

# **Business Law Tax Boot Camp**

## **Sun Valley, Idaho: July 29, 2021**

Langdon Owen, Cohne Kinghorn  
Lowen@CK.Law  
801-363-4300

Rustin P. Diehl, Allegis Law, LLC  
Rustin@AllegisLaw.com  
801-938-4035

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# Developing Partnership Discussion

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Aaron and Cal go into the Produce Business shipping lettuce from the Salinas Valley to Manhattan.

Aaron contributes \$80,000 of cash inherited from his mother, Cathy. Aaron and Cal agree that the Produce Business will use the \$80,000 in cash to cover a majority of the \$100,000 in operating expenses they expect to incur. To cover the \$20,000 in operating losses, both Aaron and Cal will sign personal guarantees for loans.

Cal contributes an ice plant he was gifted from his father, Adam. The ice plant has a FMV of \$80,000, basis of \$40,000 and debt of \$20,000. The Produce Business will be the debtor for a refinance of the ice plant, and the partnership will use the additional \$20,000 obtained from the refinance to pay for ice plant facility improvements.

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# Developing Partnership Questions

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- ▶ What are the pitfalls or benefits of organizing the Produce Business as a: C-Corp? S-Corp? Partnership?
- ▶ What are the tax considerations if Aaron and Cal want to grant a 20% equity interest to Lee, a trusted advisor, in exchange for services performed by Lee, but no capital contribution? What if Lee is a foreign national?

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# Developing Partnership – Changes and Questions

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- ▶ After working in the partnership for several years, Lee decides to retire. What are the different options and associated tax consequences for buying-out Lee?
- ▶ Aaron later becomes angry with Cal over an issue about their mother, Cathy. Aaron forces a dissolution of the Produce Business so that he can run away and enlist in the Army. What are the tax consequences of the dissolution?

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