The Counterintuitive Economic Outcomes of the COVID Pandemic

- > A Transformative Pandemic
- > A Transformative Recession
- A Transformative Change to the Economy
- ➤ A Transformative Change in Bankruptcy Filings



1

Business Takeaways

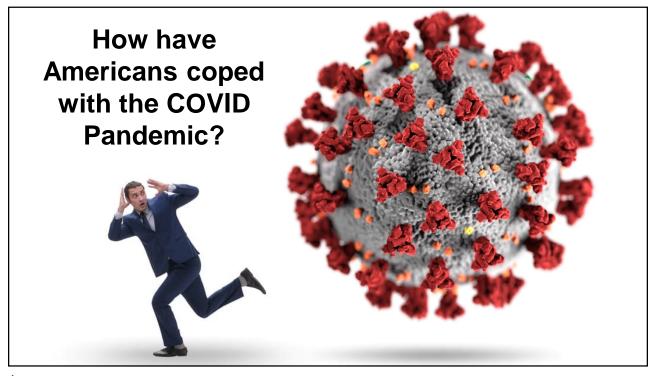
- 1. The economy recovered but is subject to new threats (inflation, interest rates, supply chain, federal debt, war, etc.).
- 2. Businesses are recovering and restructuring (outside of bankruptcy) to a new business paradigm.
- 3. Bankruptcies will increase if interest rates go up sharply.
- 4. Bankruptcies will increase when cash has been spent.
- 5. When bankruptcies begin to increase, it may be a cascade.

2

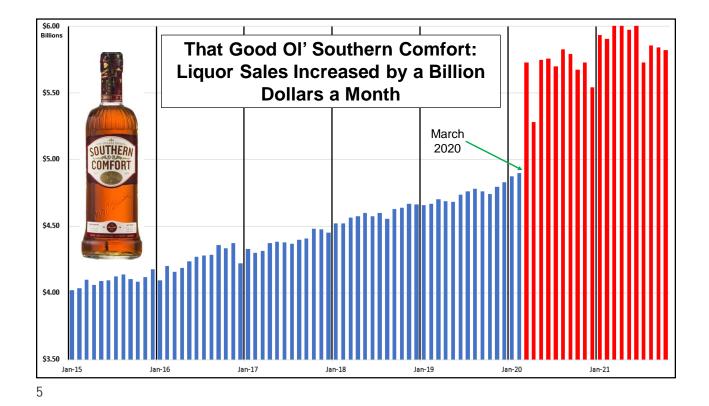
Consumer Takeaways

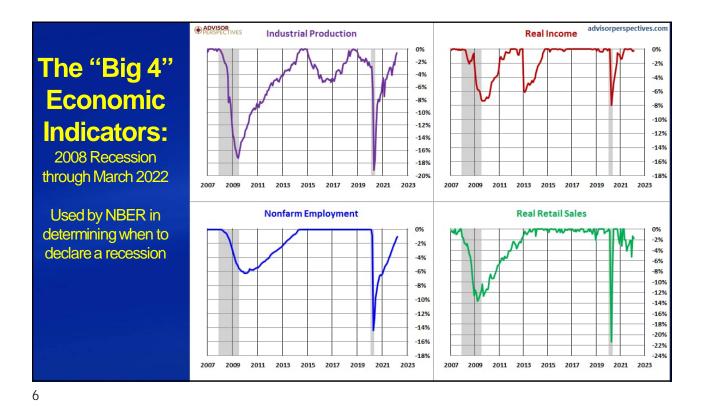
- Most consumers have sufficient cash, income, and equity to avoid a bankruptcy filing—for the time being.
- Governmental actions have removed bankruptcy triggers—but they have or will soon end.
- Economic fundamentals have recovered but not grown in the last two years.
- ➤ Inflation, increasing interest rates, supply chain issues, war, and possible future economic disruptions hover as a specter over the economy.

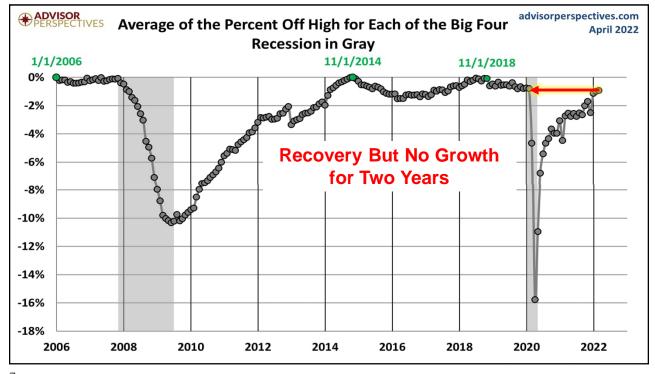
3



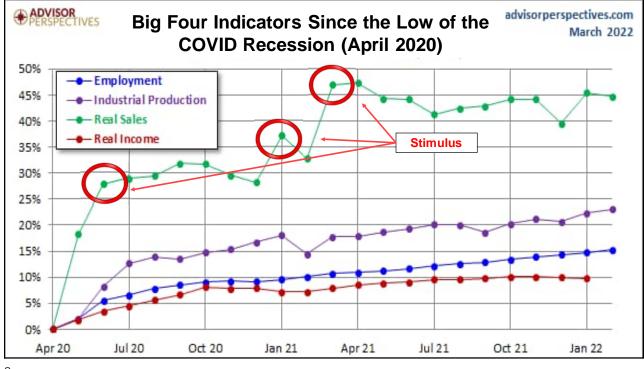
4



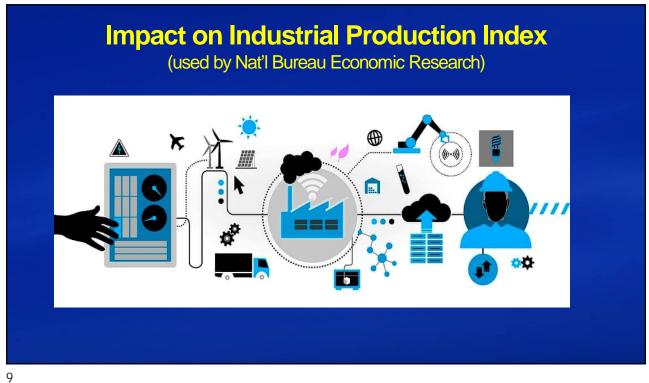


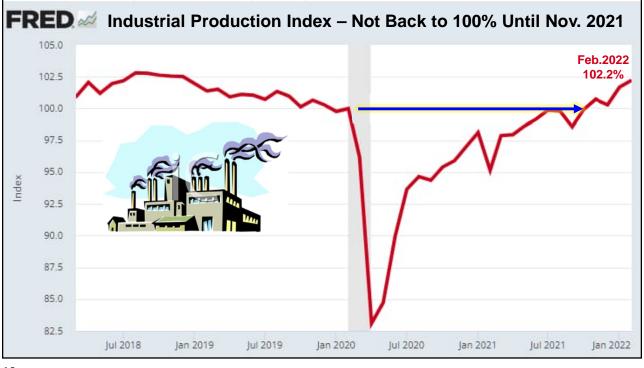


/



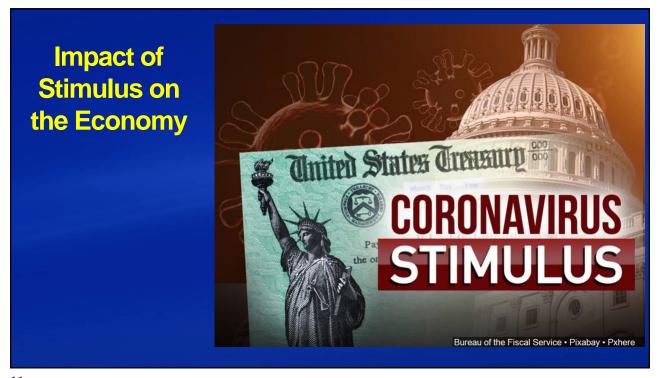
8



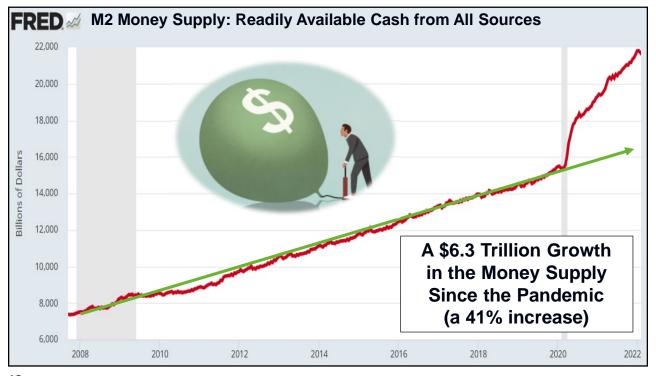


10

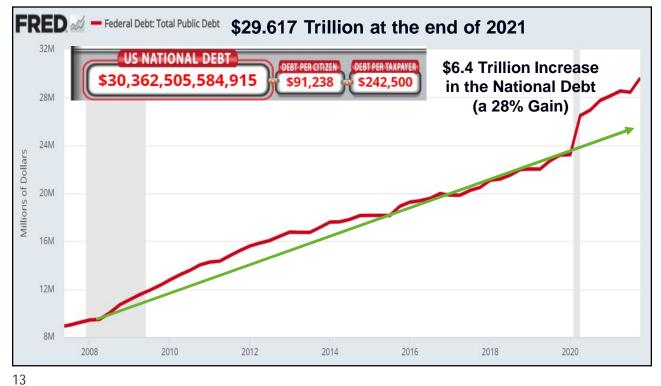
Utah Bar – April 2022 4/6/2022

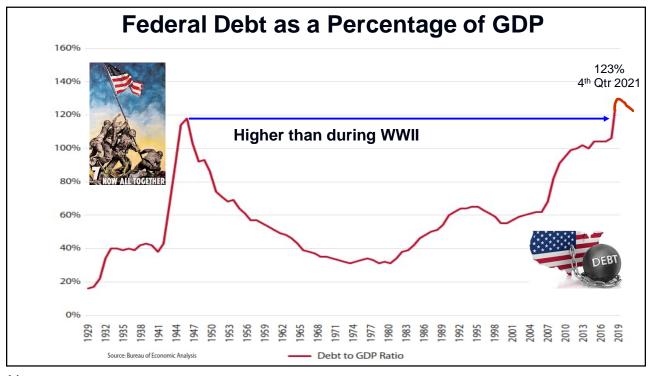


11

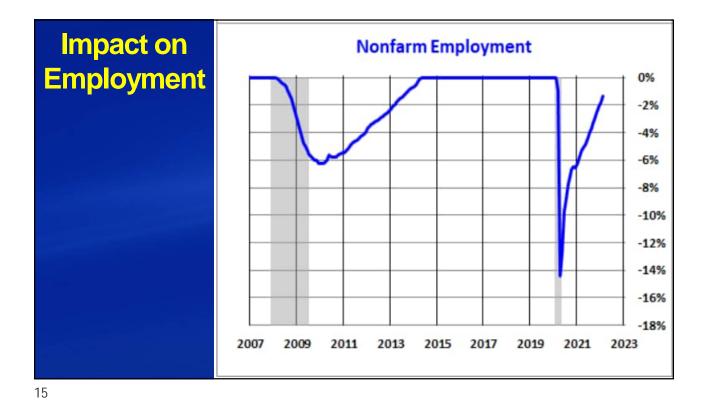


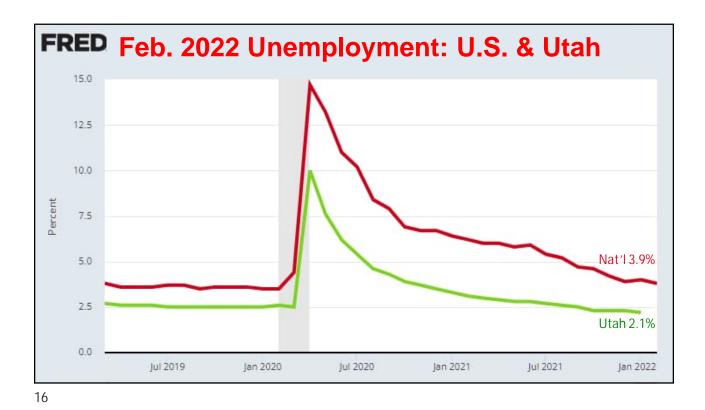
12

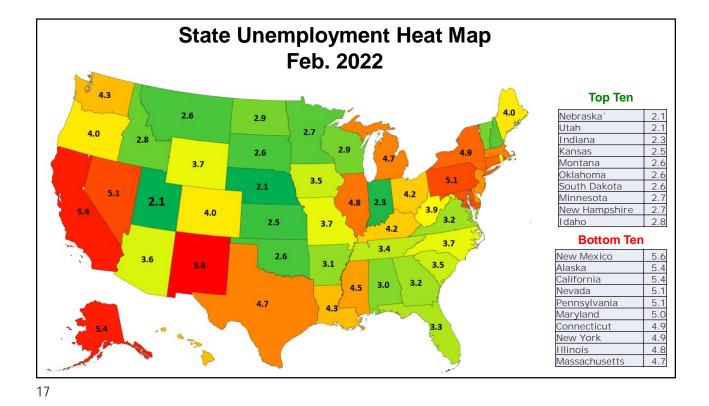


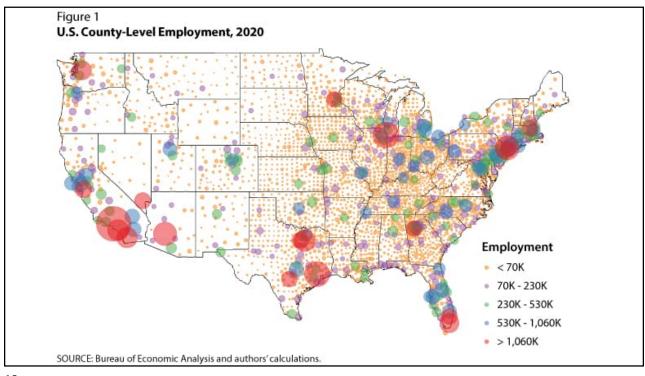


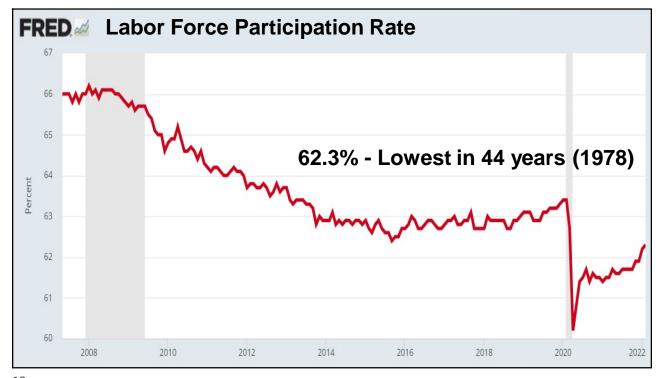
14









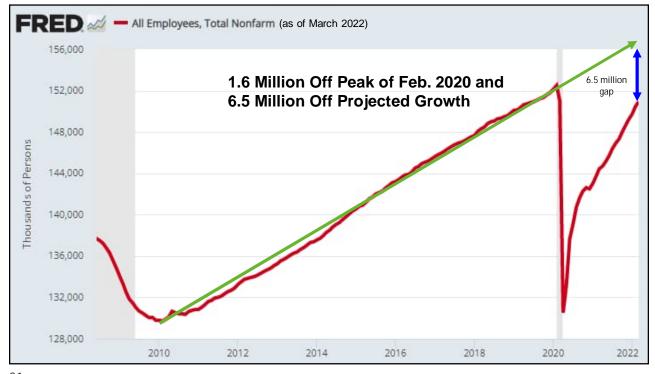


19

4.3 million people quit their jobs in January as the Great Resignation shows no sign of slowing down PUBLISHED WED, MAR 9 2022-2:10 PM EST | UPDATED WED, MAR 9 2022-6:05 PM EST SHARE SHA

20

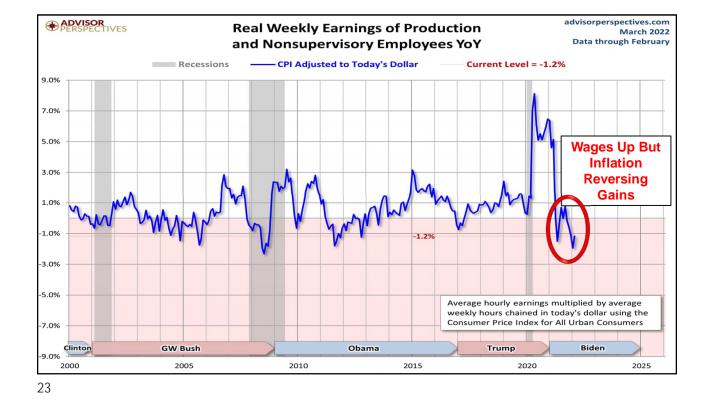
Utah Bar – April 2022 4/6/2022



21



22



Utahns say household income is not keeping up with record inflation

By Art Raymond, Deseret News | Posted - March 28, 2022 at 1:05 p.m.



A new Deseret News/Hinckley Institute of Politics poll finds Utahns share nearly unanimous concerns over ongoing, record-high inflation. Additionally, a majority of Utah workers have not seen their wages go up in the last year and most feel their household income is not keeping up with the escalating prices of goods and services. (Elise Amendola, Associated Press)

In 2021, Utah wages grew an average of 4.2%, but inflation in the Mountain West grew at 9.7%

MOST VIEWED

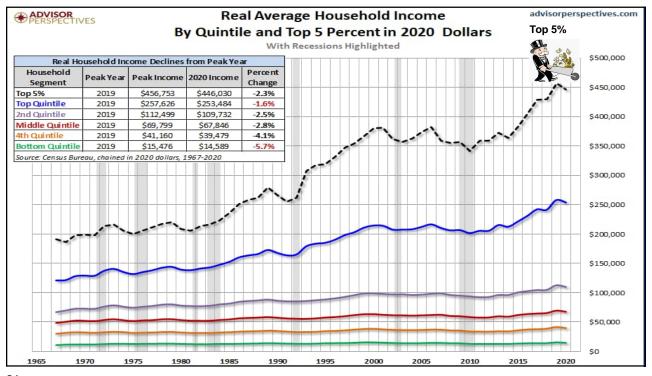
- 1. Academy condemns Will Smith's actions, launches review
- 2. Virus that causes COVID-19 found in Utah deer

24

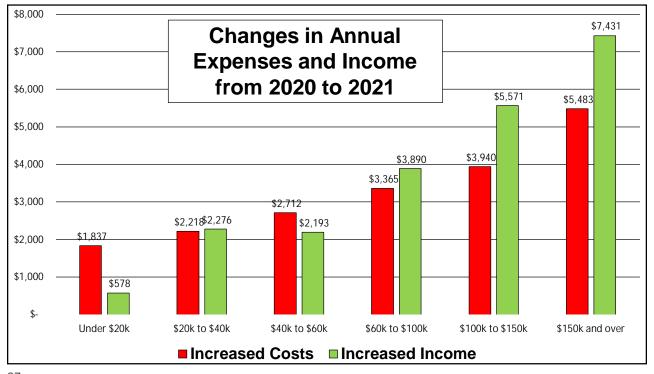


4/6/2022

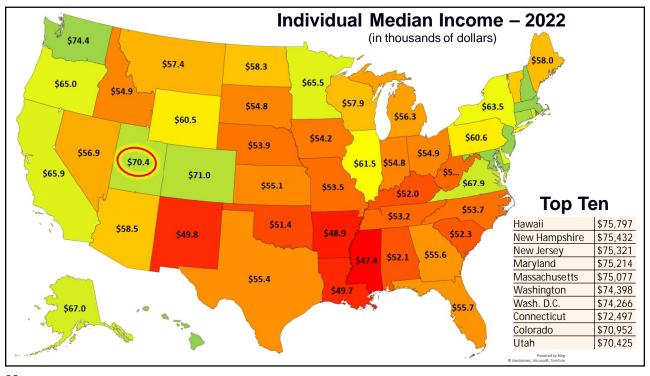
25



26



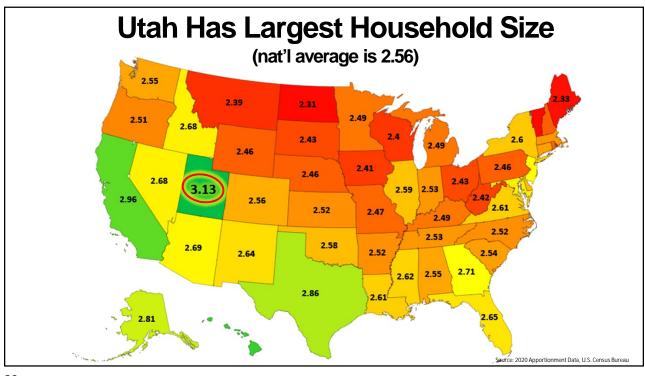
27



28



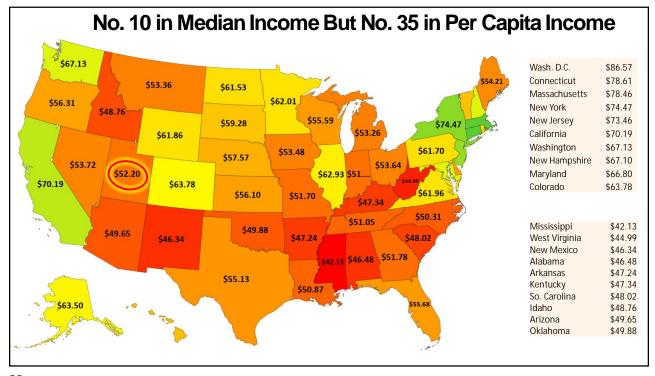
29



30



31



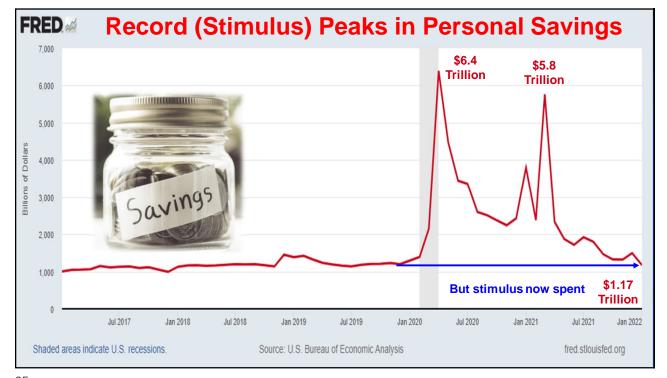
32



33



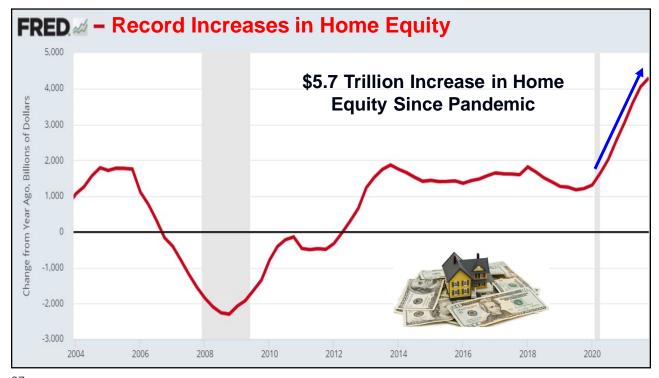
34



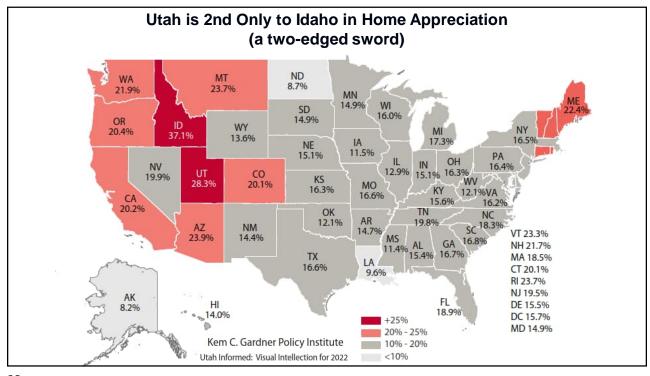
35



36

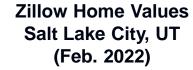


37



38

Utah Bar – April 2022 4/6/2022



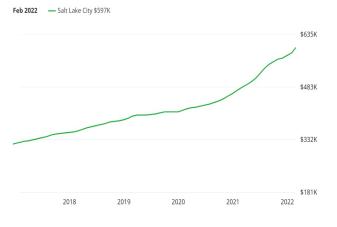
\$597,350

23.7% 1-year change

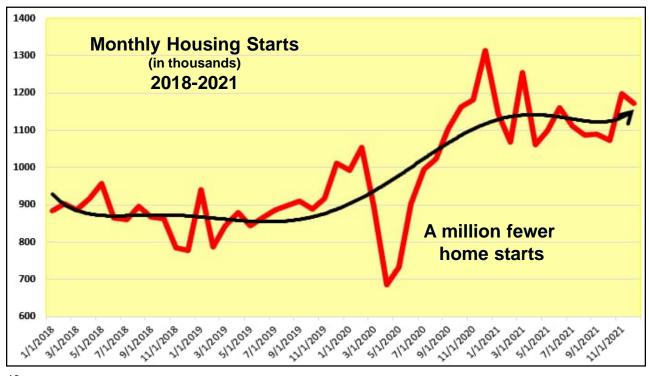
The typical home value of homes in Salt Lake City is \$597,350. This value is seasonally adjusted and only includes the middle price tier of homes. Salt Lake City home values have gone up 23.7% over the past year.

In last two years, a 44% increase in home values (\$183,000)

Requires \$155k to \$175k annual income for first-time buyer.



39

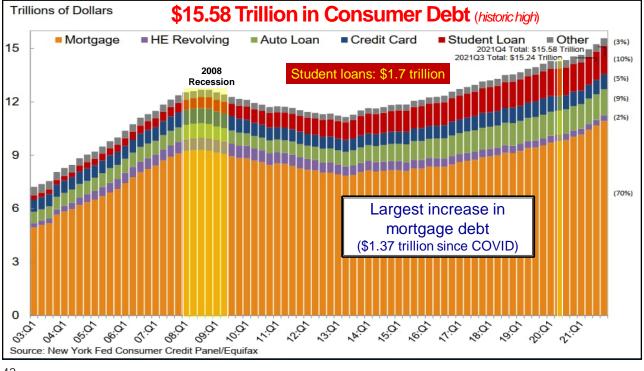


40

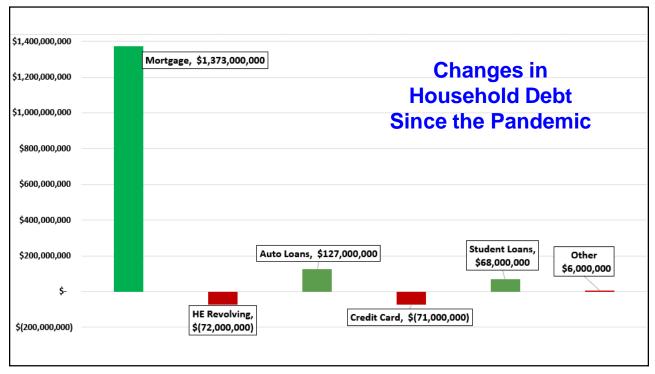
Utah Bar – April 2022 4/6/2022



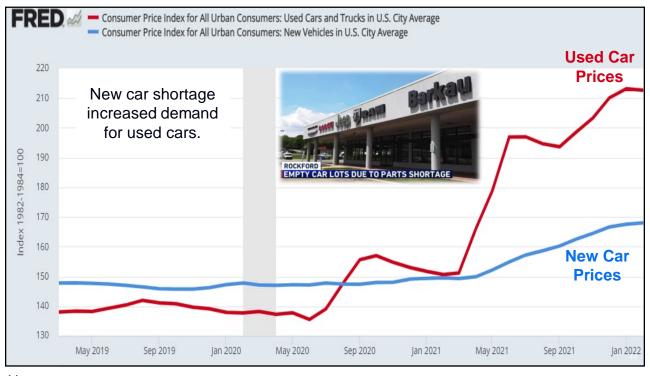
41



42

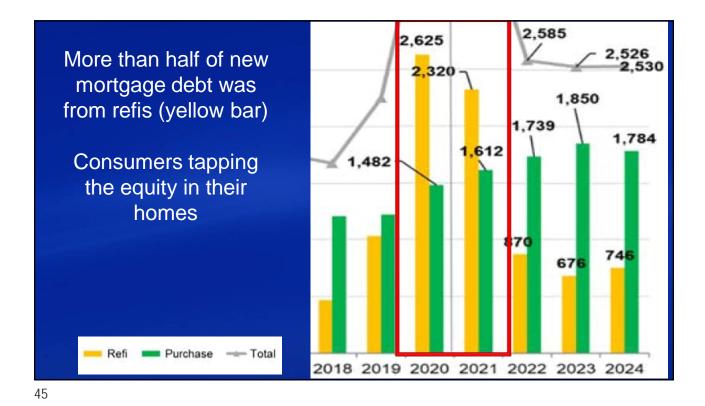


43

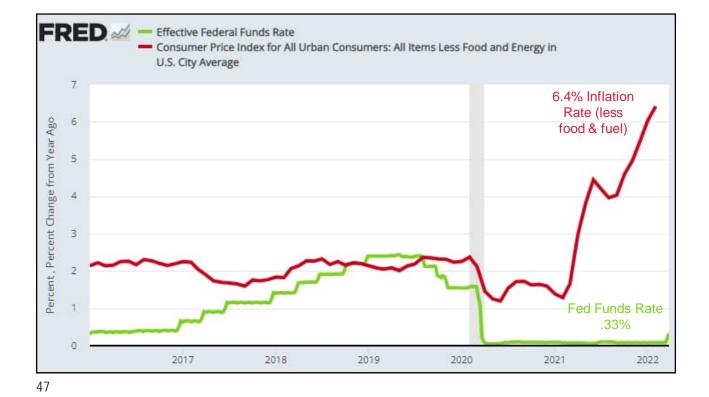


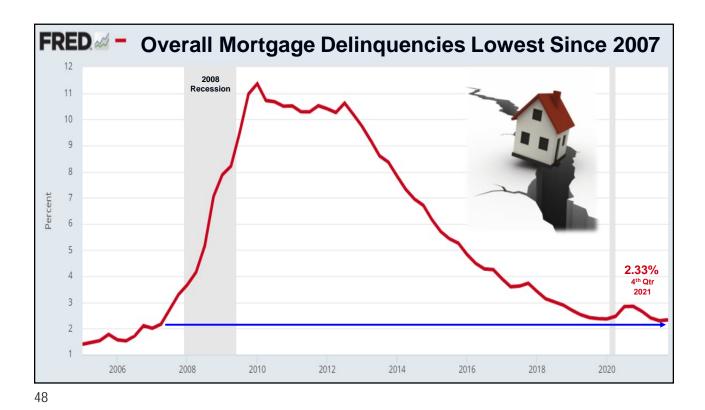
44

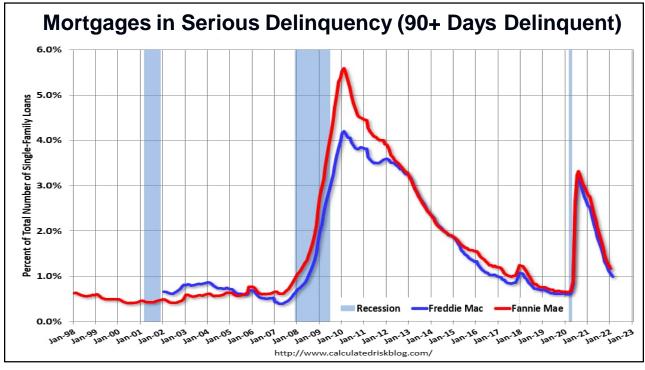
46



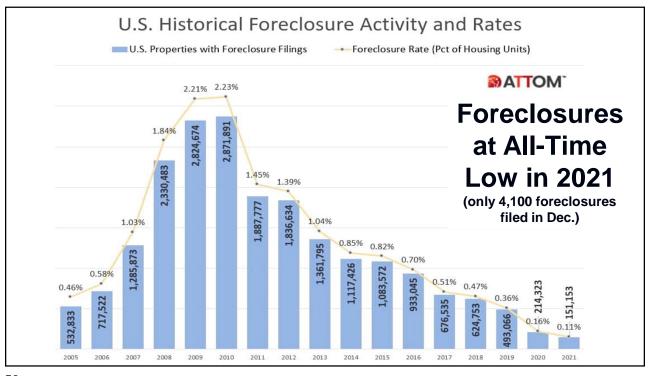
Implied Fed Funds rate change from current level Previously, Fed said it 100 bps would raise rates 1% 0.9 Dec 2022 per year for two Sep 2022 0.8 75 bps years. 0.7 0.6 **New Federal Reserve** 0.5 50 bps projections suggest Jun 2022 0.4 six more rate hikes to 0.3 hit 1.9 to 2.5% 25 bps 0.2 by Dec. 2022. Mar 2022 0.1 The Daily Shot* OK 16 2022 Dec 5, 2022



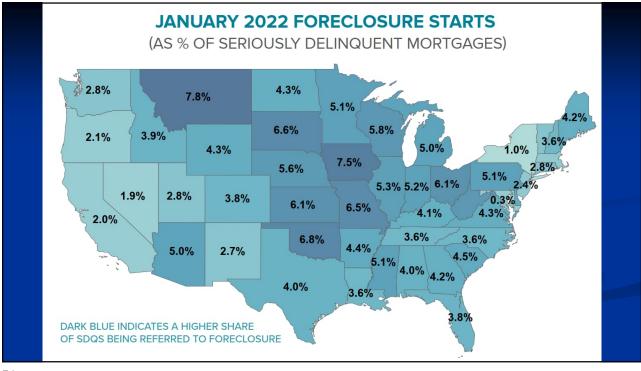




49

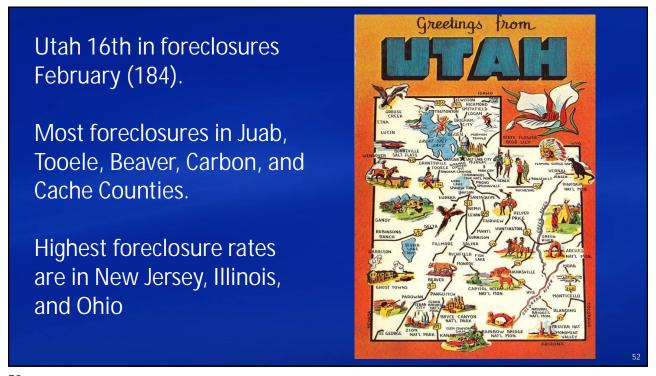


50



4/6/2022

51



52

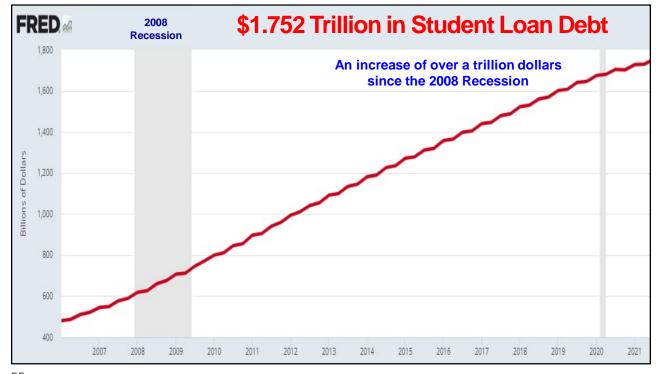
Mortgage Takeaways

- Governmental actions on a local and national level have mitigated threat of foreclosure—for the time being.
- ➤ Delinquency levels are not matching what happened in 2008 because of stimulus, low unemployment, home equity, etc.
- ➤ Nonetheless, a million loans are 90+ days delinquent.
- Upon notice of default, will homeowners refinance or sell?
- ➤ Will Ch. 13 be the vehicle of choice to buy time to accomplish a refinance or sale?

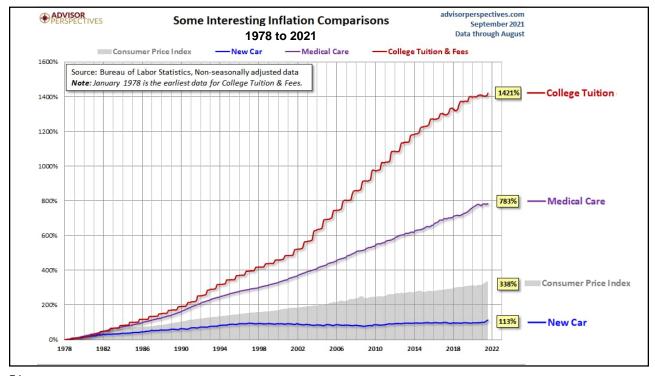
53



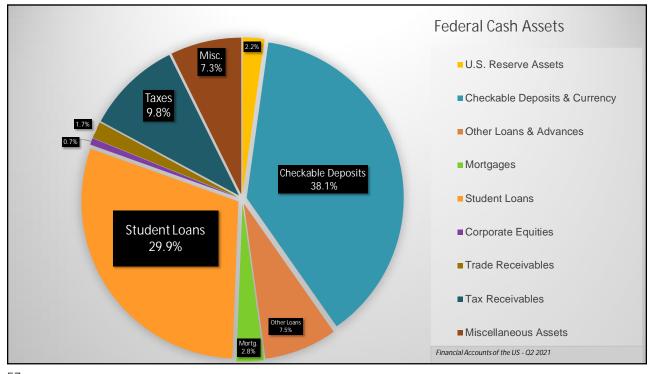
54



55



56

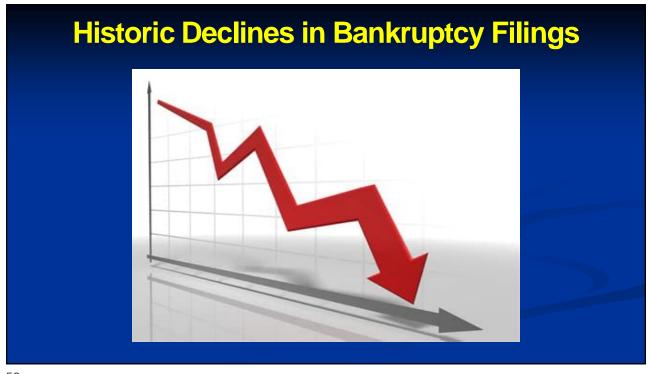


57

Student Loan Takeaways

- Student loan payment moratorium extended until end of Aug. 31, 2022 (further extensions? debt forgiveness?).
- ➤ The student loan receivable is a significant cash asset of the government that has already been spent in future budgets.
- We have a mature and sophisticated system in place to help consumers reorganize student loans.
- Why not amend the Bankruptcy Code to facilitate repayment or to mitigate standard for hardship discharge of student loans?

58



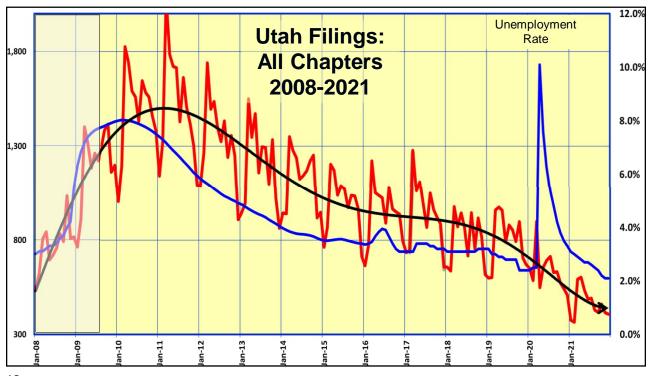
59



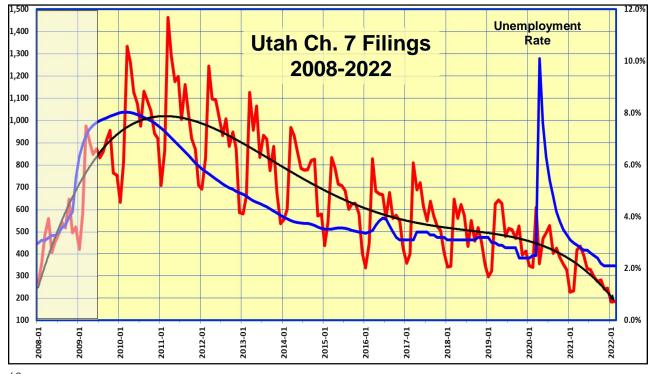
60



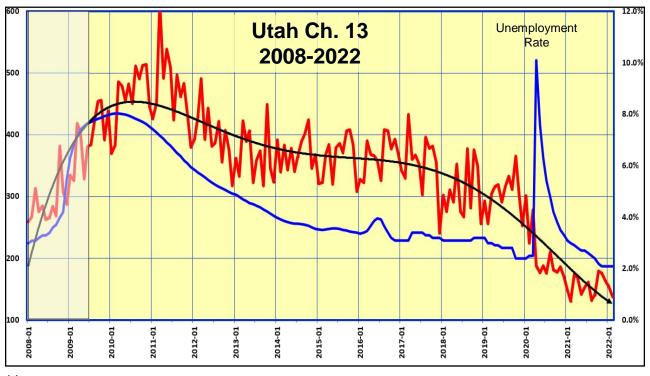
61



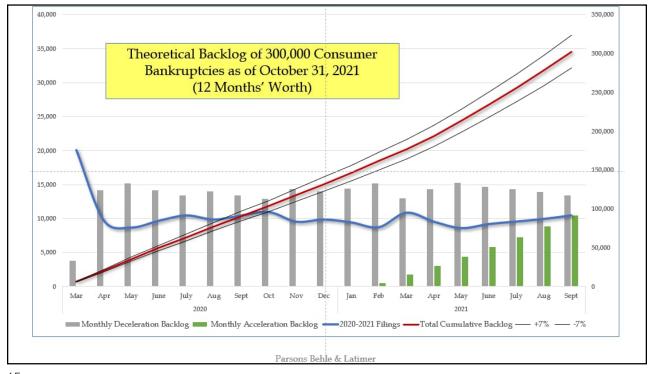
62



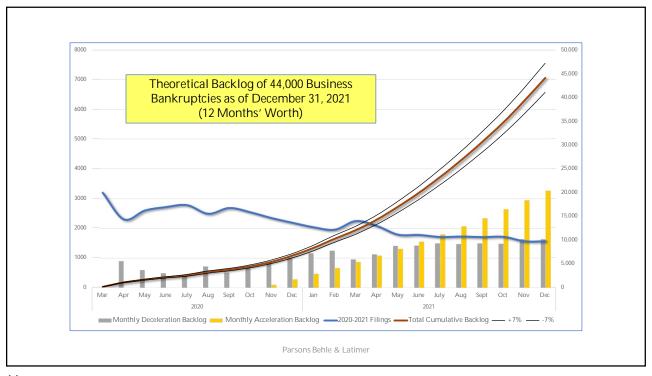
63



64



65



66