UTAH STATE BAR COMMISSION MEETING Thursday, March 10, 2022

By ZOOM and IN PERSON

ZOOM: https://us02web.zoom.us/j/81113738523

Meeting ID: 811 1373 8523 Mobile: 1.253.215.8782

AGENDA

1.	1:00 p.m.	Pres	ident's Report: Heather Thuet	
	03 Mins.	1.1	Report on Bar Review Events	
	03 Mins.	1.2	Donations for YLD Homeless Youth Resource Center for Spring Ball	April 28 th
	05 Mins.	1.3	2022 Summer Convention Planning Report	
	01 Mins.	1.4	Reminder to Make Coronado Hotel Reservations and Er Colleagues to Attend	ncourage
2.	1:15 p.m.	Actio	on Items	
	10 Mins.	2.1	Create Committee to Review Mental Health Service Providers: Martha Knudson	
	05 Mins.	2.2	Purchase Table for First Annual UCLI Luncheon Celebrating Justice Durham March 24 at City Creek Marriott	(Tab 1, Page 3)
	10 Mins.	2.3	Approve Changes to Admissions Rules: Carrie Boren and Nancy Sylvester	(Tab 2, Page 5)
3.	1:40 p.m.	Info	rmation Items	
	10 Mins.	3.1	Finance Update: Lauren Stout	(Tab 3, Page 29)
	20 Mins.	3.2	Legislative Session Report: Frank Pignanelli	(Tab 4, Page 71)
	05 Mins	3.3	Bar Reimagined Report: Katie Woods	
	10 Mins.	3.4	ABA Delegates' Report: Kim Cordova	
	10 Mins.	3.5	Judicial Council Report: Margaret Plane	
	15 Mins.	3.6	Office of Legal Services Innovation - 2022 Summit Report: Heather Farnsworth	(Tab 5, Page 77)

2:45 p.m. Adjourn

CONSENT AGENDA

(Approved without discussion by policy if no objection is raised.)

1. Approve Minutes of January 28, 2022 Commission Meeting

CALENDAR

2022

March 10	Spring Convention Begins		Virtual Event
March 24	UCLI Luncheon		City Creek Marriott
March 30-April 2	Western States Bar Conference		Hawaii
A	Florito Coltas Bellettas Bartas		
April 1	Election-Online Balloting Begins		
April 6-7	ABA Day, Washington D.C.		TBD
April 15	Executive Committee	12:00 Noon	Zoom
April 15	Election-Online Balloting Ends		
April 22	Commission Meeting	9:00 a.m.	Zoom
May 26	Evacutive Committee	12:00 Noon	70.0m
May 26	Executive Committee	12:00 Noon	Zoom
May?	Admission Ceremony	12:00 Noon	Virtual Event
June 2-4	Jackrabbit Bar in South Dakota		
June 3	Commission Meeting	9:00 a.m.	TBD
June 29	Executive Committee	12:00 Noon	Zoom
July 6-9	Summer Convention at Loews Coro	nado	San Diego, CA
,	22		

TAB A



Join Us for the First Annual UCLI Luncheon Celebrating the Contributions of Justice Christine Durham and Benefitting UCLI Programming



Justice Christine M. Durham has been a pillar in Utah's legal community, serving as a Justice of the Utah Supreme Court from 1982 to 2017 and as Chief Justice from 2002-2012. Prior to becoming Chief Justice, she served as a trial judge for four years, one of them as Presiding Judge of the Third Judicial District Court. She has done much to promote justice and equality within the profession, and to pave the way for the establishment and success of the Utah Center for Legal Inclusion. UCLI is particularly grateful for her service as UCLI Co-chair from 2017-2021. In this role, Justice Durham led the launch of the organization in gathering key players, assisting with formation, navigating difficult growing pains, and so much more. UCLI would not be what it is today without Justice Durham. We thank and honor her for her many contributions.

In addition to lunch and Justice Durham's keynote address, each ticket will give you access to our silent auction. All proceeds will help fund UCLI's programming. This includes LSAT and bar review scholarships, the Utah Law Student Mentoring program, K-12 and undergraduate pre-law outreach, along with many other efforts in building a more equitable and inclusive legal community throughout Utah.

When: March 24, 2022 from 12:00 pm-1:30 pm

Where: Salt Lake Marriott Downtown at City Creek

Prices: \$100 for individuals; \$1000 per table

For more details, visit our website: Utah Center for Legal Inclusion (mobilecause.com)

[https://app.mobilecause.com/e/u7xWqA?vid=qao0a]

TAB 2

Utah State Bar®

TO: Board of Bar Commissioners

FROM: Nancy Sylvester, General Counsel

Carrie Boren, Deputy General Counsel for Admissions

RE: Amendments to Rules 14-701, 14-705, 14-712, 14-809, and 14-807

DATE: February 2, 2022

The following are proposed amendments to the Admissions Rules. Further explanation regarding the changes to Rule 14-705 follows the bullet points.

Rule 14-701. Definitions.

- In acknowledging the remote work environment created by the pandemic, amendments remove the requirement that "active practice" activities be performed in the jurisdiction in which the applicant is admitted.
- Amendments also remove teaching full-time at an approved law school as an "active practice" activity in favor of creating an exception for this type of work under Rule 14-705.

Rule 14-705. Admission by motion.

- Amendments remove geographic restrictions for purposes of counting years of practice toward admission by motion requirements.
- Amendments allow time in Utah to count toward time practicing in another jurisdiction so long as the lawyer has complied with Rule 5.5 of the Utah Rules of Professional Conduct.¹
- Amendments reduce the amount of time a lawyer must have practiced in another jurisdiction from 60 months to 36 months.
- Amendments also exempt full-time Utah law professors from the requirement of being engaged in the active full-time practice of law for the

¹ Rule 5.5 was just updated to reflect remote work. As of May 1, 2022, a lawyer from a reciprocal jurisdiction who practices law remotely from Utah will be able to count those years toward the admission by motion requirements—so long as they were not engaged in the unauthorized practice of Utah law during that time.

relevant time period, so long as they have worked at least 80 hours per month as a law professor during that time.

Rule 14-712. Qualifications for admission based on UBE.

- Paragraph (c)(2) currently provides that a UBE score may be transferred up to 5 years after exam administration if the attorney applicant can prove that they have practiced for at least 2 ½ years.
- Repeal of paragraph (c)(2) would bring the rule in line with Rule 14-705 amendments by funneling such applicants through the admission by motion process rather than the UBE score transfer process.

Rule 14-809. Practice Pending Admission:

- Amendments to paragraph (c)(3) conform to Rule 14-705 amendments regarding geographic restrictions and time spent practicing.
- Amendments also expand practice eligibility:
 - o from one year to eighteen months after certificate issuance and
 - o from one failed Bar exam attempt to two failed Bar exam attempts.

Rule 14-807. Law school student and law school graduate legal assistance.

- Amendments extend law school graduate practice eligibility:
 - o from one year to eighteen months after graduation and
 - o from one failed Bar exam attempt to two failed Bar exam attempts.
- Amendments also fix a number of formatting issues, simplify language, and add headings for easier application.

Amendments to Rule 14-705

The amendments to Rule 14-705 make the rule more internally consistent with Rule 14-712(c)(1). Rule 14-712(c)(1) allows an attorney to transfer their passing UBE score, without requiring any proof of practical work experience, if the score was obtained within 36 months of the date the transfer application was filed. Competence is thus based on whether the attorney has passed the UBE. Rule 14-705, on the other hand,

requires an attorney to have at least 5 years of practical work experience before Utah will accept them. Competence is thus based on years of practical work experience.

These rules are incongruent and make little sense from a policy standpoint. Below are two hypothetical applicants to illustrate how this currently plays out:

Applicant A (Admission by Motion/no UBE): Applicant A passed Virginia's
Bar Exam and has been working consistently as an attorney for 48 months.
Virginia is not a UBE state but has a reciprocal agreement with Utah. Except for needing 12 additional months of experience, A meets all requirements for admission by motion under Rule 14-705, including evidence of being actively engaged in the full-time practice of law.

Result: To be admitted to Utah, Applicant A must devote the time, energy, and money necessary to take and pass the UBE in Utah. Alternatively, A must continue to practice law in Virginia for an additional 12 months and apply after meeting the experience requirement.

• Applicant B (Admission based on UBE): Applicant B obtained a 270 on the UBE in North Dakota. B files an application under Rule 14-712 for UBE score transfer 36 months after taking the exam. B's UBE application is processed and no problems arise during the character and fitness review. Other than the employment information required as part of the application process, B is not required to show any evidence of being engaged in the active, full-time practice of law as defined by the rules.

Result: B is fully licensed and admitted on the next motion despite having no practical experience as a lawyer for the three years they have been licensed in another UBE state.

Our rules reward for up to three years those who have taken the UBE and penalize those who have practical work experience in a reciprocal jurisdiction until they

hit practice year five. Thus, when determining attorney competence right now, a minimum passing UBE score is of far greater value than an applicant's actual experience as a practicing attorney. From a policy standpoint, this makes little sense. Utah wants to encourage, not discourage, practical work experience. Decreasing the length of practice requirement will make the application requirements more balanced for those who, for whatever reason, were not lucky enough to have taken the UBE.

Notably, Utah is not alone in making this change. Oklahoma's Supreme Court just approved a reduction in length of practice requirements from five to three years for UBE and admission by motion consistency. That brings the total number of jurisdictions to impose a three-year practice requirement to fourteen. Utah would make fifteen.

Ms. Boren estimates that these amendments would affect around ten Utah applicants per year. But even if the number is small now, the growth in Utah's legal market will continue and the number of people who fall into our current UBE/motion gap will grow along with it. Fixing this now will help avoid issues down the road.

Request to Bar Commission

The Admissions Committee requests that the Bar Commission vote to recommend these rules to the Supreme Court. Redline versions of the proposed amendments are attached to this memorandum.

Redline

Draft: October 29, 2021

Rule 14-701. Definitions.

As used in this article:

- (a) "ABA" means the American Bar Association;
- (b) "Active Practice" means work performed by an attorney holding an "active" status law license and having professional experience and responsibilities involving the Full-time Practice of Law as defined in paragraphs (u) and (jj). The Active Practice of law includes any of the following activities provided that such employment is available only to licensed attorneysand the activities are performed in the jurisdiction in which the Applicant is admitted:
 - (1) sole practitioner, or partner, shareholder, associate, or of counsel in a law firm;
 - (2) an organization's employee whose principal responsibility is to provide legal advice or service;
 - (3) government employee whose principal duties are to provide legal advice or service;
 - (4) service in the United States armed forces as a lawyer or judge;
 - (5) judge of a court of general or appellate jurisdiction provided that such employment requires admission to the bar for the appointment thereto and for the performance of the duties thereof; or
 - (6) law clerk to a judge of a court of general or appellate jurisdiction; or and
 - (7) teaching full time at an Approved Law School; and
 - (87) the Active Practice of law does not include work that, as undertaken, constitutes the unauthorized practice of law in the jurisdiction in which it was performed or in the jurisdiction in which the clients receiving the unauthorized services were located, nor does it include work completed in advance of any bar admission.
- (c) "Admissions Committee" means those Utah State Bar members or others appointed by the Board or president of the Bar who are charged with recommending standards

and procedures for admission to the Bar and with implementation of this article. The Admissions Committee is responsible for supervising the work of the Bar Examiner Committee, the Test Accommodations Committee, and the Character and Fitness Committee, handling requests for review as provided herein and performing other work relating to Applicant admissions.

- (d) "Applicant" means each person requesting admission to the Bar. For purposes of this article, an Applicant is classified as a Student Applicant, a Foreign Law School Applicant, an Attorney Applicant, a Motion Applicant, a Disbarred Attorney Applicant, a Foreign Legal Consultant Applicant, a House Counsel Applicant, a Formerly-Admitted Applicant, a Military Lawyer Applicant, or a Military Spouse Attorney Applicant.
- (e) "Approved Law School" means a law school which is fully or provisionally approved by the ABA pursuant to its Standards and Rules of Procedure for Approval of Law Schools. To qualify as approved, the law school must have been fully or provisionally approved at the time of the Applicant's graduation, or at the time of the Applicant's enrollment, provided the Applicant graduated within a typical and reasonable time.
- (f) "Attorney Applicant" means any person who satisfies the requirements of Rule 14-704.
- (g) "Bar" means the Utah State Bar, including its employees, committees and the Board.
- (h) "Bar Examination" means the Bar Examination as defined in Rules 14-710 and 14-711.
- (i) "Bar Examiner Committee" means those Bar members or others appointed by the Board or president of the Bar who are charged with grading the Bar Examination.
- (j) "Board" means the Board of Bar Commissioners.

- (k) "Character and Fitness Committee" means those Bar members or others appointed by the Board or president of the Bar who are charged with assessing the character and fitness of Applicants and making determinations thereon.
- (l) "Complete Application" means an application that includes all fees and necessary application forms, along with any required supporting documentation, character references, a criminal background check, a photo, an official certificate of law school graduation and if applicable, a test accommodation request with supporting medical documentation, a certificate of admission and/or good standing, and a certificate of discipline.
- (m) "Confidential Information" is defined in Rule 14-720(a).
- (n) "Deputy General Counsel for Admissions" or "Deputy General Counsel" are terms used interchangeably to mean the Bar's attorney in charge of admissions or her or his designee.
- (o) "Disbarred Attorney Applicant" means a person who has previously been licensed to practice law in Utah and who is no longer licensed to practice law because of disbarment or resignation with discipline pending or their equivalent and who satisfies the requirements of Rule 14-708(g) and 14-717.
- (p) "Executive Director" means the executive director of the Utah State Bar or her or his designee.
- (q) "First Professional Degree" means a degree that prepares the holder for admission to the practice of law (e.g. juris doctorate) by emphasizing competency skills along with theory and analysis. An advanced, focused, or honorary degree in law is not recognized as a First Professional Degree (e.g. master of laws or doctor of laws).
- (r) "Foreign Law School" means any school located outside of the United States and its protectorates, that is accredited by that jurisdiction's legal accreditation body, if one exists, where principles of English Common Law form the predominant basis for that

country's system of jurisprudence, and whose graduates are otherwise permitted by that jurisdiction's highest court to practice law.

- (s) "Foreign Legal Consultant Applicant" means any Applicant who satisfies the requirements of Rule 14-718.
- (t) "Formerly-Admitted Applicant" means a person who has previously been licensed to practice law in Utah who is no longer licensed to practice law because of resignation without discipline pending or failure to pay licensing fees for three or more years under Rule 14-107(b)(4), and who satisfies the requirements of Rule 14-717.
- (u) "Full-time Practice" means the Active and lawful Practice of Law for no fewer than 80 hours per month. Time spent on administrative or managerial duties, continuing legal education, or client development and marketing does not qualify as part of the required 80 hours of legal work.
- (v) "General Counsel" means the General Counsel of the Utah State Bar or her or his designee.
- (w) "House Counsel Applicant" means any Applicant who satisfies the requirements of Rule 14-719.
- (x) "House Counsel" means a person granted a license under Rule 14-719.
- (y) "Inactive" means an attorney's law license is held in "inactive status" or an equivalent term.
- (z) "MBE" means the Multistate Bar Examination prepared by the NCBE.
- (aa) "MEE" means the Multistate Essay Examination prepared by the NCBE.
- (bb) "Military Lawyer Applicant" means any Applicant who satisfies the requirements of Rule 14-804.
- (cc) "Military Spouse Attorney Applicant" means any Applicant who satisfies the requirements of Rule 14-805.

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- (dd) "Motion Applicant" means any person who satisfies the requirements of Rule 14-705.
- (ee) "MPRE" means the Multistate Professional Responsibility Examination prepared by the NCBE.
- (ff) "MPT" means the Multistate Performance Test prepared by the NCBE.
- (gg) "NCBE" means the National Conference of Bar Examiners, an organization that develops, maintains, and applies reasonable and uniform standards of bar examination education and testing.
- (hh) "OPC" means the Office of Professional Conduct.
- (ii) "Person" includes the plural as well as the singular and legal entities as well as natural persons.
- (jj) "Practice of Law" means employment available only to licensed attorneys where the primary duty of the position is to represent the interests of another person by informing, counseling, advising, assisting, advocating for or drafting documents for that person through application of the law and associated legal principles to that person's facts and circumstances. The Practice of Law constitutes more than merely working with legally-related matters.
- (kk) "Privileged Information" in this article includes: information subject to the attorneyclient privilege, attorney work product, test materials and applications of examinees; correspondence and written decisions of the Board, Admissions Committee, Bar Examiner Committee, Character and Fitness Committee, and Test Accommodations Committee; and the identity of individuals participating in the drafting, reviewing, grading and scoring of the Bar Examination.
- (II) "Reapplication for Admission" means that for two years after the filing of an original application, an Applicant may reapply by completing a Reapplication for Admission form updating any information that has changed since the prior application was filed and submitting a new criminal background check.

- (mm) "Student Applicant" means any person who satisfies the requirements of Rule 14-703(a) who has never been admitted as an attorney in any jurisdiction.
- (nn) "Supreme Court" means the Utah Supreme Court.
- (oo) "Test Accommodations Committee" means those Bar members or others appointed by the Board or president of the Bar who are charged with the review of requests from Applicants seeking to take the Bar Examination with test accommodations and who make determinations thereon.
- (pp) "Unapproved Law School" means a law school that is not fully or provisionally approved by the ABA. For an Unapproved Law School's graduates to be eligible for admission, the law school must be accredited in the jurisdiction where it exists, provide legal education that is the substantial equivalent of the legal education provided by an Approved Law School, and not be based on correspondence or internet study.
- (qq) "UBE" means the Uniform Bar Examination as prepared by the NCBE.
- (rr) "Updated Application" means that an Applicant is required to amend and update their application on an ongoing basis and correct any information that has changed since the application was filed.
- (ss) "Written Component" means that portion of the Bar Examination that consists of MEE and MPT questions.

Draft: February 2, 2022

- 1 Rule 14-705. Admission by motion.
- 2 (a) Reciprocal admission. An Applicant is eligible to be admitted by motion if the
- 3 Applicant meets all the requirements of this rule. Admission by Motion is not a right;
- 4 the burden of proof is on the Applicant to establish by clear and convincing evidence
- 5 that the Applicant:
- 6 (1) has paid the prescribed nonrefundable fee and filed the required Complete
- 7 Application as a Motion Applicant;
- 8 (2) is at least 21 years old;
- 9 (3) has been admitted by bar examination to practice law before the highest court of
- a U.S. state, territory or the District of Columbia;
- 11 (4) holds a First Professional Degree in law from an Approved Law School;
- 12 (5) has successfully passed the MPRE;
- 13 (6) has demonstrated that the U.S. state, territory or the District of Columbia that
- licenses the Applicant reciprocally allows the admission of licensed Utah lawyers
- under terms and conditions similar to those set forth in this rule;
- 16 (7) has been Actively licensed and engaged in the ly engaged in the Full-time
- Practice of Law as defined in Rule 14-701(b), (u), and (jj) in the reciprocal
- 18 jurisdiction(s) where licensed for 60-36 of the 8460 months immediately preceding
- 19 the date the application for admission is filed. For purposes of admission under this
- 20 rule and with the exception of lawyers licensed in Utah as House Counsel, any time
- 21 practicing at an office located in Utah will not be counted as time practicing in a
- 22 reciprocal jurisdiction;
- 23 (8) is a member in good standing in all jurisdictions where currently admitted;
- 24 (9) has a proven record of ethical, civil, and professional behavior and has never
- been disbarred or resigned with discipline pending, or their equivalent, in any

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26	jurisdiction and is not currently subject to lawyer discipline or the subject of a
27	pending disciplinary matter; and
28	(10) is of good moral character and satisfies the requirements of Rule 14-708.
29	(b) Exceptions.
30	(1) Time practicing in Utah. Any time practicing at an office located in Utah will not
31	be counted as time practicing in a reciprocal jurisdiction except to the extent that the
32	lawyer has complied with Rule 5.5 of the Utah Rules of Professional Conduct
33	(2) House counsel. Lawyers licensed in Utah as House Counsel may count time
34	practicing in Utah toward the requirements of this rule.
35	(3) Full-time law professors in Utah. Law professors at an Approved Law School in
36	the state of Utah who have worked full-time as a law professor for 36 of the 60
37	months immediately preceding the date the application for admission is filed are
38	exempt from the requirement of being engaged in the Full-time Practice of Law.
39	Working full-time as a law professor means working as a law professor at least 80
40	hours per month.
41	(bc) Application form and content. The Board may require additional proof of any facts
42	stated in the application. If the Applicant fails or refuses to furnish any information or
43	proof, or to answer any Board inquiry pertinent to the pending application, the Board
44	may deny the application without hearing.
45	(ed) Timing of application and admission. An application may be filed at any time but
46	the Applicant must be able to demonstrate that the Applicant satisfies the requirements
47	of this rule as of the date the application is filed. Processing of the application and the
48	character and fitness investigation require a minimum of four months to complete.
49	(1) An Applicant not eligible for admission pursuant to this rule may qualify for
50	admission as an Attorney Applicant pursuant to Rule 14-704.

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- 51 (2) Upon approval the Applicant must comply with Rule 14-716 concerning 52 licensing and enrollment fees.
- 53 (de) Practice pending admission. Only persons who are active, Bar licensees in good 54 standing may engage in the practice of law in Utah. However, a Motion Applicant with
- 55 a pending Bar application may be eligible to practice for a limited period upon
- satisfaction of all the requirements of Rule 14-809 and receipt of a Practice Pending
- 57 Admission Certificate.

- Draft: February 2, 2022
- 1 Rule 14-712. Qualifications for admission based on UBE.
- 2 (a) **Application and admission timing**. An application may be filed at any time.
- 3 Processing the application and character and fitness investigation require a minimum of
- 4 four months to complete.
- 5 (b) **UBE score transferability**. An Applicant who has taken and completed the UBE in a
- 6 single administration in a jurisdiction other than Utah may transfer the UBE score by
- 7 filing an application provided:
- 8 (1) the Applicant meets all the requirements of Rule 14-703 or Rule 14-704;
- 9 (2) the Applicant has not been denied by any jurisdiction on character and fitness
- 10 grounds;
- 11 (3) the UBE score is 270 or above; and
- 12 (4) the Bar receives the Applicant's UBE score no later than nine months after the
- filing of the application. To transfer a UBE score, an Applicant must send a written
- transfer request, along with the prescribed fee, to the NCBE.
- 15 (c) Time limits on transferability. Transferring the UBE score is subject to the following
- 16 time limits:
- 17 (1) \underbrace{T} he UBE score is transferable for all Applicants only if the application is filed within
- 18 36 months of the administration of the UBE in which the passing score was earned.
- 19 (2) the UBE may be transferable for up to five years from the administration of the
- 20 UBE in which the passing score was earned if the Attorney Applicant can prove by
- 21 clear and convincing evidence that they have been admitted to a U.S. state, territory,
- or the District of Columbia and has been Actively engaged in the Full-time Practice
- of Law as defined in Rule 14 701 for at least one half of the time period since the
- 24 score was earned.

USB14-809. Amend. Redline

Rule 14-809. Practice Pending Admission.

- (a) For purposes of this rule:
 - (1) "Active supervision" means:
 - (A) participating in and sharing responsibility for the representation of the client;
 - (B) ensuring that the lawyer being supervised conforms to the Rules of Professional Conduct and the Standards of Professionalism and Civility and assuming responsibility for any violation of the Rules of Professional Conduct by the lawyer being supervised; and
 - (C) making sufficient efforts to prevent any errors or misconduct on the part of the lawyer being supervised and taking immediate action to avoid or mitigate the consequences of any errors or misconduct that occur;
 - (2) "Bar" means the Utah State Bar;
 - (3) "Unlicensed lawyer" means a lawyer not licensed in Utah but licensed and in good standing in another United States jurisdiction; and
 - (4) "Utah law firm" means an entity with an office in Utah consisting of one or more Utah licensed lawyers lawfully engaged in the practice of law.
- (b) An unlicensed lawyer with a pending application to the Bar may provide legal services in Utah through an office or other systematic and continuous presence provided that he or she meets the requirements of this rule.
- (c) To practice under this rule an unlicensed lawyer must:
 - (1) reasonably expect to satisfy each requirement for admission by clear and convincing evidence as an Attorney Examination Applicant under Rule 14-704 or as a Motion Applicant under Rule 14-705;

- (2) have submitted to the Bar a complete application as defined in Rule 14-701(l) to sit for the Utah Bar Examination or to be admitted by motion;
- (3) have been engaged in the full-time active practiced of law_full-time as defined in Rule 14-701(b), (u), and (jj) in a jurisdiction where licensed for 60 36 of the 84-60 months immediately preceding the filing of the application for admission;
- (4) have graduated from an ABA-approved law school;
- (5) have submitted a Practice Pending Admission Request Form to the Bar with the appropriate fee;
- (6) have passed a preliminary character and fitness review as prescribed by the Character and Fitness Committee;
- (7) have received from the Bar a Practice Pending Admission Certificate;
- (8) have an active law license in a U.S. jurisdiction;
- (9) be in good standing in all courts and jurisdictions in which he or she is admitted to practice;
- (10) be affiliated with a Utah law firm and actively supervised by a licensed Utah lawyer affiliated with the same law firm;
- (11) not have been subject to an order of attorney discipline within the preceding 84 months and not be subject to a pending grievance, complaint, disciplinary or disability investigation in any jurisdiction;
- (12) not have been previously denied admission to practice law on character and fitness grounds in any jurisdiction; and
- (13) inform all clients that the unlicensed lawyer is not licensed in Utah and affirmatively state in all written communications with the public, clients and other attorneys the following language: "Practice in Utah authorized from [date]

to [date] under Rule 14-809 of the Rules Governing the Utah State Bar. Supervised by [name of Utah attorney], a member of the Utah State Bar".

- (d) Eligibility to practice under this rule terminates upon the earlier occurrence of:
 - (1) the Bar's admissions office's or character and fitness committee's decision to defer or not to approve the unlicensed lawyer's application;
 - (2) the lapse of one yeareighteen months from the issuance of the Practice Pending Admission Certificate;
 - (3) the unlicensed lawyer failing the Utah Bar Examination after a second attempt;
 - (4) the unlicensed lawyer withdrawing his or her application for admission; or
 - (5) the unlicensed lawyer failing to remain in compliance with subsections (c)(8) through (c)(13).
- (e) Upon the termination of eligibility under (d), the unlicensed lawyer must immediately cease practicing law in Utah, and within ten days must:
 - (L) provide written notice to the Bar's admissions office of the circumstances causing the termination of eligibility;
 - (2) provide written notice to all courts, clients and opposing counsel in pending matters of the unlicensed lawyer's termination of authority to practice law in Utah; and
 - (3) in order to protect the interest of his or her clients, transfer all files to the supervising attorney or other Utah licensed lawyer.
- (f) The Bar does not have the authority to waive, modify, or extend any of the requirements or time limitations in this rule.

Rule 14-807. Law school student and law school graduate legal assistance.

- (a) <u>Purpose</u>. The purpose of this rule is to provide eligible law school students and recent law school graduates ("14-807 practitioners") with supervised practical training in the practice of law for a limited period of time and to assist the Bar and the judiciary in discharging their responsibilities to help create a just legal system that is accessible to all.
- (b) <u>Law student and law school graduate authorization to practice law.</u> Subject to the inherent power of each judge to have direct control of the proceedings in court and the conduct of attorneys and others who appear before the judge, the courts of Utah are authorized to allow <u>eligible law school students and recent law school graduates 14-807 practitioners</u> to participate in matters pending before them consistent with this rule.
- (c) <u>Eligibility</u>. In order to be eligible to participate under this rule, an individual must be either:
 - (1) A law school student in good standing who has completed the first year of legal studies amounting to at least two semesters, or the equivalent if the school is not on a semester basis, at an ABA approved law school and is either:
 - (A) enrolled in a law school clinic or externship and supervised by an attorney authorized to practice law in the state of Utah; or
 - (B) volunteering for, or employed by, a tax-exempt or governmental agency or a for-profit entity, and supervised by an attorney who is authorized to practice law in the state of Utah; or
 - (2) A law school graduate who is working under the supervision of an attorney authorized to practice law in the state of Utah, has graduated from an ABA approved law school, and intends to submit an application to the Bar and take the Uniform Bar Examination (UBE) within one year after graduating from law school.
- (d) <u>Permissible activities.</u> Subject to all applicable rules, regulations, and statutes, a law school student or law school graduate 14-807 practitioner as defined under in this rule

may engage in the following activities, so long as the client and supervising attorney consent in writing to each activity, and the supervising attorney remains fully responsible for the manner in which the activities are conducted:

- (1) negotiations under paragraph (e);
- (2) depositions under paragraph (f);
- (3) court and administrative hearing appearances under paragraph (g);
- (4) post-conviction relief under paragraph h; and
- (5) other appropriate legal services under paragraph (i).
- (1e) <u>Negotiations</u>. A 14-807 practitioner may <u>Nnegotiate</u> for and on behalf of the client, subject to final approval thereof by the supervising attorney, or give legal advice to the client, provided that the <u>law school student or law school graduate</u>14-807 practitioner:
 - $(\underline{A1})$ obtains the approval of the supervising attorney regarding the legal advice to be given or plan of negotiation to be undertaken by the law school student or law school graduate; and
 - (<u>B2</u>) performs the activities under the general supervision of the supervising attorney;
- (2<u>f</u>) <u>Depositions. A 14-807 practitioner may Aappear on behalf of the client in depositions, provided that the law school student or law school graduate 14-807 practitioner:</u>
 - (A1) has passed a course in evidence; and
 - (<u>B2</u>) performs the activity under the direct supervision and in the personal presence of the supervising attorney;
- (3g) Court and administrative hearing appearances. A 14-807 practitioner may Aappear in any court or before any administrative tribunal in this state.

- (1) In order to participate in any evidentiary hearing, the <u>a</u> law school student must have passed a course in evidence, and in the case of a criminal evidentiary hearing, must have also passed a course in criminal procedure.
- (2) The supervising attorney's and the client's written consent and approval, along with the law school student's certification, must be filed in the record of the case and must be brought to the attention of the judge of the court or the presiding officer of the administrative tribunal.
- (3) In addition, tThe 14-807 practitioner law school student or law school graduate must orally advise the court at the initial appearance in a case that he or she is certified to appear pursuant to this rule. A law school student or law school graduate may appear in the following matters:
 - (A) Civil Matters. In civil cases in any court, the supervising attorney is not required to be personally present in court if the person on whose behalf an appearance is being made consents to the supervising attorney's absence.
 - (B) Felony or Class A Misdemeanor Criminal Matters on Behalf of the Prosecuting Authority. In any felony or Class A misdemeanor prosecution matter in any court, the supervising attorney must be personally present throughout the proceedings.
 - (C) Infraction or Class B or Class C Misdemeanor Criminal Matters on Behalf of the Prosecuting Authority. In any infraction or Class B or Class C misdemeanor matter in any court with the written approval of the supervising attorney, the supervising attorney is not required to be personally present in court; however, the supervising attorney must be personally present during any Class B or Class C misdemeanor trial.
 - (D) **Felony or Class A Misdemeanor Criminal Defense Matters.** In any felony or Class A misdemeanor criminal defense matter in any court, the supervising attorney must be personally present throughout the proceedings.

- (E) Infraction or Class B or Class C Misdemeanor Criminal Defense Matters. In any infraction or Class B or Class C misdemeanor criminal defense matter in any court, the supervising attorney is not required to be personally present in court, so long as the person on whose behalf an appearance is being made consents to the supervising attorney's absence; however, the supervising attorney must be personally present during any Class B or Class C misdemeanor trial.
- (F) **Appellate Oral Argument.** In any appellate oral argument, the supervising attorney must be personally present and the court must give specific approval for the law school student's or law school graduate's 14-807 practitioner's participation in that case.
- (G) (4) Notwithstanding the terms of <u>paragraph</u> (dg)(3), the court may at any time and in any proceeding require the supervising attorney to be personally present for such period and under such circumstances as the court may direct.
- (4h) Post-conviction relief. A 14-807 practitioner may Pprovide assistance to indigent inmates of correctional institutions or other persons who request such assistance in preparing applications and supporting documents for post-conviction relief, except when the assignment of counsel in the matter is required by any constitutional provision, statute, or rule of this Court; if there is an attorney of record in the matter, all such assistance must be supervised by the attorney of record, and all documents submitted to the court on behalf of such a client must be reviewed and signed by the attorney of record and the supervising attorney.
- (5i) Other appropriate legal services. A 14-807 practitioner may Pperform other appropriate legal services, but only after prior consultation with the supervising attorney.
- (eh) <u>Student certification</u>. For any student participating under this rule, the law school's dean, or his or her designee, must certify to the supervising attorney that the <u>law school</u> student is in good standing, has completed the first year of law school

USB14-807. Amend.

evidentiary hearings.

Redline

studies, and, in the case of a clinic or externship, that the law school student is enrolled in a law school clinic or externship. The law school's dean or designee must also certify to the supervising attorney that the student has passed an evidence course if the law school student will be participating in depositions or evidentiary hearings, and also a criminal procedure course if the law school student will be participating in criminal

- (f) The supervising attorney is responsible for ensuring that the conduct of the law school student or law school graduate complies with this rule, which includes verifying the participant's eligibility.
- (gi) <u>Graduate certification.</u> Before participating under this rule, a law school graduate must:
 - (1) provide the Bar's admissions office with the name of his or her supervising attorney;
 - (2) provide the Bar's admissions office with a signed and dated authorization to release information to the supervising attorney regarding the law school graduate's Bar applicant status;
 - (3) provide the Bar's admissions office with a signed and dated letter from the supervising attorney stating that he or she has read this rule and agrees to comply with its conditions; and
 - (4) receive a Graduate Practice Certificate from the Bar.
- (hj) <u>Eligibility termination</u>. A <u>law school student's or law school graduate's 14-807</u> <u>practitioner's</u> eligibility to provide services under this rule terminates upon the earlier occurrence of:
 - (1) in the case of a law school student, cessation of law school enrollment unless by reason of graduation; or
 - (2) in the case of a law school graduate:

USB14-807. Amend.

Redline

Draft: October 28, 2021

- (A) the expiration of one yeareighteen months from the law school graduate's date of graduation; or
- (B) the Bar's admissions office's or character and fitness committee's decision not to approve the law school graduate's application; or
- (C) notification of the law school graduate's failure to obtain a minimum passing score on the UBE as defined in Rule 14-711(d) by the graduate's second attempt.
- (fk) <u>Supervisory attorney</u>. The supervising attorney is responsible for ensuring that the conduct of the 14-807 practitioner complies with this rule, which includes verifying the participant's eligibility.

TAB 3

UTAH STATE BAR

Budget and Finance Committee Financial Results as of January 31, 2022 and for the seven months then ended

FINANCIAL STATEMENT HIGHLIGHTS

The results of the financials for the first seven months of the fiscal year show total revenues overreported compared to the budget, while expenses underreported, thus resulting in a favorable variance of \$124,351 compared to the budget.

Year-to-Date (YTD) Net Profit - Accrual Basis:

	Actual	Budget	Fav(unfav) \$ Variance	Fav(unfav) % Variance
YTD revenue	5,625,482	5,637,409	(11,927)	0%
YTD expenses	3,637,862	3,774,140	136,278	4%_
YTD net profit/(loss)	1,987,620	1,863,269	124,351	7%

YTD net income is \$1,987,620 and is \$124,351 over budget.

<u>YTD Net Profit –Cash Basis</u>: Adding back year-to-date depreciation expense of \$81,981 and deducting capital expenditures of \$56,379, the cash basis year-to-date net profit is approximately \$25,602 higher.

Explanations for Departments with Net Profit Variances of \$10k and 5% Over/Under Budget and/or significant activity:

Admissions: YTD net spending for the first seven months of fiscal year 21/22 is \$24,707 less than budgeted, as Admissions revenue is overperforming by \$15,599 compared to the budget. It appears that most areas of Admissions revenue including student exam fees, retake fees and transfer fees are performing better than budgeted. Expenses also appear to perform better than budgeted, which is mostly due to the lower than budget salaries and wages and is discussed below at the NLTP section.

NLTP: YTD net spending of \$656 is less than the budget net profit of \$16,512. During the fiscal year, expenses for the department related to salaries and benefits are \$20,998 higher than budget due to the NLTP director (who is also the director of Admissions) spending more time on the NLTP program than budgeted. As the director for the two departments is filled by one person, the higher NLTP salaries and wages results in lower than budget salaries in Admissions.

CLE: For the first seven months of fiscal year 21/22, the CLE department's revenue underreported \$29,717 (12%) compared to the budget, while expenses overreported by \$24,503 (10%) compared to the budget. CLE Registrations is the most significant revenue item for this department, which underreported by \$33,289 compared to the budget. In-person CLE events continue to mostly be held virtually due to COVID pandemic and therefore are priced slightly lower than an in-person CLE. The CLE department continues to hold events virtually and evaluate appropriate registration prices that promote attendance while also adequately providing a CLE-benefit to attending members. Video CLE sales also appear lower than budgeted by \$22,788, which is due to the budget being based off prior year results and during the prior year, video sales were higher than usual due to the extended CLE reporting period.

UTAH STATE BAR

Budget and Finance Committee Financial Results as of January 31, 2022 and for the seven months then ended

<u>Fall Forum:</u> The Forum was held virtually each week from November to January registration revenues have performed better than budgeted. Expenses appear lower than expected due to the online format; however, we expect more expenses to come as the event has just ended.

Member Services: Member Services YTD net spending was \$132,488 compared to budgeted net spending of \$178,889, a difference of \$46,401. The reason for the variance is mostly due to lower-than-budgeted expenses, most likely the result of the delayed budget approval and therefore limited spending in July, August and September; and also advertising revenues for Bar Journal ads are overreporting.

<u>Public Services:</u> Public Services YTD net spending is \$36,239 less than budgeted, which is due to expenses running under budget. The lower expenses appear to be the result of the timing of activities and payments compared to the budget, and we expect the expenses to catch up to the budget as the year progresses.

<u>Facilities:</u> Bar meeting room facilities continue to be underutilized due to the COVID pandemic, which has resulted in lower-than-budgeted revenues and expenses.

ADDITIONAL COMMENTS

<u>Board Designated Reserves:</u> In consultation with Bar management and the Budget & Finance Committee, the Commission informally targeted the following reserve amounts:

Operations Reserve (3 months' operations)	\$1,639,219
Capital Replacement Reserve (equipment)	200,000
Capital Replacement Reserve (building)*	<u>372,930</u>
Total	\$2,212,149
Estimated cash reserve at January 31, 2022	\$5,016,623
Excess of current cash reserve over board-designated reserve	<u>\$2,804,474</u>

Utah State Bar Income Statement January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
Licensing	4,489,440	4,605,565	4,578,525	27,040	101%	4,728,378	97%
Admissions	163,836	182,570	166,971	15,599	109%	438,901	42%
NLTP	36,619	38,700	36,943	1,757	105%	57,154	68%
OPC	1,703	12,355	3,092	9,263	400%	50,893	24%
CLE	209,512	208,614	238,331	(29,717)	88%	407,317	51%
Summer Convention	==	197,225	141,640	55,585	139%	141,640	139%
Fall Forum	56,368	86,885	75,723	11,162	115%	75,724	115%
Spring Convention			31,063	(31,063)	0%	124,252	0%
Member Services	211,998	219,364	211,997	7,367	103%	293,977	75%
Public Services	44,840	32,438	30,086	2,352	108%	36,898	88%
Bar Operations	55,585	2,567	55,561	(52,994)	5%	67,285	4%
Facilities	20,407	39,199	67,477	(28,278)	58%	135,457	29%
Total Revenue	5,290,307	5,625,482	5,637,409	(11,927)	100%	6,557,876	86%
Expenses							
Licensing	116,957	112,680	102,733	(9,947)	110%	155,055	73%
Admissions	282,590	251,880	260,988	9,108	97%	478,263	53%
NLTP	58,913	39,356	20,431	(18,925)	193%	32,806	120%
OPC	834,594	853,662	869,289	15,626	98%	1,517,546	56%
CLE	156,878	260,426	235,724	(24,703)	110%	462,515	56%
Summer Convention	2,085	187,127	127,792	(59,334)	146%	141,640	132%
Fall Forum	18,659	14,665	72,830	58,165	20%	75,724	19%
Spring Convention	2,480	171	23,349	23,178	1%	124,252	0%
Member Services	329,019	351,852	390,886	39,034	90%	684,547	51%
Public Services	356,701	343,079	376,965	33,887	91%	599,077	57%
Bar Operations	903,331	1,024,086	1,035,728	11,642	99%	1,832,725	56%
Facilities	207,526	198,879	257,424	58,545	77%	452,726	44%
Total Expenses	3,269,734	\$ 3,637,862	3,774,140	136,278	96%	6,556,876	55%
Net Profit (Loss)	\$ 2,020,573	\$ 1,987,620	\$ 1,863,269	\$ 124,351	107%	\$ 1,000	198762%
Demonstration	00.000	01.001	00.134	17 150	930/	160.056	
Depreciation	96,000	81,981	99,134	17,153	83% 105%	169,056	
Cash increase (decrease) from operations	2,116,573	2,069,601	1,962,403	107,197		170,056	
Changes in operating assets/liabilities	(2,283,442)	(3,123,584)		1.055	100%	20,000	
Capital expenditures	53,732	(56,379)		1,955	97%	(157,000)	
Net change in cash	\$ (113,137)	\$ (1,110,362)	\$ (1,219,514)	\$ 109,152	91%	\$ 33,056	-3359%

Utah State Bar Licensing January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4010 · Section/Local Bar Support fees	17,180	17,880	17,524	356	102%	17,638	101%
4004 · Admissions - Laptop Fees	575	340	587	(247)	58%	587	58%
4006 · Transfer App Fees	641	(c±)	:#c		#DIV/0!	75	#DIV/0!
4011 · Admissions LPP	1,250	950	1,250	(300)	76%	2,738	35%
4021 · Lic Fees > 3 Years	3,727,560	3,801,680	3,802,111	(431)	100%	3,832,047	99%
4020 · NLTP Fees	300	600	306	294	196%	765	78%
4022 · Lic Fees < 3 Years	193,325	195,865	197,192	(1,327)	99%	209,498	93%
4023 · Lic Fees - House Counsel	46,100	49,615	47,022	2,593	106%	48,766	102%
4025 · Pro Hac Vice Fees	125,825	108,450	128,342	(19,892)	85%	219,173	49%
4024 · Lic Fees LPP	2,150	3,600	2,193	1,407	164%	2,193	164%
4026 · Lic Fees - Inactive/FS	116,895	119,315	119,233	82	100%	118,891	100%
4027 · Lic Fees - Inactive/NS	219,135	222,075	223,518	(1,443)	99%	224,375	99%
4029 · Prior Year Lic Fees	-	*	-		#DIV/0!	₩.	#DIV/0!
4030 · Certs of Good Standing	10,000	11,400	10,200	1,200	112%	18,340	62%
4061 · Advertising Revenue	-	8	2	2	#DIV/0!	122	0%
4095 · Miscellaneous Income	150	45	152	(107)	30%	250	18%
4096 · Late Fees	28,995	73,750	28,895	44,855	255%	32,995	224%
Total Revenue	4,489,440	4,605,565	4,578,525	27,040	101%	4,728,378	97%
. = ==							
Expenses							
Program Services	18,098	9,197	21,059	11,862	44%	37,138	
Salaries & Benefits	73,192	82,205	76,556	(5,649)	107%	123,279	67%
General & Administrative	20,157	15,409	(526)	(15,935)	-2930%	(15,080)	
Building Overhead	5,510	5,868	5,644	(224)	104%	9,718	60%
Total Expenses	116,957	112,680	102,733	(9,947)	110%	155,055	73%
Net Profit (Loss)	\$ 4,372,483	\$ 4,492,885	\$ 4,475,792	\$ 17,093	100%	\$ 4,573,323	98%

Note: Includes LPP staff time and exam expense

Utah State Bar Admissions January 31, 2022

Utah State Bar NLTP January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of
	LYTD	YTD	YTD	variance	Budget
Revenue 4020 · NLTP Fees 4081 · CLE - Registrations 4200 · Seminar Profit/Loss Total Revenue	36,000	38,700	36,720	1,980	105%
	619	-	631	(631)	0%
	-	-	(408)	408	0%
	36,619	38,700	36,943	1,757	105%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	44,919 11,911 2,083 58,913	24,828 12,309 2,218 39,356	1,547 3,830 12,923 2,131 20,431	1,547 (20,998) 614 (87) (18,925)	95% 104%
Net Profit (Loss)	\$ (22,294)	\$ (656)	\$ 16,512	\$ (17,168)	-4%

Total		YTD % of
Budge	t	Tot Budget
57,2	22	68%
6	31	0%
(6	99)	T.
57,1	54	68%
2,6	52	0%
6,8	50	362%
19,6	30	63%
3,6	74	60%
32,8	06	120%
\$ 24,3	48	-3%

Utah State Bar OPC January 31, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	Tot Budget
Revenue 4095 · Miscellaneous Income 4200 · Seminar Profit/Loss Total Revenue	1,703 - 1,703	1,350 11,005 12,355	3,092 3,092	(1,742) 11,005 9,263	44% #DIV/0! 400%	4,000 46,893 50,893	34% 23% 24%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	903 738,152 59,320 36,220 834,594	1,839 741,554 71,699 38,570 853,662	7,327 762,500 61,664 37,798 869,289	5,488 20,946 (10,035) (772) 15,626	102%	14,285 1,308,094 130,074 65,093 1,517,546	13% 57% 55% 59% 56%
Net Profit (Loss)	\$ (832,891)	\$ (841,307) \$	(866,197)	\$ 24,890	97%	\$ (1,466,653)	57%

Total	YTD % of
Budget	Tot Budget
4,000	34%
46,893	23%
50,893	24%
14,285	13%
1,308,094	57%
130,074	55%
65,093	59%
1,517,546	56%
\$ (1,466,653)	57%

Utah State Bar CLE January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4052 · Meeting - Sponsor Revenue	7,250	11,500	14,999	(3,499)	77%	15,000	77%
4053 · Meeting - Vendor Revenue	5	3	달	90	#DIV/0!	-	•
4054 · Meeting - Material Sales		29	2	(40)	#DIV/0!		<u>-</u>
4081 · CLE - Registrations	128,804	118,526	151,815	(33,289)	78%	315,000	38%
4082 · CLE - Video Library Sales	72,938	48,952	71,740	(22,788)	68%	173,085	28%
4084 · Business Law Book Sales			*	5 €3	#DIV/0!	-	i. 1
4095 · Miscellaneous Income	-	175	2	175	#DIV/0!		15
4200 · Seminar Profit/Loss	520	29,461	(223)	29,684	-13211%	(95,768)	-31%
Total Revenue	209,512	208,614	238,331	(29,717)	88%	407,317	51%
Expenses							
Program Services	58,987	126,621	99,965	(26,657)	127%	202,596	62%
Salaries & Benefits	69,356	98,129	109,601	11,472	90%	211,664	46%
General & Administrative	19,918	26,965	17,309	(9,656)	156%	33,093	81%
Building Overhead	8,618	8,711	8,849	138	98%	15,162	57%
Total Expenses	156,878	260,426	235,724	(24,703)	110%	462,515	56%
Net Profit (Loss)	\$ 52,634	\$ (51,812)	\$ 2,607	\$ (54,419)	-1987%	\$ (55,198)	94%

Utah State Bar Summer Convention January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4051 · Meeting - Registration	: = :	142,248	117,410	24,838	121%	117,410	121%
4052 · Meeting - Sponsor Revenue		14,750	10,275	4,475	144%	10,275	144%
4053 · Meeting - Vendor Revenue		13,800	6,550	7,250	211%	6,550	211%
4055 · Meeting - Sp Ev Registration		13,235	7,405	5,830	179%	7,405	179%
4095 · Miscellaneous Income	5 = 0	13,192	(.	13,192		77.	2
Total Revenue	:-:	197,225	141,640	55,585	139%	141,640	139%
Expenses							
Program Services	15	166,261	118,388	(47,873)	140%	118,388	140%
Salaries & Benefits	1,945	15,956	2,789	(13,167)	572%	12,154	131%
General & Administrative	125	4,909	6,615	1,706	74%	11,098	44%
Building Overhead	545		7 € 5	_	#DIV/0!	-	
Total Expenses	2,085	187,127	127,792	(59,334)	146%	141,640	132%
Net Profit (Loss)	\$ (2,085)	\$ 10,098	\$ 13,848	\$ (3,749)	73%	\$ -	#DIV/0!

Utah State Bar Fall Forum January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of
	LYTD	YTD	YTD	variance	Budget
Revenue		05.005	CO 000	16 007	124%
4051 · Meeting - Registration	55,368	85,885	68,998	16,887	
4052 · Meeting - Sponsor Revenue		.	-	(2)	#DIV/0!
4053 · Meeting - Vendor Revenue	1,000	1,000	4,950	(3,950)	20%
4055 · Meeting - Sp Ev Registration		=	1,775	(1,775)	0%
Total Revenue	56,368	86,885	75,723	11,162	115%
Expenses				55.5.2	201
Program Services	15,000	5,032	61,572	56,540	8%
Salaries & Benefits	1,825	3,251	4,159	908	78%
General & Administrative	1,835	6,383	7,099	716	90%
Building Overhead	=		· ·	(a)	#DIV/0!
Total Expenses	18,659	14,665	72,830	58,165	20%
Alex Busin II and	\$ 37,708	\$ 72,220	\$ 2,893	\$ 69,327	2496%
Net Profit (Loss)	\$ 37,700	7 12,220	7 2,000		

Total	YTD % of
Budget	Tot Budget
68,999	124%
	:=
4,950	20%
1,775	
75,724	115%
64,464	8%
4,160	78%
7,100	90%
(€	si
75,724	. 19%
\$.	#DIV/0!
	•

Utah State Bar Spring Convention January 31, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Payanua	EIID	110	11.0	Variance	Dauget	Dueger	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Revenue 4051 · Meeting - Registration		741	24,474	(24,474)	0%	97,895	0%
4052 · Meeting - Registration	2.7	12	3,375	(3,375)	0%	13,500	0%
4053 · Meeting - Vendor Revenue	52/1	æ	2,738	(2,738)	0%	10,950	
4055 · Meeting - Sp Ev Registration	20	19	477	(477)	0%	1,907	0%
Total Revenue	9	141	31,063	(31,063)	0%	124,252	0%
Expenses							
Program Services		46	14,910	14,864	0%	94,989	0%
Salaries & Benefits	2,205	2	4,914	4,914	0%	16,256	0%
General & Administrative	275	125	3,525	3,400	4%	13,007	1%
Building Overhead	70	· ·	2	120	#DIV/0!	12	<u> </u>
Total Expenses	2,480	171	23,349	23,178	1%	124,252	0%
Net Profit (Loss)	\$ (2,480)	\$ (171)	\$ 7,714	\$ (7,885)	-2%	\$ -	#DIV/0!

Utah State Bar Member Services January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue 4010 · Section/Local Bar Support fees 4052 · Meeting - Sponsor Revenue 4061 · Advertising Revenue 4062 · Subscriptions 4071 · Mem Benefits - Lexis 4072 · Royalty Inc - Bar J, MBNA, LM,M Total Revenue	82,414 123,709 30 600 5,235 211,998	83,811 - 128,701 30 656 6,166 219,364	82,414 - 123,708 30 600 5,235 211,997	1,397 - 4,993 - 56 931 7,367	102% #DIV/0! 104% 100% 109% 118%	82,904 195,858 30 1,200 8,175 293,977	101% #DIV/0! 66% 100% - 75% 75%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	134,108	152,508	156,746	4,238	97%	303,951	50%
	102,280	90,005	110,207	20,202	82%	181,447	50%
	81,932	98,758	112,961	14,203	87%	180,318	55%
	10,699	10,580	10,972	392	96%	18,831	56%
	329,019	351,852	390,886	39,034	90%	684,547	51%
Net Profit (Loss)	\$ (117,021)	\$ (132,488)	\$ (178,889)	\$ 46,401	74%	\$ (390,570)	349

Utah State Bar Public Services January 31, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Budget	Tot Budget
Revenue 4063 · Modest Means revenue 4093 · Law Day Revenue 4095 · Miscellaneous Income 4120 · Grant Income 4200 · Seminar Profit/Loss Total Revenue	6,975 20 39,576 (1,731) 44,840	6,125 20 27,178 (885) 32,438	7,313 1,575 20 21,178 - 30,086	(1,188) (1,575) - 6,000 (885) 2,352	84% 0% 100% 128% #DIV/0!	13,000 2,700 20 21,178 36,898	47% 0% 100% 128% - 88%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	93,894 190,687 65,487 6,633 356,701	107,845 198,212 29,958 7,064 343,079	132,064 204,178 33,938 6,785 376,965	24,219 5,966 3,980 (279) 33,887	82% 97% 88% 104% 91%	174,038 362,748 50,593 11,698 599,077	62% 55% 59% 60% 57%
Net Profit (Loss)	\$ (311,861)	\$ (310,640)	\$ (346,879)	\$ 36,239	90%	\$ (562,179)	55%

Utah State Bar Bar Operations January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4031 · Enhanced Web Revenue		526	-	200	-	*	-
4052 · Meeting - Sponsor Revenue	121	? = ?	·		#DIV/0!		#DIV/0!
4053 · Meeting - Vendor Revenue	: **	336		-	#DIV/0!		#DIV/0!
4060 · E-Filing Revenue	15,614	85	15,614	(15,614)	0%	24,853	0%
4103 · In - Kind Revenue - UDR	23	(5)	(2)	2	0%	-	#DIV/0!
4095 · Miscellaneous Income	20,420	407	20,421	(20,014)	2%	20,956	2%
4200 · Seminar Profit/Loss	=	(S)	(3)	-	#DIV/0!	:-:	
Investment Income	19,528	2,160	19,528	(17,368)	11%	21,476	91%
Total Revenue	55,585	2,567	55,561	(52,994)	5%	67,285	83%
Expenses							
Program Services	4,594	98,570	95,505	(3,065)	103%	178,877	55%
Salaries & Benefits	733,941	709,618	751,639	42,021	94%	1,304,037	54%
General & Administrative	137,307	186,066	160,418	(25,648)	116%	298,000	62%
In Kind	1,176	1,106	1,178	72	94%	5,404	20%
Building Overhead	26,313	28,725	26,988	(1,737)	106%	46,407	62%
Total Expenses	903,331	1,024,086	1,035,728	11,642	99%	1,832,725	56%
Net Profit (Loss)	\$ (847,746)	\$ (1,021,519)	\$ (980,167)	\$ (41,352)	104%	\$ (1,765,440)	58%

Utah State Bar Facilities January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4039 · Room Rental-All parties	5,371	16,778	22,360	(5,582)		51,386	33%
4042 · Food & Beverage Rev-All Parties	2,910	10,960	32,916	(21,956)	33%	62,654	17%
4043 · Setup & A/V charges-All parties	-	945	409	536	231%	701	135%
4090 · Tenant Rent	12,056	10,516	11,722	(1,206)	90%	20,646	51%
4095 · Miscellaneous Income	70		70	(70)	0%	70	0%
4103 · In - Kind Revenue - UDR	-	-	*	2	#DIV/0!	= =	#DIV/0!
Total Revenue	20,407	39,199	67,477	(28,278)	58%	135,457	29%
Expenses							200
Program Services	3,104	12,427	36,903	24,476	34%	60,835	20%
Salaries & Benefits	103,714	87,823	116,414	28,591	75%	185,606	47%
General & Administrative	(6,300)	(9,516)	(4,133)	5,383	230%	17,470	-54%
In Kind	190	6,616	189	(6,427)	3501%	475	1393%
Building Overhead	106,817	101,529	108,051	6,522	94%	188,340	54%
Total Expenses	207,526	198,879	257,424	58,545	77%	452,726	44%
Net Profit (Loss)	\$ (187,119)	\$ (159,681)	\$ (189,947)	\$ 30,267	84%	\$ (317,269)	50%

Utah State Bar Income Statement - Consolidated By Account January 31, 2022

Figure Company Compa		Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) varlance	% of Budget	Total Budget	YTD % of Tot Budget
Mail		14 300	16 775	14 586	7 189	115%	105 162	16%
Section								
Additional Service 14,579 15,160 24,660 4,977 13184 64,031 205 64,050 43,000 43,								
ADDITIONS Company Co						131%	64,031	30%
April			- 1					
Mode Section Columbia 7,000 17,000 7,000 9,197 1284 15,000 1909 1009 11,000 11,000 10								
Section Control Cont								
Month Mont								
4012 - Admissions Millary Spane 9.5					(300)		2,938	
6021 Lice Tear > 1 Years 1,277.560 3,800.160 3,800.711 (431) 300% 3,800.277 999 200.2016 100.2016		7-	-	-	54			
1997 1998								
4623 Lief Part - House Counted 46,100 46,055 47,072 25,931 19046 40,766 122/8 40,244 Lief Part 12,565 3,000 13,133 1,147 1644 129/8 123/8 40,247 124/8 123/8								
4003 - Work Verfer 12.5.05 3.000 2.193 1.407 1.44% 2.133 1.64% 2.133 1.64% 2.133 1.64% 2.133 1.64% 2.133 1.64% 2.133 1.64% 2.133 1.64% 2.133 1.64% 2.133 1.64% 2.133								
AGD3 - Norther Fees						164%		164%
AGOS Lic Free - InstritumPS					(19,892)			
6030 - Progry Year Li Fere 4030 - Cetts 1 Good Standing 1000 114:00 12:0								
6409 - Certs of Good Shanding 10,000 11,000 12,000 12,000 13,84		219,135	222,075	223,518	(1,443)		224,375	
4039- Noom Nemark-All particle 1,000		10,000	11 400	10 200	1 700		18 340	
GOUZY-FOOK Beentage Rever All Parties 0.910 3.9516 3.956 3.9								
6031 - Setup & AV charges Ab parters 6031 - Meeting - Spontor Reservation 7,250								17%
Marching - Spontos Prevenue 7,250 28,600 12,309 3278 38,775 669 603-1 Meding - Verdor Recenue 1,000 14,000 14,238 563 1069 1069 603-1 Meding - Verdor Recenue 1,000 14,000 14,238 563 1069		*						
Model								
4054. Meeting- Material Sales: 4055. Meeting- 50 k Replantation 4051. Advantage Revenue 13,270 4050. Effiling Revenue 13,270 4051. Advantage Revenue 14,270 4051. Advantage Revenue 15,644 4051. Advantage Revenue 16,675 4050 4051. Advantage Revenue 16,675 4050 4051. Advantage Revenue 16,675 4050 4051. Advantage Revenue 16,675 4051. Advantage Revenue 17,070 4071. Mem Revenue 18,170 4071. Mem Revenue 18,170 4071. Mem Revenue 18,170 4071. Mem Revenue 18,170 4071. Mem Revenue 19,275 4071. Mem Revenue 19,275 4072. Mem Revenue 19,275 4072. Mem Revenue 19,275 4073. Mem Revenue 19,276 4074. Mem Revenue 19,276 4074. Mem Revenue 19,276 4075. Mem Revenue 19,276 4075. Mem Revenue 19,276 4075. Mem Revenue 19,277 4075. Mem Revenue 19,278 407								
4055 - Meeting - 50 Ex Negotration 4061 - Falling Revenue 15,614 - 15,614 - 15,708 - 4,993 1048 4061 - Advertising Revenue 123,709 127,701 123,708 4,993 1048 4062 - Meeting Perenue 15,614 - 15,614 1 (13,614) 06 4,245 10,000 4,708 4072 - Meyer Perenue 15,614 - 15,709 123,709 104		1,000		14,238	303		22,430	00%
4600 Falling Revenue 12,709 12,701 13,706 4,993 3064 19,580 6684 6		-		9,657	3,578		11,087	119%
4061 Advertising Revenue 123,706 123,706 4,993 105% 105% 30 100% 30		15,614	131	15,614	(15,614)	0%	24,853	
4013 - Modest Means revenue 4013 - Modest Means revenue 4012 - Mem Renfert - Lexis 600 605 605	4061 Advertising Revenue	123,709			4,993			
## 4072. Replyth in- Sail Julish M. # 5,325 6,165 5,325 93 1185 8,175 758 4081. CLF - Registrations 129,423 118,526 152,446 (33,320) 758 315,631 388 4090. Tenart Rent 12,055 10,516 11,72 (2,178) 688 678 173,085 228 4090. Tenart Rent 12,055 10,516 11,72 (2,178) 688 678 173,085 228 4090. Tenart Rent 12,055 10,516 11,72 (2,178) 688 678 173,085 228 4090. Tenart Rent 12,055 10,516 11,72 (2,178) 688 70,700 70, 7					(1.100)			
4037 4037								4776
4083.CLE - Victor Disay Sales 72,938 48,9552 71,740 (22,788 567 72,938 44,9552 71,740 (22,788 567 72,938 44,9552 71,740 (22,788 567 72,938 44,9552 71,740 (22,788 567 72,938 44,9552 71,740 (22,788 567 72,938 44,9552 71,740 (22,788 567 72,938 44,9552 71,740 (22,788 567 72,938 44,9552 72,740 72,950 72								75%
4090 - Tean Rent 4095 - Misselfenesus Increme 4096 - Tean Rent 4096 - Tean Rent 4096 - Tean Rent 4095 - Misselfenesus Increme 4095 - Misselfenesus Increme 4095 - Misselfenesus Increme 4096 - Tean Rent 4096 - Tean								
4093 - Law Day Revenue 4095 - Micelianeous Incime 4095 - Micelianeous Incime 4095 - Micelianeous Incime 4095 - Micelianeous Incime 4096 - Late Fees 3,995 8,050 5,895 46,155 2295 53,995 1524 4006 - Late Fees 3,995 8,050 5,895 46,155 2295 53,995 1524 4007 - Late Fees 4007 - Late Fees 4008 - Late Fees 4008 - Late Fees 4009 - Late Fees 5000 - Meeting Facility-caternal only 515 3,160 1938 (12,368) 1000 522,7731 5,598,304 5,618,231 (12,327) 1000 5000 - Meeting Facility-caternal only 518 3,500 1 11,773 (32,228) 2577 257.6 1366 5001 - Meeting Facility-caternal only 518 3,500 1 11,773 (32,228) 2577 257.6 1366 5001 - Meeting Facility-caternal only 518 3,500 1 11,773 (32,228) 2577 257.6 1366 5001 - Meeting Facility-caternal only 5,181 8,188 13,302 4,885 425 28,004 2295 5013 - Examsfort 5001 - Meeting Facility-caternal only 5,181 8,188 13,302 4,885 425 28,004 2295 5014 - Caterior			48,952	71,740				100
Aggs Miscellaneous Income 24,784 18,709 26,222 (8,0.13) 698 499.500 628 4096 - 1ate Fees 3,595 88,050 53,895 54,555 2274 4103 18.701 5000 5	4090 Tenant Rent	12,056	10,516					
August A		24.704	19 200					
A129 Seminar Profit/Loss (1,210) 39,592 (631) 40,212 SECTION (43,774) -90% [Investment income 19,528 2,160 19,578 (17,368) 119, 124,76 109% [531,698,304] 5,598,304 5,616,231 (17,379) 109% [533,698,304] 5,598,304 5,616,231 (17,379) 109% [533,698,304] 5,598,304 5,616,231 (17,379) 109% [533,698,304] 5,598,304 5,616,231 (17,379) 109% [533,698,304] 5,598,304 5,616,231 (17,379) 109% [533,602] Merting Facility-internal only 5,181 8,181 1,173 (12,228) 225% [17,378] 109% [17,378] 109% [17,378] 11,773 (17,379) 12,379 (17,379) 12,3								
August 1,210 33,982 (61) 40,212 52256 (13,748) 5105 10			82,030				-	
Total Revenue			39,582	(631)	40,212	-6275%		
Program Service Expenses								
Solid Meeting Facility-Neternal only 15 35,001 11,773 (23,228) 297% 25,726 136% Solid Meeting Facility-Internal only 5,181 8,138 13,002 4,885 62% 20,004 29%	Total Revenue	5,250,731	5,598,304	5,616,231	(17,927)	100%	8,536,698	85%
Solid Meeting Facility-Neternal only 15 35,001 11,773 (23,228) 297% 25,726 136% Solid Meeting Facility-Internal only 5,181 8,138 13,002 4,885 62% 20,004 29%	Brogram Soruice Evnenses	1 1					1	- 1
Solicy Meeting facility-internal only		15	35,001	11,773	(23,228)	297%	25,726	136%
SOLI - Cuestions								
\$315 - Investigations \$30								
Solid - Credit Chooks								
S017 - Medical Exam								
S020 Exam Scoring		2				#DIV/0!		
\$303 - Speaker Fees & Eppenses		(4)	3.00		93		*	*
2.579 2.579 05 5.824 096 3.931 7.303 7.36 6.567 5925 3.358 217% 3.935 7.303 7.36 6.567 5925 3.358 217% 3.935 7.303 7.36 6.567 5925 3.358 217% 3.935 7.303 7.36 6.567 5925 3.358 217% 3.935 7.303 7.36 6.567 5925 3.358 217% 3.935 7.303 7.303 7.36 6.567 5925 3.358 217% 3.935 3.9		*	5350	5	7		40.222	
3031 Special Remarks Social Process Social Proces		6,500	12,209					
Solid		3,913	7,303					
SOIQ - Witness & Hearing Expense (39)			848					
1,596		(39)	161		(131)			
Sold Casemaker 31,350 31,698 29,034 (2,664 109% 50,000 63% 50,000 53% 50,000 53% 50,000 53,000 35,000 35,000 35,000 58% 5060 Program Special Activities 4,881 4,881 40,881	5041 Process Serving							
SOS Legislative Expense 35,000 35,000 35,000 35,000 508 5060 Program Special Activities 4,581 100% 60,000 5061 LRF - Bar Support 60,000 64,182 60,000 (4,182) 107 64,182 100% 5062 Law Day 6,265 6,265 0% 11,653 0% 5063 Special Event Expense 6,829 26,830 33,956 7,127 79% 40,603 66% 5064 MCLE Fees Paid 8,627 23,323 11,914 (11,409) 196% 38,050 61% 5070 Equipment Rental 7,787 145,816 178,355 32,539 12% 229,249 50% 5076 Food & Beverage - internal only 4,212 10,054 19,267 9,213 52% 33,395 30% 5079 50ft Drinks 1,295 2,397 2,343 (54) 100% 5,348 45% 5085 Misc. Program Expense 1,298 401 8,710 8,309 5% 13,961 3% 5095 Commission Expense 21,828 19,395 20,393 1,536 93% 37,404 52% 5095 600m(suits Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5099 100m(suits Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 5993 5703 17xel Targot Hale 43,036 52,256 50,401 (1,895) 100% 39,520 13,576 59,520 39,520 33,576 59,520 33,576 39,520 33,576 39,520 33,576 39,520 33,576 39,520 33,576 39,520 33,576								
1,000 Frogram Special Activities 4,581 #IDIV/0					12,004			
Sofi		33,000			(4,581)			
Social Special Event Expense 6,829 26,830 33,955 7,127 79% 40,603 66% 5064 MCLE Fees Paid 8,627 23,323 11,914 (11,409) 190 38,050 51% 5070 Equipment Rental 7,758 17,604 10,346 41% 23,894 30% 5075 Food & Bev-external costs only 7,787 145,816 178,355 32,539 12% 292,249 50% 5075 Food & Beverage - internal only 4,212 10,054 19,267 9,213 33,395 30% 5079 50f Drinks 1,295 2,397 2,343 (54) 10,75 5,348 45% 5085 Misc. Program Expense 1,298 401 8,710 8,309 5% 13,961 3% 5090 Commission Expense 2,1828 19,395 20,930 1,536 39% 37,404 52% 5095 Wills for Heroes 279 319 40 18% 1,767 16% 5099 Blomquist Hale 43,036 52,296 50,401 (1,895) 104% 5700 Travel - Lodging 7,065 53,811 24,456 (29,355) 220% 39,520 136% 5704 Travel - Mileage Reimbursement 1,035 11,673 5,069 (6,604) 220% 9,477 123% 5705 Travel - Commission Mtgs 6,975 1,436 (5,539) 485% 2,868 243% 5707 Travel - Commission Mtgs 7,022 4,506 3,784 15% 5800 ABA Annual Delegate 1,2775 10,525 (1,251) 112% 20,550 57% 5801 ABA Annual Delegate 1,2775 1,263 1,2775 1,271 1,278 1,2775 1,271 1,278 1,278 1,2775 1,271 1,278 1,278 1,2775 1,271 1,278 1,2775 1,278 1,278 1,2775 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,278 1,2		60,000	64,182	60,000	(4,182)			10.000
Sociation Soci		5						
1,28								
S075 Food & Bev-external costs only 7,787 145,816 178,355 32,539 128 292,249 50% 5076 Food & beverage - internal only 4,212 10,054 19,267 9,213 52% 33,395 30% 5079 50ft Drinks 1,295 2,397 2,343 (54) 10.5% 5,348 45% 5085 Misc. Program Expense 1,298 401 8,710 8,309 5% 13,961 3% 5095 5		8,627						
S076 - Food & beverage - internal only 4,212 10,054 19,267 9,213 52% 33,395 30% 5079 - Soft Drinks 1,295 2,397 2,343 (54) 102% 5,348 45% 5085 - Misc. Program Expense 1,298 401 8,710 8,309 5% 13,961 3% 37,404 52% 5095 - Wills for Heroes 21,828 19,395 20,930 1,536 93% 37,404 52% 5095 - Wills for Heroes 279 319 40 88% 1,767 16% 5096 - Wellbeing Cambridge 43,036 52,296 50,401 (1,895) 1015 91,041 57% 5702 - Travel - Lodging 7,065 53,811 24,456 (29,355) 220% 39,520 136% 5703 - Travel - Properties 1,035 1,673 5,069 (6,604) 230% 9,477 123% 5705 - Travel - Per Diems 6,975 1,436 (5,539) 485% 2,868 243% 5705 - Travel - Commission Mtgs 22,456		7,787				82%	292,249	50%
Substract Subs			10,054	19,267	9,213			
Substitute								
1,767 16% 1,767 16% 1,767 16% 1,767 16% 1,767 16% 1,767 16% 1,767								
Sog UDR Support		21,020						
5099 Blomquist Hale		1					*	
13,376 59% 5703 Travel - Transportation/Parking 279 7,909 7,056 (853) 112% 13,376 59% 5704 Travel - Picking Reimbursement 1,035 11,673 5,069 (6,604) 230% 9,477 123% 5705 Travel - Per Diems 6,975 1,436 (5,539) 485% 2,868 243% 5706 Travel - Meals 621 621 0% 1,054 0% 5707 Travel - Commission Mtgs 22,456 22,456 22,456 0% 38,500 0% 5805 A8A Annual Meeting 300 3,007 2,707 10% 5,171 6% 5810 A8A Annual Meeting 722 4,506 3,784 15% 11,233 6% 5815 Commission/Education 11,775 10,525 (1,251) 112% 20,550 57% 5820 A8A Annual Delegate 1,234 2,947 1,713 42% 5,069 26% 5841 President's Expense 10,663 10,500 10,386 (114) 101% 20,000 53% 5841 President's Expense 10,663 10,500 10,386 (114) 101% 20,000 53% 5851 President's Fambursement #IDIV/OI 5850 Leadership Academy 2,325 5,831 3,506 40% 5855 Bar Review 2,729 3,500 772 78% 6,000 45% 5866 Wellbeing Committee 33,544 38,100 46,390 8,290 28% 5000		43,036	52,296	50,401				
1,05								
5705 Travel - Per Diems								
5705 Travel - Meals 5707 Travel - Commission Mtgs 5707 Travel - Commission Mtgs 5707 Travel - Commission Mtgs 5708 - A8A Annual Meeting 5808 - A8A Annual Meeting 5810 - A8A Annual Delegate 5		1,035						
5707 - Travel - Commission Mtgs		2						
SB10 ABA Mid Year Meeting 722 4,506 3,784 16% 11,233 6% 5815 Commission/Education 11,775 10,525 (1,251) 112% 20,550 57% 5820 ABA Annual Delegate 1,234 2,947 1,713 42% 5,069 24% 5830 Western States Bar Conference 205 1,505 7,746 6,240 19% 13,278 11% 5840 President's Expense 10,663 10,500 10,386 (114) 101% 20,000 55% 5841 President's Expense 2,325 5,831 3,506 40% 10,200 23% 5855 Reg Reform Task Force 2,729 3,500 772 78% 6,000 45% 5865 Retreat 2,729 3,500 772 78% 6,000 45% 5866 Wellbeing Committee 33,544 38,100 46,390 8,290 23% 8,290 23% 8,000 5		*	1.20	22,456	22,456		38,500	
11,775 10,525 (1,251) 1128 20,550 57% 5820 ABA Annual Delegate - 1,234 2,947 1,713 425 5,069 24% 5830 Western States Bar Conference 205 1,505 7,746 6,240 195 13,278 11% 5840 President's Expense 10,663 10,500 10,386 (114) 1018 20,000 55% 5841 President's Reimbursement - #IDIV/01 5855 Reg Reform Task Force 2,325 5,831 3,506 405 10,200 23% 5855 Bar Review - 2,729 3,500 772 78% 6,000 45% 5865 Retreat - 21,944 19,425 (2,519) 1138 33,300 65% 5866 Wellbeing Committee 33,544 38,100 46,390 8,290 238 400 500								
1,234 2,947 1,713 42% 5,069 24%								
13.278 13.505 1								
10,500 10,386 114 1018 20,000 53% 5841 - President's Reimbursement		205						
S841 President's Reimbursement S845 Reg Reform Task Force S850 Leadership Academy 2,325 5,831 3,506 40% 10,200 23% 5855 Bar Review 2,729 3,500 772 78% 6,000 45% 5865 Retreat 21,944 19,425 (2,519) 113% 33,300 66% 5866 Wellbeing Committee 33,544 38,100 46,390 8,290 23% 70,000 54% 5867 Bar Membership Survey #DIV/0! #DIV/0!								53%
5850 · Leadership Academy 2,325 5,831 3,506 40% 10,200 23% 5855 · Bar Review 2,729 3,500 772 78% 6,000 45% 5865 · Retreat 21,944 19,425 (2,519) 113% 33,300 65% 5866 · Wellbeing Committee 33,544 38,100 46,390 8,290 52% 70,000 55% 5867 · Bar Membership Survey #DIV/01 #DIV/01 #DIV/01	5841 - President's Reimbursement	2		2	-		1.0	#DIV/0!
5855 - Bar Review - 2,729 3,500 772 78% 6,000 45% 5865 - Retreat - 21,944 19,425 (2,519) 113% 33,300 66% 5866 - Wellbeing Committee 33,544 38,100 46,390 8,290 22% 70,000 54% 5867 - Bar Membership Survey #DIV/0!				F 030	2.505		10.303	2200
5865 Retreat 21,944 19,425 (2,519) 133 33,300 66% 5866 Wellbeing Committee 33,544 38,100 46,390 8,290 70,000 54% 5867 Bar Membership Survey #DIV/01 #DIV/01								
5866 Wellbeing Committee 33,544 38,100 46,390 8,290 70,000 54% 5867 Bar Membership Survey #DIV/0! #DIV/0!		2						
5867 Bar Membership Survey #DIV/01 #DIV/01 #DIV/01		33,544			8,290	82%		5496
5868 UCLI Support #DIV/01 #DIV/01	5867 Bar Membership Survey	*		8				
	5868 - UCLI Support	ř "			3	#P14/01	9 5	HOIV/OL

Utah State Bar Income Statement - Consolidated By Account January 31, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
5960 - Overhead Allocation - Seminars		25 200	17,504 27,667	17,504 2,467	91%	18,835 68,365	0% 37%
5970 - Event Revenue Sharing - 3rd Pty Total Program Service Expenses	28,388 350,267	25,200 750,372	775,520	25,148	97%	1,316,216	57%
Total Togram Service Expenses							
Salaries & Benefit Expenses	1,791,985	1,711,660	1,827,434	115,774	94%	3,137,489	55%
5510 - Salaries/Wages 5605 - Payroll Taxes	127,047	133,892	131,250	(2,642)	102%	243,400	55%
5610 - Health Insurance	162,557	158,127	175,230	17,103	90%	310,096	5190
5620 - Health Ins/Medical Reimb	4,000	3,750	3,791	41	99%	7,144	529
5630 - Dental Insurance	8,591	9,000	8,740	(260)	103%	17,592	51%
5640 - Life & LTD Insurance	11,090	10,822	13,033	2,211	83%	23,275	46%
5645 · Workman's Comp Insurance	1,705	1,896	1,704	(192)	111%	2,733	699
5650 - Retirement Plan Contributions	154,463	147,247	152,528	5,281	97%	270,528	54% 27%
5655 · Retirement Plan Fees & Costs	9,067	4,730	8,572	3,842 450	55%	17,300	659
5660 - Training/Development Total Salaries & Benefit Expenses	2,799	3,449 2,184,573	3,899 2,326,181	141,608	88% 94%	5,322 4,034,879	56%
Total Jailles & Delicite Expenses							
General & Administrative Expenses	7,025	10.026	7.940	12 0061	138%	16,229	67%
7025 - Office Supplies	7,026	10,826	7,840	(2,986)	#DIV/OI	10,225	#DIV/0!
7015 - Office Equip Repairs	121	1,802	819	(983)	220%	11,392	169
7033 Operating Meeting Supplies	131 26,568	27,103	26,459	(644)	102%	59,248	46%
7035 · Postage/Mailing, net	66,826	75,325	82,344	7,019	91%	135,064	56%
7040 · Copy/Printing Expense 7041 · Copy/Print revenue	(7,747)	(9,794)	(7,742)	2,052	127%	(16,766)	589
7045 - Internet Service	7,700	17,590	9,338	(8,252)	188%	12,483	1419
7050 · Computer Maintenance	24,061	36,147	24,185	(11,962)	149%	40,670	89%
7055 • Computer Supplies & Small Equip	12,093	17,989	11,463	(6,526)	157%	14,525	124%
7089 · Membership Database Fees	21,000	32,797	24,314	(8,482)	135%	69,437	47%
7095 - Fax Equip & Supplies	*3	(140)	*:	140	#DIV/01	(10)	
7100 - Telephone	38,159	35,105	37,786	2,681	93%	65,109	54%
7105 - Advertising	3,097	2,901	29,801	26,900	10%	50,856	89
7106 - Public Notification	277	×.	723	723	0%	754	0%
7107 · Production Costs	2	2,500		(2,500)	#DIV/OI		#DIV/0!
7110 Publications/Subscriptions	17,409	16,641	19,110	2,469	87%	30,350	55%
7115 Public Relations	8		*2	15	#DIV/OI	40.000	#DIV/0!
7120 Membership/Dues	9,868	14,455	9,812	(4,643)	1.07%	10,830	133%
7135 - Bank Service Charges	566	420	566	146	74%	938	45%
7136 - ILM Service Charges	10,686	12,822	10,686	(2,136)	#DIV/01	17,944	71%
7138 Bad debt expense	45,593	46,537	24,611	(21,927)	189%	63,406	73%
7140 - Credit Card Merchant Fees	(24,165)	(21,807)	(24,166)	(2,359)	90%	(68,872)	
7141 · Credit Card surcharge	(24,165)	(21,607)	(24,100)	(2,333)	#DIV/01	2,700	09
7145 - Commission Election Expense	31,390	34,492	31,290	(3,202)	210%	53,637	649
7150 - E&O/Off & Dir Insurance 7160 - Audit Expense	35,435	38,143	35,435	(2,708)	108%	35,435	1089
7170 - Lobbying Rebates	33,433	7	23	(7)	HDIV/OI	232	39
7175 · O/S Consultants	99,599	56,906	83,423	26,517	68%	178,979	329
7176 Bar Litigation		16,130	**	(16,130)	#DIV/01	10,000	1619
7177 - UPL	1,564	0.00	10,000	10,000	0%	10,000	090
7178 Offsite Storage/Backup	- 2	540)#	#DIV/OI		#DIV/0!
7179 · Payroll Adm Fees	1,863	1,723	1,862	139	93%	3,126	559
7180 - Administrative Fee Expense	589	1,052	589	(463)	179%	996	1069
7190 - Lease Interest Expense		1963	80	-	#DIV/01		#DIV/0!
7191 - Lease Sales Tax Expense	*	3.50		150	#DIV/0I		#DIV/0!
7195 · Other Gen & Adm Expense	2,592	13,852	3,284	(10,568)	422%	15,054	929
Total General & Administrative Expenses	432,181	481,523	453,832	(27,691)	106%	823,746	52%
In Kind Expenses	1 1					CONTRACT	
7103 - InKind Contrib-UDR & all other	1,366	7,722	1,367	(6,355)	565% 565%	5,879 5,879	1319 23%
Total In Kind Expenses	1,366	7,722	1,367	[6,355]	20379	3,679	237
Building Overhead Expenses							1999
6015 · Janitorial Expense	B,857	15,622	8,875	(6,747)	176%	17,062	929
6020 - Heat	11,857	11,316	12,060	744	94%	21,605	529
6025 - Electricity	25,588	26,553	26,029	(524)	202% 93%	42,212	639 639
6030 · Water/Sewer	4,186	4,026	4,321	295	165%	6,388	879
6035 · Outside Maintenance	7,433	12,534	7,576 10,214	(4,958) (4,524)	144%	14,343 18,421	801
6040 Building Repairs	11,355	14,738	16,176	1,606	90%	30,914	479
6045 Bldg Mtnce Contracts	15,447	14,570	10,175	1,000	#DIV/0I	30,524	#DIV/01
6050 Bildg Mtnce Supplies 6055 Real Property Taxes	20,083	19,864	20,681	817	96%	35,300	569
	234	217	238	21	91%	410	539
6060 - Personal Property Taxes 6065 - Bidg Insurance/Fees	11,626	12,250	11,936	(314)	103%	20,445	609
6070 Building & Improvements Depre	38,975	48,816	37,675	(11,141)	190%	65,918	749
6075 · Furniture & Fixtures Depre	1,787	1,565	1,344	(221)	116%	3,375	469
7065 - Computers, Equip & Sftwre Depr	55,239	31,600	60,115	28,515	53%	99,763	329
Total Building Overhead Expenses	212,665	213,672	217,240	3,568	98%	376,156	579
	2 200 224	2 627 962	3,774,140	136,278	96%	6,556,876	509
Total Expenses Other	3,269,734	3,637,862	3,774,140	130,2/8	30/4	0,030,675	50%
4300 - Gain (Loss) - Disposal Of Assets	-	17.53	0	-	#DIV/01		#DIV/0!
4120 Grant Income	39,576	27,178	21,178	(6,000)	128%	21,178	1289
	39,576	27,178	21,178	(6,000)	128%	21,178	
Net Brofit (Loss)	\$ 2,020,573	1,987,620 \$	1,863,269	\$ 124,351	107%	5 1,000	198762%
Net Profit (Loss)	5 2,020,573	1,387,020 \$	1,003,209	V 124,331	10776	2,000	1307

Utah State Bar Balance Sheets

	1/31/2022 6/30/202			6/30/2021
ASSETS				
Current Assets				
Petty Cash	\$	625	\$	625
Cash in Bank		366,138		1,466,786
Invested Funds		6,932,980		6,942,694
Total Cash/Investments		7,299,743		8,410,105
Accounts Receivable		60,493		25,924
Prepaid Expenses		245,835		134,036
A/R - Sections		48,567		49,354_
Total Other Current Assets		354,895		209,313
Total Current Assets		7,654,638		8,619,418
Fixed Assets				
Property & Equipment		5,024,094		4,967,716
Accumulated Depreciation		(4,266,146)		(4,184,165)
Land		633,142		633,142
Total Fixed Assets		1,391,090		1,416,692
TOTAL ASSETS	\$	9,045,728	\$	10,036,110
LIABILITIES & EQUITY Liabilities Current Liabilities				
AP Trade	\$	60,369	\$	147,410
Other Accounts Payable		16,159		119,207
Accrued Payables		449,108		543,060
Cap Lease Oblig - ST		4,112		4,112
A/P - Sections		1,220		191,515
Deferred Revenue		2,100		2,502,575
Total Current Liabilities		533,067		3,507,878
Long Term Liabilities				
Capital Lease Oblig		(3,191)		=
PPP Loan				5 0,
Total Long Term Liabilities		(3,191)		\$V
Total Liabilities		529,876		3,507,878
Equity				
Unrestricted Net Assets (R/E)		6,528,232		5,503,712
Fund Balance - Current Year		1,987,620		1,024,520
Total Equity		8,515,852		6,528,232
TOTAL LIABILITIES & EQUITY	\$	9,045,728	\$	10,036,110

<u>STATUS</u>	01/31/21	01/31/22	<u>Change</u>
Active	8,795	8,915	120
Active under 3 years	837	815	(22)
Active Emeritus	272	270	(2)
In House Counsel	109	112	`3
Foreign Legal Counsel	4	4	_
LPP	13	18	5
Military Spouse	-	-	· ·
Subtotal - Active	10,030	10,134	104
Inactive - Full Service	794	810	16
Inactive - No Service	2,034	2,068	34
Inactive Emeritus	363	422	59
Inactive House Counsel	11	10	(1)
Inactive LPP	#1	₩.	-
Subtotal - Inactive	3,202	3,310	108
Total Active and Inactive	13,232	13,444	212
Supplemental Information Paralegals	159	154	(5)
Active Attorneys by Region 1st Division (Logan - Brigham) 2nd Division (Davis - Weber) 3rd Division (Salt Lake) 4th Division (Utah) 5th Division (Southern Utah) Out of State	199 950 5,600 1,345 533 1,403	201 1,004 5,553 1,365 558 1,453	2 54 (47) 20 25 50
Total Active Attorneys	10,030	10,134	104

INSTITUTIONAL LIQUIDITY MANAGEMENT

Base Currel	Balance Sheet Classification Base Currency: USD As of 01/31/2022								ILN	-UT ST E	ILM-UT ST BAR (3176) Dated: 02/07/2022
뜅											
Identifier	Description	Current Units Rating	Coupon Effe	Effective	Book	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market	Base Accrued Balance	Base Market Value + Accrued
38141W273	GOLDMAN:FS GOVT INST	1,116,110.14 AAA	0.030 01/2	122	0.030	0.030	1,116,110.14	0.00	1,0000	0.00	1,116,110.14
CCYUSD	Cash	20.03 AAA	0.000 01/2	01/31/2022	0.000	0.000	20.03	00.00	1.0000	00.00	20.03
Ī		1,116,130.17 AAA	- 01/	01/31/2022	0.030	0.030	1,116,130.17	0.00	1.0000	00.00	1,116,130.17
ST											
Identifier	Description	Current Units Rating	Coupon Effe	Effective Maturity	Book	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market	Base Accrued Balance	Base Market Value + Accrued
46849LTE1	JACKSON NATIONAL LIFE GLOBAL FUNDING	250,000.00 A	3.300 02/0	02/01/2022	1.516	0.000	250,000.00	-1.25	99.9995	4,125.00	254,123.75
69371RP75	PACCAR FINANCIAL CORP			03/01/2022	2.022	0.447	186,117.98	253.47	100.1997	2,208.75	188,580.19
83051GAK4	SKANDINAVISKA ENSKILDA BANKEN AB	200,000.00 AA-	3.050 03/2	03/25/2022	0.240	0.536	200,806,26	40.46	100,3829	2,135,00	202,900.80
78013X6D5	ROYAL BANK OF CANADA				0.243	0.394	251,526.30	-58.80	100,5870	1,788.89	253,256.39
61744YAH1	MORGAN STANLEY				0.174	0,682	251,901.83	-356.58	100.6181	1,375,00	252,920.25
202/A0JKb 57620MCKA	MASSANITIAL CLOBAL ELINDING II	245,000.00 AA-	2.750 03/	03/10/2022	0.178	0.378	245,643.52	0.83	100.2630	2,638.85	248,283.20
136069TY7	CANADIAN IMPERIAL BANK OF COMMERCE				0.202	0.347	302 662 27	18817	100.7466	466.75	303 430 35
2027A0JK6	COMMONWEALTH BANK OF AUSTRALIA				0.164	0.378	50.132.06	-0.56	100.2630	538.54	50.670.04
89236THM0	TOYOTA MOTOR CREDIT CORP				0.187	0.735	200,227.52	-766,72	99.7304	208.06	199,668.86
025816BM0	AMERICAN EXPRESS CO	400,000.00 A-	2.500 07/	07/01/2022	0,389	0.682	403,511,82	-490.62	100,7553	5,000,00	408,021.20
00209TAB1	COMCAST CABLE COMMUNICATIONS LLC	250,000.00 A-	9.455 11/	11/15/2022	0.411	698.0	267,684.25	-851.00	106.7333	4,990.14	271,823,39
902674YA2	UBS AG (LONDON BRANCH)				0,457	0.426	312,536.64	47.42	100,1872	1,516.67	314,100.73
64952WDH3	NEW YORK LIFE GLOBAL FUNDING				0.357	908.0	100,840.45	-197.25	100.6432	118.75	100,761.95
06051GEU9	BANK OF AMERICA CORP	Z00,000,00			0.321	1,019	205,598.96	-1,322.96	102,1380	366.67	204,642.67
9128282P4	UNITED STATES TREASURY	400,000.00 AAA	1.875 07/	07/31/2022	0.318	0.497	403,091.68	-341.68	100.6875	20.72	402,770.72
ı	The state of the s	3,843,000.00 AA-	/90	06/14/2022	0.448	0.533	3,884,400.52	4,566.82	I	28,456.03	3,908,289.74
LT											
Identifier	Description	Current Units Rating	Coupon Effe	Effective Maturity	Book	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Markel	Base Accrued Balance	Base Market Value + Accused
525ESC1Y5	LEHMAN ESCROW	300,000.00 NA	0.000 01/	01/01/2049	0.000	ı	0.00	1,651.92	0,5506	00'0	1,651.92
064159VK9	BANK OF NOVA SCOTIA	164,000.00 A	1,625 05/1	05/01/2023	0.356	1.329	166,584.31	-1,986.37	100.3646	666.25	165,264.19
064159VK9	BANK OF NOVA SCOTIA	75,000.00 A	1,625 05/1	05/01/2023	0.351	1.329	76,187.04	-913,59	100.3646	304.69	75,578,14
74368CBB9	PROTECTIVE LIFE GLOBAL FUNDING				0.451	1,187	167,101.96	-1,458.34	99.1878	253.83	165,897.46
87165EUF2	Synchrony Bank				0.450	0,450	249,796.02	00'0	99.9184	380.56	250,176.57
38149MZX4	Goldman Sachs Bank USA				0.400	0.400	249,795.21	00:00	99.9181	316.44	250,111.64
05580AD92	BMW Bank of North America	250,000.00 AA-		1	0.400	0,400	249,793,61	0.00	99.9174	311.64	250,105.26
795451AU7	Salle Mae Bank			09/22/2023	0.400	0.400	249,795.21	0.00	99.9181	316.44	250,111.64
538036SD7	Live Dak Banking Company	250,000,000 At	0.550 09/	10/02/2023	0.400	0.400	249,795.21	000	99.9181	23.97	249,819.18
1	-		:000	08/30/2023	0.392	0.579	1.808.639.77	.2.706.38	1	2 626.90	1 908 560 29
Summary											
Identifier	Description	Current Units Reling	Coupon Effe	Effective Maturity	Book	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market Price	Base Accrued Belance	Base Market Value + Accrued
I		7,165,130.17 AA-	/60	22	0.365	0.465	6,909,170.47	-7,273.19	1	31,082.93	6,932,980.20

UTAH STATE BAR

Budget and Finance Committee Financial Results as of February 28, 2022 and for the eight months then ended

FINANCIAL STATEMENT HIGHLIGHTS

The results of the financials for the first eight months of the fiscal year show total revenues overreported compared to the budget, while expenses underreported, thus resulting in a favorable variance of \$316,820 compared to the budget.

Year-to-Date (YTD) Net Profit - Accrual Basis:

Teal-to-Date (TTD) Net Front Accrual 50315			Fav(unfav) \$	Fav(unfav)
	Actual	Budget	Variance	% Variance
YTD revenue	5,905,530	5,855,214	50,315	1%
YTD expenses	4,077,591	4,344,096	266,505	6%
YTD net profit/(loss)	1,827,939	1,511,119	316,820	21%

YTD net income is \$1,827,939 and is \$316,650 over budget.

YTD Net Profit —Cash Basis: Adding back year-to-date depreciation expense of \$93,421 and deducting capital expenditures of \$56,899, the cash basis year-to-date net profit is approximately \$36,521 higher.

Explanations for Departments with Net Profit Variances of \$10k and 5% Over/Under Budget and/or significant activity:

Admissions: YTD net spending for the first eight months of fiscal year 21/22 is \$71,517 less than budgeted, as Admissions revenue is overperforming by \$59,565 compared to the budget. It appears that most areas of Admissions revenue including student and attorney exam fees, laptop fees, transfer fees and house counsel fees are all performing better than budgeted. Expenses also appear to perform better than budgeted for now. However, with the completion of the February Bar Exam, we expect additional examrelated expenses to come in during the months of March and April. We also note that salaries are performing better than budget, which Is mostly due to the lower than budget salaries and wages and is discussed below at the NLTP section.

NLTP: YTD net spending is \$15,231 less than budgeted. NLTP revenue is performing \$2,775 better than expected, but the reason for the larger than budgeted loss is due to expenses running higher than expected. Expenses for the department related to salaries and benefits are \$20,749 higher than budget due to the NLTP director (who is also the director of Admissions) spending more time on the NLTP program than budgeted. As the director for the two departments is filled by one person, the higher NLTP salaries and wages results in lower than budget salaries in Admissions.

Fall Forum: The Forum was held virtually each week from November through January, and registration revenues have performed better than budgeted. Revenues for the event are \$11,282 higher than budgeted; and expenses are lower than expected due to the online format. Additional expenses may come in the months following the Forum, however, we expect the expenses to be relatively low compared to budget and very favorable profit is expected.

Member Services: Member Services YTD net spending was \$163,969 compared to budgeted net spending

UTAH STATE BAR

Budget and Finance Committee Financial Results as of February 28, 2022 and for the eight months then ended

of \$223,215, a difference of \$59,246. The reason for the variance is mostly due to lower-than-budgeted expenses, most likely the result of limited spending in July, August and September due to budget delays and reduced activity throughout the year due to the pandemic. Also advertising revenues for Bar Journal ads are overreporting.

Public Services: Public Services YTD net spending is \$46,055 less than budgeted, which is due to expenses running under budget. The FY 21/22 budget allowed for almost \$20,000 in spending for the Tuesday Night Bar, however the program was moved to a virtual format and therefore very few expenses are necessary to run the program. Some of the lower expenses also appear to be the result of the timing of activities and payments compared to the budget, and we expect the expenses to catch up to the budget as the year progresses.

<u>Facilities:</u> Bar meeting room facilities continue to be underutilized due to the COVID pandemic, which has resulted in lower-than-budgeted revenues and expenses.

ADDITIONAL COMMENTS

<u>Board Designated Reserves:</u> In consultation with Bar management and the Budget & Finance Committee, the Commission informally targeted the following reserve amounts:

Operations Reserve (3 months' operations)	\$1,639,219
Capital Replacement Reserve (equipment)	200,000
Capital Replacement Reserve (building)*	<u>372,930</u>
Total	\$2,212,149
Estimated cash reserve at February 28, 2022	\$5,230,670
Excess of current cash reserve over board-designated reserve	\$3,018,521

Utah State Bar Income Statement February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
Licensing	4,508,245	4,627,938	4,597,667	30,271	101%	4,728,378	98%
· ·	268,016	332,800	273,235	59,565	122%	438,901	76%
Admissions	41,309	44,250	41,475	2,775	107%	57,154	77%
NLTP	28,846	13,479	24,068	(10,589)	56%	50,893	26%
OPC	224,385	270,038	255,555	14,483	106%	407,317	66%
CLE	224,303	197,225	141,640	55,585	139%	141,640	139%
Summer Convention	56,368	87,005	75,723	11,282	115%	75,724	115%
Fall Forum	24,400	20,970	62,126	(41,156)	34%	124,252	17%
Spring Convention	216,557	226,052	216,556	9,496	104%	293,977	77%
Member Services		38,772	31,490	7,282	123%	36,898	105%
Public Services	44,774	(582)	55,775	(56,357)	-1%	67,285	-1%
Bar Operations	55,799	47,583	79,904	(32,322)	60%	135,457	35%
Facilities	23,956	5,905,530	5,855,214	50,315	101%	6,557,876	90%
Total Revenue	5,492,654	5,905,550	3,033,214	30,515		-,,	
					1	1	
Expenses		422 747	116,298	(7,419)	106%	155,055	80%
Licensing	128,115	123,717		11,952	96%	478,263	61%
Admissions	327,359	290,231	302,183			32,806	126%
NLTP	68,500	41,438	23,432	(18,006)	99%	1,517,546	65%
OPC	956,304	981,612	995,825	14,213	and the section	462,515	61%
CLE	176,152	281,476	270,033	(11,442)	Committee of the Commit	141,640	132%
Summer Convention	3,107	187,127	131,078	(56,049)		75,724	41%
Fall Forum	22,391	31,068	75,722	44,654	41%		1%
Spring Convention	3,780	1,093	42,232	41,140	3%	124,252	57%
Member Services	367,451	390,021	439,771	49,750	89%	684,547	64%
Public Services	396,422	384,946	423,718	38,772	91%	599,077	
Bar Operations	1,036,228	1,137,486	1,221,036	83,550	93%	1,832,725	62%
Facilities	246,212	227,547	302,767	75,220	75%	452,726	50%
Total Expenses	3,732,021	\$ 4,077,761	4,344,096	266,335	94%	6,556,876	62%
Total Expenses							
Net Profit (Loss)	\$ 1,760,633	\$ 1,827,769	\$ 1,511,119	\$ 316,650	121%	\$ 1,000	182777%
,			44.504.2	20,592	82%	169,056	
Depreciation	110,373	93,421	114,013			170,056	
Cash increase (decrease) from operations	1,871,006	1,921,189	1,625,132	296,058		20,000	
Changes in operating assets/liabilities	(2,283,442		(3,102,809)		17-17-17-17-17	(157,000	
Capital expenditures	53,732	(56,899)	(66,667)	9,768			
Net change in cash	\$ (358,704	\$ (1,238,518)	\$ (1,544,344)	\$ 305,826	80%	\$ 33,056	-3/4/%

Utah State Bar Licensing February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue					000000000000000000000000000000000000000		40404
4010 · Section/Local Bar Support fees	17,180	17,880	17,524	356	102%	17,638	101%
4004 · Admissions - Laptop Fees	575	398	587	(190)	68%	587	68%
4006 · Transfer App Fees	-	#8	95	· (a)	#DIV/0!	2 700	#DIV/0!
4011 · Admissions LPP	1,250	950	1,250	(300)	76%	2,738	35%
4021 · Lic Fees > 3 Years	3,729,825	3,805,930	3,804,421	1,509	100%	3,832,047	99%
4020 · NLTP Fees	750	600	765	(165)	78%	765	78%
4022 · Lic Fees < 3 Years	194,120	196,115	198,003	(1,888)	99%	209,498	94%
4023 · Lic Fees - House Counsel	46,100	49,615	47,022	2,593	106%	48,766	102%
4025 · Pro Hac Vice Fees	137,500	124,600	140,251	(15,651)	89%	219,173	57%
4024 · Lic Fees LPP	2,150	3,600	2,193	1,407	164%	2,193	164%
4026 · Lic Fees - Inactive/FS	116,630	118,415	118,963	(548)	100%	118,891	100%
4027 · Lic Fees - Inactive/NS	219,660	222,390	224,054	(1,664)	99%	224,375	99%
4029 · Prior Year Lic Fees		520	70	*	#DIV/0!	-	#DIV/0!
4030 · Certs of Good Standing	11,340	12,940	11,567	1,373	112%	18,340	71%
4061 · Advertising Revenue	071	2		8	#DIV/0!	122	0%
4095 · Miscellaneous Income	170	55	172	(117)	32%	250	22%
4096 · Late Fees	30,995	74,450	30,895	43,555	241%	32,995	226%
Total Revenue	4,508,245	4,627,938	4,597,667	30,271	101%	4,728,378	98%
Evanges						1	
Expenses Program Services	18,098	9,197	23,993	14,796	38%	37,138	24
Salaries & Benefits	80,976	91,700	84,754	(6,946)	108%	123,279	74%
	22,726	16,058	1,081	(14,977)	1485%	(15,080)	-106%
General & Administrative	6,315	6,762	6,470	(292)	105%	9,718	70%
Building Overhead Total Expenses	128,115	123,717	116,298	(7,419)	106%	155,055	80%
Total Expenses					4.7.4.1	4 570 000	98%
Net Profit (Loss)	\$ 4,380,130	\$ 4,504,221	\$ 4,481,369	\$ 22,852	101%	\$ 4,573,323	9870

Note: Includes LPP staff time and exam expense

Utah State Bar Admissions February 28, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Revenue							
4001 · Admissions - Student Exam Fees	65,450	100,925	66,759	34,166	151%	105,162	96%
4002 · Admissions - Attorney Exam Fees	34,575	44,925	35,267	9,658	127%	58,191	77%
4003 · Admissions - Retake Fees	22,050	20,300	22,491	(2,191)	90%	33,456	61%
4004 · Admissions - Laptop Fees	36,400	48,800	37,128	11,672	131%	63,444	77%
4005 · Admissions - Application Forms	7,200	(850)	7,344	(8,194)	-	8,364	-
4006 · Transfer App Fees	29,700	36,500	30,294	6,206	120%	46,002	79%
4008 - Attorney - Motion	53,550	52,700	54,621	(1,921)	96%	83,232	63%
4009 · House Counsel	9,350	17,850	9,537	8,313	187%	15,606	114%
4011 · Admissions LPP	-,	-	S.*:	-	#DIV/0!	200	0%
4095 · Miscellaneous Income	2,741	3,350	2,794	556	120%	4,244	79%
4096 · Late Fees	7,000	8,300	7,000	1,300	119%	21,000	40%
Total Revenue	268,016	332,800	273,235	59,565	122%	438,901	61%
Total Revenue							
Expenses			22.000	(42.204)	2220/	64,003	116%
Program Services	23,403	74,284	32,080	(42,204)		,	50%
Salaries & Benefits	243,210	160,382	206,754	46,372	78%	318,584	
General & Administrative	49,549	43,575	51,864	8,289	84%	78,443	56%
Building Overhead	11,198	11,989	11,485	(504)		17,233	70%
Total Expenses	327,359	290,231	302,183	11,952	96%	478,263	61%
		10 98 600	ON THE STREET	1 92 122 222		4 (20.052)	1000/
Net Profit (Loss)	\$ (59,344)	\$ 42,569	\$ (28,948)	\$ 71,517	-247%	\$ (39,362)	-108%

Utah State Bar NLTP February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue 4020 · NLTP Fees 4081 · CLE - Registrations 4200 · Seminar Profit/Loss Total Revenue	40,500 619 190 41,309	44,250	41,310 631 (466) 41,475	2,940 (631) 466 2,775	107% 0% 0% 107%	57,222 631 (699) 57,154	77% 0% - 77%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	52,503 13,610 2,387 68,500	25,194 13,689 2,556 41,438	1,768 4,445 14,774 2,445 23,432	1,768 (20,749) 1,085 (111) (18,006)	93% 105%	2,652 6,850 19,630 3,674 32,806	0% 368% 70% 70% 126%
Net Profit (Loss)	\$ (27,191)	\$ 2,812	\$ 18,043	\$ (15,231)	16%	\$ 24,348	12%

Utah State Bar OPC February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue 4095 · Miscellaneous Income 4200 · Seminar Profit/Loss Total Revenue	1,953	2,474	3,546	(1,072)	70%	4,000	62%
	26,893	11,005	20,522	(9,517)	54%	46,893	23%
	28,846	13,479	24,068	(10,589)	56%	50,893	26%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	935 845,543 68,318 41,508 956,304	2,826 852,930 81,414 44,442 981,612	8,242 873,303 70,937 43,343 995,825	5,416 20,373 (10,477) (1,099) 14,213		14,285 1,308,094 130,074 65,093 1,517,546	20% 65% 63% 68%
Net Profit (Loss)	\$ (927,457)	\$ (968,133) \$	(971,757)	\$ 3,624	100%	\$ (1,466,653)	66%

Utah State Bar CLE February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue 4052 · Meeting - Sponsor Revenue 4053 · Meeting - Vendor Revenue 4054 · Meeting - Material Sales 4081 · CLE - Registrations 4082 · CLE - Video Library Sales	7,250 - 152,477 76,335	11,500 143,539 50,431	14,999 - - 202,115 75,194	(3,499) - - (58,576) (24,763)	77% #DIV/0! #DIV/0! 71% 67% #DIV/0!	15,000 315,000 173,085	77% - - 46% 29%
4084 · Business Law Book Sales 4095 · Miscellaneous Income 4200 · Seminar Profit/Loss Total Revenue	(11,677) 224,385	175 64,393 270,038	(36,753) 255,555	175 101,146 14,483	#DIV/0! -175% 106%	(95,768) 407,317	- -67% 66%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	62,969 80,498 22,837 9,848 176,152	127,495 113,707 30,293 9,981 281,476	112,243 127,439 20,238 10,113 270,033	(15,251) 13,732 (10,055) 132 (11,442)	114% 89% 150% 99%	202,596 211,664 33,093 15,162 462,515	63% 54% 92% 66% 61%
Net Profit (Loss)	\$ 48,233	\$ (11,438)	\$ (14,478)	\$ 3,041	79%	\$ (55,198)	21%

Utah State Bar Summer Convention February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue 4051 · Meeting - Registration 4052 · Meeting - Sponsor Revenue 4053 · Meeting - Vendor Revenue 4055 · Meeting - Sp Ev Registration 4095 · Miscellaneous Income Total Revenue	0 1 2 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3 3	142,248 14,750 13,800 13,235 13,192 197,225	117,410 10,275 6,550 7,405	24,838 4,475 7,250 5,830 13,192 55,585	121% 144% 211% 179%	117,410 10,275 6,550 7,405	121% 144% 211% 179% - 139%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	15 2,892 200 - 3,107	166,261 15,956 4,909 - 187,127	118,388 4,147 8,543 - 131,078	(47,873) (11,809) 3,633 - (56,049)	385% 57% #DIV/0! 143%	118,388 12,154 11,098 - 141,640	140% 131% 44% - 132%
Net Profit (Loss)	\$ (3,107)	\$ 10,098	\$ 10,562	\$ (464)	96%	\$ -	#DIV/0!

Utah State Bar Fall Forum February 28, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Revenue 4051 · Meeting - Registration 4052 · Meeting - Sponsor Revenue 4053 · Meeting - Vendor Revenue 4055 · Meeting - Sp Ev Registration Total Revenue	55,368 1,000 - 56,368	86,005 - 1,000 - 87,005	4,950 1,775 75,723	17,007 (3,950) (1,775) 11,282	125% #DIV/0! 20% 0% 115%	68,999 4,950 1,775 75,724	125% - 20% - 115%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	18,732 1,825 1,835 22,391	21,269 3,413 6,386 - 31,068	64,464 4,159 7,099 - 75,722	43,195 746 713 - 44,654	33% 82% 90% #DIV/0! 41%	64,464 4,160 7,100 - 75,724	33% 82% 90% - 41%
Net Profit (Loss)	\$ 33,976	\$ 55,937	\$ 1	\$ 55,936	5593681%	\$ -	#DIV/0!

Utah State Bar Spring Convention February 28, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Revenue 4051 · Meeting - Registration 4052 · Meeting - Sponsor Revenue 4053 · Meeting - Vendor Revenue 4055 · Meeting - Sp Ev Registration Total Revenue	24,400	20,970	48,948 6,750 5,475 954 62,126	(27,978) (6,750) (5,475) (954) (41,156)	43% 0% 0% 0% 34%	97,895 13,500 10,950 1,907 124,252	21% 0% 0% 0% 17%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	2,723 1,057 - 3,780	46 297 750 - 1,093	29,819 6,070 6,343 42,232	29,773 5,773 5,594 - 41,140	0% 5% 12% #DIV/0!	94,989 16,256 13,007 - 124,252	0% 2% 6% - 1%
Net Profit (Loss)	\$ 20,620	\$ 19,877	\$ 19,894	\$ (16)	100%	\$ -	#DIV/0!

Total	YTD % of
Budget	Tot Budget
97,895	21%
13,500	0%
10,950	0%
1,907	0%
124,252	17%
94,989	0%
16,256	2%
13,007	6%
	-
124,252	1%
\$ -	#DIV/0!

Utah State Bar Member Services February 28, 2022

	Actual LYTD	Actual YTD	Budget YTD	Fav (Unfav) variance	% of Budget	Total Budget	YTD % of Tot Budget
Revenue 4010 · Section/Local Bar Support fees 4052 · Meeting - Sponsor Revenue 4061 · Advertising Revenue 4062 · Subscriptions 4071 · Mem Benefits - Lexis 4072 · Royalty Inc - Bar J, MBNA, LM,M Total Revenue	82,414 - 127,968 30 900 5,235 216,557	83,811 - 135,066 30 979 6,166 226,052	82,414 - 127,967 30 900 5,235 216,556	1,397 - 7,099 - 79 931 9,496	102% #DIV/0! 106% 100% 109% 118%	82,904 195,858 30 1,200 8,175 293,977	101% #DIV/0! 69% 100% - 75% 77%
Expenses Program Services Salaries & Benefits General & Administrative Building Overhead Total Expenses	153,322 116,302 85,594 12,233 367,451	173,677 103,976 100,337 12,030 390,021	178,569 127,529 121,125 12,548 439,771	4,892 23,553 20,788 518 49,750	96%	303,951 181,447 180,318 18,831 684,547	57% 57% 56% 64% 57%
Net Profit (Loss)	\$ (150,894)	\$ (163,969)	\$ (223,215)	\$ 59,246	73%	\$ (390,570)	42%

Utah State Bar Public Services February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4063 · Modest Means revenue	8,100	7,225	8,492	(1,267)	85%	13,000	56%
4093 · Law Day Revenue	12	¥	1,800	(1,800)	0%	2,700	0%
4095 · Miscellaneous Income	20	20	20	=	100%	20	100%
4120 · Grant Income	39,576	27,178	21,178	6,000	128%	21,178	128%
4200 · Seminar Profit/Loss	(2,922)	4,349	*	4,349	#DIV/0!	-	
Total Revenue	44,774	38,772	31,490	7,282	123%	36,898	105%
Expenses							
Program Services	98,085	113,107	141,507	28,400	80%	174,038	65%
Salaries & Benefits	220,773	229,739	236,545	6,806	97%	362,748	63%
General & Administrative	69,962	33,960	37,891	3,931	90%	50,593	67%
Building Overhead	7,602	8,139	7,775	(364)	105%	11,698	70%
Total Expenses	396,422	384,946	423,718	38,772	91%	599,077	64%
10th Exposition							
Net Profit (Loss)	\$ (351,648)	\$ (346,173)	\$ (392,228)	\$ 46,055	88%	\$ (562,179)	62%

Utah State Bar Bar Operations February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4031 · Enhanced Web Revenue	100	(#0)	i ± 0		. 7	1 1	
4052 · Meeting - Sponsor Revenue	200	:#X	150		#DIV/0!	-	#DIV/0!
4053 · Meeting - Vendor Revenue	(表)	2	-	-	#DIV/0!	-	#DIV/0!
4060 · E-Filing Revenue	15,614	120	15,614	(15,614)	0%	24,853	0%
4103 · In - Kind Revenue - UDR	23	140	(2)	2	0%	3	#DIV/0!
4095 · Miscellaneous Income	20,515	477	20,516	(20,039)	2%	20,956	2%
4200 · Seminar Profit/Loss	(€)	300		-	#DIV/0!	₩.	-
Investment Income	19,647	(1,059)	19,647	(20,706)	-5%	21,476	91%
Total Revenue	55,799	(582)	55,775	(56,357)	-1%	67,285	83%
Expenses							
Program Services	5,906	98,049	109,065	11,016	90%	178,877	55%
Salaries & Benefits	839,871	806,924	859,463	52,539	94%	1,304,037	62%
General & Administrative	155,551	197,979	216,833	18,854	91%	298,000	66%
In Kind	4,745	1,224	4,745	3,521	26%	5,404	23%
Building Overhead	30,155	33,310	30,930	(2,380)	108%	46,407	72%
Total Expenses	1,036,228	1,137,486	1,221,036	83,550	93%	1,832,725	62%
Net Profit (Loss)	\$ (980,429)	\$ (1,138,068)	\$ (1,165,261)	\$ 27,193	98%	\$ (1,765,440)	64%

Utah State Bar Facilities February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
Revenue							
4039 · Room Rental-All parties	6,646	20,873	27,668	(6,795)	75%	51,386	41%
4042 · Food & Beverage Rev-All Parties	3,378	13,663	38,221	(24,558)	36%	62,654	22%
4043 · Setup & A/V charges-All parties	=	945	467	477	202%	701	135%
4090 · Tenant Rent	13,862	12,102	13,478	(1,376)	90%	20,646	59%
4095 · Miscellaneous Income	70	75 4 0	70	(70)	0%	70	0%
4103 · In - Kind Revenue - UDR	-	:1=1	•		#DIV/0!		#DIV/0!
Total Revenue	23,956	47,583	79,904	(32,322)	60%	135,457	35%
Expenses							
Program Services	3,623	15,242	37,610	22,368	41%	60,835	25%
Salaries & Benefits	116,199	100,915	130,423	29,508	77%	185,606	54%
General & Administrative	3,825	(10,699)	10,692	21,391	-100%	17,470	-61%
In Kind	190	8,661	189	(8,472)	4583%	475	1823%
Building Overhead	122,375	113,428	123,853	10,425	92%	188,340	60%
Total Expenses	246,212	227,547	302,767	75,220	75%	452,726	50%
Net Profit (Loss)	\$ (222,256)	\$ (179,964)	\$ (222,862)	\$ 42,898	81%	\$ (317,269)	57%

Utah State Bar Income Statement - Consolidated By Account February 28, 2022

4003 Antimistors - Student Elemines 45,779 4,979 33,267 3285 3287 3266 3287	Total YTD % of Budget Tot Budget			% o Budg	Fav (Unfav) variance	Budget YTD	Actual YTD	Actual LYTD	Bevertie
Additional Process 1,45,75 44,252 32,577 5,068 127% 53,060 127% 600. Administors 1,1001 feat 1,200 600. Administors 1,1001 feat 1,1001 f	105,162 96%	10	151%	1	34.166	66.759	100.925	65.450	4001 Admissions - Student Exam Fees
4003 - Admission - Laptop Fees 96,795 93,98 37,755 11,481 3109 4003 40	58,191 77%					35,267		34,575	4002 - Admissions - Attorney Exam Fees
4405 Aministon - Application Forms 7,200 58,500 73,44 68,344 128 46,066 7100	33,456 61%								
4000 Fire Francisch Rep Prece 237.00 36,500 30,344 6,706 120% 640.00		1 '							
4003 - House Cale and Support Fees	46,002 79%	/							
4000 Section/Local Bar-Support fees 99,934 13,933 10,951 10,001	83,232 63%								
4011 - Admission IPP	15,606 114%								
4012 - Admission Millary Sesure		10							
4020 NTP Fees 41,250	2,938 32% #DIV/0!				(300)	1,250	950	1,250	
4021 Life Fees - 3 Years 3,759,655 3,805,930 3,694,421 1,509 100% 200,400 200,	57,987 77%	,			2,775	42,075	44,850	41,250	
4032 LeFees House Counsel 46,100 49,515 27,022 2,939 100% 42,75 4007 LeFees PP 2,150 3,500 2,193 1,407 164% 22,194 4025 LeFees 137,500 124,600 140,251 15,651 105% 125,274 4025 LeFees 137,500 124,600 140,251 15,651 105% 125,274 4025 LeFees 125,000 124,600 140,251 15,651 105% 125,400	3,832,047 99%				1,509				
March Company March Ma	209,498 94%								
4002 - Pro New York or Fees		4							
4002 LF Fees - Inactive/PS		٦.							
4022 - Lie Feas - Inactive/NS 4023 - Certs of Good Standing 4023 - Certs of Good Standing 4023 - Certs of Good Standing 4023 - Room feasing Florida 4033 - Room feasing Florida 4043 - Standa R. A. V. Charges All parties 4043 - Standa R. A. V. Charges All parties 4043 - Standa R. A. V. Charges All parties 4045 - Meeting - Sponsor Revenue 1, 750	118,891 100%								
4039 - Room Rethal All parties 6,646 6,0267 27,768 (6,759 79% 79	224,375 99%		99%			224,054	222,390	219,660	4027 · Lic Fees - Inactive/NS
4039 Room Renth All parties 6,646 20,873 27,688 30,786 32,786 4021 Food & Severage RevAll Parties 3,786 31,663 39,221 (24,583) 306 62,55 4031 Setup & AlV Chargers All parties 945 467 477 20075 70,740 E25 4031 All Parties 79,768 249,223 23,535 13,888 10,000 22,64 4032 All Parties 72,768 4040 40,775	#DIV/0!				-	343	154	*	
A002 Food & Reverage Rev All Parties 3,778 13,663 39,221 (24,558) 396 4051 5404 5405	18,340 71%								
4043 - Setup & AV Chargers All parties 945 667 477 2025 7040 4051 - Meeting - Sponton Rewnue 7,250 26,250 32,024 (5,774) 225 38,77 4052 - 405									
40031-Meeting - Registration	701 135%	,						3,376	
4053 Meeting - Vendorf Revenue 1,000 14,800 16,975 12,275 1774 4055 Meeting - Sp Fregistration 1,32,35 10,134 3,102 1315 41,800 16,975 7,099 1005 124,800 127,968 135,666 127,957 7,099 1005 100	284,304 88%	28						79,768	
4055Meeting	38,775 68%	3	82%	-	(5,774)	32,024	26,250	7,250	4052 · Meeting - Sponsor Revenue
4055 Meeting Sept Registration 13,215 10,134 3,102 131% 4061	22,450 66%	2			(2,175)	16,975	14,800	1,000	
A606	11 007 1100	Ι.			3 102	10 134	12 225	5	
4061 - Advertising Revenue 17,968 135,066 127,967 7,099 106% 30 4063 - Modes Heans revenue 8,100 7,225 8,492 1,1267 165% 31,000 4077 - Mem Remetris - Lexis 900 979 900 79 109% 12,000 4077 - Reyalty fine - Bar J, MRNA, LM, M 5,235 6,166 5,235 931 118% 4077 - 148 128,000 135,066 135,066 135,066 5,235 931 118% 4077 - 148,000 135,066 135,066 135,066 135,066 135,066 135,067 137,079 107,000	11,087 119% 24,853 0%						13,235	15.614	
4063 - Modekt Mean revenue	195,980 69%			1			135,066		
4072. Reyntly (r. Bar J. MRNA, M.M. M. 5.235	30 100%		00%	1	27	30	30	30	4062 - Subscriptions
4002 - Exepatrations	13,000 56%								
4083 C.E Registrations 153,066 143,539 202,746 (59,207) 7134 4082 C.E Video Burary Sales 76,335 50,431 75,134 (1,376) 90% 4095 - 1400	1,200								
4682 - CLE - Video Library Sales 76,335 50,431 75,194 (24,769) 67% 173,084 4699 - Tennat Rent 13,862 12,102 13,478 (1,876) 90% 20,644 4699 - Have Day Revenue									
4099 - Tenant Rent 13,862 12,102 13,478 (1,376) 90% 4095 - Miscellaneous Income 2,5479 19,743 27,128 77,385 73% 29,555 40,955 - 12,164 4095 - 12									
4095 Miscellaneous income 25,479 19,743 27,128 77,385 79,540 4096 Late Fees 37,959 82,750 37,895 74,895 53,999 4103 in - Kind Revenue - UDR 23 7 - (2) 2 00 4700 59min Profit/Loss 12,484 79,747 (1,6,597) 95,444 4785 (83,774 10,959) 19,647 (20,706) 595 10,950 1	20,646 59%		-				,	, , , , ,	
4096 - Late Fees	2,700 0%		096			1,800	94	=	
A003 in - Kind Revenue - UDR 23 2 058 12,484 79,747 (16,587) 96,444 67856 13,647 (1,059) 19,647 (20,706) 458 13,647 (1,059) 19,647 (20,706) 458 13,647 (1,059) 19,647 (20,706) 458 13,647 (20,706) 458 13,647 (1,059) 19,647 (20,706) 458 13,564	29,550 67%								
A200 Seminar Profit/Los 12,484 79,747 (16,697) 96,444 4785 19,147 (10,109) 19,147 (20,700) 458 19,147 (10,109) 19,147		5		2			82,750		
Investment income	#DIV/0! (43,774) -182%	1 64					79 747		
Program Service Expenses 5,453,078 5,878,351 5,884,036 44,315 1019 6,536,699									
1500 Meeting Facility-external only 15 37,340 14,386 (22,954) 240% 28,034 28,035 28,034 3013 ExamSoft 3,564 30,886 30,888 (5,648) 115% 52,756 3014 Questions 24,954 36,886 30,888 (5,648) 115% 52,756 3015 Investigations 706 1,350 823 (527) 1543 368 779 2,536 3017 Medical Exam 480 480) MDIW/OI 320 3017 Medical Exam 480 480) MDIW/OI 320									Total Revenue
1500 Meeting Facility-external only 15 37,340 14,386 (22,954) 240% 28,034 28,035 28,034 3013 ExamSoft 3,564 30,886 30,888 (5,648) 115% 52,756 3014 Questions 24,954 36,886 30,888 (5,648) 115% 52,756 3015 Investigations 706 1,350 823 (527) 1543 368 779 2,536 3017 Medical Exam 480 480) MDIW/OI 320 3017 Medical Exam 480 480) MDIW/OI 320	70-17-11								
S002 - Meeting facility-internal only 6,126 10,013 14,993 4,980 67% 15,134 10,013 14,993 4,980 67% 15,134 10,013 14,993 14,980 10,014	25,726 145%	١.,	****	-	(22.054)	14 305	27.240	,,,	
15,364 28,176 3,564 24,612 7914 52,755 5015 Investigations 24,954 36,866 30,838 (5,648) 1155 52,757 5015 Investigations 706 1,350 823 (5,27) 1641 1,135 5016 Credit Checks 1,344 975 1,343 368 778 2,535 7017 Medical Exam 480 800V/01 320 320 5020 Exam Scoring 5025 Temp Labor/Proctors 800V/01 5030 Speaker Fees & Expenses 6,500 13,709 10,232 (3,477 1345 10,233 330 503 5035 Awards 3,913 7,303 7,303 7,303 3,330 5,324 3,355 5037 Grants/ contributions - general 500 8,397 6			THE R. LEWIS CO., LANSING						
S014 - Questions									
Solic Credit Checks 1,344 975 1,343 368 738 2,532	52,750 69%		090200						
SOL7 - Medical Exam	1,137 119%								
SOZO - Exam Scorring	2,534 38%					1,343		1,344	
SO25 - Temp Labor/Proctors	320				(480)	3			
Solid - Speaker Fees & Expenses 6,500 13,709 10,232 (3,477) 1345 5,824 5,935 5,844 40,551 7996 5070 - Equipment Rental - 7,258 16,771 11,679 1,750 5,704 5,704 5,705 5,704 5	#DIV/0!	1				74		-	
Sol35 - Awards	10,232 134%	1				10,232	13,709	6,500	
S037 - Grants/ contributions - general S00 S037 - Grants/ contributions - general S00 S040 - Witness & Hearing Expense S19	5,824 0%				3,330			₽	5031 - Speaker Reimb Receipt Req'd
SO40 - Witness & Hearing Expense (39) 180 30 (150) 500 766 5041 Process Serving 282 587 605 18 976 600 5046 - Court Reporting 1,596 155 1,596 1,581 15 1,596 5047 - Casemaker 35,878 35,227 33,228 (2,999) 105% 50,000 5055 - Legislative Expense 40,000 40,000 40,000 40,000 40,000 5060 - Program Special Activities 4,581 4,481 BDIV/OI 5061 - LRE - Bar Support 60,000 64,182 60,000 (4,182) 107% 64,182 5062 - Law Day 7,160 7,	3,358 217%			9.			7,303		
Sold Process Serving 282 587 605 18 978 605		1	Charles				100		
Sold- Court Reporting									
Sold Casemaker		1							
SoBO - Program Special Activities 6,000 64,182 60,000 64	50,000 72%	5				33,228		35,878	
Sold - I-RE - Bar Support	60,000 67%	6				40,000		40,000	
Social Service Soci		١.				50.000		50.000	
Solar - Special Event Expense 6,829 26,830 35,382 8,553 766 40,603 5064 - MCLE Fees Paid 15,716 28,450 16,771 (11,679) 1705 38,505 5070 - Equipment Rental - 7,258 18,989 11,731 38% 23,894 5075 - Food & Bev-external costs only 8,268 153,243 193,894 40,651 79% 292,249 5076 - Food & Bev-external control only 4,680 10,199 21,812 11,614 47% 33,335 5095 - Misc. Program Expense 1,603 2,722 3,061 339 89% 5,348 5095 - Misc. Program Expense 1,298 401 9,757 9,356 4% 13,961 37,404 5005 - Wills for Heroes 279 359 80 76% 1,767 5096 - UOR Support - 8007 - 10,004 1948 59,766 57,606 (2,160) 1015 91,041 5702 - Travel - Lodging 7,065 53,811 27,717 (26,094) 1948 39,520 5703 - Travel - For Diems 1,035 11,673 6,058 (5,615) 1935 9,477 5705 - Travel - Meals - 707 707 056 1,054 5707 - Travel - Meals - 707 707 056 1,054 5707 - Travel - Meals - 707 707 056 1,054 5707 - Travel - Commission Mtgs - 25,664 25,664 0% 38,500 5805 - ABA Annual Meeting 7,065 1,775 12,028 253 99% 20,550 5820 - ABA Annual Delegate 1,234 3,368 2,134 37% 5,069 5800 - Western States Bar Conference 205 1,505 8,852 7,347 17% 13,278 5840 - President's Expense 12,63 12,000 11,847 (153) 1015 20,000 1				10			04,182	80,000	
Sold - MCLE Fees Paid 15,716 28,450 16,771 (11,679) 1704 38,050 5070 Equipment Rental - 7,258 18,989 11,731 38% 23,889 5075 Food & Beve-external costs only 4,680 153,243 193,894 40,651 79% 292,249 5076 Food & Beverage - internal only 4,680 10,199 21,812 11,614 47% 33,395 5079 Soft Drinks 1,603 2,722 3,061 339 89% 5,348 5085 Misc. Program Expense 1,298 401 9,757 9,356 4% 13,951 5090 Commission Expense 25,362 23,280 24,315 1,034 96% 37,404 5095 Will for Heroes 279 359 80 76% 1,765 5096 UDR Support	40,603 65%			1			26,830	6,829	5063 - Special Event Expense
S075 Food & Beve-aternal costs only S,266 153,243 193,894 40,651 79% 292,249 5076 Food & Beverage - Internal only 4,680 10,199 21,812 11,614 47% 33,395 5079 50ft Drinks 1,603 2,722 3,061 339 89% 5,348 5095 Nits. Program Expense 1,298 401 9,757 9,356 4% 13,961 5090 Commission Expense 25,362 23,280 24,315 1,034 96% 1,765 5095 Nitis for Heroes 279 359 80 76% 1,765 5096 U.O.R Support 1,765 5099 800 10	38,050 75%		70%	17	(11,679)	16,771		15,716	
SOTO - Food & beverage - internal only	23,894 30%							+)	
S079 - Soft Drinks	292,249 52%								
Sodd Nilsc Program Expense 1,288 401 9,757 9,356 455 13,961 5090 Commission Expense 25,362 23,280 24,315 1,034 965 37,406 5095 Wills for Heroes 279 359 80 765 1,765 5096 UOR Support									
S090 - Commission Expense 25,362 23,280 24,315 1,034 96% 37,404	13,961 3%								
S096 - UDR Support	37,404 62%								
S099 - Blomquist Hale 49,189 59,766 57,606 (2,160) 1045 91,041 5702 - Travel - Lodging 7,065 53,811 27,717 (26,094) 1945 39,520 5703 - Travel - Transportation/Parking 279 7,909 8,013 103 994 13,376 5704 - Travel - Mileage Reimbursement 1,035 11,673 6,058 (5,615) 1935 9,477 5705 - Travel - Per Diems 6,975 1,745 (5,230) 4005 2,866 5706 - Travel - Neals 707 707 05 1,054 5707 - Travel - Commission Mtgs 25,664 25,664 05 38,500 5805 - ABA Annual Meeting 300 3,437 3,137 95 5,171 5810 - ABA Mid Year Meeting 722 5,150 4,428 145 11,233 5815 - Commission/Education 11,775 12,028 253 965 20,550 5820 - ABA Annual Delegate 1,234 3,368 2,134 375 5,069 5830 - Western States Bar Conference 205 1,505 8,852 7,347 175 13,278 5840 - President's Expense 12,163 12,000 11,847 (153) 1015 20,000 10.550 10	1,767 16%						279	-	
5702 - Travel - Lodging 7,065 53,811 27,717 (26,094) 1945 39,520							*	40	
5703 - Travel - Transportation/Parking 279 7,909 8,013 103 99% 13,376 5704 - Travel - Milelage Relmbursement 1,035 11,673 6,058 (5,615) 193% 9,477 5705 - Travel - Per Diems 6,975 1,745 (5,230) 400% 2,868 5706 - Travel - Meals 707 707 707 705 1,054 5707 - Travel - Commission Mtgs 25,664 25,664 0% 38,500 5805 - ABA Annual Meeting 300 3,437 3,137 9% 5,171 5810 - ABA Mid Year Meeting 722 5,150 4,428 14% 11,233 5815 - Commission/Education 11,775 12,028 253 90% 20,550 5820 - Washern States Bar Conference 205 1,505 8,852 7,347 17% 13,278 5840 - President's Expense 12,163 12,000 11,847 (153) 101% 20,000	91,041 66%								
5704 · Travel - Mileage Reimbursement 1,035 11,673 6,058 (5,615) 1938 9,477 5705 · Travel - Per Diems - 6,975 1,745 (5,230) A00% 1,054 5705 · Travel - Neals - 707 707 005 1,054 5707 · Travel - Commission Mtgs - 25,664 25,664 0% 38,500 5805 · ABA Annual Meeting - 300 3,437 3,137 9% 5,171 5810 · ABA Mid Year Meeting 722 5,150 4,428 144 11,233 5815 · Commission/Education 11,775 12,028 253 9% 20,550 5820 · ABA Annual Delegate 1,234 3,368 2,134 37% 5,069 5830 · Western States Bar Conference 205 1,505 8,852 7,347 17% 13,278 5840 · President's Expense 12,163 12,000 11,847 (153) 101% 20,000									
5705 - Travel - Per Diems 6,975 1,745 (5,230) 400 2,868 5706 - Travel - Meals - 707 707 0% 38,500 5707 - Travel - Commission Mtgs - 25,664 25,664 0% 38,500 5805 - ABA Annual Meeting 300 3,437 3,137 9% 5,171 5810 - ABA Mid Year Meeting 722 5,150 4,428 14% 11,233 5815 - Commission/Education 11,775 12,028 253 9% 20,550 5820 - ABA Annual Delegate 1,234 3,368 2,134 37% 5,069 5830 - Western States Bar Conference 205 1,505 8,852 7,347 17% 13,278 5840 - President's Expense 12,163 12,000 11,847 (153) 101% 20,000									
5707 - Travel - Commission Mtgs 25,664 25,664 38,500 5805 - ABA Annual Meeting 300 3,437 3,137 9% 5,171 5810 - ABA Mid Year Meeting 722 5,150 4,428 145 11,233 5815 - Commission/Education 11,775 12,028 253 9% 20,550 5820 - ABA Annual Delegate 1,234 3,368 2,134 375 5,069 5830 - Western States Bar Conference 205 1,505 8,852 7,347 175 13,278 5840 - President's Expense 12,163 12,000 11,847 (153) 1015 20,000	2,868 243%							16	5705 - Travel - Per Diems
5805 ABA Annual Meeting 300 3,437 3,137 9% 5,171 5810 ABA Mid Year Meeting 722 5,150 4,428 14% 11,233 5815 Commission/Education 11,775 12,028 253 9% 20,550 5820 ABA Annual Delegate 1,234 3,368 2,134 375 5,069 5830 · Western States Bar Conference 205 1,505 8,852 7,347 17* 13,278 5840 · President's Expense 12,163 12,000 11,847 (153) 1015 20,000	1,054 0%						.6	: *:	
5810 ABA Mid Year Meeting 722 5,150 4,428 14 5815 Commission/Education 11,775 12,028 253 955 5820 ABA Annual Delegate 1,234 3,368 2,134 375 5830 Western States Bar Conference 205 1,505 8,852 7,347 175 13,278 5840 President's Expense 12,163 12,000 11,847 (153) 1016 20,000	38,500 0%		J 100				200	清	
5815 Commission/Education 11,775 12,028 253 96% 20,550 5820 - ABA Annual Delegate 1,234 3,368 2,134 37% 5,069 5830 - Western States Bar Conference 205 1,505 8,852 7,347 17% 13,278 5840 - President's Expense 12,163 12,000 11,847 (153) 101% 20,000									
5820 - ABA Annual Delegate 1,234 3,368 2,134 37% 5,069 5830 - Western States Bar Conference 205 1,505 8,852 7,347 17% 13,278 5840 - President's Expense 12,163 12,000 11,847 (153) 101% 20,000	22,000								
5830 · Western States Bar Conference 205 1,505 8,852 7,347 17% 13,278 5840 · President's Expense 12,163 12,000 11,847 (153) 101% 20,000	5,069 24%		27.5					3	
5840 · President's Expense 12,163 12,000 11,847 (153) 20,000	13,278 11%		7%	1		8,852	1,505		5830 · Western States Bar Conference
5841 · President's Reimbursement #DIV/ni	20,000 60%				(153)	11,847	12,000	12,163	
	#DIV/0!					3	2	S.	
more for	10 200	4.			1 470	6 554			
5,594 6,664 1,470 10,200 5855 · Bar Review - 2,729 4,000 1,272 68 6,000	10,200 51% 6,000 45%								
5865 Retreat 21,944 22,200 256 33,300								13	
5866 · Wellbeing Committee 37,735 43,125 52,187 9,062 83% 70,000			3%	8	9,062	52,187	43,125	37,735	5866 • Wellbeing Committee

Utah State Bar Income Statement - Consolidated By Account February 28, 2022

	Actual	Actual	Budget	Fav (Unfav)	% of	Total	YTD % of
	LYTD	YTD	YTD	variance	Budget	Budget	Tot Budget
5867 - Bar Membership Survey 5868 - UCLI Support	=	10		1.7	#DIV/01	*:	#DIV/0!
5960 · Overhead Allocation - Seminars	(3,404)		14,504	14,504	#DIV/0I	18,835	#DIV/O!
5970 - Event Revenue Sharing - 3rd Pty	31,728	26,523	30,402	3,879	87%	68,366	39%
Total Program Service Expenses	385,088	801,454	857,749	56,295	93%	1,316,216	61%
Salada O Barrella Salada							
Salarles & Benefit Expenses 5510 Salaries/Wages	2,051,794	1,965,529	2,093,380	127,850	94X	3,137,489	2700
5605 · Payroll Taxes	148,261	155,315	153,408	(1,907)	10134	243,400	63% 64%
5610 · Health Insurance	185,243	180,182	199,606	19,424	90%	310,096	58%
5620 Health Ins/Medical Reimb	4,700	4,150	4,464	314	93%	7,144	58%
5630 - Dental Insurance	9,926	10,390	10,169	(221)	102%	17,592	59%
5640 · Life & LTD Insurance	12,690	12,492	14,905	2,413	84%	23,275	54%
5645 - Workman's Comp Insurance 5650 - Retirement Plan Contributions	1,787	1,997	1,786	(211)	112%	2,733	73%
5655 Retirement Plan Fees & Costs	177,045 9,067	166,899 4,730	174,782 8,572	7,883 3,842	95% 55%	270,528 17,300	62% 27%
5660 - Training/Development	2,799	3,449	3,959	510	87%	5,322	65%
Total Salaries & Benefit Expenses	2,603,313	2,505,133	2,665,030	159,898	94%	4,034,879	65%
General & Administrative Expenses							0.796
7025 Office Supplies	8,358	12,074	9,264	(2,810)	130%	16,229	7.4%
7015 - Office Equip Repairs 7033 - Operating Meeting Supplies	1,023	1,904	6,396	4,492	#DIV/01 30%	11,392	#DIV/0!
7035 · Postage/Mailing, net	36,777	27,074	36,648	9,574	74%	59,248	17% 46%
7040 - Copy/Printing Expense	70,964	77,963	88,993	11,030	88%	135,064	58%
7041 Copy/Print revenue	(8,947)	(11,091)	(8,942)	2,149	124%	(16,766)	66%
7045 - Internet Service	8,339	18,225	10,082	(8,143)	181%	12,483	146%
7050 - Computer Maintenance	26,477	42,923	26,596	(16,327)	161%	40,670	106%
7055 - Computer Supplies & Small Equip	12,565	18,160	11,951	(6,209)	152%	14,525	125%
7089 · Membership Database Fees 7095 · Fax Equip & Supplies	27,000	36,554	31,473	(5,081)	116%	69,437	53%
7100 - Telephone	45,208	(140) 39.852	45.143	140 5,291	#DIV/01	(10) 65,109	61%
7105 - Advertising	3,146	2,901	34,022	31.121	9%	50,856	6%
7106 - Public Notification	277	525	723	723	0%	754	0%
7107 Production Costs	*	2,500	3.40	(2,500)	#DIV/OI	225	#DIV/OI
7110 Publications/Subscriptions	19,588	18,165	21,356	3,191	85%	30,350	60%
7115 - Public Relations				5	#DIV/0!	50.5	#DIV/0!
7120 · Membership/Dues	9,868	15,210	9,819	(5,391)	155%	10,830	140%
7135 - Bank Service Charges 7136 - ILM Service Charges	572 12,189	423 14,551	572 12,190	149 (2,361)	74% 118%	938 17,944	45%
7138 · Bad debt expense	12,103	14,551	12,130	(2,301)	#DIV/OI	17,544	81%
7140 · Credit Card Merchant Fees	47,981	48,644	26,728	(21,916)	182%	63,406	77%
7141 · Credit Card surcharge	(24,213)	(21,887)	(24,215)	(2,328)	90%	(68,872)	32%
7145 - Commission Election Expense	-			25	#DIV/0I	2,700	0%
7150 - E&O/Off & Dir Insurance	35,874	39,419	35,760	(3,659)	110%	53,637	73%
7160 - Audit Expense	35,435	38,143 20	35,435	(2,708)	100%	35,435	108%
7170 - Lobbying Rebates 7175 - O/S Consultants	119,333	62,907	141,020	(20) 78,113	#DIV/01	232 178,979	9% 35%
7176 - Bar Litigation	113,333	16,130	141,020	(16,130)	#DIV/01	10,000	161%
7177 · UPL	1,564	-	10,000	10,000	0%	10,000	0%
7178 - Offsite Storage/Backup	*	- 3	550		#DIV/OI	10,000	#DIV/OI
7179 - Payroll Adm Fees	2,115	1,968	2,113	145	93%	3,126	63%
7180 Administrative Fee Expense	574	1,199	574	(625)	209%	996	120%
7190 Lease Interest Expense	-	÷	340	+	#DIV/01	14	#DIV/01
7191 · Lease Sales Tax Expense 7195 · Other Gen & Adm Expense	2,999	14,862	3,718	(25.244)	#DIV/01	1000	#DIV/01
Total General & Administrative Expenses	495,064	518,653	567,420	(11,144) 48,767	91%	15,054 823,746	99% 60%
	100,001	310,033	307,420	40,707	7477	023,740	0076
In Kind Expenses	1 1						
7103 InKind Contrib-UDR & all other	4,935	9,885	4,934	(4.951)	200%	5,879	168%
Total In Kind Expenses	4,935	9,885	4,934	(4,951)	200%	5,879	B4%
Building Overhand Evenness							
Building Overhead Expenses 6015 - Janitorial Expense	10.957	18,517	10,980	(7,537)	169%	17,062	109%
6020 · Heat	14,265	13,928	14,510	582	96%	21,605	64%
6025 · Electricity	28,092	29,300	28,579	(721)	103%	42.212	69%
6030 · Water/Sewer	4,522	4,326	4,666	340	93%	6,388	68%
6035 · Outside Maintenance	7,874	12,975	8,025	(4,950)	16296	14,343	90%
6040 - Building Repairs	12,601	17,229	11,337	(5,892)	152%	18,421	94%
6045 Bldg Mtnce Contracts	18,463	15,990	19,335	3,345	83%	30,914	52%
6050 - Bldg Mtnce Supplies 6055 - Real Property Taxes	22 921	22.702	23.604	002	#DIV/01	25.200	#DIV/0!
6060 - Personal Property Taxes	22,921 268	22,702 249	23,604 272	902	96% 91%	35,300 410	61%
6065 - Bldg Insurance/Fees	13,287	14,000	13,641	(359)	109%	20,445	68%
6070 · Building & Improvements Depre	44,543	55,493	43,056	(12,437)	129%	65,91B	84%
6075 · Furniture & Fixtures Depre	2,042	1,813	1,536	(277)	118%	3,375	54%
7065 - Computers, Equip & Sftwre Depr	63,788	36,114	69,421	33,307	52%	99,763	36%
Total Building Overhead Expenses	243,621	242,636	248,962	6,326	97%	376,156	65%
Total Evanances	2 722 021	4.033.754	4 74/ 000	265.555			
Total Expenses Other	3,732,021	4,077,761	4,344,096	266,335	94%	6,556,876	57%
4300 - Gain (Loss) - Disposal Of Assets			12	(9)	#DIV/01	8	#DIV/01
4120 · Grant Income	39,576	27,178	21,178	(6,000)	128%	21,173	128%
	39,576	27,178	21,178	(6,000)	128%	21,178	
1							
Net Profit (Loss)	\$ 1,760,633 5	1,827,769 \$	1,511,119 \$	316,650	121%	\$ 1,000	182777%

Utah State Bar Balance Sheets

ASSETS Current Assets Petty Cash \$ 625 \$ 625 Cash in Bank 242,444 1,466,786 Invested Funds 6,928,517 6,942,694 Total Cash/Investments 7,171,586 8,410,105 Accounts Receivable 14,125 25,924 Prepaid Expenses 248,103 134,036 A/R - Sections 48,070 49,354 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Fixed Assets 1,380,170 1,416,692 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 23,555 \$ 147,410 Current Liabilities \$ 23,555 \$ 147,410 Current Liabilities \$ 23,555 \$ 147,410 Current Liabilities 461,479 543,060 Cap Lease Oblig - ST 4,112 <th></th> <th>2</th> <th>2/28/2022</th> <th>e</th> <th>5/30/2021</th>		2	2/28/2022	e	5/30/2021
Petty Cash \$ 625 \$ 625 Cash in Bank 242,444 1,466,786 Invested Funds 6,928,517 6,942,694 Total Cash/Investments 7,171,586 8,410,019 Accounts Receivable 14,125 25,924 Prepaid Expenses 248,103 134,036 A/R - Sections 48,070 49,354 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Property & Equipment 5,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 7 TOTAL ASSETS \$ 23,555 \$ 147,410 9 Liabilities 22,555 \$ 147,410 9 Current Liabilities 461,479 543,060 9 Cap Lease Oblig - ST 4,112 4,112 4,112 4,112 4,112	ASSETS				
Cash in Bank 242,444 1,466,786 Invested Funds 6,928,517 6,942,694 Total Cash/Investments 7,171,586 8,410,105 Accounts Receivable 14,125 25,224 Prepaid Expenses 248,103 134,036 A/R - Sections 48,070 49,354 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Fixed Assets 8,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities 2 \$ 23,555 \$ 147,410 Other Accounts Payable 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 </td <td>Current Assets</td> <td></td> <td></td> <td></td> <td></td>	Current Assets				
Invested Funds 6,942,517 6,942,694 Total Cash/Investments 7,171,586 8,410,105 Accounts Receivable 14,125 25,924 Prepaid Expenses 248,103 134,036 A/R - Sections 48,070 49,356 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Fixed Assets 5,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 Liabilities Current Liabilities APTrade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112	Petty Cash	\$	625	\$	625
Total Cash/Investments 7,171,586 8,410,105 Accounts Receivable 14,125 25,924 Prepaid Expenses 248,103 134,036 A/R - Sections 48,070 49,554 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,481,885 8,619,418 Fixed Assets 5,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,412 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 Current Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 <	Cash in Bank		242,444		1,466,786
Accounts Receivable 14,125 25,924 Prepaid Expenses 248,103 134,036 A/R - Sections 48,070 49,354 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,224,614 4,967,716 Property & Equipment 6,33,142 633,142 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$,8862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities Current Liabilities \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878	Invested Funds		6,928,517		6,942,694
Prepaid Expenses 248,103 134,036 A/R - Sections 48,070 49,354 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,246,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS 8,862,055 \$10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$23,555 \$147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - Capital Lease Oblig (3,191)<	Total Cash/Investments		7,171,586		8,410,105
A/R - Sections 48,070 49,354 Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 7,2481,885 8,619,418 Property & Equipment 5,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,470 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 Liabilities Current Liabilities \$ 23,555 \$ 147,410 AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - Capital Lease Oblig (3,191) <	Accounts Receivable		14,125		25,924
Total Other Current Assets 310,299 209,313 Total Current Assets 7,481,885 8,619,418 Fixed Assets 5,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - Capital Lease Oblig (3,191) - PPP Loan - - Total Liabilities (3,191) - Tota	Prepaid Expenses		248,103		134,036
Total Current Assets 7,481,885 8,619,418 Fixed Assets 8,019,418 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E)	A/R - Sections	,	48,070		49,354
Fixed Assets Property & Equipment 5,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities (3,191) - Total Liabilities (5,528,232 5,503,712 Fund Balance - Current Year </td <td>Total Other Current Assets</td> <td></td> <td>310,299</td> <td></td> <td>209,313</td>	Total Other Current Assets		310,299		209,313
Property & Equipment 5,024,614 4,967,716 Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 4,112 A/P - Sections 1,560 191,515 19,51	Total Current Assets		7,481,885		8,619,418
Accumulated Depreciation (4,277,586) (4,184,165) Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - Capital Lease Oblig (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund	Fixed Assets				
Land 633,142 633,142 Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities 509,246 3,507,878 Capital Lease Oblig (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity - - - Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year	Property & Equipment		5,024,614		4,967,716
Total Fixed Assets 1,380,170 1,416,692 TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 4,112 A/P - Sections 1,560 191,515 1,560 191,515 Deferred Revenue 2,100 2,502,575 7 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232 5,503,712	Accumulated Depreciation		(4,277,586)		(4,184,165)
TOTAL ASSETS \$ 8,862,055 \$ 10,036,110 LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 4,112 A/P - Sections 1,560 191,515 1,560 191,515 Deferred Revenue 2,100 2,502,575 7 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity - - Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001	Land		633,142		633,142
LIABILITIES & EQUITY Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities Capital Lease Oblig (3,191) - PPP Loan - Total Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	Total Fixed Assets		1,380,170		1,416,692
Liabilities Current Liabilities Current Liabilities AP Trade \$ 23,555 \$ 147,410 Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	TOTAL ASSETS	\$	8,862,055	\$	10,036,110
Other Accounts Payable 16,440 119,207 Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	Liabilities Current Liabilities				
Accrued Payables 461,479 543,060 Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232		\$		\$	•
Cap Lease Oblig - ST 4,112 4,112 A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	•		•		•
A/P - Sections 1,560 191,515 Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - Capital Lease Oblig (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity 506,054 3,507,878 Equity 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	•				
Deferred Revenue 2,100 2,502,575 Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - Capital Lease Oblig (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	_ ·		•		
Total Current Liabilities 509,246 3,507,878 Long Term Liabilities (3,191) - Capital Lease Oblig (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity - 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	•				
Long Term Liabilities (3,191) Capital Lease Oblig (3,191) PPP Loan - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity - 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232					
Capital Lease Oblig (3,191) - PPP Loan - - Total Long Term Liabilities (3,191) - Total Liabilities 506,054 3,507,878 Equity - 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232			509,246		3,507,878
Total Liabilities 506,054 3,507,878 Equity Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	Capital Lease Oblig		(3,191)		<u>s</u>
Equity 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	Total Long Term Liabilities		(3,191)		142
Unrestricted Net Assets (R/E) 6,528,232 5,503,712 Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	Total Liabilities		506,054		3,507,878
Fund Balance - Current Year 1,827,769 1,024,520 Total Equity 8,356,001 6,528,232	Equity				
Total Equity 8,356,001 6,528,232	Unrestricted Net Assets (R/E)		6,528,232		5,503,712
	Fund Balance - Current Year		1,827,769		1,024,520
TOTAL LIABILITIES & EQUITY \$ 8,862,055 \$ 10,036,110	Total Equity		8,356,001		6,528,232
	TOTAL LIABILITIES & EQUITY	\$	8,862,055	\$	10,036,110

UTAH STATE BAR Membership Statistics February 28, 2022

STATUS	02/28/21	02/28/22	<u>Change</u>
Active	8,775	8,942	167
Active under 3 years	856	828	(28)
Active Emeritus	265	271	` 6
In House Counsel	109	115	6
Foreign Legal Counsel	4	4	-
LPP	13	18	5
Military Spouse	-	***	-
Subtotal - Active	10,022	10,178	156
Inactive - Full Service	795	810	15
Inactive - No Service	2,038	2,068	30
Inactive Emeritus	370	419	49
Inactive House Counsel	11	10	(1)
Inactive LPP	-	; = (
Subtotal - Inactive	3,214	3,307	93
Total Active and Inactive	13,236	13,485	249
Supplemental Information Paralegals	159_	155	(4)
Active Attorneys by Region			
1st Division (Logan - Brigham)	198	204	6
2nd Division (Davis - Weber)	947	1,002	55 (27)
3rd Division (Salt Lake)	5,595	5,558 4 295	(37)
4th Division (Utah)	1,339 537	1,385 559	46 22
5th Division (Southern Utah)		1,470	64
Out of State	1,406	1,470	
Total Active Attorneys	10,022	10,178	156

INSTITUTIONAL LIQUIDITY MANAGEMENT

Balance Sheet Classification Base Currency: USD As of 02/28/2022

Dated: 03/04/2022

ILM-UT ST BAR (3176)

	Description	Current Units Rating	Coupon Effective Maturity	Book	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Markel	Base Accrued Balance	Base Market Value + Accrued
38141W273	GOLDMAN:FS GOVT INST	818,363.02 AAA	0.030 02/28/2022	0.030	0.030	818,363.02	00'00	1,0000	00.00	818,363.02
ccyusp	Cash	22.05 AAA	0.000 02/28/2022	0.000	0000	22.05	00:00	1.0000	00:00	22.05
1		818,385.07 AAA	- 02/28/2022	0.030	0.030	818,385.07	0.00	1.0000	0.00	818,385.07
ST										
Identifier	Description	Current Units Rating	Coupon Effective Maturity	Book Yield	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market Price	Base Accrued Balance	Base Market Value + Accrued
69371RP75	PACCAR FINANCIAL CORP	186,000.00 A+	2.850 03/01/2022	2.022	0.124	186,000.00	42.22	100.0227	2,650.50	188,692.72
83051GAK4	SKANDINAVISKA ENSKILDA BANKEN AB	200,000.00 AA-	3.050 03/25/2022	0.240	0.307	200,372.12	38.68	100.2054	2,643.33	203,054.13
78013X6D5	ROYAL BANK OF CANADA	250,000.00 A+	2.800 04/29/2022	0.243	1.463	251,035.07	475.82	100,2237	2,372.22	252,931.47
61744YAH1	MORGAN STANLEY	250,000.00 A+		0.174	1.088	251,404.16	475.91	100.3713	1,947.92	252,876.17
2027A0JK6	COMMONWEALTH BANK OF AUSTRALIA			0.178	1.085	245,156.53	-21.78	100.0550	3,200.31	248,335.06
57629WCK4	MASSMUTUAL GLOBAL FUNDING II			0.202	0.933	251,723.46	-604.96	100.4474	937.50	252,055.00
136069TY7	CANADIAN IMPERIAL BANK OF COMMERCE			0.155	0.793	302,110.10	-536.00	100.5247	1,593.75	50.3,107,50
2027A0JK6	COMMONWEALTH BANK OF AUSTRALIA	50,000.00 AA-	2,750 03/10/2022	0.104	1.083	30,032.12	4.02	99 5306	266.39	199.327.59
892361HM0	AMEDICAN EXPERS CO	400,000,000 A+		0.389	1.375	402.856.28	-1.329.08	100,3818	833.33	402,360.53
0020105M0	COMCAST CABIF COMMUNICATIONS LLC			0,411	1.231	265,943,87	-1,384,37	105.8238	6,959,93	271,519.43
902674YA2	UBS AG (LONDON BRANCH)		1.750 03/31/2022	0.457	0.582	312,223.60	79.04	100.0970	1,971.67	314,274.31
64952WDH3	NEW YORK LIFE GLOBAL FUNDING	100,000,000 AAA	2.250 07/12/2022	0.357	0,891	100,694.28	-190.88	100.5034	306.25	100,809.65
06051GEU9	BANK OF AMERICA CORP	200,000.00 A	3.300 01/11/2023	0.321	1,411	205,139.61	-1,889.41	101.6251	916.67	204,166.87
9128282P4	UNITED STATES TREASURY	400,000.00 AAA	1,875 07/31/2022	0.318	0.614	402,610.75	-485.75	100.5313	600,83	402,725.83
912828ZR4	UNITED STATES TREASURY	250,000.00 AAA	0.125 05/31/2022	0.339	0.434	249,866.31	-61.62	99.9219	78.13	249,882.81
06367TG38	BANK OF MONTREAL	300,000.00 AA	2.350 09/11/2022	0,833	1,026	302,406.04	-288.34	100.7059	3,329.17	305,446.87
ī		4,143,000.00 AA-	- 06/28/2022	0.405	0.920	4,179,776.76	-8,729.86	1	31,261.02	4,202,307.92
-1										
Identifier	Description	Current Units Rating	Coupon Effective Maturity	Book	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market	Base Accrued Balance	Base Market Value + Accrued
525ESC1Y5	LEHMAN ESCROW	300,000.00 NA	0,000 01/01/2049	0.000	1	00.00	1,651.92	0.5506	00'0	1,651.92
064159VK9	BANK OF NOVA SCOTIA	164,000.00 A	1.625 05/01/2023	0.356	1.698	166,424.21	-2,563.45	99.9151	888.33	164,749.10
064159VK9	BANK OF NOVA SCOTIA	75,000.00 A		0,351	1.698	76,113.50	-1,177,17	99.9151	406.25	75,342.57
74368CBB9	PROTECTIVE LIFE GLOBAL FUNDING			0.451	1.439	167,095.40	-1,831.37	98,9605	323.69	165,587,73
87165EUF2	Synchrony Bank			0.450	0.450	249,805,63	0,00	99,9223	458.33	250,263.97
38149MZX4	Goldman Sachs Bank USA			0.400	0.400	249,804.79	0.00	99.9219	383.55	250,188.36
05580AD92	BMW Bank of North America			0.400	0,400	249,803.23	0.00	99.9213	378.77	250,162.00
795451AU7	Sallie Mae Bank			0.400	0.400	249,804.79	0.00	99.9219	363.30	230,100,30
90348JT34	UBS Bank USA	250,000.00 A+	0.250 09/22/2023	0.400	0.400	249,8004,79	0.00	99,9203	47.95	249,848.77
2200202077	LIVE Oak Ballkilly Collipally		-	0000	2000					1000
1	ese.	2,206,000.00 A	- 08/30/2023	0.392	0.647	1,906,457.T8	3,920.07	ı	3,401.43	1,504.54
Summary							:			
Identifier	Description	Current Units Reling	Coupon Effective Maturity	Book Yield	Yield	Base Book Value	Base Net Total Unrealized Gain/Loss	Market	Base Accrued Balance	Base Markel Value + Accrued

TAB 4

2022 GOVERNMENTAL RELATIONS COMMITTEE

WEBSITE VERSION

NUMBERED BILLS WITH VOTE(S) TAKEN:

Number	Title	Prime Sponsor	GRC Committee Vote	Bar Commission Vote
IB0028	Offender Supervision Amendments	Rep. Lisonbee, K	1/25/2022 NO POSITION	
IB0029	Driving Offenses Amendments	Rep. Acton, C.K.	1/25/2022 NO POSITION	
B0040	Judicial Performance Evaluation Commission Amendments	Rep. Abbott, N.	1/18/2022 SUPPORT	1/18/2022 SUPPORT
IB0045	Justice Court Judge Elections Amendments	Rep. Hawkins, J.	1/18/2022 SUPPORT	1/18/2022 SUPPORT
180055	Juvenile Justice Services Amendments	Rep. Acton, C.K.	1/25/2022 NO POSITION	
<u> B0065</u>	Forensic Biological Evidence Preservation	Rep. King, Brian S.	1/25/2022 HOLD 2/1/2022 HOLD 2/15/2022 SUPPORT	2/15/2022 SUPPORT
IB0081	Sexual Solicitation Amendments	Rep. Pulsipher, S.	1/25/2022 NO POSITION	
HB0084	Child Support Statute of Limitations	Rep. Collard, C.	1/18/2022 NO POSITION	
HB0086	Parenting Plan Amendments	Rep. Moss, C.	1/18/2022 NO POSITION	
HB0093	Juror and Witness Fee Amendments	Rep. Winder, M.	1/18/2022 HOLD 1/25/2022 SUPPORT	1/25/2022 SUPPORT
IB0098	Sexual Offense Amendments	Rep. Romero, A.	1/25/2022 NO POSITION	
<u>1B0099</u>	Civil Commitment Amendments	Rep. Dailey-Provost, J.	1/18/2022 HOLD 1/25/2022 NO POSITION	
<u>HB0107</u>	Small Claims Amendments	Rep. Brammer, B.	1/18/2022 HOLD 1/25/2022 SUPPORT	1/25/2022 SUPPORT
HB0111	Court-appointed Therapists Amendments	Rep. Teuscher, J.	1/18/2022 NO POSITION	
HB0117	Victim Address Confidentiality Program	Rep. Pitcher, S.	1/25/2022 NO POSITION	
HB0120	Uniform Partition of Heirs' Property Act	Rep. Snow, V. L.	1/18/2022 NO POSITION	
HB0122	Marriage Terminology Amendments	Rep. Weight, E.	1/18/2022 NO POSITION	
HB0123	Use of Force Revisions	Rep. Birkeland, K.	1/25/2022 NO POSITION	
HB0124	Forcible Entry Warrant Modifications	Rep. Gwynn, M.	1/25/2022 NO POSITION	
HB0126	Division of Juvenile Justice Services Rulemaking	Rep. Romero, A.	2/1/2022 NO POSITION	
HB0134	Victims' Rights Revisions	Rep. Rohner, J.	1/25/2022 SUPPORT	1/25/2022 SUPPORT
HB0138	Juvenile Justice Modifications	Rep. Judkins, M.	2/22/2022 NO POSITION	
HB0139	Traffic Violation Amendments	Rep. Teuscher,	1/25/2022 NO POSITION	
HB0140	Government Attorney Fees Amendments	Rep. Birkland, K.	2/1/2022 NO POSITION	
HB0147	Death Penalty Modifications	Rep. Snow, V. L.	1/25/2022 HOLD 2/1/2022 NO POSITION	
HB0148	Commitment in Criminal Proceedings	Rep. Abbott, N	2/1/2022	

			HOLD 3/1/2022	
		D. D. H. J. M.C.	NO POSITION	
IB0149	Power of Attorney Amendments	Rep. Ballard, M.G.	2/1/2022 NO POSITION	
IB0153	Child Welfare Interview Requirements	Rep. Musselman, C.R.	2/1/2022 NO POSITION	
IB0171	Custodial Interrogation Amendments	Rep. Wilcox, R.	2/1/2022 SUPPORT	2/1/2022 NO POSITION
IB0179	Juvenile Record Amendments	Rep. Snow, V. L.	2/1/2022 HOLD 2/15/2022	2/15/2022 SUPPORT
B0196	Transfer of Domestic Violence Cases	Rep. Pitcher, S.	SUPPORT 2/1/2022	
			3/1/2022 NO POSITION	
1B0208	Domestic Violence Offender Treatment Board	Rep. Snow, V.L.	2/1/2022 NO POSITION	
IB0219	Uniform Unregulated Child Custody Transfer Act	Rep. Nelson, M.	2/1/2022 NO POSITION	
1B0225	Access to Medical Records Amendments	Rep., Dunnigan, J.	2/1/2022 NO POSITION	
1B0228	Crime Victim Reparations Amendments	Rep. Ivory, K.	2/22/2022 HOLD 3/1/2022 NO POSITION	
HB0229	Property and Financial Offense Amendments	Rep. Brammer, B.	2/1/2022 NO POSITION	
IB0231	Fishing and Hunting Restrictions for Nonpayment of Child Support	Rep. Lisonbee, K.	2/8/2022 NO POSITION	
IB0246	Protection of Vulnerable Individuals	Rep. King, Brian	2/22/2022 HOLO	
			3/1/2022 NO POSITION	
HB0248	Juvenile Amendments	Rep. Snow, V.L.	2/15/2022 NO POSITION	
1B0249	Juvenile Recodification Cross References	Rep. Snow, V.L.	2/15/2022 NO POSITION	
1B0257	Public Prosecutor Modifications	Rep. Christofferson, K.	2/1/2022 OPPOSE	2/1/2022 OPPOSE
1 <u>B0261</u>	Civil Commitment Revisions	Rep. Lyman, P.	2/15/2022 NO POSITION	
HB0277	Juvenile Competency Amendments	Rep. King, B.	2/22/2022 NO POSITION	
1B0299	Juvenile Justice Changes	Rep. Snow, V.L.	2/15/2022 NO POSITION	
HB0314	Inheritance Disqualification Amendments	Rep. Stoddard, A.	2/15/2022 NO POSITION	
HB0318	Dental Provider Malpractice Amendments	Rep. Teuschner, J.	2/15/2022 NO POSITION	
<u>HB0320</u>	Guardianship Bill of Rights	Rep. Abbot, N.	2/15/2022 NO POSITION	
H80321	Restitution Amendments	Rep., Abbot, N.	2/15/2022 NO POSITION	
HB0325	Mental Health Support and Law Enforcement Co-response	Rep. Stoddard, A.	2/22/2022 NO POSITION	
HB0351	Domestic Violence Modifications	Rep. Pierucci, C.	2/22/2022 NO POSITION	
HB0359	Eviction Records Amendments	Rep. Judkins, M.	2/22/2022 HOLD 3/1/2022 NO POSITION -	
HB0361	Criminal Restitution Amendments	Rep. Lisonbee, K.	3/1/2022 NO POSITION -	
HB0363	Modifications to Civil Commitment	Rep. Eliason, S.	2/22/2022 HOLD	
			3/1/2022 NO POSITION	

IB0367	Probate and Trust Amendments	Rep. Miles, K.	2/15/2022 NO POSITION	
IB0375	Office Child Care Amendments	Rep. Matthews, A.	2/22/2022 NO POSITION	
B0392	Expungement Fee Amendments	Rep. Dunnigan, J.	2/22/2022	3/1/2022
			3/1/2022	SUPPORT
	h	Rep. King, B.	SUPPORT 2/22/2022	
B0408	Product Liability Amendments	Rep. King, b.	HOLD	
			3/1/2022 NO POSITION	
B0412	Probation and Parole Employment Incentive Program	Rep. Lisonbee, K	3/1/2022	
			NO POSITION - DEAD	
B0434	Theft by Extortion Amendments	Rep. Abbott, N.	3/1/2022 NO POSITION	
B0444	Income Tax Revisions	Rep. Spendlove, R.	3/1/2022	
B0447	Penalty for False Statement During Arrest	Rep. Ivory, K.	NO POSITION 3/1/2022	
B0447			NO POSITION 3/1/2022	
B0448	Statute of Limitations Amendments	Rep. Collard, C.	NO POSITION	
B0458	Adoption Amendments	Rep. Birkland, K.	3/1/2022 NO POSITION	
B0459	HIV Testing Modifications	Rep. Judkins, M.	3/1/2022	
100461	Spinal Cord and Traumatic Brain Injury Fund Amendments	Rep. Ward, R.	3/1/2022	
IB0461			NO POSITION	
1B0473	Extradition Tolling Amendments	Rep. Ivory, K.	3/1/2022 NO POSITION	
JRO02	Joint Resolution Amending Rules of Evidence on Admissibility of	Rep. Handy, S.	2/1/2022 NO POSITION	
1JR004	Evidence of Crimes or Other Acts Proposal to Amend Utah Constitution Legislative Power Relating to	Rep. Ivory, K.	2/1/2022	
	Civil Action for Child Sexual Abuse		2/8/2022	
	l control of the cont		2/15/2022	
			BILL "DIED"	
HJR010	Proposal to Amend Utah Constitution - Inherent and Inalienable Rights	Rep. Lyman, P.	2/15/2022 NO POSITION	
-JJR013	Joint Resolution Amending Court Rules of Procedure and Evidence to	Rep. Nelson, M.	2/15/2022 NO POSITION	
HJR017	Address the Medical Candor Process Joint Resolution Amending the Rules of Criminal Procedure on	Rep. Waldrip, S.	2/22/2022	
	Hearings with Contemporaneous Transmission		3/1/2022	
			NO POSITION -	
B0035	Expungement Modifications	Sen. Weiler, T	2/15/2022	2/15/2022
		Sen. Bramble, C.	2/8/2022	2/8/2022
SB0043	Occupational and Professional Licensing Modifications	Sell. Bramble, o.	OPPOSE	OPPOSE
				2/15/2022
		Sen. Weiler, T.	2/22/2022	NO POSITION
SB0056	Criminal Stalking Exemption Amendments	Self. Weller, 13	HOLD	
			3/1/2022 NO POSITION	
SB0057	County Counsel Amendments	Sen. Fillmore, L.	2/15/2022 NO POSITION	
SB0065	Asset Forfeiture Amendments	Sen. Weiler, T-	2/8/2022	
		Sen. Weiler, T.	NO POSITION 2/8/2022	
SB0074	Alimony Modifications		NO POSITION	
SB0080	Real Property Recording Amendments	Sen. Winterton, R.	1/25/2022 NO POSITION	
			2/22/2022	3/1/2022
SB0085	Protective Order and Stalking Injunction Expungement	Sen. Weiler, T	2/22/2022 HOLD	SUPPORT

SB0086	District and Juvenile Court Judge Amendments	Sen. Weiler, T.	2/1/2022	2/1/2022
SB0087	Court Fee Waiver Amendments	Sen. Iwamoto, J	SUPPORT 1/18/2022	SUPPORT 1/18/2022
<u>380087</u>		Rep. Snow, V.L.	SUPPORT	SUPPORT
SB0095	Limitations on Employer Liability	Sen. Owens, D.	2/8/2022 NO POSITION	
SB0098	Judiciary Amendments	Sen. Weiler, T.	2/8/2022 SUPPORT	2/8/2022 SUPPORT
SB0108	Indigent Defense Amendments	Sen. Weiler, T.	2/15/2022 SUPPORT	2/15/2022 SUPPORT
SB0112	Pretrial Restorative Justice Amendments	Sen. Kitchen, D.	2/22/2022	SOLIONI
			3/1/2022 NO POSITION - DEAD	
<u>SB0120</u>	Juvenile Justice Amendments	Sen. Weiler, T.	2/22/2022 HOLD 3/1/2022 NO POSITION - DEAD	
<u>\$B0123</u>	Criminal Code Recodification	Sen. Mayne, K.	2/22/2022 HOLD 3/1/2022 NO POSITION	
SB0124	Criminal Code Recodification Cross References	Sen. Mayne, K.	2/22/2022 HOLD 3/1/2022 NO POSITION	
SB0141	Criminal Evidence Retention Amendments	Sen. Harper, W.	2/15/2022 OPPOSE	2/15/2022 OPPOSE
SB0150	Criminal Justice Data Management Task Force	Sen. Anderegg, J.	2/22/2022 HOLD 3/1/2022 NO POSITION	
SB0155	Guardianship and Conservatorship Amendments	Sen. Weiler, T.	2/8/2022 NO POSITION	
SB0156	Protection Against Extortion Amendments	Sen. Thatcher, D.	2/22/2022 HOLD 3/1/2022 NO POSITION	
SB0161	Child Welfare Appeals Amendments	Sen. Harper, W.	2/22/2022 NO POSITION	
SB0165	Animal Treatment Modifications	Sen. Davis, G	2/22/2022 HOLD 3/1/2022 NO POSITION	
<u>SB0167</u>	Sexual Exploitation Amendments	Sen. Wilson, C.	2/22/2022 HOLD 3/1/2022	
SB0181	Parental Representation Amendments	Sen. Harper, W	NO POSITION 2/8/2022	
SB0193	Criminal Defense Prohibition	Sen. Kitchen, D.	2/22/2022	
			3/1/2022 NO POSITION - DEAD	
SB0207	Wrongful Death Action Amendments	Sen. Weiler, T ₊	2/22/2022 NO POSITION	
SB0210	Post-conviction Representation Amendments	Sen. Weiler, T	2/22/2022 HOLD 3/1/2022 SUPPORT	3/1/2022 SUPPORT
SB0217	Protective Order Revisions	Sen. Weiler, T.	2/22/2022 NO POSITION	
<u>SB0227</u>	Consumer Privacy Act	Sen. Cullimore, K.	3/1/2022 NO POSITION	
SB0231	Preliminary Hearing Amendments	Sen. Weiler, T	3/1/2022 NO POSITION	
<u>SB0239</u>	Congregate Care Program Amendments	Sen. McKell, M.	3/1/2022 NO POSITION	

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SB0242	Child Support Amendments	Sen. Weiler, T.	3/1/2022 NO POSITION
SB0243	Parent-Time Amendments	Sen. Weiler, T.	3/1/2022 NO POSITION
SIR007	Joint Resolution Ratifying and Amendment to the United States	Sen. Riebe, K.	2/8/2022 NO POSITION
SJR008	Joint Resolution Amending Rules of Criminal Procedure on Appointment of Counsel	Sen. Weiler, T.	2/22/2022 HOLD 3/1/2022 NO POSITION - MOOT

TAB 5



INNOVATION OFFICE ACTIVITY REPORT EXECUTIVE SUMMARY JANUARY 2022

DRAFTED FEBRUARY 15, 2022

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OVERALL METRICS

Total Applications Received	59
Applicants Recommended to Court for Authorization	35
Applicants Denied Recommendation from Innovation Office	
Applicants Denied Authorization by Court	0
Applicants Tabled (referral fees)	8
Inactive or Withdrawn Applicants Before Recommendation	10
Currently Under Office Review	7
Recommended to Court for Authorization Decision	0
Authorized Entities	34 (including 2 withdrawn)
Entities Reporting Data (this month)	12
Entities Recommended to Exit the Sandbox	0
Key Risks and Trends	There were 0 reported consumer complaints during January 2022



EXECUTIVE SUMMARY

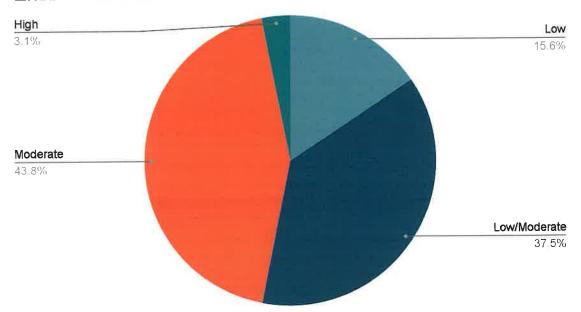
This report summarizes activities and negative risk assessment (i.e., harms) of entities approved by the Utah Supreme Court to implement legal services within the Utah Sandbox and monitored by the Office of Legal Services Innovation. This report covers the period of October 2020 through January 2022.

SANDBOX ACTIVITY (OCTOBER 2020 - JANUARY 2022)

Active Entities Authorized to Offer Sandbox Legal Services

32 active entities approved to offer services





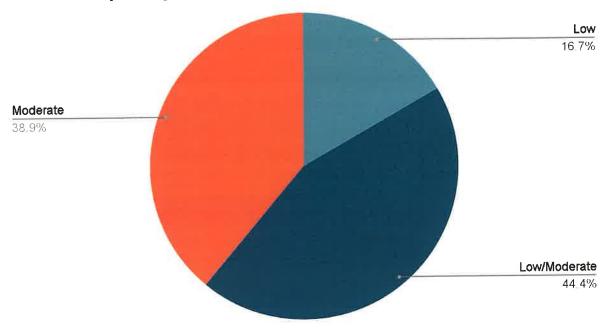
- o Low Risk=5 (AGS Law, Blue Bee, Firmly, Hello Divorce, Rocky Mountain Justice)
- o Low/Moderate=12 (GovAssist Legal, Davis & Sanchez, FOCL Law, LawPal, LegalAtoms, Legal Claims, Inc. [Trajector Legal], Mountain West Legal Protective, My Immigration, R&R, Rocket Lawyer, Tanner, Xira)
- Moderate=14 (1Law, DSD Solutions, Estate Guru, Holy Cross Ministries, Jordanelle Blocks, LawGeex, Law
 HQ, Law on Call, Nuttall, Brown & Coutts, Off the Record, Pearson Butler, Sudbury Consulting, Timpanogos
 Legal Center, Utah Legal Advocates)
- o High=1 (AAA Fair Credit)



<u>Authorized Entities Reporting Data through January 2022</u>

- 18 entities reporting data to date; 12 reporting this period
 - o 3 low risk entities; 8 low/moderate risk entities; 7 moderate entities

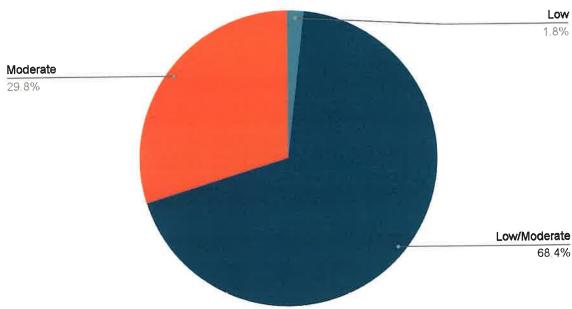
Entities Reporting Data to Date





Proportion of Services by Entity and Legal Categories Addressed





- 15438 legal services sought from more than 10000 unduplicated clients
 - o Low=274 legal services sought; Low/Moderate=10564 legal services sought; Moderate=4600 legal services sought
 - o 98% of legal services were produced via low/moderate or moderate risk entities
 - o 14464 (94%) legal services have been delivered by a lawyer (or lawyer employee) or software for form or document completion only with lawyer involvement
 - o 974 legal services have been delivered by non-lawyers (software or person) with lawyer involvement

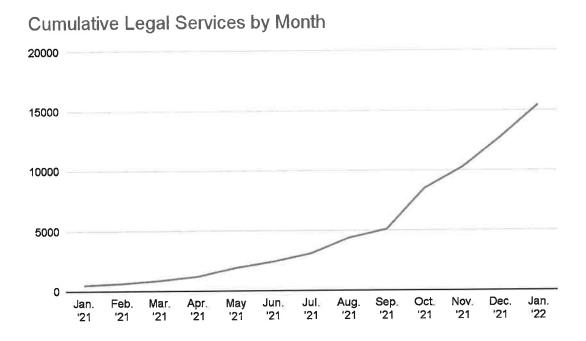
Legal Categories Addressed by Service

- o The rank of legal category addressed has been:
 - 1) Military/Veterans Benefits [47.6%]
 - 2) Business [15%; e.g., intellectual property, contracts/warranties, and entity incorporation]
 - 3) Accident/Injury [12.7%]
 - 4) End of Planning [7.7%];
 - 5) Marriage/Family [4.6%];
 - 6) Financial [e.g., individual bankruptcy and collections practices; 2.8%];



- o Six legal categories accounted for 90% of legal services. The remaining 14 possible legal categories accounted for 10%.
- o The top three categories accounted for 75% of legal service.

Growth of Services Across Time



Complaints and Audits

To date, entities have reported seven complaints to the Office, approximately 1 complaint per ~2205 services delivered. The first complaint was reported in the April report and was linked to the harm of an inappropriate/inaccurate legal result. The second complaint was reported in the May report but was not linked to any of the three harms. The third, fourth, and fifth complaints were linked to exercising legal rights and were reported during June, September, October 2021 respectively. Two complaints were reported during December 2021 but neither was harm-related. The ratio of harm-related complaints to services was approximately 1 complaint per ~3860 services. The entity response to harm-related complaints has been adequate and acceptable as related to harm mitigation and prevention.



Consumer Complaint Assessment: All Reporting Entities to Date

Complaint Harm Category	# Consumer Complaints	% Consumer Complaints
Consumer achieves an inaccurate or inappropriate legal result.	1	<0.01%
Consumer fails to exercise legal rights through ignorance or bad advice.	3	<0.02%
Consumer purchases an unnecessary or inappropriate legal service.	0	0%

o Audit materials have been collected from three moderate risk entities, with two reviewed. Audit reports will be completed and distributed to relevant entities during Feb./Mar. 2022.

TABLE 1: AUTHORIZED ENTITIES

Entity Name	Risk Level	Service Models	Service Categories
10 - Blue Bee Bankruptcy	Low	Lawyers employed / managed by nonlawyers	Education
		<50% non lawyer ownership	Consumer Financial Issues
	N. Hiris		Business
15 - AGS Law	Low	<50% non lawyer ownership	End of Life Planning
			Real Estate
19 - Firmly, LLC	Low	<50% non lawyer ownership	Business
44 - Hello Divorce	Low	Lawyers employed / managed by nonlawyers	Marriage and Family
		<50% non lawyer ownership	
51 - Rocky Mountain Justice	Low	<50% non lawyer ownership	Accident / Injury
04 - Lawpal	Low / Moderate	Lawyers employed / managed by nonlawyers	End of Life Planning
		50+% non lawyer ownership	Consumer Financial Issues



		Software provider /w lawyer -	Housing (Rental)
	_	doc completion	Marriage and Family
05 - Rocket Lawyer	Low /	Lawyers employed /	Accident / Injury
	Moderate	managed by nonlawyers	Adult Care
			Business
			Criminal Expungement
			Criminal (Other)
			Discrimination
			Domestic Violence
			Education
			Employment
			End of Life Planning
		50+% non lawyer ownership	Consumer Financial Issues
			Healthcare
			Housing (Rental)
			Immigration
			Marriage and Family
			Military
			Public Benefits
			Real Estate
07 - R & R Legal Services	Low /	Lawyers employed /	Accident / Injury
	Moderate	te managed by nonlawyers	Adult Care
			Business
			Domestic Violence
			End of Life Planning
		50+% non lawyer ownership	Consumer Financial Issues
			Healthcare



			Marriage and Family
			Public Benefits
14 - FOCL Law	Low / Moderate	Lawyers employed / managed by nonlawyers	Marriage and Family
		50+% non lawyer ownership	
		Software provider /w lawyer - doc completion	
32 - Tanner LLC (Withdrew from Sandbox)	Low / Moderate	Lawyers employed / managed by nonlawyers	Business
		50+% non lawyer ownership	
33 - Xira Connect	Low / Moderate	50+% non lawyer ownership	Accident / Injury
	Moderate		Adult Care
			Business
			Criminal Expungement
			Discrimination
			Domestic Violence
		Fee Sharing	Education
			Employment
			End of Life Planning
			Consumer Financial Issues
			Healthcare
			Housing (Rental)
			Immigration
		Intermediary Platform	Marriage and Family
			Military
			Native American / Tribal
			Public Benefits
			Real Estate



			Traffic Citations
37 - Robert DeBry (Withdrawn form Sandbox)	Low / Moderate	Lawyers employed / managed by nonlawyers	Accident / Injury
		50+% non lawyer ownership	
38 - Davis & Sanchez	Low / Moderate	Lawyers employed / managed by nonlawyers	Accident / Injury
		50+% non lawyer ownership	Education
39 - Legal Claims Benefits	Low /	Lawyers employed /	Accident / Injury
(Trajector Legal)	Moderate	managed by nonlawyers	Education
		50+% non lawyer ownership	Healthcare
			Military
			Public Benefits
41 - Mountain West Legal Protective	Low / Moderate	Lawyers employed / managed by nonlawyers	Housing - Rental
		50+% non lawyer ownership	Real Estate
48 - Legal Atom	Low / Moderate	50+% non lawyer ownership	Immigration
		Software provider /w lawyer - doc completion	Marriage and Family
		Fee sharing	Domestic Violence
			Housing - Rental
50 - GovAssist Legal	Low / Moderate	Lawyers employed / managed by nonlawyers	Immigration
		50+% non lawyer ownership	
		Fee sharing	
		Software provider /w lawyer - doc completion	
52 - My Immigration	Low / Moderate	Lawyers employed / managed by nonlawyers	Immigration
		50+% non lawyer ownership	
		Lawyers sharing fees with	



		nonlawyers	
		Software provider /w lawyer - doc completion	
02 - 1Law	Moderate	Lawyers employed /	Accident / Injury
		managed by nonlawyers	Adult Care
			Business
			Criminal Expungement
			Criminal (Other)
		50+% non lawyer ownership	Discrimination
			Domestic Violence
			Education
			Employment
			End of Life Planning
		Software provider w/ lawyer involvement	Consumer Financial Issues
			Healthcare
			Housing (Rental)
			Immigration
		Non-lawyer provider w/	Marriage and Family
		lawyer involvement	Public Benefits
			Real Estate
			Traffic Citations
03 - Law HQ	Moderate	Lawyers employed / managed by nonlawyers	Accident / Injury
	- 1 X	50+% non lawyer ownership	Business
		Software provider w/ lawyer involvement	Employment
12 - Nuttall Brown	Moderate	Lawyers employed / managed by nonlawyers	Accident Injury
		50+% non lawyer ownership	Business



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		Software provider w/ lawyer involvement	Discrimination	
		Non-lawyer provider w/	Employment	
		lawyer involvement	Marriage and Family	
13 - Estate Guru	Moderate	Lawyers employed / managed by nonlawyers	Business	
		50+% non lawyer ownership	End of Life Planning	
		Fee Sharing	Consumer Financial Planning	
		Software provider /w lawyer - doc completion	Healthcare	
		Software provider w/ lawyer involvement	Real Estate	
		Non-lawyer provider w/ lawyer involvement		
23 - Off the Record	Moderate	50+% non lawyer ownership	Traffic Citations	
		Fee Sharing		
		Software provider w/ lawyer involvement		
27 - Sudbury Consulting	Moderate	Software provider w/ lawyer	Criminal Expungement	
		involvement	Employment	
28 - Pearson Butler	Moderate	50+% non lawyer ownership	Accident / Injury	
			Adult Care	
			Business	
			Discrimination	
			Education	
		Fee Sharing	Employment	
			End of Life Planning	
			Consumer Financial Issues	
			Housing (Rental)	
			Immigration	



		Non-lawyer provider w/	Marriage and Family
		lawyer involvement	Military
			Native American / Tribal
			Public Benefits
			Real Estate
30 - Law on Call	Moderate	Lawyers employed /	Business
		managed by nonlawyers	End of Life Planning
		50+% non lawyer ownership	Consumer Financial Issues
			Housing (Rental)
		Non-lawyer provider w/ lawyer involvement	Real Estate
31 - DSD Solutions	Moderate	Lawyers employed / managed by nonlawyers	Accident / Injury
			Business
			Criminal Expungement
		50+% non lawyer ownership	Domestic Violence
			Employment
			End of Life Planning
		Software provider w/ lawyer	Housing (Rental)
		involvement	Immigration
			Marriage and Family
		Non-lawyer provider w/ lawyer involvement	Public Benefits
			Real Estate
			Traffic Citations
36 - Timp. Cert. Advocates	Moderate	Nonlawyer provider w/out	Domestic Violence
		lawyer involvement	Marriage and Family
40 - Utah Legal Advocates	Moderate	Nonlawyer provider w/ Lawyer Involvement	Domestic Violence
		Fee Sharing	Marriage and Family



42 - Jordanelle Blocks	Moderate	Lawyers employed / managed by nonlawyers 50+% non lawyer ownership	Business	
		Fee Sharing	Housing - Rental	
		Software provider /w lawyer - doc completion		
		Software provider w/ lawyer involvement	Real Estate	
		Non-lawyer provider w/ lawyer involvement		
43 - LawGeex	Moderate	Lawyers employed / managed by nonlawyers	Business	
		50+% non lawyer ownership	Healthcare	
		Software provider w/ lawyer involvement		
45 - Holy Cross Ministries	Moderate	Non-lawyer provider w/ lawyer involvement	Financial Issues	
			Immigration	
			Health Care	
			Public Benefits	
47 - AAA Fair Credit	High	Non-lawyer provider w/out lawyer involvement	Financial Issues	
			Healthcare	
			Public Benefits	



Table 2: Authorized Entities Reporting Statuses

Entity Name	Risk Category	Launch Date	First Report Due	Frequency
Blue Bee Bankruptcy	Low	Oct. 1, 2020	Jan. 5, 2021	Quarterly
AGS Law	Low	Oct. 1, 2020	Jan. 5, 2021	Quarterly
Firmly LLC	Low	Jul. 1, 2021	Oct. 5, 2021	Quarterly
Hello Divorce	Low	Jan. 1, 2022	Apr. 5, 2022	Quarterly
Rocky Mountain Justice	Low	TBD	TBD	Quarterly
Rocket Lawyer	Low-Moderate	Oct. 1, 2020	Nov. 5, 2020	Monthly
R&R Legal Services	Low-Moderate	Jan. 1, 2021	Feb. 5, 2021	Monthly
LawPa!	Low-Moderate	Feb. 1, 2021 Mar. 1, 2022 (relaunch)	Mar. 5, 2021	Monthly
FOCL Law	Low-Moderate	Jan. 1, 2021 (relaunch TBD)	Feb. 5, 2021	Monthly
Xira Connect	Low- Moderate	Jun. 1, 2022	Jul. 5, 2022	Monthly
Davis & Sanchez	Low-Moderate	Jul. 1, 2021	Aug. 5, 2021	Monthly
Legal Claims Benefits (Trajector)	Low-Moderate	Aug. 15, 2021	Sept. 5, 2021	Monthly
GovAssist Legal	Low-Moderate	TBD	TBD	Monthly
Legal Atoms	Low-Moderate	TBD	TBD	Monthly
My Immigration	Low-Moderate	Feb. 1, 2022	Mar. 5, 2022	Monthly
Mountain West Legal Protective	Low-Moderate	TBD	TBD	Monthly
1Law	Moderate	Oct. 1, 2020	Nov. 5, 2020	Monthly
LawHQ	Moderate	Feb. 1, 2022	Mar. 5, 2022	Monthly
Nuttal Brown	Moderate	Dec. 1, 2021	Jan. 5, 2022	Monthly
Estate Guru	Moderate	Dec. 1, 2020	Jan. 5, 2021	Monthly
Sudbury Consulting / Code for America	Moderate	TBD	TBD	Monthly
Off the Record	Moderate	TBD	TBD	Monthly
Law on Call	Moderate	Apr. 1, 2021	May. 5, 2021	Monthly
DSD Solutions	Moderate	June. 1, 2022	July. 5, 2022	Monthly
Pearson Butler	Moderate	Apr. 1, 2021 Feb.1 2022 (moderate launch)	May 5, 2021	Monthly
Timp Cert. Legal Advocates	Moderate	Jun. 1, 2021	Jul. 5, 2021	Monthly



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Jordanelle Blocks	Moderate	TBD	TBD	Monthly
Law Geex	Moderate	Nov. 1, 2021	Dec. 5, 2021	Monthly
Holy Cross Ministries	Moderate	TBD	TBD	Monthly
Utah Legal Advocates	Moderate	Feb. 1. 2022	Mar. 5, 2022	Monthly
AAA Fair Credit	High	TBD	TBD	Monthly



JANUARY 2022 ACTIVITY RISK REPORT - HARM ASSESSMENT

Depending on an entity's assessed risk level (the risk level assigned at authorization), OLSI collects a range of measures from the entity designed to assess the occurrence of three harms to consumers (this can also be understood as "actualized risk"):

- Consumer achieves inaccurate or inappropriate legal results.
- Consumer fails to exercise legal rights through ignorance or bad advice.
- Consumer purchases an unnecessary or inappropriate legal service.

As service activity increases among sandbox participants, the Office will receive more kinds of information. For entities assigned higher risk levels, this will include information about legal outcomes, financial outcomes, and expert audits of a sample of work product. As these data accumulate, harm assessments will be based on a review of all applicable measures.

In these early stages of service provision and reporting, the assessment of consumer harm is based on the prevalence of consumer complaints indicating the occurrence of one or more of the three harms. Social scientific studies grounded in expert peer review of lawyers' work product typically find that lawyers commit errors in one fifth to one quarter of the cases reviewed. Taking this finding as a baseline, the harm assessment classifies receipt of harm-related complaints from more than 25% of customers as a significant warning of harm (red), which would indicate an immediate need for the entity to work with OLSI to develop and implement quality improvement plans to prevent harms and might also lead the Office to recommend that the Court suspend the entity's operations in the sandbox. Receipt of harm-related complaints from 11-25% of consumers would trigger a watch (yellow) to better understand and prevent potential harms and would likely include the requirement of additional information from entities so classified. Receipt of harm-related complaints from 10% or fewer of an entity's consumers is considered reasonable risk (green) and does not trigger the need for any additional risk assessment.





UTAH STATE BAR BOARD OF BAR COMMISSIONERS MINUTES

January 28, 2022 at 9 a.m.

ZOOM MEETING

In Attendance:

President-Elect Kristin "Katie" Woods, and Commissioners John Bradley, Traci Gunderson, Rick Hoffman, Chrystal Mancuso-Smith, Marty Moore, Mark Morris, Andrew Morse, Shawn Newell, Michelle Quist, and Tyler Young.

Ex-Officio Members:

Nate Alder, Erik Christiansen, Kim Cordova, Beth Kennedy (for Kim Neville), Grant Miller, Camila Moreno, Tonya Wright, and Nick Stiles.

Not in Attendance:

President Heather Thuet, Commissioner Greg Hoole, Past-President Heather Farnsworth, Ex Officio members Margaret Plane, and Brandon J. Mark, Dean Gordon Smith, and Dean Elizabeth Kronk-Warner, J. Ramzi Hamady,

Also in Attendance:

Executive Director Elizabeth A. Wright, General Counsel Nancy J. Sylvester, and Maribeth LeHoux.

Minutes:

Ms. Woods called the meeting to order at 9:03 a.m.

- 1. President's Report: Katie Woods.
 - **1.1 Report on Meeting with Governor Cox.** Ms. Woods reported on the meeting with Governor Cox. She reported that it went well and noted that she had made a pitch about ideas on how to better serve rural areas. The Commission then discussed the Appellate Court Nominating <u>Commission</u> and the two vacancies now on the Supreme Court (Justice Himonas and Justice Lee).
 - **1.2 2022 Spring Convention will be Remote.** Ms. Woods reported that the Spring Convention would be remote due to the high amount of COVID cases in Utah. The Dixie Convention Center moved the Bar's deposit to next year. Ms. Woods noted that remote events tend to be more profitable, but there is a missed opportunity with networking when events are remote.

- 1.3 2022 Summer Convention Coronado Room Reservations Reminder. The Commission discussed the summer convention in San Diego, including the question of where the 2023 convention would reside. The Commission had a discussion about keeping the convention in Utah versus going to Sun Valley, for example. Ms. Wright noted that the Court has instructed the Bar that the convention must pay for itself and licensee fees cannot be used to pay for it.
- **1.4** Bar Elections Information Petitions Due February 1. Ms. Wright noted that the Second District position is open (John Bradley) and John Bradley has resubmitted a petition. Two Third District positions are open (Heather Thuet and Michelle Quist). Ms. Wright noted that Beth Kennedy and Cara Tangaro have submitted petitions. Fifth District also has an opening and Ms. Woods noted that a practitioner in St. George has expressed interest and would be submitting a petition.

2. Action Items

- 2.1 **Nominate Bar President-Elect Candidate** (Tab 1, Page 3). Ms. Woods nominated Erik Christiansen as president-elect. Marty Moore seconded. Mr. Christiansen explained why he was interested in the opportunity, underscoring his interest and work in public service and in making an impact on the community. The nomination carried.
- 2.2 **Approval of UPL Action in District Court:** Maribeth LeHoux, Chair, UPL Committee and Nancy Sylvester (Tab 2, Page 7). Ms. LeHoux and Ms. Sylvester presented the Unauthorized Practice of Law Committee's recommendation to initiate formal action against David Zaplana for his multiple years of UPL, including after signing a cease and desist agreement. Ms. Quist moved to approve the initiation of formal action against Mr. Zaplana. Mr. Morse seconded. The motion carried.
- 2.3 **Select Dorathy Merrill Brothers Award Recipient:** Katie Woods (Tab 3, Page 49). Ms. Woods presented the two recommended nominees for this award: Jessica Andrew and Lori Nelson. The commission discussed the two nominees' qualifications. Following further discussion, a majority of the Commission voted in favor of Jessica Andrew receiving the award.
- 2.4 **Select Raymond Uno Award Recipient:** Katie Woods (Tab 4, Page 53). Ms. Woods presented the two recommended nominees: Abby Dizon-Maughan and Ross I. Romero. The commission discussed the two nominees' qualifications. The Commission voted in favor of Ross Romero receiving the award.
- 2.5 **Appoint Judge Patrick Corum Modest Means Committee Co-chair.** Ms. Wright explained that the Modest Means Committee had requested the appointment of Judge

Patrick Corum as chair. She noted Judge Su Chon's longevity as the chair and that she and Judge David Williams were cycling off as co-chairs. Ms. Thuet also nominated Judge Anne Marie McIff Allen as the co-chair after the materials had circulated. Ms. Wright and Mr. Stiles explained that the Modest Means program offers litigants lawyers who will charge a lower rate in civil cases. Mr. Alder noted his experience working with Judge McIff Allen, as did Katie Woods. The Commission discussed the importance of having a 5th District Judge involved in this effort. Mr. Moore moved to approve the two co-chairs. Ms. Woods seconded. The motion carried.

2.6 **Approve Leadership Academy Class for 2022** (Tab 5, Page 60). Ms. Woods presented the Leadership Academy to the Commission. Mr. Moore moved to approve the class presented in the materials. Ms. Quist seconded. The motion carried.

3. Information Items

- 3.1 Disbarred Attorney Calvin Curtis and Fund for Client Protection: Elizabeth Wright. Ms. Wright noted that there is a 1-year statute of limitations from disbarment on claims against Mr. Curtis. This may end up resulting in payments, rather than lump sums, to the Calvin Curtis victims, and the process could take years. The purpose of the program is to reimburse for theft. In response to a question from the Commission, Ms. Wright noted that recovery from the fund is limited by clients' recoveries from other sources. The Commission then discussed requiring malpractice for attorneys, both the pros and the cons. LicensedLaywer.org requires an attorney to declare whether they have malpractice insurance. Mr. Alder noted that Oregon is the standard in the west; it has created its own malpractice insurance program.
- 3.2 Judicial Intern Opportunity Program (JIOP): Erik Christiansen. Mr. Christiansen updated the Commission on the status of the program. The purpose of the program is to bring in interns from historically marginalized communities to intern with Utah's judges, the ultimate goal of which is to encourage participants to consider working in Utah after law school and thereby promote diversity in Utah's legal community. Fourteen Utah judges have signed up to host interns. Twenty lawyers have volunteered to screen the applicants.

4. Additional Discussion

Mr. Moore raised the idea of making the unauthorized practice of law a criminal offense. Mr. Moore also raised the question of why an evidence course isn't required to graduate law school in Utah.

Ms. Woods said she would follow up the meeting with an email about two issues:

 Input on what commissioners would like to see on the survey to Bar membership; and What next year looks like in terms of in-person vs. remote meetings.

4. Executive Session

No executive session was held.

5. Adjournment

The meeting adjourned at 10:40 a.m.

CONSENT AGENDA (Tab 6, Page 62)

(Approved without discussion by policy because no objection was raised.)

- 1. Approve Minutes of November 18, 2021 Commission Meeting
- 2. Approve Minutes of December 29, 2021 Commission Meeting