43,355	237%	32,995	227%
Total Revenue	4,582,117	4,725,343	4,672,983	52,360	101%	4,728,378	100%
Expenses					==v	27.420	
Program Services	37,064	26,588	31,268	4,680	85%	37,138	0204
Salaries & Benefits	97,735	114,176	101,202	(12,974)	113%	123,279	93%
General & Administrative	28,469	16,652	6,225	(10,427)	267%	(15,080)	
Building Overhead	8,045	8,725	8,243		106%	9,718	
Total Expenses	171,313	166,140	146,938	(19,202)	113%	155,055	107%
·	¢ 4 410 904	¢ 4 559 203	\$ 4,526,045	\$ 33,158	101%	\$ 4,573,323	100%
Net Profit (Loss)	\$ 4,410,804	\$ 4,559,203	\$ 4,526,045	\$ 33,158	101%	\$ 4,575,325	10

Note: Includes LPP staff time and exam expense

Utah State Bar Admissions April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4001 · Admissions - Student Exam Fees	106,150	144,375	108,273	36,102	133%	105,162	137%
4002 · Admissions - Attorney Exam Fees	57,950	67,875	59,110	8,765	115%	58,191	117%
4003 · Admissions - Retake Fees	27,850	28,900	28,407	493	102%	33,456	86%
4004 · Admissions - Laptop Fees	59,600	77,000	60,792	16,208	127%	63,444	121%
4005 · Admissions - Application Forms	8,200	1,150	8,364	(7,214)	-	8,364	-
4006 · Transfer App Fees	36,050	50,050	36,771	13,279	136%	46,002	109%
4008 · Attorney - Motion	66,300	71,400	67,626	3,774	106%	83,232	86%
4009 · House Counsel	12,750	22,100	13,005	9,095	170%	15,606	142%
4011 · Admissions LPP	200	540	200	(200)	0%	200	0%
4095 · Miscellaneous Income	3,576	4,360	3,645	715	120%	4,244	103%
4096 · Late Fees	21,000	25,400	21,000	4,400	121%	21,000	121%
4200 · Seminar Profit/Loss		(141)	- 5	(141)	#DIV/0!	2	#DIV/0!
Total Revenue	399,626	492,469	407,193	85,276	121%	438,901	91%
Expenses							
Program Services	47,597	93,026	59,594	(33,432)	156%	64,003	145%
Salaries & Benefits	304,791	204,576	259,164	54,587	79%	318,584	64%
General & Administrative	64,591	59,338	67,449	8,111	88%	78,443	76%
Building Overhead	14,266	15,471	14,630	(841)	106%	17,233	90%
Total Expenses	431,245	372,412	400,836	28,424	93%	478,263	78%
Net Profit (Loss)	\$ (31,620)	\$ 120,057	\$ 6,357	\$ 113,700	1789%	\$ (39,362)	-305%

Utah State Bar NLTP April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of
	LYTD	YTD	YTD	variance	Budget
Revenue 4020 · NLTP Fees 4081 · CLE - Registrations 4200 · Seminar Profit/Loss Total Revenue	48,300 619 190 49,109	49,800 - - 50,196	49,266 631 (583) 49,315	534 (631) 583 882	101% 0% 0% 102%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	66,230 16,870 3,041 86,141	30,644 16,681 3,298 50,623	2,210 5,659 18,328 3,116 29,313	2,210 (24,985) 1,647 (182) (21,310)	0% 542% 91% 106%
Net Profit (Loss)	\$ (37,032)	\$ (427)	\$ 20,002	\$ (20,429)	-2%

	Total	YTD % of
В	udget	Tot Budget
	57,222	87%
	631	0%
	(699)	2
	57,154	88%
	2,652	0%
	6,850	447%
	19,630	85%
	3,674	90%
	32,806	154%
\$	24,348	-2%

Utah State Bar OPC April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4095 · Miscellaneous Income	1,953	3,819	3,546	273	108%	4,000	95%
4200 · Seminar Profit/Loss	26,893	23,053	20,522	2,531	112%	46,893	49%
Total Revenue	28,846	26,872	24,068	2,804	112%	50,893	53%
Expenses							SERVICE SERVICE
Program Services	1,127	4,286	12,005	7,719	36%	14,285	30%
Salaries & Benefits	1,060,707	1,066,167	1,095,656	29,489	97%	1,308,094	82%
General & Administrative	90,156	98,641	114,443	15,802	86%	130,074	76%
Building Overhead	52,882	57,348	55,314	(2,034)	104%	65,093	88%
Total Expenses	1,204,872	1,226,442	1,277,418	50,976	96%	1,517,546	81%
Net Profit (Loss)	\$ (1,176,025)	\$ (1,199,569)	\$ (1,253,350)	\$ 53,780	96%	\$ (1,466,653)	82%

Utah State Bar CLE April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue						15.000	700/
4052 · Meeting - Sponsor Revenue	7,250	11,675	14,999	(3,324)	78%	15,000	78%
4053 · Meeting - Vendor Revenue	3	32	-	-	#DIV/0!	•	-
4054 · Meeting - Material Sales		721	2	-	#DIV/0!		-
4081 · CLE - Registrations	185,949	185,484	275,356	(89,872)	67%	315,000	59%
4082 · CLE - Video Library Sales	86,917	62,921	85,346	(22,426)	74%	173,085	36%
4084 · Business Law Book Sales	sec	le.		-	#DIV/0!	=	
4093 · Law Day Revenue		(48)	2	(48)	#DIV/0!	-	Ē
4095 · Miscellaneous Income	200	1.00	21	-	#DIV/0!	-	泵
4200 · Seminar Profit/Loss	(38,834)	51,873	(36,753)	88,626	-141%	(95,768)	-54%
Total Revenue	241,282	311,905	338,948	(27,043)	92%	407,317	77%
Total Nevertue							
Expenses					4450/	202 506	81%
Program Services	67,762	164,029	142,895	(21,133)	115%	202,596	67%
Salaries & Benefits	100,696	142,738	158,624	15,886	90%	211,664	
General & Administrative	27,184	35,987	24,566	(11,421)	146%	33,093	109%
Building Overhead	12,363	12,321	12,696	375	97%	15,162	81%
Total Expenses	208,005	355,075	338,781	(16,293)	105%	462,515	77%
Total Expenses							
Net Profit (Loss)	\$ 33,277	\$ (43,169)	\$ 167	\$ (43,336)	-25893%	\$ (55,198)	78%

Utah State Bar Summer Convention April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue 4051 · Meeting - Registration 4052 · Meeting - Sponsor Revenue 4053 · Meeting - Vendor Revenue 4055 · Meeting - Sp Ev Registration 4095 · Miscellaneous Income Total Revenue		142,248 14,750 13,800 13,235 13,192 197,225	117,410 10,275 6,550 7,405	24,838 4,475 7,250 5,830 13,192 55,585	121% 144% 211% 179%	117,410 10,275 6,550 7,405	121% 144% 211% 179% - 139%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	15 6,304 200 - 6,519	167,161 16,191 5,111 - 188,464	118,388 9,042 9,817 - 137,247	(48,773) (7,149) 4,706 - (51,216)	179% 52% #DIV/0!	118,388 12,154 11,098 - 141,640	46%
Net Profit (Loss)	\$ (6,519)	\$ 8,761	\$ 4,393	\$ 4,369	199%	\$ -	#DIV/0!

Utah State Bar Fall Forum April 30, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Revenue 4051 · Meeting - Registration 4052 · Meeting - Sponsor Revenue 4053 · Meeting - Vendor Revenue 4055 · Meeting - Sp Ev Registration Total Revenue	55,368 1,000 = 56,368	1,000 87,005	68,998 - 4,950 1,775 75,723	17,007 (3,950) (1,775) 11,282	125% #DIV/0! 20% 0% 115%	68,999 - 4,950 1,775 75,724	125% - 20% - 115%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	18,732 1,825 6,145 26,701	21,269 3,413 6,386 - 31,068	64,464 4,159 7,099 - 75,722	43,195 746 713 - 44,654	33% 82% 90% #DIV/0! 41%	64,464 4,160 7,100 - 75,724	33% 82% 90% - 41%
Net Profit (Loss)	\$ 29,666	\$ 55,937	\$ 1	\$ 55,936	5593681%	\$ -	#DIV/0!

Utah State Bar Spring Convention April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4051 · Meeting - Registration	55,992	58,890	97,895	(39,005)	60%	97,895	60%
4052 · Meeting - Sponsor Revenue	(#Y	ā	13,500	(13,500)	0%	13,500	0%
4053 · Meeting - Vendor Revenue	5=0	4,750	10,950	(6,200)	43%	10,950	43%
4055 · Meeting - Sp Ev Registration	34.0	*	1,907	(1,907)	0%	1,907	0%
Total Revenue	55,992	63,640	124,252	(60,612)	51%	124,252	51%
Expenses							
Program Services	15,000	3,672	77,359	73,687	5%	94,989	4%
Salaries & Benefits	7,202	2,037	16,047	14,010	13%	16,256	13%
General & Administrative	1,995	1,980	9,944	7,964	20%	13,007	15%
Building Overhead	:+:	-	35		#DIV/0!	E	Ĩ.
Total Expenses	24,197	7,689	103,349	95,660	7%	124,252	6%
Net Profit (Loss)	\$ 31,795	\$ 55,951	\$ 20,903	\$ 35,048	268%	\$ -	#DIV/0!

Utah State Bar Member Services April 30, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Revenue 4010 · Section/Local Bar Support fees 4052 · Meeting - Sponsor Revenue 4061 · Advertising Revenue 4062 · Subscriptions 4071 · Mem Benefits - Lexis 4072 · Royalty Inc - Bar J, MBNA, LM,M Total Revenue	82,904 164,326 30 900 8,175 256,345	84,399 - 181,734 30 979 9,822 276,964	82,904 164,325 30 900 8,175 256,344	1,495 17,409 79 1,647 20,620	102% #DIV/0! 111% 100% 109% 120%	82,904 195,858 30 1,200 8,175 293,977	102% #DIV/0! 93% 100% - 120% 94%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	192,160 141,893 104,514 15,401 453,968	219,506 129,680 126,127 14,764 490,078	227,672 153,756 149,633 15,801 546,862	8,166 24,075 23,506 1,037 56,784	96% 84% 84% 93%	303,951 181,447 180,318 18,831 684,547	72% 71% 70% 78% 72%
Net Profit (Loss)	\$ (197,623)	\$ (213,114)	\$ (290,518)	\$ 77,404	73%	\$ (390,570)	55%

Utah State Bar Public Services April 30, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Revenue					AND SOURCE		700
4063 · Modest Means revenue	10,025	9,425	10,510	(1,085)	90%	13,000	73%
4093 · Law Day Revenue	€	1 2	2,250	(2,250)	0%	2,700	0%
4095 · Miscellaneous Income	20	20	20	*	100%	20	100%
4120 · Grant Income	39,576	27,178	21,178	6,000	128%	21,178	128%
4200 · Seminar Profit/Loss	(2,922)	4,349		4,349	#DIV/0!		
Total Revenue	46,699	40,972	33,958	7,014	121%	36,898	111%
Expenses						474.020	710
Program Services	106,469	124,066	160,393	36,327	77%	174,038	71%
Salaries & Benefits	280,283	291,515	301,404	9,889	97%	362,748	80%
General & Administrative	76,939	41,651	44,159	2,508	94%	50,593	82%
Building Overhead	9,685	10,503	9,907	(596)	106%	11,698	90%
Total Expenses	473,376	467,735	515,863	48,129	91%	599,077	78%
Net Profit (Loss)	\$ (426,677)	\$ (426,762)	\$ (481,905)	\$ 55,143	89%	\$ (562,179)	76%

	Total	YTD % of
E	udget	Tot Budget
	13,000	73%
	2,700	0%
	20	100%
1	21,178	128%
	*	
	36,898	111%
	174,038	71%
	362,748	80%
	50,593	82%
	11,698	90%
	599,077	78%
\$ (562,179)	76%

Utah State Bar Bar Operations April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4031 · Enhanced Web Revenue	2	ŝ		Ē	-	120	-
4052 · Meeting - Sponsor Revenue	2	2	2	2	#DIV/0!	:40	#DIV/0!
4053 · Meeting - Vendor Revenue	€.	*	¥	5	#DIV/0!	-	#DIV/0!
4060 · E-Filing Revenue	24,853	5, 7 41	24,853	(19,112)	23%	24,853	23%
4103 · In - Kind Revenue - UDR	23	*	(2)	2	0%	170	#DIV/0!
4095 · Miscellaneous Income	20,680	617	20,681	(20,064)	3%	20,956	3%
4200 · Seminar Profit/Loss	2	5	2	=	#DIV/0!	(4)	-
Investment Income	20,796	(4,752)	20,798	(25,550)	-23%	21,476	97%
Total Revenue	66,352	1,606	66,330	(64,724)	2%	67,285	99%
Expenses							
Program Services	6,443	486,699	142,618	(344,082)	341%	178,877	272%
Salaries & Benefits	1,045,235	997,277	1,069,418	72,141	93%	1,304,037	76%
General & Administrative	189,631	239,052	254,461	15,409	94%	298,000	80%
In Kind	5,074	1,459	5,075	3,616	29%	5,404	27%
Building Overhead	38,418	43,390	39,403	(3,987)	110%	46,407	93%
Total Expenses	1,284,802	1,767,878	1,510,975	(256,903)	117%	1,832,725	96%
Net Profit (Loss)	\$ (1,218,450)	\$ (1,766,271)	\$ (1,444,645)	\$ (321,627)	122%	\$ (1,765,440)	100%

Utah State Bar Facilities April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4039 · Room Rental-All parties	9,314	30,976	38,774	(7,798)	80%	51,386	60%
4042 · Food & Beverage Rev-All Parties	4,568	19,161	51,670	(32,509)	37%	62,654	31%
4043 · Setup & A/V charges-All parties	-	945	584	361	162%	701	135%
4090 · Tenant Rent	17,474	16,860	16,990	(130)	99%	20,646	82%
4095 · Miscellaneous Income	70	#	70	(70)	0%	70	0%
4103 · In - Kind Revenue - UDR	-				#DIV/0!	1	#DIV/0!
Total Revenue	31,426	67,942	108,088	(40,146)	63%	135,457	50%
Expenses							
Program Services	5,250	20,530	60,075	39,545	34%	60,835	34%
Salaries & Benefits	141,156	124,246	158,348	34,102	78%	185,606	67%
General & Administrative	(6,804)	(8,619)	2,055	10,674	-419%	17,470	-49%
In Kind	190	13,627	189	(13,438)	7210%	475	2869%
Building Overhead	155,663	138,917	157,541	18,624	88%	188,340	74%
Total Expenses	295,455	288,701	378,208	89,507	76%	452,726	64%
Net Profit (Loss)	\$ (264,029)	\$ (220,760)	\$ (270,120)	\$ 49,361	82%	\$ (317,269)	70%

Utah State Bar Income Statement - Consolidated By Account April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
Revenue	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
4001 Admissions - Student Exam Fees	106,150	144,375	108,273	36,102	133%	105,162	137%
4002 Admissions - Attorney Exam Fees	57,950 27,850	67,875 28,900	59,110 28,407	8,765 493	115% 102%	58,191 33,456	117% 86%
4003 - Admissions - Retake Fees 4004 - Admissions - Laptop Fees	60,175	77,455	61,379	16,076	126%	64,031	121%
4005 Admissions - Application Forms	8,200	1,150	8,364	(7,214)	1.496	8,364	
4006 Transfer App Fees	36,050	50,050	36,771	13,279	136%	46,002	109%
4008 Attorney - Motion 4009 House Counsel	66,300 12,750	71,400 22,100	67,626 13,005	3,774 9,095	106% 170%	83,232 15,606	86% 142%
4010 Section/Local Bar Support fees	100,196	102,447	100,542	1,905	102%	100,542	102%
4011 - Admissions LPP	2,455	2,250	2,455	(205)	929	2,938	77%
4012 - Admissions Military Spouse 4020 - NLTP Fees	49,050	49,800	50,031	(231)	#DIV/0!	57.987	#DIV/0! 86%
4021 - Lic Fees > 3 Years	3,755,635	3,831,855	3,830,747	1,108	100%	3,832,047	100%
4022 - Lic Fees < 3 Years	205,140	207,365	209,243	(1,878)	99%	209,498	99%
4023 - Lic Fees - House Counsel	47,490	52,165	48,440	3,725	108%	48,766	107%
4024 - Lic Fees LPP 4025 - Pro Hac Vice Fees	2,150 168,575	4,600 177,975	2,193 171,948	2,407 6,027	210% 104%	2,193 219,173	210% 81%
4025 - Pro Hac Vice rees 4026 - Lic Fees - Inactive/FS	116,710	118,265	119,045	(780)	99%	118,891	99%
4027 - Lic Fees - Inactive/NS	218,925	221,715	223,304	(1,589)	99%	224,375	99%
4029 - Prior Year Lic Fees	1,0	160	¥7		#DIV/0!	*	#DIV/0!
4030 - Certs of Good Standing	14,720 9,314	15,640 30,976	15,015 38,774	625 (7,798)	104%	18,340 51,386	85% 60%
4039 Room Rental-All parties 4042 Food & Beverage Rev-All Parties	4,568	19,161	51,670	(32,509)	37%	62,654	31%
4043 - Setup & A/V charges-All parties	34	945	584	361	162%	701	135%
4051 - Meeting - Registration	111,360	287,143	284,303	2,840	101%	284,304	101%
4052 - Meeting - Sponsor Revenue	7,250	26,425	38,774 22,450	(12,349)	87%	38,775 22,450	68% 87%
4053 - Meeting - Vendor Revenue 4054 - Meeting - Material Sales	1,000	19,550	22,430	(2,900)	#DIV/0I	22,430	6/76
4055 - Meeting - Waterial Sales		13,235	11,087	2,148	119%	11,087	119%
4060 E-Filing Revenue	24,853	5,741	24,853	(19,112)	23%	24,853	23%
4061 - Advertising Revenue	164,326	181,734	164,325	17,409	111%	195,980	93%
4062 - Subscriptions 4063 - Modest Means revenue	10,025	30 9,425	30 10,510	(1,085)	100% 90%	13,000	100% 73%
4071 Mem Benefits - Lexis	900	979	900	79	109%	1,200	7.276
4072 Royalty Inc - Bar J, MBNA, LM,M	8,175	9,822	8,175	1,647	120%	8,175	120%
4081 - CLE - Registrations	186,568	185,484	275,987	(90,503)	67%	315,631	59%
4082 CLE - Video Library Sales 4090 Tenant Rent	86,917 17,474	62,921 16,860	85,346 16,990	(22,426) (130)	74% 99%	173,085 20,646	36% 82%
4093 - Law Day Revenue	17,474	(48)	2,250	(2,298)	-2%	2,700	-2%
4095 Miscellaneous Income	26,514	22,464	28,180	(5,716)	80%	29,550	76%
4096 - Late Fees	52,695	100,350	52,595	47,755	191%	53,995	186%
4103 - In - Kind Revenue - UDR 4200 - Seminar Profit/Loss	(14,673)	79,135	(2) (16,814)	95,948	-47156	(43,774)	#DIV/0! -181%
Investment income	20,796	(4,752)	20,798	(25,550)	-23%	21,476	-22%
Total Revenue	5,774,585	6,314,962	6,277,664	37,298	101%	6,536,698	97%
Program Service Expenses 5001 - Meeting Facility-external only	15	37,140	19,611	(17,529)	189%	25,726	144%
5002 Meeting facility-internal only	8,794	16,156	19,798	3,642	82%	28,034	58%
5013 ExamSoft	15,471	32,816	15,490	(17,326)	212%	15,490	212%
5014 - Questions	52,715	62,502	46,880	(15,622)	133%	52,750 1,137	118% 125%
5015 - Investigations 5016 - Credit Checks	931 1,740	1,425 2,471	1,064 1,739	(361) (732)	142%	2,534	97%
5017 - Medical Exam	2,740	480	-,	(480)	#DIV/01	320	-
5020 - Exam Scoring	2	+	20		#DIV/0!	198	- 3
5025 Temp Labor/Proctors	5.500	90	10 222	(90)	#DIV/0!	10.222	#DIV/0! 139%
5030 - Speaker Fees & Expenses 5031 - Speaker Reimb - Receipt Reg'd	6,500	14,259	10,232 4,830	(4,027) 4,830	139%	10,232 5,824	0%
5035 Awards	6,723	11,724	2,597	(9,127)	451%	3,358	349%
5037 Grants/ contributions - general	500	360,780	10,395	(350,385)	3471%	17,500	2052%
5040 - Witness & Hearing Expense	14	385	425	40	90%	766	50%
5041 Process Serving 5046 Court Reporting	282 1,596	706 1,455	605 1,596	(101)	91%	605 1,596	117% 91%
5046 - Court Reporting 5047 - Casemaker	44,935	45,283	41,616	(3,667)	109%	50,000	91%
5055 - Legislative Expense	50,000	50,000	50,000	*	100%	60,000	83%
5060 Program Special Activities	2	5,481	**	(5,481)	#DIV/0I	61105	ganeti
5061 - LRE - Bar Support 5062 - Law Day	60,000	64,182 370	60,000 8,950	(4,182) 8,580	107%	64,182 11,653	100%
5063 - Special Event Expense	6,829	27,166	38,235	11,069	71%	40,603	67%
5064 - MCLE Fees Paid	19,672	44,226	24,702	(19,525)	179%	38,050	116%
5070 Equipment Rental		7,258	21,730	14,472	33%	23,894	30%
5075 Food & Bev-external costs only	9,823	165,340 12,177	253,905 27,975	88,565 15,798	65% 44%	292,249 33,395	57% 36%
5076 - Food & beverage - internal only 5079 - Soft Drinks	6,666 2,272	12,177 3,459	27,975 4,539	1,080	76%	5,348	65%
5085 Misc. Program Expense	1,298	1,195	11,851	10,656	10%	13,961	9%
5090 Commission Expense	30,619	28,899	29,364	466	98%	37,404	77%
5095 Wills for Heroes	205	970	1,151	181	84% #DIV(0)	1,767	55%
5096 - UDR Support 5099 - Blomquist Hale	62,806	74,705	73,554	(1,151)	#DIV/01	91,041	82%
5702 - Travel - Lodging	7,065	27,385	34,240	6,855	80%	39,520	69%
5703 - Travel - Transportation/Parking	282	7,328	11,429	4,102	64%	13,376	55%
5704 Travel - Mileage Reimbursement	1,035	4,899	8,035	3,136	61%	9,477	52%
5705 - Travel - Per Diems 5706 - Travel - Meals	3	3,100	2,363 879	(737) 879	0%	2,868 1,054	108%
5706 Travel - Meals 5707 Travel - Commission Mtgs		39,610	32,080	(7,530)	323%	38,500	103%
5805 - ABA Annual Meeting		300	4,296	3,996	7%	5,171	6%
5810 - ABA Mid Year Meeting	100	2,738	9,938	7,199	28%	11,233	24%
5815 Commission/Education	-	11,775	15,035	3,260	78%	20,550	57%
5820 - ABA Annual Delegate 5830 - Western States Bar Conference	205	1,234 15,819	4,210 11,065	2,976 (4,754)	29% 143%	5,069 13,278	24% 119%
5840 President's Expense	15,163	15,000	14,769	(231)	102%	20,000	75%
5841 • President's Reimbursement	- 47	32			#DIV/0!	100	#DIV/01
5845 Reg Reform Task Force		(2)	0.000	2	#DIV/01		1930
5850 Leadership Academy		8,056 5,565	8,330 5,000	274 (565)	97% 111%	10,200 6,000	79% 93%
5855 - Bar Review 5865 - Retreat		21,944	27,750	5,806	79%	33,300	66%
5866 - Wellbeing Committee	46,239	53,125	63,781	10,656	#3%	70,000	76%
	w × 0	17					

Utah State Bar Income Statement - Consolidated By Account April 30, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
5867 Bar Membership Survey	LYTD	7,750	YTD	variance (7,750)	#DIV/0!	Budget	#DIV/01
5868 UCLI Support	>	3.00		7,7,1	#DIV/01		#DIV/0!
5960 - Overhead Allocation - Seminars	(3,404)	1.77	23,384	23,384	0%	18,835	. 0%
5970 - Event Revenue Sharing - 3rd Pty	40,531	32,105	39,523	7,418	81%	68,366	47%
Total Program Service Expenses	497,620	1,330,832	1,098,940	(231,891)	121%	1,316,216	101%
Salaries & Benefit Expenses				452.424		2 427 400	700
5510 Salaries/Wages	2,556,730	2,448,016	2,610,437	162,421	94% 101%	3,137,489	78% 81%
5605 Payroll Taxes	188,620	196,277	195,054 250,659	(1,223) 23,822	90%	243,400 310,096	73%
5610 - Health Insurance	232,806 6,100	226,837 4,950	5,808	858	85%	7,144	69%
5620 - Health Ins/Medical Reimb 5630 - Dental Insurance	12,598	13,286	13,027	(259)	102%	17,592	76%
5640 - Life & LTD Insurance	15,891	16,000	18,649	2,649	86%	23,275	69%
5645 - Workman's Comp Insurance	1,952	2,198	1,950	(248)	11396	2,733	80%
5650 Retirement Plan Contributions	222,437	205,239	219,139	13,900	94%	270,528	76%
5655 - Retirement Plan Fees & Costs	13,650	4,730	12,864	8,134	37%	17,300	27%
5660 Training/Development	3,274	5,128	4.892	(237)	105%	5,322	96%
Total Salaries & Benefit Expenses	3,254,057	3,122,660	3,332,478	209,818	94%	4,034,879	81%
General & Administrative Expenses							
7025 Office Supplies	11,422	14,202	12,568	(1,634)	113%	16,229	88%
7015 - Office Equip Repairs	===	78	50	-	#DIV/0I	-	#DIV/0!
7033 Operating Meeting Supplies	1,398	2,124	8,741	6,617	24%	11,392	19%
7035 - Postage/Mailing, net	34,544	37,011	34,384	(2,627)	100%	59,248	62%
7040 Copy/Printing Expense	89,384	97,182	108,841	11,659	89% 111%	135,064	72% 83%
7041 - Copy/Print revenue	(12,617)	(13,942)	(12,613) 12,930	1,329 (8,158)	163%	(16,766) 12,483	169%
7045 - Internet Service	11,014 33,023	21,088 57,869	12,930 33,180	(24,689)	174%	40,670	142%
7050 - Computer Maintenance 7055 - Computer Supplies & Small Equip	13,441	22,591	12,736	(9,855)	177%	14,525	156%
7089 Membership Database Fees	41,437	46,670	64,919	18,249	72%	69,437	67%
7095 Fax Equip & Supplies	(7)	(140)	(10)	130	1400%	(10)	0.5
7100 - Telephone	55,472	48,030	55,309	7,279	87%	65,109	74%
7105 Advertising	3,195	5,450	42,415	36,965	13%	50,856	11%
7106 - Public Notification	290	3.55	754	754	0%	754	0%
7107 - Production Costs	25	2,500	6	(2,500)	#DIV/0I		#DIV/0!
7110 - Publications/Subscriptions	24,042	22,413	26,013	3,600	86%	30,350	74%
7115 Public Relations	40000	45.420	10.202	(F. 12C)	#DIV/0!	10.830	#DIV/0!
7120 Membership/Dues	10,338	15,439	10,303 591	(5,136) 120	80%	10,830 938	143% 50%
7135 - Bank Service Charges 7136 - ILM Service Charges	591 15,088	471 17,870	15,088	(2,782)	11.0%	17,944	100%
7138 Bad debt expense	13,000	17,870	13,000	(2,702)	#DIV/01	17,544	2007
7140 Credit Card Merchant Fees	56,325	58,635	35,591	(23,044)	163%	63,406	92%
7141 Credit Card surcharge	(24,337)	(21,996)	(24,338)	(2,342)	90%	(68,872)	32%
7145 - Commission Election Expense	2,717	3,013	2,700	(313)	112%	2,700	112%
7150 - E&O/Off & Dir Insurance	44,842	49,274	44,700	(4,574)	110%	53,637	92%
7160 - Audit Expense	35,435	38,143	35,435	(2,708)	100%	35,435	108%
7170 - Lobbying Rebates	78	61	80	19	76%	232	26%
7175 - O/S Consultants	136,582	77,098	162,135	85,037	48%	178,979	43%
7176 - Bar Litigation	7,175	17,377	6,865	(10,512)	253% 2%	10,000 10,000	1749
7177 UPL	1,564	186	10,000	9,814	#DIV/01	10,000	#DIV/01
7178 - Offsite Storage/Backup 7179 - Payroll Adm Fees	2,614	2,459	2,613	155	94%	3,126	79%
7180 - Administrative Fee Expense	831	1,467	831	(636)	177%	996	1479
7190 - Lease Interest Expense	17		2	2	#DIV/0I	21	#DIV/01
7191 - Lease Sales Tax Expense	1*		1	- 2	#DIV/0I	8	#DIV/01
7195 Other Gen & Adm Expense	4,009	16,444	5,419	(11.025)	903%	15,054	109%
Total General & Administrative Expenses	599,889	638,988	708.179	69,191	90%	823,746	73%
In Kind Expenses							
7103 InKind Contrib-UDR & all other	5,264	15,086	5,264	(9,822)	287%	5,879	2579
Total In Kind Expenses	5,264	15,086	5,264	(9,822)	287%	5,879	909
Building Overhead Expenses							
6015 - Janitorial Expense	13,676	23,040	13,706	(9,334)	168%	17,062	135%
6020 - Heat	18,880	19,317	19,207	(110)	101%	21,605	89%
6025 Electricity	33,915	35,405	34,503	(902)	109%	42,212	84%
6030 - Water/Sewer	5,168	4,910	5,331 11,336	421 (5,983)	153%	6,388 14,343	77% 121%
6035 - Outside Maintenance	11,116 15,935	17,319 17,681	14,335	(3,346)	123%	18,421	96%
6040 - Building Repairs 6045 - Bldg Mtnce Contracts	25,621	24,080	26,837	2,757	90%	30,914	78%
6050 - Bldg Mtnce Supplies	25,022	- 1,000	*3	9	#DIV/01	63	#DIV/01
6055 Real Property Taxes	28,596	27,442	29,450	2,008	93%	35,300	789
6060 Personal Property Taxes	335	311	340	29	91%	410	76%
6065 Bldg Insurance/Fees	16,608	17,500	17,051	(449)	103%	20,445	86%
6070 Building & Improvements Depre	56,199	69,429	54,323	(15,106)	128%	65,918	105%
6075 Furniture & Fixtures Depre	2,622	2,267	1,977	(290)	115%	3,375	67%
7065 Computers, Equip & Sftwre Depr	81,092	46,037 304,738	88,255 316,651	42.218 11.913	52% 96%	99,763 376,156	469 829
Total Building Overhead Expenses	309,764	JUN, 736	310,031	11,313			
Total Expenses	4,666,595	5,412,304	5,461,512	49,209	99%	6.556.876	719
Other					#DIV/01		#DIV/0!
4300 Gain (Loss) - Disposal Of Assets	39,576	27,178	21,178	(6,000)	#DIV/01	21,178	#DIV/0!
4120 - Grant Income	39,576	27,178	21,178	(6,000)	128%	21,178	
Not Deadly II and			927 220	\$ 92,507	111%	\$ 1,000	92984%
Net Profit (Loss)	\$ 1,147,566 \$	929,836	837,329	3 92,507	11176	1,000	323647

Utah State Bar Balance Sheets

		1/30/2022	6/30/2021
ASSETS	*		
Current Assets			
Petty Cash	\$	625	\$ 625
Cash in Bank		422,083	1,466,786
Invested Funds		6,222,062	6,942,694
Total Cash/Investments		6,644,770	8,410,105
Accounts Receivable	-	62,474	25,924
Prepaid Expenses		226,173	134,036
A/R - Sections		47,485	49,354
Total Other Current Assets		336,133	209,313
Total Current Assets		6,980,903	8,619,418
Fixed Assets			
Property & Equipment		5,036,478	4,967,716
Accumulated Depreciation		(4,301,898)	(4,184,165)
Land		633,142	633,142
Total Fixed Assets		1,367,721	1,416,692
TOTAL ASSETS	\$	8,348,624	\$ 10,036,110
LIABILITIES & EQUITY Liabilities Current Liabilities			
AP Trade	\$	292,806	\$ 147,410
Other Accounts Payable		118,357	119,207
Accrued Payables		464,090	543,060
Cap Lease Oblig - ST		4,112	4,112
A/P - Sections		1,595	191,515
Deferred Revenue		13,851	2,502,575
Total Current Liabilities		894,811	3,507,878
Long Term Liabilities Capital Lease Oblig		(4,255)	2
PPP Loan		(4.255)	
Total Long Term Liabilities		(4,255)	2 507 070
Total Liabilities		890,556	3,507,878
Equity (D/5)		C F20 222	F F02 742
Unrestricted Net Assets (R/E)		6,528,232	5,503,712
Fund Balance - Current Year		929,836	1,024,520
Total Equity	_	7,458,068	6,528,232
TOTAL LIABILITIES & EQUITY	<u> </u>	8,348,624	\$ 10,036,110

1,159,985.40

3,385.63

-2,326.01

1,158,925.77

0.953

0.425

-- 11/19/2022

1,156,940.65 AA-

INSTITUTIONAL LIQUIDITY MANAGEMENT

Dated: 05/03/2022

ILM-USB-SECTION (20054)

Balance Sheet Classification

Base Currency: USD As of 04/30/2022

Identifier	Description	Current Units Rating	Coupon Effective Maturity	Book	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Markel	Base Accrued Balance	Base Markel Value + Accrued
38141W273	GOLDMAN:FS GOVT INST	286,869.27 AAA	0.320 04/30/2022	0.310	0.310	286,869.27	0.00	1,0000	00.00	286,869.27
CCYUSD	Cash	71.38 AAA	0.000 04/30/2022	0.000	0.000	71.38	00'0	1.0000	0.00	71.38
	1	286,940.65 AAA	- 04/30/2022	0.310	0.310	286,940.65	0.00	1.0000	0.00	286,940.65
ST										
Identifier	Description	Current Units Rating	Coupon Effective Maturity	Book Yield	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market Price	Base Accrued Balance	Base Market Value + Accrued
337833CP3	APPLE INC	40,000.00 AAA	0.727 05/11/2022	0,424	0,762	40,003,37	-3,81	99.9989	63,85	40,063,41
61744YAH1	MORGAN STANLEY	45,000.00 A+	2.750 05/19/2022	0.174	2.728	45,057.59	-57.86	99.9994	556.88	45,556.61
57629WCK4	MASSMUTUAL GLOBAL FUNDING II	45,000.00 AA+	2,250 07/01/2022	0.202	0.859	45,155,11	-49,68	100,2343	337.50	45,442.93
136069TY7	CANADIAN IMPERIAL BANK OF COMMERCE	45,000.00 AA	2.550 06/16/2022	0.155	1.641	45,136.07	-84.82	100.1139	430.31	45,481.57
025816BM0	AMERICAN EXPRESS CO	40,000,00	2,500 07/01/2022	0,389	1.783	40,142.81	-95.09	100,1193	250.00	40,297.72
89114QCD8	TORONTO-DOMINION BANK	40,000.00 A+	1.900 12/01/2022	0.334	2.123	40,365.90	-417,94	99.8699	316.67	40,264.63
9128282P4	UNITED STATES TREASURY	200,000.00 AAA	1,875 07/31/2022	0,318	0,946	200,781.51	-312.76	100.2344	932,32	201,401.07
1		455.000.00 AA+	- 07/17/2022	0.293	1.344	456.642.36	-1,021,96	1	2.887.53	458.507.94

Identifier	Description	Current Units Raling	Coupon Effective Maturity	Book Yield	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Markel	Base Accrued Balance	Base Market Value + Accrued
064159VK9	BANK OF NOVA SCOTIA	45,000.00 A	1.625 05/01/2023	0.356	2.773	45,569.47	-1,076.89	98.8724	365.63	44,858.21
90348JT34	UBS Bank USA	25,000.00 A+	0.350 09/22/2023	0.400	0.400	24,982,57	0.00	99.9303	2.16	24,984.73
795451AU7	Sallie Mae Bank	25,000.00 BBB+	0.350 09/22/2023	0.400	0.400	24,982,57	00'0	99,9303	9.59	24,992,16
38149MZX4	Goldman Sachs Bank USA	25,000.00 A+	0.350 09/22/2023	0.400	0.400	24,982.57	0.00	99.9303	9.59	24,992.16
87165HD64	Synchrony Bank	200,000.00 BBB	0.400 09/25/2023	0,450	0.450	199,860.50	00'0	99.9303	83.29	199,943.79
87165EUF2	Synchrony Bank	25,000.00 BBB	0.400 09/18/2023	0.450	0.450	24,982.66	0.00	99.9306	12.50	24,995.16
05580AD92	BMW Bank of North America	25,000,00 AA-	0.350 09/25/2023	0.400	0.400	24,982,42	00'0	99.9297	9,11	24,991,53
48133DE71	JPMORGAN CHASE FINANCIAL COMPANY LLC	45,000.00 A	2.500 05/01/2023	2,500	3.015	45,000.00	-227.16	99,4952	6.25	44,779.09
1	ì	415,000.00 BBB+	08/23/2023	0.650	996.0	415,342.76	-1,304.05	9	498.11	414,536.81
Summary										
Identifier	Description	Current Units Rating	Coupon Effective Maturity	Book Yield	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market Price	Base Accrued Balance	Base Market Value + Accrued

* Grouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, except Book Yield by Base Book Value + Accrued. * Holdings Displayed by		: Lot.
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, except Book Yield by Base Book Value + Accrued. * Holdings Disj		ayed by
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, except Book Yield by Base Book Ve	i	" Holdings Displ
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, except Book Yield by Base Book Ve		ccrued.
rouped by: BS Class 2., * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, except Book Yield by Base Boo		alue + A
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, except Book Yield by		ase Book Va
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, ex		k Yield by B
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Value + Accrued, ex		cept Boo
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market Va		ned, ex
rouped by: BS Class 2. * Groups Sorted by: BS Class 2. * Weighted by: Base Market		Value +
rouped by: BS Class 2.		: Base Market
rouped by: BS Class 2.		 Weighted by
rouped by: BS Class 2. * Gr		7: BS Class 2.
rouped by: BS Class		Sroups Sorted by
rouped by: BS Class		2.
	:	Supply: BS Class

UTAH STATE BAR Membership Statistics April 30, 2022

3	STATUS	04/30/21	04/30/22	<u>Change</u>
Active		8,831	8,956	125
Active under 3 years		867	827	(40)
Active Emeritus		266	268	2
In House Counsel		111	114	3
Foreign Legal Counsel		4	4	-
LPP		13	18	5
Military Spouse		*	•	-
Subtotal - Active		10,092	10,187	95
Inactive - Full Service		796	818	22
Inactive - No Service		2,028	2,059	31
Inactive Emeritus		367	417	50
Inactive House Counse	l	10	10	S=0
Inactive LPP		(w)	:#C	(=)
Subtotal - Inactive		3,201	3,304	103
Total Active and Inactiv	ve	13,293	13,491	198
Supplemental Informat	<u>ion</u>			9.40
Paralegals		159	155	(4)
Active Attorneys by Re	gion_			
1st Division (Log	an - Brigham)	199	205	6
2nd Division (Day	vis - Weber)	967	994	27
3rd Division (Salt	: Lake)	5,588	5,551	(37)
4th Division (Uta	h)	1,353	1,393	40
5th Division (Sou	ithern Utah)	543	560	17
Out of State		1,442	1,484	42
Total Active Attorneys		10,092	10,187	95
Total Active Attorneys		= :3,002		